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## THE NANUINGER #18CONTENTS 显

## NANJINGEXPAT VOLUME #2/ISSUE #10

6   Editorial 辑语
9   The Gavel   Don't Touch My Mobile: Refurbishment As A Crime
10   Post Travel Stress Disorder
14   Don't Pay The Ferryman Until He Gets You To The Other Side
16   Get Lost!
22   Tinker To Tailor - The Door To Door Salesmen Of China
24   Commute! - The Challenge Of Getting To Work
26   The Nanjinger Cryptic Crossword   Chinese Corner
27   How We Walk Nanjing
29   Cookbook   Easy Peanut Butter Balls
31   Alleyway Adventurer
32   Slow Train to Dawn
34   Section Head   Retaining Your Chinese Talent / part 2
35   Corker   Drinking Your Way Around Spain
37   Top Of Mind   To Build A Brand You Must First Build Principles And Stand For Them
38   Previews & Reviews 预览及评论
42   About Town 关于南京
45   The Index 城市指南
53   Classifieds 分类信息
54   City Maps 城市地图
59   Easy Doses   Support Network
60   The Big End   Chevrolet Malibu 2012





## Editorial辑语

## Fly me to the moon

In July of 1969 a group of three men had the holiday of a lifetime, or a holiday which was to be, as it turned out, despite our fancy dreams and governmental aspirations, unrepeated.

After those monumental first footprints in the light inch-deep crust of Earth's baby cousin, we all dreamed of the space hotel. Cartoons were fashioned on what it may be like to live in a galactic heaven. We had discovered the newest, hottest travel destination; one that was sadly never to be. For these brave men ventured out on a journey and set foot on a world to be followed by a mere ten subsequent souls, making the moon the least visited tourist spot in all history.

The spirit in which these individuals made the 240,000 mile journey (one way) teaches us of courage, endurance, teamwork and the sheer joy that comes with discovery of the unexpected.

Here in paradise (yes, there are other pretty groovy places in China other than Hangzhou and Suzhou), we as Nanjingers have an abundance of opportunity on our doorstep for the erstwhile traveller. Enjoy the ferries that meander the Yangtze, savour the delights of being lost in our urban sprawl, take that slow train in lieu of the much touted "Gao Tie"...

Commemorating the passing of Commander Neil Armstrong (1930-2012), The Nanjinger presents... Travel.

## 带我去月球

1969年7月,三个男人拥有了他们一生中的那个重要假期, 也算是个节日。但事实证明,我们的梦想和政府的愿望怎 么也不会一样滴!

在那些不朽的脚印第一次出现在那个发着光的地球的"小表亲"上之后,我们都纷纷梦想着要去那个"太空酒店"。卡通动画帮我们呈现出了住在星系天堂里将会是什么样子。我们发现了一个最新最热门的旅游圣地,那个也许我们永远都去不了的地方。对于这些勇敢的人们来说,共同实现这个冒险的旅程,并将自己的脚踏在那个星球上,那个整个历史上最少人去过的"旅游景点"——月球,这将是多么让人魂牵梦系的一个也许只有在梦里才会出现的事情。

这些特有种的人们进行了一个240000米(单程)距离的旅程,这其中的精神让我们懂得了什么是勇气,什么是忍耐,什么是团队合作,什么是意外发现所带来的快乐。

这里亦是天堂(是的,除了杭州和苏州之外,中国还有其他一些绝妙的好地方),就像《南京人》杂志里告诉我们的那样:在家门口,那些昔日的"旅行者"们依旧可以有非常多的机会;享受在扬子江上的摆渡是多么悠然自得;体味在不断扩张的城市中迷失是件多有趣经历;坐一坐那个被吹捧的上天的"高铁"是有多"快"……

纪念逝去的尼尔・阿姆斯特朗中校(1930-2012), The Nanjinger奉上本期——旅游专题。



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## Introducing some of our contributors, writers and editors

Jochen Schultz has more than 10 years 'proven management experiences at international training and universities. He has a deep knowledge in professional trainings, personnel and organizational Development and developing relationships with clients from all over the world. He is now the Managing Director in China for a German Training & Consultancy Company.

Jochen Schultz在国际培训和大学教育方面有着10年以上的管理经验。同时在专业培训、个人与公司发展以及如何与世界各地的客户建立良好关系方面具备相当深厚的专业知识。现今,供职于一家德国培训咨询公司,任中国区总经理一职。

Rick Staff is from the UK and has 20 years cumulative experience as a wine trader, taster, and writer and was editor of 'Superplonk', the UK's popular wine guide, prior to moving to Nanjing in 2008.

Rick Staff来自英国,有着二十年丰富经验的葡萄酒商人、品酒师、作家,并且是《Superplonk》的撰写者,英国很受欢迎的葡萄酒鉴赏家、于2008年移居南京。

Dan Clarke has spent the last five years teaching public speaking and dealing with Western culture to university and adult students. In his spare time he works as a freelance writer online, and has started his own life coaching business helping people all around the world.

, 最近之五年来, Dan Clarke教大学生与成年人演说以及了解西方文 化。此外,他使用业余时间当网络作者,也创立了生命教练公司, 给予来自世界各个国家的人服务。

Ronald Paredes is the personification of his motto "mediocrity is a disease we fight every day". The multi talented designer's work appears in the design industry's annual definitive overview of the state of art in web design, "Web Design Index by Content – Volume 5"

泉源本人即是他的座右铭"平庸是一种疾病,我们每天都要与之抗争"的现实化身。 作为一位优秀的设计师,他才能丰富创意无限。 其网页设计作品还被收入在了代表网页设计艺术成就的权威性行业 年鉴内。《网页设计艺术指南一第五册》

Our Editor and Music Critic, Frank Hossack, has been a radio host and producer for the past 25 years, in the process winning four New York Festivals awards for his work, in the categories Best Top 40 Format, Best Editing, Best Director and Best Culture & The Arts.

贺福是我们杂志的编辑和音乐评论员,在过去的25年里一直从事电台主持和电台制片的工作。工作期间他曾获得过四次纽约传媒艺术节大奖,分别是世界前40强节目,最佳编辑,最佳导演以及最佳文化艺术大奖。

## The Gavel

LEGAL NOTES FROM THE NANJINGER
IN ASSOCIATION WITH PICOZZI & MORIGI LAW FIRM



## DON'T TOUCH MY MOBILE:

REFURBISHMENT AS A CRIME

## ■ THE TRIAL

Four defendants in China were recently accused of selling refurbished BlackBerry phones for profit without permission from Canadian owners Research in Motion Ltd. (RIM). Beginning in March 2009, a Mr. Liu and three others were alleged to have engaged in the purchase of second-hand BlackBerry mobile phones (with the BlackBerry Trademark) that they then refurbished, assembled, and sold for a profit of approximately ¥290,000.

On 27th June, 2011, the Intermediate People's Court of Shenzhen City affirmed an initial trial's decision against the four defendants and sentenced them to prison terms of sixteen to forty-two months each for counterfeiting registered trademarks.

## THE CRUX OF THE ISSUE

According to Article 213 of the China Criminal Law and related judicial interpretations, the precondition that constitutes counterfeiting registered trademarks is that the goods produced and/or sold by the accused suspects and the goods manufactured by a famous trademark are identical kinds of goods.

In the case at hand, the infringed upon registered trademark is owned in China by RIM. The categories of products covered by this registration are data processing devices, transmitters (for telecommunication purposes) and computer software.

The public prosecutor held that the counterfeited Blackberry products had processing functions that could be defined as data processing devices, qualifying the phones as an identical kind of good under the registered Trademark. The defendants argued that the counterfeited Blackberry products are mobile phones rather than products that fell into the aforementioned three categories. If upheld, the four defendants would be found innocent.

## THE COURT'S VIEWS

On 10th January, 2011, the Supreme People's Court, the Supreme People's Procuratorate and the Ministry of Public Security jointly issued the Opinions Concerning Several Law Application Issues in Handling Criminal Intellectual Property Infringement Cases ("Opinions"), in which Article 5 explicitly sets standards for determining "identical kind of goods", providing that identical kind of goods can be goods with identical names or goods with different names referring to the same thing; meaning goods with the same or almost the same function, purpose, main materials, consumers, distribution network, or sales channels, and which are believed by the general public to be the same thing are considered an "identical kind of goods".

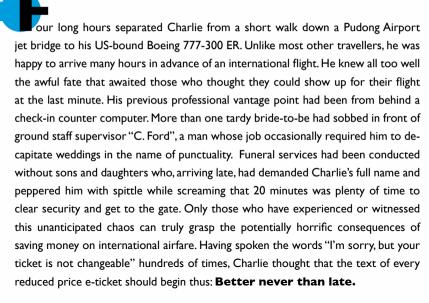
Following this issuance, the courts that had initially tried the case finally adopted the prosecutor's opinions which held that the counterfeited Blackberry products were similar devices with networking functions rather than traditional mobile phones with the sole purpose of placing phone calls. The conclusion was based on the fact that the counterfeited Blackberry products can also send/receive e-mails, etc.

This trademark counterfeiting case has opened serious discussion between parties involved on how to determine an identical kind of good as well as if, and under what conditions refurbishment of second-hand mobile phones constitutes a crime against registered trademarks. We should take note not only of the jungle of new laws and regulations but also of the ongoing debate between judges on the issue of the development of Chinese jurisprudence as it adopts more western standards.

## Disclaime

This article is intended solely for informational purposes and does not constitute legal advice. Although the information in this article was obtained from reliable official sources, no guarantee is made with regard to its accuracy and completeness.





Having eventually escaped from the netherworld of airline employ, Charles Ford's life was now travel-sized. Over the last few years, he had become the man that United Airlines had always wanted him to be: a one checked-bag man. The air travel giant had been dropping hints for years. First it was a charge for the second bag, then a charge for the first. Finally, Charlie acquiesced and dedicated himself to a single piece of luggage. Now, he was just like all the other rule-following economy class travelers, vaguely content and unmistakably lame. He was an air carrier's dream: a regulation 50-pound bag, I.5 in carry-on, and silver status. He had hopes of one day working his way up to gold, but he knew that would take years of doing whatever United

wanted. Gone were the exhilarating days of rapid access at employee security check points, free lounge access, driving around in a car on the runway, and covert business class upgrades arranged by cabin crew. Charlie had gone from travel rock star to irrelevant airport goer in the blink of an eye.

Waiting in line to drop off his bag for the flight from Pudong to Chicago, Charlie squinted to make out what was on offer in the distant mezzanine level food court. As he scanned the overpriced restaurants,

an accusatory shriek in Mandarin cut through the background chatter. The passengers surrounding Charlie craned their necks in unison to identify the source of the noise. Their eyes quickly settled on a middle-aged Chinese woman who was screaming and waiving her finger. Behind her, a gang of six or seven others set their gaze disapprovingly on the sheepish man who she was berating. The man's radio, nametag, and airport badge on a lanyard immediately identified him as the poor sod designated to deliver and explain an airline rule or procedure that had incurred the wrath of this mob. Charlie did not feel sad or angry as he watched the argument devolve into a modern day reenactment of a "struggle session" from the Cultural Revolution, with the group members taking turns yelling at the nondescript airline employee. He felt professional respect for the man, who was calmly discussing the situation ad nauseam while those facing him pointed and yelled. Then, the airport police arrived. It was game over for that woman.

The familiar surroundings caused Charlie's mind to drift slowly back towards another life that these days was rarely remembered.

Charlie knew why airport goers suddenly abandoned rationality and became one giant exposed nerve.

Air travel requires temporarily relinquishing control over one's life. First and foremost, an airplane does not wait for you; you wait for an airplane.

Nobody likes to be held captive. Secondly, airline customers hear "no" a lot. You want beef instead of chicken? No. sorry. We're out. You want to sit next to your wife? Unfortunately we don't have two seats together at the moment. You want a window seat? We don't have one for free. but I can put you in an exit row for \$175. Finally, passengers constantly receive orders. You have to wait for your boarding group to be called. You need to show up three hours early. During flight, you are instructed to fasten your seatbelt only to suddenly be told that you are now free to move about the cabin. No, wait. Fasten those seatbelts again. Simon says touch your nose. The security officer says take of your pants. This is how mild-mannered citizens are transformed into nuclear reactors.

The bulk of travelers Charlie had encountered in his career had been calm and at least somewhat cordial, but the airport had also offered daily reminders that seemingly serene individuals can actually be walking powder kegs. On top of that, airline rules and procedures are not exactly user friendly. Charlie used to feel like he worked in a fireworks factory for a boss who liked to chain-smoke

next to the production line. He never knew where the explosion was going to come from, but each shift started with the expectation that something was going to blow up. It might be a late passenger with an \$1100 ticket that could not be changed. It might be a carry-on that was too big and would cost \$200 to check-in according to a new rule added yesterday. It was often someone who was assigned a middle seat in business class. where the average ticket cost \$6000. Check-in agent X would walk up to Charlie and say something to the effect of, "The smoldering pile of rage at counter 4 would like to yell at you for the next 15 minutes about our seating of his three-year old child 20 rows in front of him".

Charlie wished he could just level with the passengers, but that wasn't allowed because it would sound like this: "Hi, sir. Listen, our reservation system is way out of date because this corporation has been hemorrhaging cash for years and can't afford to update it. Honestly, we here at the airport hate our reservations team too. The left hand does not really know what the right one is doing. However, this lack of coordination makes it easier for us to pass the buck back and forth until you're too tired to figure out who to blame for mistakes. I'll tell you straight up; you've been caught in a loophole and I can't really fix it at this point. Also, I have no real ability to make decisions. I've been sent here to smile while basically ignoring you because my employer believes that prices are the only factor determining market demand for economy class tickets. Customer service is no longer a priority, and I have the salary to prove it. If

your child cries a lot, perhaps others on board will be annoyed and give you two middle seats together next to the toilets. I truly hope your flight is bearable. If not, alcoholic drinks are available for \$7 a pop."

Honestly like that would incite violence. During his time working in the main terminal, Charlie usually felt that he was walking a fine line between a discussion and a beat down, especially on the days when the airline had an "irregularity". An irregularity is a sanitized catchall term that indicated an unexpected change in plans. Upon hearing this word in the workplace. Charlie's heart would sink. Sometimes it was only a 15-minute delay in the arrival of an aircraft, but that was a rare reprieve. Usually it was a cancelled flight. Sometimes it was a strike that would last days. Once it was a volcano that shut down trans-Atlantic flights for a whole month. Stupid Iceland.

Sometimes freak occurrences at the last moment caused these irregularities. On one occasion, Charlie's colleague had decided to help another employee turn the jet bridge while it was moving towards a plane. The resulting impact had left a triangular hole just below the aircraft door. Since planes with holes are not allowed to fly, bad news needed to be delivered to 300 passengers. That day, it was Charlie's turn. Thankfully, airlines do not volunteer information about the precise nature of "mechanical issues". Announcing irregularities meant hundreds of questions and hours of rebooking passengers on other flights. However, at least he didn't have to confess, "folks, we broke the plane so you'll be staying here tonight".

Dealing with irregularities meant that employees had to be willing to get verbally roughed up by passengers. Sure, it was occasionally deserved but not usually.

Staff was supposed to just stand there calmly and absorb anger and frustration on behalf of their employer, the weather, and even colleagues in a picket line on another continent. Charlie had never personally caused the cancellation of a flight, but he had been held personally responsible for hundreds of them. He had occasionally wished that the sea of angry passengers waiting to be rebooked would suddenly become an army of the undead. If his aggressors were zombies, at least he could have fought back. Humans came up one-by-one with demands. They poked and prodded, looking for a free upgrade and a night in a 5-star hotel. On the other hand. brain-eaters would come in one massive wave, stumbling up to the chest-high counter and snatching at him from the other side. Charlie would make an announcement. "Good evening, ladies and gentlemen. We've had a small change in plans. Seeing as you're all trying to eat me, I have decided to cancel tonight's dinner service." Charlie would then grab a stanchion and start bashing monster skulls.

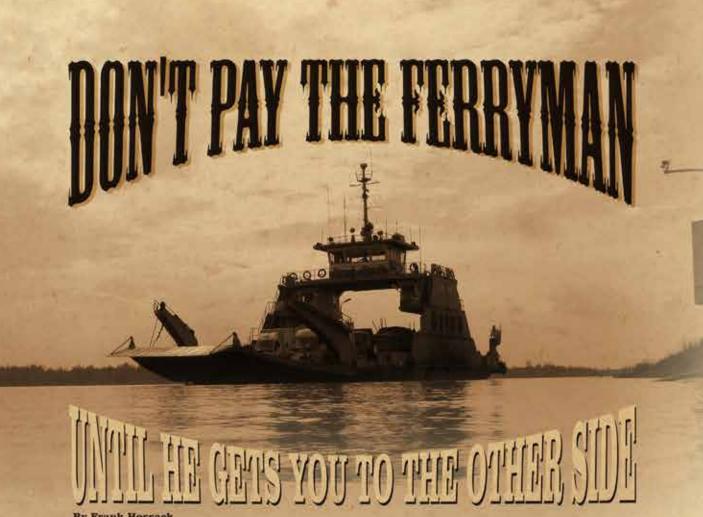
When work at the airport got rough, Charlie enjoyed living in this type of fantasy world. It was more interesting. Perhaps more importantly, he was always tougher and braver in the movies that played in his mind.

He escaped from gate B-41 and drove across the runway in a cargo loader, running over undead pilots and flight attendants in his way with the massive vehicle. He smashed through the window of the main terminal and drove to the front counter to rescue Julie, the beautiful French intern he'd been in love with for the past eight months.

When walking corpses looked set to overrun the checkin counter, Julie and he could dive on to the moving baggage belt to escape. He'd always wanted to ride the conveyor system down into the bowels of the airport, but in peacetime that represented a security violation. A zombie apocalypse would change all that. Unfortunately, Charlie never got a chance to test his mettle against real monsters, just frustrated passengers who harassed him for more free stuff as compensation for their troubles. He stood there each time a flight was cancelled and searched for flights, explained options, and listened to how he had ruined yet another vacation until he was ready to collapse.

Charlie's mind slowly drifted from his past life back to his view of the main terminal of Shanghai's largest international airport outside of the small portal to his right. Charlie placed his pillow against the wall and leaned against it as dry air sprayed at him through a vent directly above his forehead. Working at the airport had not been so bad when Charles Ford thought of all the times he had been able to fly for cheap during his 56 months as an airline employee. Flying was liberating. For Charlie, takeoff was a release from the entanglements of the previous scene that focused him on whatever was on offer at his next destination. He loved that feeling. As the engines roared and the metal bird lurched into a sprint down the runway, Charlie smiled, closed his eyes, and fell asleep before the landing gear was up.





o goes the 1982 song by Chris De Burgh that references Charon, the hooded ferryman in Greek mythology who tides the rudder during his voyages to deliver the dead to the "other side".

Here in the physical world, along the banks of the Yangtze River, the ferryman has long been a vital link between the river banks and the numerous islands Nanjing's northern and western peripheries. Now their role is falling into question, as the modern world brings with it tunnels and bridges that make travel easier for many; our ferryman is finding that in his delivering of Nanjingers to the other side, his chances of making the return journey are becoming increasingly scarce.

No other island strikes a chord more with local people than Jiangxin Zhou ("Zhou" is somewhat optimistically translated as "continent"), known to many a foreigner as simply Grape Island on account of its large volume grape production, that until as recently as 2010 remained only accessible by ferry.



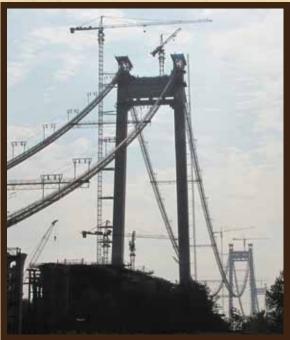
Now the Jiangxin Zhou Bridge and the Yangtze River Tunnel (Wei 7) have changed that but ferries still plough the relatively narrow channel from Mianhuadi Ferry Port and Hongwei Ferry Port. Its relatively small 20 sq.km. area make Jiangxin Zhou ideal for biking, a lunch of delicious countryside fare and fun among the vines harvesting your own ridiculously cheap grapes.

Further downstream in Qixia district and linked to the urban area since 2001 by the Nanjing Number 2 Bridge is Bagua Zhou. While its proximity to some of the Yangtze's deepest waters has turned its south-eastern corner into a shipyard, the rest of Bagua Zhou is much akin to Jiangxin Zhou with its narrow country lanes and rustic charm, save for distracting views of Nanjing Chemical Park to the north.



Ferrymen of an altogether different nature make the trip to both Xinji Zhou and Xinsheng Zhou that lie 40-50 km upstream of Nanjing. For they are the authorities that constitute China Fisheries and they get speedboats to boot, essential for tending the Fisheries' research and development projects that the island hides behind the bureau's facade. Despite this, The Nanjinger was told that visits to the island are possible by prior reservation. Could be well worth the hassle, for these boats look fast.

Qian Zhou is most illusive of all the islands that make up our immediate neighbours. When the river runs high, large swathes of Qian Zhou become flooded, meaning that the indigenous fauna largely consists of tall grasses, lurking within which are... snakes! As a result there are very few visitors to the island other than the handful of brave yet wellied souls assigned as caretakers who oversee what is in effect a naturally occurring eco-reserve.



It is little more than a hop and a skip for us into Anhui and one of the province's more developed cities; the postcard-esque Ma'anshan. Despite its reputation as a large steel producer, Ma'anshan and its surroundings can serve up plenty for those in search of unspoiled countryside. Doing its best to change that is a whopping double span suspension bridge (pictured), the larger of two that will cross the Yangtze via Yijia Zhou, bringing much inevitable development in its wake. During The Nanjinger's recent visit we spied evidence of enormous real estate developments. Aside from this, and somewhat reminiscent of the Jiangxin Zhou of many years ago, long before people got interested in rural living with its offerings of a slower paced life, Yijia Zhou remains almost completely undeveloped with tiny separate isolated communities (it's a big island) united by a school and corn as the communal crop.

While more and more of the Yangtze river islands become physically connected to the mainland, and the automobile bound find themselves cruising high above the river at 80 km/h, the ferryman has seen changes in the nature of his cargo. This means no cars but just as many bicycles. For to access these islands by bridge means a long cycle and a tiring ascent to the bridge deck; many prefer to take it easy and sit out the return of the ferry. So while for the moment the livelihood of the Yangtze river ferrymen is largely assured, far into the future things may be different; possibly when a spaceman comes travelling.

have a recollection as a six-year-old of going on an independent bus trip for the first time. Even though the destination was only five stops away from my uncle's place, my Nan was on tenterhooks, nagging me to get off at the right stop and be extra careful.

BY: PARSLEY LI



Turning a deaf ear, I braved out, heading towards the bus station forgetting to take the change my Nan left for me.

The bus was crowded but after ten minutes I was able to hear the recorded reminder of stops and had a chance to check out my location. Staring blankly at the flashing view out of the window, I suddenly realised I had got on the bus at the wrong side; we were driving in the opposite direction!

I quickly jumped off the bus at the next stop and headed for the opposite side of the street.

I became flustered after checking my pockets several times and not finding a single coin. Feeling lost and helpless, I started to cry. Some people walked up to me and asked me if I needed help but I ran away immediately from them as I had heard too many kidnapping horror stories. Several minutes later, I calmed down and made the brave decision to walk to my uncle's house.

Luckily the road was not unknown, but I could still only make it after asking pedestrians for help several times. After a one-hour strenuous walk, I finally arrived, out of breath. My uncle rushed out to hug me on hearing my knock on the door and cried out "Pu sa bao you (Buddha bless us), you are safe and sound. Your Nan was going to call the police!" My Nan felt relieved to hear my voice on the phone but still chided me for being oblivious to her advice and obstinately walking back to my uncle's rather than borrowing some loose change from a pedestrian to call them for help.

Not until three months ago did I shamefully realize that I still in fact a lu chi (road idiot). After being based in Nanjing for four years my numerous embarrassing experiences of getting lost in the city centre of Nanjing not only serve as a laughingstock to both my Chinese and foreign friends but as a reminder of my incompetence. Some such veritable Nanjing experts, knowing the city like the back of their hands, have aroused my awareness of the need to learn to be more street-smart in order to survive in the maze that constitutes a navigational challenge.

Months ago I was on my way for the first of two important interviews when I became confused and lost my way. Last week, having failed to note down how I found the rendezvous on the first occasion to meet in the vicinity of Xinjiekou I almost missed the second interview.

The appointed venue was Costa Coffee in Golden Wheel. I puzzled at the text message written in English, racking my brain to figure out the correct equivalent Chinese translation for "Jin se de lun zi guang chang" (which was a very unusual expression); I resorted to Baidu for help and finally it popped up with "Jin lun xin tian di" (Golden Wheel New World). Sounding familiar to me as often advertised on subway TV broadcasts, I expelled a breath of relief. It would be a cinch to locate that rendezvous as it was in the city centre: the only place in Nanjing I was slightly familiar with the exception of my temporary living and working place in the Lukou countryside. I took the metro Line 1 to Xinjiekou, but after being pushed and jostled out of the packed compartment. I suddenly stood dumbfounded with no idea, unable to make a single step forward as I was faced with the crucial choice of turning left or right to exit the subway; a slim reed of a girl battered by the swelling hoards of people around me.

Staring at the prominently displayed signs indicating the locations of major landmark buildings, none of which mentioned my destination, an appalling but obvious thought flashed into in bewilderment; I was lost under ground in Xinjiekou. My helpless roaming glance suddenly fell on an Information Desk Kiosk. Feeling immense relief, I joyfully scampered up to it and politely inquired of the staff, "Bu hao yi si, ging wen gu Jin lun xin tian di zen me zou?" (Excuse me, how can I get to Golden Wheel Square?) The succinct answer came; "Liu hao chu kou." (Use exit six). The exit signs were elusive and wanting as they were not close to each other; in fact they were often 50 metres apart. In my mind they only somewhat vaguely directed the way, and therefore after taking many false turns I finally found the right exit. Feeling suffocated by the stuffy and stale air underground, it was with relief that I arrived at street level exit.

Oxygenating my lungs with a breath of fresh air and searching hard for Golden Wheel Square, I had to admit I was at a loss again as it was not within immediate eyeshot. I could not summon up my courage to call Ignatius (my appointment) for help because I was afraid he would possibly regard me as a moron who was incapable of the simplest thing, such as locating a spot. In addition, as a proud Chinese girl, I didn't want to "lose face" in front of a foreigner. I had no choice but turn to some pedestrians for help; however, the only answer I received was simply "Wo bu zhi dao, wo bu shi ben di r en." (I don't know because I'm not local) with a firm rebuff. With the tall International Financial Centre standing upright across the street and the splendid, if a little imposing, Deji Plaza right next to me, a sense of abominable loneliness and loss welled up in my heart. What I. an outsider to this big city is but a negligible ant in a labyrinth, facing the danger of being engulfed by an unfamiliar environment. I checked the time; only five minutes left. At the thought of running late for the interview and leaving a bad impression of unpunctuality, I was on the verge of crying. Not such a feeling had I experienced since those many years previous when I took the wrong bus and had no money for the bus trip back home.

When I was at my wit's end, a kind-hearted traveler next to me pointed at the map board nearby and suggested I refer to it. Expressing my gratitude I walked up to it in desperation and among the many detailed marks I fortunately immediately located my destination. It was indicated to be on my left side, extremely close to my current location; charged with new found hope and determination I accelerated my pace and made big strides towards the interview point. But alas, after a full two minutes' brisk walk I still couldn't see it. Full of doubt and fear of being lost once again, for verification I ran up to a fashionista, dressed in the latest trendy clothes who was

walking in my direction. With a baffling look on her face, she asked me, "Ni shi bu shi zou cuo fang xiang la?" (Are you taking the wrong direction?). Feeling embarrassed and defending my intelligence, I indignantly claimed that I had referred to the map that I had viewed moments before.

"Ni zhu yi dong nan xi bei le ma?"

(Did you notice orientations: east, south, west and north?),
cynically pointing out the crux of the problem which also served
as evidence that I was geography illiterate as I was oblivious
to the simple fact that maps are two-dimensional.

Abashed, I thanked her perfunctorily in an extremely low voice. Realizing I was running out of time, I sprinted back to my original location like a gazelle and finally made it to the interview appointment.

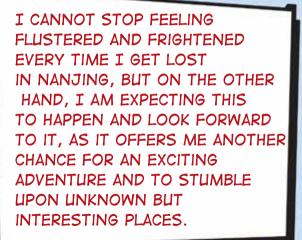
Fortunately I arrived seconds before the agreed time and even earlier than the interviewer. While catching my breath and collecting myself, I was inwardly thankful for my streak of good luck. In many cases, some people might not have my luck and spend hours frustratingly trying to find their way around Nanjing; a common problem for newcomers to the city, both Chinese and foreigners.

Working at a local agency, I am always willing to help those who get lost without any knowledge of their destination even though to give directions or lead the way is not part of my job responsibility. Last month a deaf-mute American customer inquired of me how to get to an art museum in Xinjiekou. He had a small map of the city centre in English version printed out but it was a place of which I had never heard. I did an online search of the name but it came up with nothing in Chinese which could be used as reference, so I wrote down the details of how to reach Xinjiekou on a piece of paper and led him to the shuttle bus stop.

The helpful bus driver told me to rest assured as he would remind him to alight at the right stop, but I kept worrying about this poor man; dreadful thoughts of him getting lost while being unable to ask for help or no one being able to give him a hand. As the road signs in Nanjing are woefully insufficient and often confusing and obscure, there was a nine out of ten chance that he would lose his way.

## NANJING IS A PROVINCIAL CAPITAL WITH A VAST TERRITORY, BUT IT PALES IN COMPARISON WITH SHANGHAI;

a city on a larger scale in terms of both city planning and road signs. I sometimes have a solo trip to Shanghai and with map in hand and by following its explicit and abundant road signs I survive every time. I have been living in Nanjing for more than four years, but was stuck in the countryside due to my study and now my work. With only a limited knowledge of landmark buildings in the most-frequented spots, I have no inkling of those similar but confusing road names (e.g. Mo Lin and Mo Lin Lu are completely different places some 13kms part). Nanjing seems to be too big, disjointedly connected by countless crisscrossing roads and lanes, which together fail to coordinate with the city infrastructure and construction.

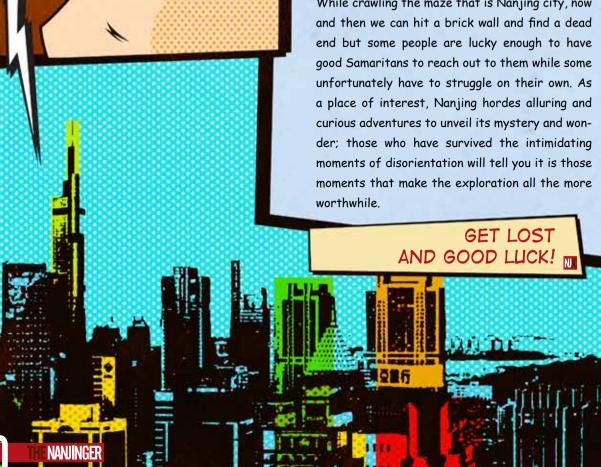


If time allows. I prefer to jump on a bus without concern for my destination, savouring the famed sights or just viewing the underwhelming, but intriguinally fascinating scenery out of the window.

I am the first to admit that my sense of direction is poor but I have a brave heart and adventurous spirit; every time I have the chance I go to this great city that abounds with cultural heritage. wanting to explore more of its historical parts.

With The Nanjinger in hand I like to venture out on my own, referring to the maps contained within, perhaps taking a stroll among lanes or roads with obscure names but ample historical meaning, such Shipopo Xiang, named after a philanthropic-minded housemaid of the Ming Dynasty; Chaozhi Xiang, a place where paper was produced for banknotes; and Nengren Li, a community where capable and benevolent people soaked up the profound local ambiance

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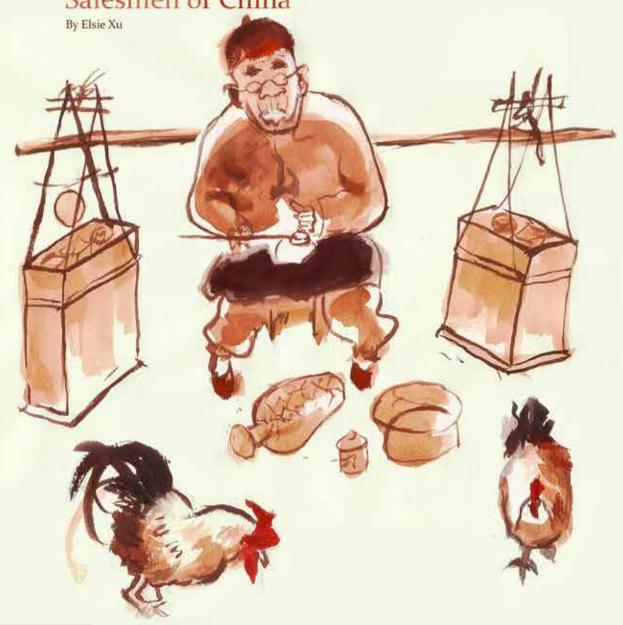
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## Tinker to Tailor

The Door to Door Salesmen of China



n tracing the memories that lie between the lines of a journey one can find unique kinds of door-to-door salesmen who toured our cities of old. They ran their small businesses with much in common; tweaking only meagre profits borne from polite and patient service, and free delivery. With no need to travel far, people would emerge from their hutongs to purchase household items and daily essentials right outside their own doors. The produce came to them, preceded by the tradesmen's bracing and melodious calls that treated both young and old with honestly and integrity.

The price of progress has come to mean that such scenarios are little more than a memory; often the subject of conversation among China's elderly or the setting for a television period drama series.

Flowers
and shoes pattern
It is early summer. At this time each year people know

It is early summer. At this time each year people know to look out for ladies sporting a blue shoulder bag; coming from the countryside villages, neatly dressed, they are referred to as "the peddlers of flowers and shoes pattern". From their bag come forth beautifully decorated pieces of fabric. Butterflies, floral designs or depictions of Chinese society have been impeccably embroidered upon them. Young and old alike surround this travelling saleswoman, snapping up the patterns in all their wonderment of sizes; some useful as neck-scarves, others for adorning tables, yet more to be fashioned into stylish waistcoats or shoes. Our adorable entrepreneur then gracefully retires from the alleyways, destined for another year of stitching.

The Vinker

Mender of pots and pans and sharpener of knives, the tinker may be renowned as a bit of a jack-of-all-trades, yet in the China of old, tinkers came with a greater skill-set. As the echoes of his cries carried forth through the alleyways, not only would the women and children come out with their pots, bowls and scissors, but so would the replies; "Tinker, come here!" For this was one itinerant in great demand; in addition to fixing up a leaky bowl he would also often be able to perform precision work on delicate ceramics. Such miraculous work is worthy of being upheld as a national skill.

## Wood Fired Wonton

All year round delicious scents can be detected hanging in the air. In these cities of old there are countless and charasmatic delicacies such as maltose, baked wheat cake with duck's oil, jiuniang osmanthus, stinky toufu and ruyi toufu, duck's blood and bean starch vermicelli soup. Yet it is the wood fired wontons that stand head and shoulders above them all. This small snack is enjoyed by the entire nation, but now sadly their stands are few and far between. Negligible profits and environmental concerns over the scarcity of wood have pushed the wood fired wonton between a rock and a hard place.

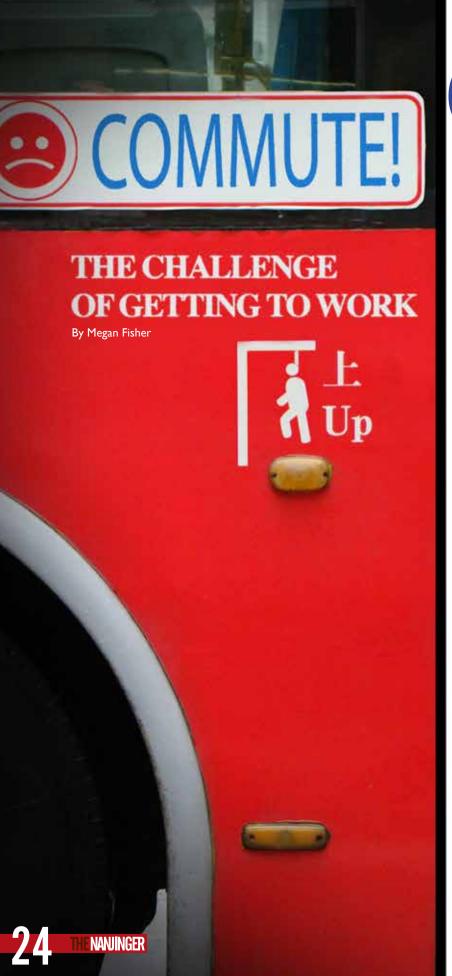
In Nanjing we are lucky; here people from all over China can still visit Fuzimiao for a taste of the genuine wood fired wonton.

Sugar-coated figurine
Children from up down the alleyways are thronging ex-

Children from up down the alleyways are thronging excitedly together; something is definitely up! Their being accompanied by a unique syrupy fragrance can only mean one thing; sugar coated figurines! Then our gypsy enters, with his marble-topped workbench, ready to do his magic with the simplest of ingredients; boiling sugar and glutinous rice dough. Our gypsy is adept; heaped upon an iron ladle a thick pale yellow transparent liquid overflows with precision. With hands and simple tools he works hard at this traditional folk art; toning different colours, shaping various life-like figurines, forming delicate patterns as the syrup cools. Such are these figurines' colour and lustre that they form a beautiful memory for Chinese children across the Motherland.

The Mobile Barber

Barbering may have its origins in Sicily, dating back to 296 B.C., but in China, the history of the mobile barber can be traced back further. This tradesman made his way from house to house with a pole over his shoulder, on one end of which was a bench, razors and other haircutting tools; on the other a bucket of boiled water. In traditional society the barber's skill was greatly admired. Upon the orders of elders, apprentices began by honing their cutting and slicing skills by practicing on white gourd, one of the first crops to have been commercially harvested by humankind.



ften enough, the commute in China is nothing compared to the humdrum, repetitive drive you take at home. There is rarely an annoying morning radio show to keep us awake; just the blaring horns, language barriers, and fireworks at dawn that come with Nanjing.

As a freelancer, my commute is as simple as crossing the room to the desk cluttered with Post-it notes. The job certainly has its perks. There are no angry taxi drivers or crowded buses for me, but although I get to avoid the chaos of Chinese traffic during rush hours, I miss out on cultural experiences that leave people with priceless stories.

Jon Kearns waits each morning at 7:30 for a bus to take him to work, an English school on Dongbao Lu in Hexi. The buses, however, are not as punctual.

"Sometimes the bus comes after five minutes and sometimes after thirtyfive minutes," he said. "Then they all turn up at the same time, like the bus drivers always stick with their friends."

Kearns' observation turns out to be a common complaint amongst foreigners and Chinese alike. Why the number six buses all come at once seems to be one of those age-old mysteries.

Once the bus arrives, getting on it is another thing entirely. In another part of China, I have seen large crowds swarm a bus, even though it was the middle of the day and more buses were coming shortly. As it pulled up, a man grabbed the door and let the bus drag him until it came to a stop.

People began pushing on all sides, and while others were knocked over, my husband and I shouldered our way away from the crowd. We watched from a distance as a man pushed his crying daughter through a window and then hoisted himself in after her.

This was just one instance, one extreme. On the other hand, Kearns sometimes sees the opposite of this "every man for himself" mindset in Nanjing.

## "If the bus is full, people near the door will start grabbing to pull others on. They help them squeeze in."

I have been on buses packed elbows to ribs with the windows shut in the middle of July. Sweat rolled off everyone, and the guy in front of me without a shirt on turned into a slip-n-slide every time the driver hit the brakes too hard. An hour of this is enough to make anyone question their life. Luckily, the buses in Nanjing are air conditioned with seats and overhead handrails. In the morning, Kearns has an easy time of finding a place to sit, even though Chinese people seem to prefer the aisle seats, and they are extremely grateful if he gives up his own.

"They will stare at me at the bus stop, but once you're on the bus, you're part of them," Kearns said. He added that, since he takes the same route every day, he has begun to recognize people. "There's a little boy about ten years old. He watches me, everything I do ... I said hello to him one time. Then he gets embarrassed and pretends I'm not there."

Meanwhile, the bus hurtles through traffic and intersections. "The bus driver has two speeds—fast and stop," Pedestrians and bikes scurry out of the way, because on Chinese roads, the bus rules.

Buses, although one of the cheapest forms of commuting, are obviously not the only choice. Language barriers are common with taxi drivers, so having cards with your destinations written in Chinese can come in handy, and if you think the taxi drivers are yelling at you, they may actually just be making polite, loud conversation.

If you speak Chinese, or at least the name of your destination, your taxi driver might spend a minute repeating

it, which usually means one of three things; they did not understand you, they are trying to remember where the place is, or they are teaching you how to say it correctly and will continue until you repeat after them. It turns out to be a great pronunciation lesson.

Those feeling a little more brave could buy a scooter or bicycle and navigate the roads on their own. Ruijin Lu is a popular place to find quality bikes at decent prices, for which you can more often than not bargain.

There is one important rule of the road for bikes that many foreigners never realize: Chinese people believe you are responsible for what happens in front of you. They usually do not worry about what happens behind them, even when cutting across a road or slamming the brakes, because the drivers in back should be watching ahead and avoiding wrecks.

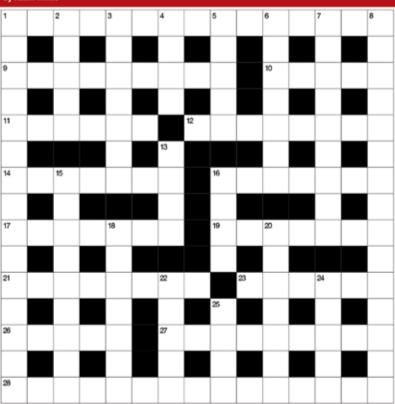
If you decide on a bike or scooter, just be aware that theft is common in Nanjing. My battery was stolen the day after I bought a scooter, and then two more times in five months. Invest in a good lock and park in the bike lots when you can. Otherwise, a stolen bike or battery is pretty much a rite of passage.

Commuting in China can be sometimes boring, downright uncomfortable, confusing, and exciting. When compared to his home in Chester, England, Kearns said, "Commuting in China is not as structured but fun. It can be very funny." So whether the taxi driver is schooling you on how to pronounce Shanghai Lu or the old woman one seat over is staring fixedly at you, it is all part of China, where the challenge is just getting to work.



## The Nanjinger Cryptic Crossword

ESE CORNER 汉语角Hànyǔ jiǎo



## Across =

1 A novel, possibly musketeers afloat (5.3,2.1.4)

10 Scots girl with nothing for catcher (5)

11 Catch mix of Dad or Murn (6)

12 Student making money and studying (8)

14 Sluts shuffled before pressman scuffled (7)

16 Flag from tape with 'N' thrice (7)

17 Pilot and accountant confused by sight (7)

19 Admit deception and give away (7)

21 Some deism all esteem though minimal (8)

23 Stage whispers for best teams (6)

26 Alters, god believer altered (5)

27 Rat and canine together make human form (9)

28 Perhaps experienced by 1 across when swamped (7.8)

1 Tempt us twice including zero energy all mixed up over a headland, resulting in violence (15)

2 Tries for this exam (5)

3 Lets you see a dance, perhaps (7)

4 Time up, so put out (4)

S Children put into circulation (5)

6 Linear went about with nothing to make a bank (7)

7 Botanist spoiled with energy became unyielding (9)

8 Idea without Scottish loch makes inconsideration (15)

13 This god sounds lazy (4)

15 Complex tuition as a place (9)

16 Step 80 per cent of another place (4)

18 Outsize coils confused for outsize beings (7)

20 Mix up snort with 4-9 to get where it comes from (7)

22 A painful con (5)

Zui háowánr de háishi shi qù féicháng piányuán de lűyóu shèngdi

長"好玩儿"的还是是去非常偏远的旅游胜地

之后却赶不上回去的车。

miss your bus back to civilisation. on the middle of nowhere just to

there is nothing like going to a sight

hên ràng rèn fangsõng

zhīhou quegān bù shàng huiqu de chē

24 Hard rain partially removed by this (5)

25 Came out on top (4)

## Useful little oddities from an English/Mandarin world By Laura Helen Schmitt

dangjia de shihou, shéi bù xī huān pa si ge xidoshi de shan yihou

爬四个小时的山以后而且再花四个小时跟无数的游客爬下来?

在放假的时候,谁不喜欢为了看日出早上四点起床

nên kênêng shi gên yî wei Zhôngguó dãoyáu lũyáu.

如果旅游的时候你在商店的时间比在名胜古迹的时间长 ou have definitely booked a Chinese tour guide. you spend more time at shops than actual sites

長可能是跟一位中国导游旅游

o see the sun rise just to climb four hours back down

amid hordes of tourist during their holiday?

er qie zài huā si ge xião shi gen wùshù de youke páxialdi?

veilekonrichu záshang si dián ai chuáng.

Rúguō lűyóu de shihou nĩ zài shāngdiàn de shijiān bī zài mingshèng gúil

'you are an organised person that is used to things going according to plan

Something unexpected will happen. Always. maybe you should rethink traveling in china.

如果你是很有组织能力,比较喜欢按计划做事的人

可能最好別在中国熊莽

Rúquố nĩ shi hến yốu zũzhĩ néngli, bijiào xihuản an jihuà zuò shi de rén, 肯定每次会有什么想不到的事会发生。

ending měi ci hui you shénme xiáng bù dao de shi hui fáshéng čenéng zul hão bié zài Zhöngguó lâyóu,



## WALK THE WALL!

For those who enjoy long ambles there exists a creative way to view a glance of the whole city while visiting the most iconic monument in all of Nanjing. Once in a while and when weather allows, groups of people gather very early in the morning to enjoy of a full day's walk along the city wall. Participants have the opportunity of visiting in only one day not only more than 13 beautiful gates, but also of looking at the city from a point of view impossible from any other place. Some hire a tour guide to talk them through the interesting stories involving the wall's construction and of Nanjing's history in general, while others research ahead to know exactly what they are looking at, in the process making the experience more complete.



## PURPLE MOUNTAIN BY NIGHT

Generally speaking, mountains are best avoided at night. The profoundly ominous array of ghost-like shadows, combined with the genuinely real threat of "falling off", means that most prefer to climb under the light of day. Not in Nanjing, however. Each Wednesday evening a large number of local walking clubs gather at the foot of the Purple Mountain, preparing their weekly pilgrimage to its summit. During the ascent, they are rewarded with a series of views of a fluorescent, night-lit Nanjing, before delving back into the enclosed and vaguely sinister forest.

Walkers comprise many ages and personalities, from the hard-core, seasoned, goretex-clad climber to those who instead stop every ten minutes for a cigarette (which bizarrely seems to act as a very effective fuel for physical endurance). These clubs often travel around China, climbing mountains in Zhejiang or Anhui province,

and the weekly Purple Mountain climb acts as a social and training exercise. Aside from the physical benefits of such clubs, there is something about the act of climbing that opens people up. As the physical side becomes progressively harder, the language side, as though straining to maintain universal harmony, becomes easier. Speech becomes unencumbered by the communicative constraints that so often mould a foreigner's experience of China. Cultural difference itself seems like an antique concept, relevant perhaps in the distant glow of an urban metropolis, but here on the hazed quiet of the mountain-side, unimagined and unnecessary.



## WALKING PUB

Opened by three Nanjingers only three months ago, no such ambitions as making a pile of cash are to be found at Walking Pub. Rather, this watering hole serves as a social gathering point for those interesting in serious walking trips or trekking, or the imported beers, of which there are approximately 120 different brands. To date, Walking Pub has been to date been attracting mostly friends of friends, with a clientele ranging from business owners who have the flexibility to take time off (presumably quite successful business owners) to the younger generation Y interested in trying new things unimaginable by their older relatives. It is from here and over a few cold ones that some fairly fearsome walking is planned with military precision; fly to Chengdu, jump on a 10 hour train ride then take off on foot for a week, sometimes with the assistance of donkeys, walk up to 25km a day (on the horizontal) and ultimately scale peaks such as Xuebaoding (5588m) and Maligangge (3900m) on the Sichuan/Tibet border. The cold ones being a necessity to merely consider such a trek. N







## INGREDIENTS

1 cup creamy peanut butter

1 cup vanilla or chocolate protein powder (I use soy but whey or hemp should work too) 1/2 cup honey

## DIRECTIONS

1. Mix together ingredients. Roll into small balls. Refrigerate.

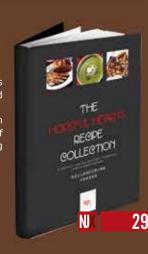
Two or three make a good high protein snack and it's fun for kids to help too. They love eating snacks they made themselves.

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(see next page)





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## 简单 花生酱球



## 配料

- 1 杯花生酱
- 1 杯香草或者巧克力蛋白粉

(我使用大豆蛋白,但是乳渍 粉或者hemp也可以) 1/2 杯蜂管

## 制作方法

1. 混合所有配料。液成小玤。冷藏。

2-3个小珠可以作为非常好的高蛋白零食。

孩子 们动手帮忙会觉得很好玩。他们非常愿意吃自己 动手做的食物。



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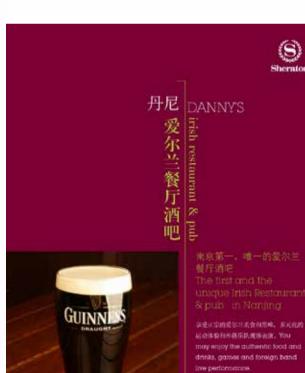
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## Alleyway Adventurer

By Frank Hossack Photography By Dovg Hughes

hink of the hutong and for most people Beijing shall come first to mind. Yet the hutong is not unique to our northern capital. Until the development rampage of recent years they were to be found in many a Chinese city, including fair Nanjing. A meandering wander among the back alleys of our city can reveal Nanjing's version of the quaint residential dwelling and unearth surprising gems, provided one knows where to look. For amid the destruction, fascinating remains of long forgotten Nanjing's history have a lovely habit of unearthing themselves.

In the 1300s Nanjing was possibly the most populous city in the world; a hub for international trade in the eastern hemisphere. People from all walks of life would gather here to haggle over their wares; from such times was formed Nanjing's reputation as a multi-cultural centre.

The area near to Fuzimiao known as Nanbuting was home to much of this industrial and entrepreneurial activity. Lying adjacent to the recently renovated Cinna Lane complex above Sanshan Jie metro station, these few blocks are home to much of the city's most interesting history.

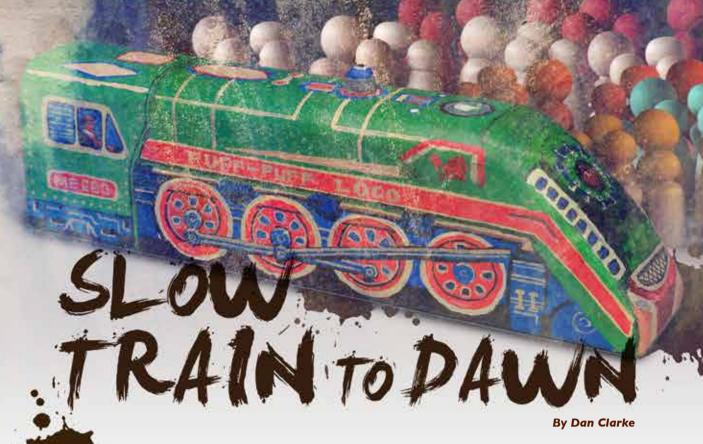
Dating from the early Ming dynasty when General Zhu Yuanjiang made

Nanjing the Chinese capital, here were to be found tea houses, inns, restaurants, workshops, mosques plus taoist and buddhist temples. Rongjuan Jie was a well known local down market and home to many hat manufacturers and traders, while Qi Jia Huan was traditionally where lived the Hui, China's original Muslims.

The most celebrated hutong of all is also one of the worlds largest; now completed renovated but thankfully retaining its original charm and character Ganxi's Villa continues to be one of China's most celebrated ancient dwellings with its mysterious 99 and a half rooms.







t was 2am on a Thursday night in 2008, when my girlfriend and I reached Nanjing railway station. She had phoned them earlier and found out there was then a fast train to Shanghai. We wanted to reach Shanghai as early as possible to deal with her visa, so that seemed like a good hour; not many people, slightly cheaper, and lots of time to get things prepared once we arrived.

At the counter we discovered that we were too late and that the train in question had left an hour earlier. We had the choice of waiting for a train at 6 or 7am, or a slow train departing only half an hour hence. This train was scheduled to reach Shanghai around 6am, and it seemed better than waiting around the railway station or heading home for 4 hours.

Having only travelled on soft seats in fast trains, I was not sure what to expect. As the train pulled slowly into the station, my stomach dropped. There was a large crowd of people on the platform, and looking in the windows, I saw the train was already packed.

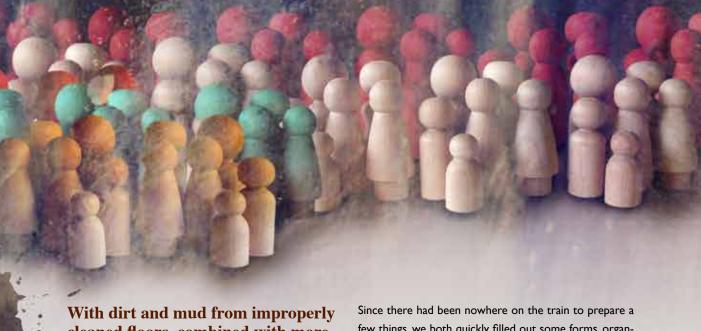
As we entered we found mud, rubbish and water on the floor; half the passengers were standing up. Someone moved a little so that my girlfriend could sit down on the very edge of a seat, but there was no way I was plonking my behind anywhere.

After half an hour of waiting the train finally moved. And it was slow. I've seen Nanjing rush hour traffic move faster. People were smoking, munching on snacks, talking loudly, trying to sleep and trying to find a comfortable position. Normally this wouldn't bother me, but it was late at night, I had worked the day before and the train stopped at every little hamlet to pick up more people.

About 3 hours later we finally reached Wuxi.

To put this in some perspective, take a train carriage, and put about 150 people into it, so that you're always leaning on someone or they're leaning on you.

It is late spring so not really hot, but not exactly cool either. The air conditioning was working a little, so at least we were not boiling to death. However the AC was also leaking badly; every few seconds a large drop of water would fall from somewhere along the roof. This must have been going on all day, as in some parts there was about half an inch of water on the floor.



With dirt and mud from improperly cleaned floors, combined with more that people continually brought in, one could not put anything on the floor for fear it would get soaked and filthy.

This also ensured that unless you were sitting on a plastic bag you had to stay upright. And sometimes different parts of the roof would suddenly leak, meaning you might be dozing and suddenly realize your bag is wet, or a big drop of dirty water would land on your head. Not good.

Once we reached Wuxi, I had a bit of luck; a nice couple who had been talking to my girlfriend were getting off the train and let me have their seat. So I was able to rest a little, when people were not bumping into me. Now that people were waking up and things were getting less crowded people started talking. Using my girlfriend as a translator, I started talking with some people about Canada, my job and other things.

Unfortunately, the train slowed down inexplicably at this point. Someone found out that it would be another two or three hours to Shanghai; it was already 6am.

The tired discussions became more irritable and complaining. I swore to my girlfriend that it would be the last time I ever set foot on a slow train.

At 9:30am, the train finally pulled into Shanghai; getting off we decided to wait until the mad rush to the door had ended, so it was another ten minutes before we were actually outside on the platform.

Since there had been nowhere on the train to prepare a few things, we both quickly filled out some forms, organised papers, and tried to make ourselves presentable for the embassy, all over a very hurried breakfast.



It may have only cost us about ¥30 for the trip, but frankly it would have been better to wait until 6 or even 7am and take the fast train; we would only have been a little later.

On the way back that night, with no hesitation we grabbed a fast train and soft seats. After the morning journey we were not willing to put ourselves through that hell again. And true to my word, I haven't set foot on another slow train.

## RETAINING YOUR CHINESE TALENT PART 2 OF 2

Nith Jochen Schultz

■ As discussed last month, a localised strategic retention system can decrease the turnover of staff within a company operating in China. This month we continue to explore practical options that can be of assistance to HR managers.

## Don't let it be an expat only project

A primary reason for frequent job-hopping in China is that those demanding young professionals thought their career was advancing too slowly with their previous employer. They expect to be trained and developed, while a major factor in seeking opportunities in foreign companies is that they have a reputation for promoting personnel faster than Chinese firms. Should it then be discovered that their new foreign employer cannot help them grow, the search will soon be on for a different nine to five.

The foremost task for managers should be to manage expectations down to a realistic level. Immediately afterward one need create practically challenging platforms to develop potential. The fast economic growth of the past two decades has shaped a "think big, do big" mentality among younger Chinese generations.

It should not come as a surprise that those 20-30 year-old inexperienced professionals are so greatly/only interested in doing big projects. Yet, as long as such opportunity is created, do not let it be an "expatriates only" project; be confident in delegating it to your Chinese employees. They are capable enough to have it done wonderfully well.

## **Contribute More Emotional Investment**

For many Chinese people, their definition of "employer" likely refers to their direct superiors, unlike Europeans or Americans, who stay with the job because they like the company culture or the job assignment. That is why in many a case you see a whole team or department leaving a company together with their team leaders. Therefore, to avoid a connection vacuum, expatriate senior management should make more of an emotional investment in both junior Chinese management and ground level talented employees.

In China, it is culturally acceptable to measure oneself in comparison with others. When planning to promote some star employee, keep an eye on those around him/her. When someone is promoted in a team, other key players who joined the company at the same time and have made a similar contribution are likely to leave. They have no patience to wait for your systematic promotion plan. Not being promoted has resulted in a loss of face; the highly-prized social status sought besides money. To thus handle this aspect of "Guanxi" diplomatically, promote simultaneously. It does not necessarily mean that HR must create new positions and restructure the organisation; rather it can be done by handing out new and upgraded Chinese job titles while the English titles remain the same, thus effectively fulfilling expectations to catch up with others as regards social status.



# Rick Staff with a remit to sniff, taste, and spit his way around Nanjing and disseminate the drinkable. POINT SYSTEM 0-10 A WARNING 11-14 A Feasible Party Prop 15-17 Heartily Recommended 17-19 Exceptionally Good 20 The Apogee Of WINEEXPRESSION



## **Drinking your way around Spain**

Spain is home to the largest area of land devoted to wine in the world, with a climactic diversity that spans the wet vineyards of Galicia next to the north Atlantic coast to the baked vineyards of the Mediterranean of the south east, crossing a clutter of districts and regions, some of which, with some digging, yield great treasures.

Tempranillo is Spain's indigenous and now most widely planted varietal with several aliases, most notably Cencibel and Tinto Roriz (in Portugal where it is an important grape for Port) and is also referred to as "the Rioja grape". Generally well muscled with leather and tobacco leaf aromas, the Tempranillo typically plays the mannish partner to the lighter, juicier, more feminine Garnacha in Rioja's wines. Rioja is a wine icon and its offerings can be superb, ranging from easy drinking, less wood-aged, Crianzas to the Reservas and Gran Reservas of the top estates which spend more time in barrel and may mature for decades hence, along with their accompanying price tag.

The emerging Navarra region lying alongside Rioja's northern and eastern borders offers more international grapes and is usually more prudently priced, if less consistent in quality. Gran Fuedo 2005 Reserva (¥89, Auchan if you're quick; usual price ¥118) delivers an earthy dark berried concentration and a peppery dynamism that belies its bottle age.

Look to the north-east for more of a French accent. The sparkler Cava has played an important role in putting Catalonia on the international wine map and this region is also home to Spanish wine grandees Torres, a big name in Spain, and increasingly China. A quarter of Torres overall wine production takes place in Catalonia and Sangre de Toro is a staple; Monsignors Torres have been turning bull's blood into wine for around 60 years. The Sangre de Toro 2010 (¥178, New Old Wine World) with a blend of 65% Garnacha with 35% Cariñena (Grenache and Carignan when in France) is deep red with a savoury tangy edge against some very slightly sweet fruit; a lovely rustic grip which is very amenable to stews and other robust meat dishes (17 points). White wines can cut it from Catalan too, the Torres Vina Esmeralda 2007 (¥178, New Old Wine World), is mainly Moscatel, with a touch of Gewürztraminer. Therein also lie a hint of lychee; aromatic, sweet, fresh and bright (15.5 points).

Segura Viudas in Catalan's Penedès region is known principally for Cava production. However, try their 2009 Crianza (¥138, Eminence Cellar) for a toothsome mix of Tempranillo, Cabernet and Merlot; jammy with liquorice nuances amid smoke edged fruit keeps it juicily interesting (16 points).

Drums are beating outside Spanish town halls as the country struggles with enormous debt and a quarter of the population out of work. Domestic wine consumption is falling as trendy wine bars built at the height of the construction boom empty to an echo. More happily, Spain's wine exports are increasing spectacularly, with the China market alone doubling in value to 78m euros in 2011. There is a lucidity to Spain's own thin-skinned Tempranillo grape; low acidity and blending skills producing wines that are glowing and engaging in the glass, perhaps, in these times, representing some illumination at the end of the tunnel. Can the glass you raise make a difference to a nation with such myriad economic woes? Tasting the wines above will make you feel we should at least try.

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# TOP OF MIND

If you are over your thirties you are probably familiar with the popular American sitcom Seinfeld. In one episode there is a new business in the neighbourhood; a soup kitchen famous for firstly their incredibly delicious soup and secondly their obnoxious owner regarded as "the soup nazi", a man so proud and confident of his soup that he implemented a very strict ordering system; one little mistake or misdemeanor and no soup for you. Yet his establishment would always have a queue of people stretching around the block!

# TO BUILD ABRAND YOU MUST FIRST BUILD PRINCIPLES AND STAND FORTHEM

(if by doing that you annoy people even better). By Ronald Paredes

Although the example of the soup nazi is fictitious and a bit extreme therein lie a lot of truth. People with very strong core values, who stand for something and defend it at all cost, will always encounter detractors but will also receive the respect of both supporters and opposers. The same is true of companies and brands.

It is alarming the number of companies that make the terrible mistake of trying to please everyone. This shows a complete lack of character and personality, plus weakness in values and principles, translating in little to no respect and/or confidence in themselves, their products or services. It's all downhill from there.

For when a brand is willing to compromise on such important and defining aspects of their identity they are just one step away from compromising on quality. We can see the perfect analogy of this in a person with no principles or values; they are inconsistent, unreliable and often unethical and immoral.

A further drawback with the "pleasing everyone" attitude is the fact that it is impossible and even stupid to try to make everybody happy; we find companies changing policies, lowering prices, adjusting communication and marketing strategies, ultimately influenced by every little change in the market. The sad truth is that these companies and their brands live and die as corks bob in a sea of trends and opinions; they are unwilling to take risks and afraid to loose the morsels of bread in their mouths. Brands that do not raise opinions simply do not matter in the overall scheme of things and go unnoticed in the consumer's mind.

#### What are great brands made of?

Purpose, values, principles, commitment, guts. Not all brands are for everyone, but the most powerful stand by their values; instead of begging for customers to pick up their products, they create and shape their customers and markets by delivering great products with aspirational values. These values are strong enough to be capable of creating top of mind awareness, cult status and brand culture, which is the ultimate goal of a successful marketing strategy.

Some may not agree with your brand philosophy and some may even openly criticise your policies and strategies; a strong brand will not only wisely handle criticism but will turn it into an opportunity to put their product in the spotlight.

By creating a very clear position your brand will stand out as individual and relevant. For both supporters or detractors your brand will matter enough to create controversy which at the end of the day can only be of benefit. Just make sure that your product or service is as strong and valuable as the principles that support it.



## Café Review The Fish Tank Café

By Ronald Paredes Translation by Elsie Xu

As the latest addition to the Nanjing coffee shop scene, I came first by invitation of friend; "I have to show this nice little place". Upon arrival, I was received with a wide smile from the owner that made me feel right at home; ever since I've been coming back now and then for a little break.

Having been open little more than a month, the variety of drinks and snacks at Fish Tank is still limited but increasing; the owner herself takes care that everything served is made with care. Forget about formulas and procedures; maybe two cappuccinos are not exactly the same but they are certainly made with "gusto".

What I like the most about Fish Tank is the whole ambiance; quite and modest, spacious, the right quantity of tables plus good music at the correct volume. You can tell that this place has in mind the company of a few friends, a good book, reading events, perhaps even a photography or art exhibition.

Fish Tank is the proof that you can take a well decorated place in a beautiful setting with comfortable seating, add really good drinks, chuck in that corporate coffee feeling for good measure and you will end up with a place so personal and intimate that in no time it becomes "my place to hang out".

The Fish Tank Café is located inside the Cinna Lane complex, at 400 Zhongshan Nan Lu.

作为一个新开业不久的南京咖啡馆,我第一次过去也是应了朋友的邀请——"我不得不带你看看这个非常不错的地方"。一到那里,咖啡馆的主人就给了我一个灿烂的笑容,感觉我好像回到家了一样。从那次开始,我时不时地总是喜欢过去小憩一下。

开业迄今才一个多月而已,鱼缸咖啡馆的各式小吃和饮品还有限,不过正在不断增加中。主人自己亲力亲为,把一切都打理地妥妥当当。忘记那些既有的程式和套路,也许两杯卡布奇诺的口感会不经相同,但至少他们还都注入了主人的心意。

不过我最喜欢鱼缸咖啡馆的地方还是它的环境,安静,不太大但却 很宽敞,不多不少刚刚好数量的桌椅,配上不大不小刚刚好音量的 优美音乐。可以说这个地方绝对是理想中一本好书、几个朋友呆着 的好地方,在此读书再好不过了,甚至于来个摄影或者艺术展也未 些不可。

这里确实是装饰得很不错的地方,有美丽的陈设和舒服的座椅,加上好喝的东西,伴随着咖啡机工作的声音,让人感受十足。这里会很快让人有一种个人私密空间的感觉,随后变成自己打发时间的一块小天地。

鱼缸咖啡小馆就在中山南路400号,熙南里那块中式建筑里面。

# Service Review Nanjing Bakery Delivery

By Frank Hossack



Nanjing Bakery is a start-up operated by an American couple that has its eyes on semi-competing with other foreign grocery stores and bakeries in Nanjing. Chris handles the IT side of things, and has built a highly functional, well designed and easy to use website. Sarah concentrates on the marketing effort while they both, simultaneously with the other hand, eat cake.

For "Fat and Happy" is Nanjing Bakery's slogan, but having had delivery by both the charming owners, we're thinking of having them up for misleading advertising; not fat by any standards, but then the slogan "well proportioned and happy" wouldn't fit in the logo.

Chris is in the bakery most of the day with the full-time baker nicknamed "Dajie", while Sarah and "Zang the delivery man" fight over the moped for the race to see who can deliver a cake before the butter-based frosting melts. A delivery fee of ¥20 might first come as a bit of a shock when your average online order is likely going to be a lot less than a visit to a large German hypermarket. But then, you'll spend ¥20 each way on a taxi to/from the latter. You'll also save yourself a lot of time; order in the morning and your purchases should turn up by 6.30pm. When Sarah knew she was going to be late (we had asked for delivery by 5.30) she chucked in an extra cake as compensation. Nice service, but we felt bad for depriving her of what we figured was her "road-cake".

On the virtual shelves is a reasonable selection of pasta, butter, cream cheese, sauces, pickles plus herbs and spices but Nanjing Bakery really comes into its own with their homemade items. We have been told Sarah's favourite aspect of the job is making and delivering custom birthday cakes while for our part, the Ready-to-Bake Italian Sausage Lasagne (¥99) would not only feed the five thousand, but would also proffer up twelve basketfuls of leftovers.

Moving into the physical world, Nanjing Bakery is spreading its wings, having been contracted to supply its services to a café that is to open this month in the British School of Nanjing, serving up items that are impractical for delivery such as enchiladas. While only open to staff, parents, and authorised visitors, we can let the secret out that they are planning on opening a public cafe in another part of the city sometime next year.

Order from Nanjing Bakery online at: www.nanjingbakery.com.



Walk up to the entrance of 61 House and you have a choice to make. In fair weather, you can stay above ground on the patio for refreshments and sustenance. With sufficient outdoor couches and chairs, the terrace offers a great atmosphere for an autumn night out with friends. Your second option, and the establishment's main attraction, lies 10 metres under ground in a concrete bunker.

Downstairs in a retrofit air raid shelter is one of Nanjing's busiest live music venues. Acts from all over China and across the globe grace the stage of 61 house each week. In addition to singers, instrumentalists, and bands, 61 House also hosts live DJs. Although bombproof walls are the acoustic equivalent of a vacuum cleaner, the small-scale of the subterranean sanctuary means that concertgoers still have their ears full. That said, it is still worth arriving a half an hour early to get a good seat at the front. I have spent four evenings at 61 house in recent memory. The most animated performance featured the lead singer of Hedgehog crowd surfing over a group of only about 75 fans, which appeared impossible until he pulled it off.

A miniature mosh pit almost broke out at the same show, but social awkwardness set in before the crowd could decide if slam dancing looked fun or ridiculous. A few weeks ago, Australian band Elliot The Bull captivated an audience with showmanship that is characteristic of only the most committed and hardworking professional musicians. The rousing folk tunes the band played mesmerized the room full of Nanjingers. On the other hand, there was an Israeli rock band a while back that reminded me that when it comes to concerts, you can't win them all

If you want to know what is coming to 61 house, non-Chinese speakers need to be especially proactive. The club lists its upcoming performers on Douban, a Chinese website dedicated to entertainment, but your author could not find the information anywhere in English. The service at 61 house also leaves something to be desired. However, I can think of very few music venues renowned for their serving of the people. The draw is the entertainment, and in Nanjing this place is one of the best bets for aural bliss.

61 House is located at 61 Hankou Xi Lu (at the intersection of Ninghai Lu)

每每一走到61 House的门口,就会纠结要不要进去打发时光。如果 天气不错,你可以呆在露天的庭院里吃些点心小食;室外的露台有 足够多的沙发、椅子,所以,和朋友们挑一个秋日的夜晚在此相聚 会是件很有情调的事。你的第二选择,也是这个店家的主要卖点, 是在它地下10米的混凝土堡垒里。

走下这个翻新的防空洞,就来到了南京最炙手可热的现场音乐表演场。每周都会看到来自中国各地乃至世界各个角落的音乐人在61 House这个极具魅力的场地演出。除了歌手、演奏家、乐队,61 House还有DJ现场主持。穿过防空洞墙面的是一个相当于声音吸尘器的装置,不过这个地下避难所的规模较小,意味着常去听音乐会的人们还是可以把自己的耳朵塞得满满的。话虽这么说,可提前一个半小时来到这里坐上一个前排好位置还是很值得的。

印象中近期我在61House已经度过了4个夜晚。最活跃的部分莫过于刺猬的主唱被75名粉丝举在头顶传来传去了,虽然看起来不可思议但他还是圆满的完成了整个演出。在这场表演中,这个小型的狂舞现场差点点就嗨爆了,不过在人们还没想清楚跳碰碰舞到底是好玩还是滑稽之前,他们已经觉得不好意思,就没有跳了。几周前,澳大利亚乐队 Elliot The Bull 的表演技巧令观众们为之倾倒,这样的魅力只属于最热诚、最勤奋的专业音乐人。他们弹奏着动人的民间曲调,满屋子的南京人听的如痴如醉。而不久之前那段时间,只要一提到演唱会,我就会不由自主的想到一支以色列摇滚乐队。

作为一名外国人,如果你想知道61 House接下来有什么精彩,就需要主动"出击"。俱乐部会把即将到来的演出者列在中文娱乐网站——豆瓣网上,只有中文,找不到英文的。一般来说, 61House 的服务还是有点点不尽如人意。然而,咱们也很难想起哪个现场演绎的酒吧是因为服务质量高而享有盛誉的不是吗。

演出才是重点,如果想在南京大饱耳福,去61 House绝对没错!

# Music Review DARYL HALL Laughing Down Crying

By Frank Hossack



For a couple of years in the early 1980s, Daryl Hall and John Oats were an awesomely consistent singles producing machine. They had your kiss on their list and a team of private eyes watching your ev-ery move. But around the same time, Hall started flirting with a solo career; his first two efforts from 1980 and 1986 suggested that Oates' presence was more of a key ingredient to them becoming the most successful duo of all time than first imagined.

Times have changed. But only now is it being realised. For Hall is now 65 years old, and "Laughing Down Crying" is only his fifth solo album. Finally the man is receiving the critical acclaim he deserves, for this is a collection of songs that can sit deservedly on the shelves/in the hard drive of any proud music aficionado.

It is 40 years since the release of Hall and Oats first album, time aplenty for Hall to now reflect on the many styles that have influenced and been a part of his career; elements of rock, pop, soul, and even a little gospel weave their way into Laughing making it into a somewhat eclectic but ultimately satisfying album.

In many ways, it's like he's never been away. He hasn't of course, but with his latest and newish outing Daryl Hall makes us reminiscent of those times you get together with your best friend you haven't seen in years and it feels like yesterday.

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#### Tourism and Hospitality

#### Hotel & Hostel



Fraser Suites Nanjing 南京辉盛阁国际公寓

116 Luchan Lu 庐山路116号 87773777

www.frasershospitality.com

Nanjing's first international serviced apartments. Fully furnished one to three bedroom apartment suites ranging from 138 sgm to 249 sam: offering full balconies, and a clubbouse with leisure facilities make this the accommodation of choice for many expats.



Hilton Nanjing 南京万达希尔顿酒店

100 Jiangdong Zhong Lu 建邺区江东中路100号

nanjing.hilton.com

The contemporary Hilton Nanjing hotel is part of Nanjing Wanda Plaza, a development of luxury shopping outlets, expansive malls, entertainment facilities and office towers. The hotel is a 2 min. walk from the metro, 20 mins, drive from the city center and railway station and 40 mins. from the



#### The Westin Naniina

南京威斯汀大洒店

Nanjing International Center, 201 Zhongyang Lu 中央路201号南京国际广场鼓楼区

www.westin.com/naniing

A haven of Chinese distinction, located only minutes from major corporations, restaurants and shopping, in which every room overlooks scenic Xuanwu Lake.



#### Sheraton Nanjing Kingsley 金丝利喜来登酒店

169 Hanzhong Lu 汉中路169号 86668888

One of Nanjing's older, finer hotels located centrally within walking distance of Xinjiekou. Amenities include fitness center, baby sitting and butler service plus car rentals and much more.



#### Intercontinental Hotel

紫峰洲际酒店

1 Zhongyang Lu, Zifeng Tower 中央路1号紫峰大厦鼓楼区

www.intercontinental.com

Located in Gulou with a birds-eye view of Nanjing's skyline. The hotel makes a grand statement and can be found in the 450 metre high Zifeng Tower; the tallest building in Nanjing.



#### Sofitel Galaxy

南京索菲特银河大酒店

1 Shanxi Lu 山西路1号 83718888

www.sofitel.com

resoff@sofiteInanjing.com

The accommodation of choice for many visitors coming to Nanjing, along with all French dignitaries



#### Sofitel Zhongshan Golf Resort 钟山索菲特高尔夫度假酒店

9 Huanling Lu 环陵路9号

85408888

www.sofitel.com

reservation@sofiteInanjing.com

Preferred hangout spot of Naniing's rich and famous.



#### Jinlina Hotel

金陵饭店

2 Hanzhong Lu 汉中路2号 84722888

A landmark hotel and one of the original high-class establishments in Nanjing with numerous top notch restaurants plus train ticket purchase counter.



#### Hilton Nanjing Riverside

南京世茂滨江希尔顿酒店

 Huaibin Lu (cross of Qinhuai and Yangtze Rivers) 下关区淮滨路1号 (近秦淮河和扬子江交汇处) 83158888

naniingriverside hilton com

nanjingriverside.info@hilton.com

Just 25 minutes from the central business district, Hilton Naniing Riverside offers modern in-room technology plus extensive meeting, conference and recreation facilities. Many rooms with balconies overlooking the Yangtze.



#### Naniing Sunflower International Youth Hostel

南京瞻园国际青年旅社

80 Zhanyuan Lu (Fuzimiao west gate) 瞻园路80号,在夫子庙西门的附近

52266858 / 66850566

www nanjingyha com

A popular youth hostel that includes free pool, DVDs, cable TV, foosball, Wifi, travel info, English menu and English speaking staff.

#### Resorts



#### Kavumanis Private Villas & Sna

南京香樟华苹温泉度假别墅

Xiangzhang Hua Ping, Sizhuang Village, Tangshan

江宁区汤山镇寺庄村

84107777

www.kayumanis.com

nanjing@kayumanis.com

High end private villa with refreshing natural hot spring and mountain view.

#### Regalia Resort & Spa (Qinhuai River)

御庭精品酒店 (秦淮河)

E5, No 388, Yingtian Jie (inside Chenguang 1865 Technology Park)

应天大街388号(晨光1865科技创意产业园)第E5幢 51885688

www.regalia.com.cn

A Thai style Spa offering a holistic approach to rejuvenation and relaxation, exuding serenity, peace and solitude.

#### Tangshan Easpring Hot Spring Resort

汤山颐尚温泉度假村

8 Wenquan Lu, Tangshan, Jiangning 汤山镇温泉路8号

51190666

A Leisure hotel in Tangshan offering different types of bathing.

#### Museums & Parks

#### Nanjing Massacre Museum

侵华日军南京大屠杀遇难同胞纪念馆 418 Shuiximen Jie 水西门428号

86612230 / 86610931

Hours: Tue - Sun from 8:30 to 16:30 Located on a former execution ground and mass burial place of the massacre. Admission is free

#### Rabe House 拉贝故居

1 Xiaofengiao, Guangzhou Lu

小粉板1只

Tuesday – Sunday from 8:30 to 16:30

The former home of the German Industrialist who saved thousands of Naniing people in 1937 during which time the house served as a refugee shelter.

#### Naniina Brocade Museum

南京元錦埔坳馆

240 Chating Dong Jie 茶亭东街240号

86518580 Hours: 8:30am - 5:00pm

Visitors can observe professionals working on wooden looms making the finest brocade on earth.

#### City Wall Museum 南京明城垣史博物馆

8 Jiefang Men 解放门8号

Long-gone city gates, maps and a full-scale model of the walled city. Captions in Chinese.

#### Nanjing Museum 南京博物院

321 Zhongshan Dong Lu 中山东路321号 Artifacts from Neolithic to communist.

#### Qingliangshan Park 清凉山公园

Guangzhou Lu, near the intersection of Huju Lu 广州路西灣

A guiet park, once home to Chinese artists, that offers calligraphy and stone museums, as well as an art gallery and pottery studio open to the public.

#### Nanjing Science Museum 南京科技馆

9 Zijinghua Lu Yuhua District 雨花台区紫荆花路9号

58076158

Hands-on fun and learning for kids. IMAX Cinema.

#### Gulin Park 古林公园

21 Huju Bei Lu 虎踞北路21号

Gardens, paintball and BBQ plus a view of the city from the top of the TV tower.

#### Jiuhuashan Park 九华山公园

Beijing Dong Lu 北京东路

Climb to the top of the park to visit the temple and pagoda. A great way to get on the city wall for a scenic spot with gorgeous views of the city.

#### Zixia Lake 紫霞湖

A mountain fed lake in which you can swim. Please exercise with care - a number of deaths occur each year as a result of cramp brought on by cold currents flowing into the lake from deep inside the mountain.

#### Nanjing Hongshan Forest Zoo

红山森林动物园

101 Heyan Lu 和燕路101号

#### Underwater World 海底世界

South side of Purple Mountain 中山陵四方城8号 8 30am-5nm

#### Xuanwu Lake Park 玄武湖公园

1 Xuanwu Xiang 玄武巷1号

Offers trails for walking biking and running, with playgrounds, gardens, restaurants and boats for rent.

#### Mochou Lake Park 莫愁湖公园

35 Hanzhongmen Da Jie

Home to the annual Dragon Boat Race, and great for boating or a walk in a peaceful environment.

Yueiiang Tower 阅江楼

202 Jianning Lu 建宁路202号

Includes the temple. Wanxian pavilion and a great view of the Yangtze River

#### Zhongshan Botanical Garden

由山植物园

Covering over 186 hectares and home to more than 3000 plant species.

#### **Business & Education**

#### International Education



British School of Naniing

南京英国学校

Building 2. Jinling Resort, Baijiahu Dong Lu 佳湖东路湖滨金陵饭店2号楼 52108087



Naniina International School

南京国际学校

8 Xueheng Lu, Xianlin College and University Town 仙林大学城学衛路8号 85899111



FtonHouse Naniina

伊顿国际教育集团

6 West Songhua Jiang Jie. Jianve District (near Olympic Stadium) 南京市松花江西街6号,建邺区,靠奥体北门 (中华紫鑫广场北面)金陵中学实验小学内 8669 6778



Novas Education Management 诺瓦斯国际

2405, Building A, New World Centre, 88 Zhujiang Lu 珠江路88号新世界广场A幢2405

68858565





Australian Trade Commission 澳大利亚贸易委员会南京代表处

1163, 11F, World Trade Center, 2 Hanzhong Lu 汉中路2号金陵饭店世界贸易中心11层1163室 84711888 -1163



Netherlands Business Support Office Netherlands Sussiling 荷兰贸易促进委员会南京代表处

Suite 2316, Building B, 23/F, Phoenix Plaza, 1 Hunan Lu 湖南路1号凤凰国际广场B楼23层2316室 84703707



Baden-Württemberg International

Baden-Württemperg international 德国巴登符腾堡州国际经济和科技合作协会 7-3 Dabei Xiang Meiyuan Xin Cun 梅园新村大悲巷7-3号 84728895



China-Britain Business Council, Nanjing

英中贸易协会南京代表处 Rm 2514-2515, 50 Zhonghua Lu 中华路50号2514-2515室



52311740

European Union Chamber of Commerce 中国欧盟商会(南京)

30F, 1 Zhujiang Lu 珠江路1号30层 83627330



Canadian Trade Office Nanjing

加拿大驻南京商务代表处

#1261, World Trade Centre, 2 Hanzhong Lu 汉中路2号金陵饭店世界贸易中心1261房 84704574



Korea Trade Investment promotion agency 大韩贸易投资振兴公社南京代表处

Unit A 40F 1 Zhujiang Lu 支武区珠汀路1号珠汀壳号士厦40楼A座 94704574

#### Lanavaae Trainina



New Concept Mandarin

新概念汉语

3302, Block A, New Century Plaza, 288 Zhongshan Dong Lu

白下区中山东路288号。新世纪广场A座3302 84872361

www.newconceptmandarin.com nanjing@newconceptmandarin.com Local branch of the Hong Kong based Mandarin tutoring specialist with 20 years of experience in applied linguistic research and teaching.



Alliance Française de Nanjing

南京法语联盟

4F. Qun Lou, 73 Beijing Xi Lu 北京西路73号裙楼四楼 83598762

Nanjing Normal University (Xianlin Campus), 28 Xuehena Lu

南京法语联盟仙林分部 南京师范大学附属实验学校行 政楼四楼内,学衡路28号 83598876 www.afnanjing.org

info.nanjing@afchine.org

#### JESIE-Goethe-Language Centre

JESIE - 歌德语言中心

Jiangsu College for International Education, 3rd Floor, 205 Shanghai Lu

江苏省国际教育学院3楼, 上海路205号 83335690

www.goethe-slz.is.cn

#### Clubs & Charities



Nanjing International Club 南京国际俱乐部

www.nanjinginternationalclub.com A club 500 plus strong in membership and with events take place weekly, monthly and annually.

#### Nanjing Toastmasters

南京第一家英语演讲会俱乐部 www.nanjingtoastmasters.com Weekly meetings at Hohai University.

#### Hopeful Hearts

www.hopefulhearts.info

Raises funds for medical treatment of children with heart conditions

#### Pfrang Association

普方基金会

7-3 Dabei Xiang Meiyuan Xin Cun 梅园新村大非井7-3号

84729068

www.pfrang-association.org

Helps sponsor the education of children in poor regions of Jiangsu province.

#### Shopping

Jiangsu Art Gallery 江苏省美术馆

266 Changjiang Lu 长江路266号

Local artists' work, changed frequently.

#### ART 国艺堂

D-1 Shuimuqinhuai, 99 Shitoucheng Lu 石头城路99 -문水太泰淮D-1号

84506789

Picture framing service and art related supplies.

#### Stone City Modern Art Creation Gallery

石城现代艺术创意园

72 Beiling Xi Lu 北京西路72号 Exhibition of modern Chinese art. 55593709

#### Shenghua Art Center

南京圣划艺术中心

2 Zhoutai Lu, on Jiangxin Zhou (Grape Island) 江心洲民俗街洲泰路2号(原乡土乐园) 86333097 86333100 Exhibition of Chinese contemporary art.

#### Nanjing Drug Art Museum

Building 22, 12 Dinghuai Men Jie 定淮门12号(世界之窗软件园) 22号房 83752646

Social experiments between local and foreign artists.

#### For the Home

B&Q 百安居

90 Kazimen Da Jie (beside Metro) 南京卡子门大街90号表德龙旁 52450077

#### IKEA 宜家家居

99 Mingchi Lu (East side of Kazimen Plaza) 南京市秦淮区明匙路99号(卡子门广场东侧) 4008002345

#### Working House

生活工场

4F. Zifeng Tower, Zhongshan Bei Lu 中山北路紫峰大厦购物广场4F 52360100

Stylish kitchenware in dark tones, candles and colourful vases or even camera cases; just a few of the fascinating products that await in every corner of this shop with two other branches in Naniing.

#### Hongxing Furniture

红星国际家具广场

224 Zhongyang Lu 中央路224号

83118005

Large furniture mall with many shops. Large range of prices, styles, etc.

#### Jinsheng Market 金盛百货大市场

2 Jianning Lu

下关区建宁路2号(南京商厦对面)

9 Wangjinshi (off Changjiang Lu) 玄武区长江路网巾市9号

Dagiao Bei Lu (beside North bus station)

江苏省南京市浦口区大桥北路(长途北站旁)

58507000

Large indoor market with everything from home décor to wires, Christmas trinkets and electronics. Cheap but be prepared to bargain.

#### Jinling Decoration Market

金陵装饰城

88 Jiangdong Zhong Lu

江东中路88 86511888

Everything needed for a new home.

#### Longjiang Flower Market

龙江花卉市场

78 Qingliangmen Da Jie

清凉门大街78号 Huge flower market with plants, cut flowers, fish tanks and fish, plus a selection of gardening tools.

#### Modern House NJ (Remo) 摩登仓

Ground Floor, Lan of mercy and Social Hall, off Huaqiao Lu

· 慈悲社兰之堂5-2号 86555566

www.amodernhouse.com.cn

Copied designer furniture & décor.



#### Malls

#### Deji Plaza 德基广场

18 Zhongshan Lu 中山路18号 84788066

A premier mall with wide variety of high class shops such as Louis Vuitton and Burberry. Includes also a movie theatre

#### Nanjing Agua City 南京水游城

1 Jiankang Lu 健康路1号 52233999

Home to many restaurants and western brand name shops as well as a cinema and the BHG import supermarket.

#### Golden Eagle Shopping Center

金鹰国际商城

89 Hanzhong Lu 汉中路89号

84708899

Offers a wide selection of clothing, homeware, and a foreign food supermarket on the upper floor.

#### Wanda Plaza 万达广场

88 Hongwu Lu

白下区洪武路88号(近淮海路)

84783706

98 Jiangdong Zhong Lu

江东中路98号

86805588 / 86805577

Largely occupied by Chinese brands but with an increasing number of well known foreign retailers in the process of moving in. Includes Walmart outlets and large cinema (IMAX in the Hexi location).

#### Golden Wheel In-Citi 金轮新天地

8 Hanzhong Lu 汉中路8号

84773788

Many restaurants plus brands such as Sephora, H&M, and Timberland, plus the ubiquitous Costa Coffee.

#### New City Mall 新城市广场

99 Caochangmen Da Jie 草场门大街99号 86210888

Many brand name shops, restaurants, a yoga studio, and a movie theatre.

#### Grand Ocean Department Store

大洋百货

122 Zhongshan Nan Lu 中山南路122号 Frequent promotions and many good value food stalls the basement

#### Orient Department Store 东方商城

2 Zhongshan Nan Lu 中山南路2号

Gucci, Celine and other designer brands.

#### Electronics

#### Professional Photography Equipment Market 照相器材专业市场

3F, Binjiang Friendship Shopping Center, 301 Jiangdong Bei Lu

江东北路301号滨江友好商城三楼

Specialists in wedding photography plus equipment and lighting, flash etc.

#### Camera & photography equipment Market

东鼎照材市场

Dongding Plaza, 699 Zhujiang Lu 珠江路699号东鼎照材市场

Widely regarded as the best camera and equipment market in Nanjing.

#### Mobile phone shops on Danfeng Jie

丹凤街-手机

Indoor markets specialized in new and secondhand mobile phones and repairs.

#### IT products on Zhujiang Lu

珠江路-IT产品

A multitude of stores that selling everything you

can imagine and more; computers, cameras, MP3 and MP4 players, iPad, webcams, hard drives, and nortable flash drives

#### Video games on Zhongyang Lu

中央路-由子游戏

Any type of video game for all video game systems. Also do minor repairs.

#### Suning Electronics 苏宁电器

Local firm that is now one of China's largest retailers for electrical household appliances. Branches all over Naniing.

#### Sports

#### Decathlon 油卡依

286 Ningli Lu (next to Metro) 宁溧路286号 (麦德龙对面) Sport Megastore, 9am-9pm

#### Giant 捷安特

178 Zhongshan Bei Lu, opposite the fabric market "Bu Bu Bu"

中山北路178号

83611227

Largest branch of the popular bike manufacturer.

#### Jinxianghe Rd 进香河路

The outdoor store street in Nanjing; shops for biking, hiking, backpacks, equipment and apparel for outdoors.

#### Groceries

#### Fields

www.fieldschina.com

Shanghai's premier online grocery store for safe, high quality, delicious food delivery to your door. Delivering to Nanjing residents every Wednesday with free delivery for all orders over ¥500.

#### Nanjing Bakery

www.nanjingbakery.com

Delivery of home made cakes, ready to bake pizzas, lasagna etc. plus a range of grocery items such as pasta, butter, cheese, sauces and spices.

#### HomeGrocerChina

Rm 503, Building 65, Yushuiwan Garden, 169 Yudao Jie 御道街169号御水湾花园65室503室 84400397

www.homegrocerchina.com

Online shopping of premium imported products conveniently delivered to your door.

#### Metro 麦德龙

288 Ningli Lu 宁溧路288号 300 Jianning Lu 下关区建宁路300号

German hypermarket with a wide selection of foreign foods.

#### Carrefour 家乐福

235 Zhongshan Dong Lu

中山东路235号

84658588

The omnipresent French hypermarché with four stores in Nanjing and a fifth (Pukou) on the way.

#### RT Mart 金润发

39 Danfeng Jie

玄武区丹凤街39号(近北京东路)

83358788 / 83356077

Chinese supermarket with a decent foreign food section and three outlets in Nanjing

#### Auchan 欧尚

151 Hanzhongmen Da Jie 汉中门大街151号(近纪念馆东路)

以中门大街151号(近纪念馆朱路

86555568

Another French hypermarket with three stores in Nanjing.

#### BUG Market

B2 Floor, Aqua City, 1 Jiankang Lu 健康路1号水游

城地下2层

66985066 / 66985068 91 Matai Jie

马台街91문

与百何91万 68675666 / 68675699

Features a very large stock of imported goods

plus fresh organic fruit and veg.

#### Yaohan City Market

南京八佰伴

Phoenix International Bookmall, 1 Hunan Lu

湖南路1号凤凰国际

Foreign food supermarket.



#### Times Grocery

泰晤士

48 Yunnan Lu 云南路48号 83685530

Compact yet its location close to the home of many expats, especially students make this a very popular foreign food store with a wide selection of imported yet pricy food.

#### GSAB 新源宝

6-1C16 Block 6 Taiwan Product City, Hexi Dajie 河西大街台湾名品城6馆6-1C16号

52360050

Limited selection of imported items from Taiwan difficult to find elsewhere.

#### Organic Food 有机食品

Available in many supermarkets and big Chinese food markets, but need to ask staff. Organic foods can be ordered online from http://shop.njaf.gov.cn.

#### Wine Outlets

#### Aussino Cellar 富隆酒窖

Room 109, 198 Zhongshan Dong Lu 隆酒窨 南京市中山东路198号109室 84679799

www.aussino.net

#### Ziyo Wines 南京紫元酒窖

18 Mochou Dong Lu 南京市建邺区莫愁东路18号 13770923489



#### Eminence Cellar

**香松酒窖** 

Inside Wutaishan (oposite to Jin Inn) Guangzhou Lu 广州路,五台山体育场 66012088

#### Chateau Family Cellar 名庄世家酒窖

16-10 Mochou Hu Dong Lu 莫愁湖东路16号-10 87781899 / 13852287767

#### Jiangsu Jiuchao Distillery 江苏九朝酒业

278 Hongwu Lu 洪吴路278号 84404159

#### Foreign Language Bookstores

#### Foreign Language Bookstore

外文书店

アスカ店 218 Zhongshan Dong Lu (Beside Taiping Nan Lu) 中山东路218号长安国际(太平南路口)

#### Xinhua Bookstores

新华书店

83374645

56 Zhongshan Dong Lu (near Hongwu Lu) 新街口店白下区中山东路56号(近洪武路) 86645151 54 Hunan Lu (near Matai Jie) 鼓楼区湖南路54号(马台街口) Phoenix International Book Mall

可图用际半城 1 Hunan Lu 討楼区湖南路1号八佰伴夸(近中央路) 83657000 / 83657111

#### Online Shopping

#### Chuniie365

www.chuniie365.com cs@chunije365.com 58033356

Online shopping site with English version that offers fun and unique gifts from the US and Asia with the ability to engrave or personalise for that special someone.

#### Services



#### Lufthansa German Airlines

Lufthansa GG.... 德国汉莎航空公司

Reservation Service:

4008 868 868 (CH.EN)

Sales Office: Room 951, World Trade Center, 2

Hanzhong Lu

汉中路2号金陵饭店世贸中心951室

Fav: 84722624

nanjing\_lufthansa@dlh.de

Lukou Airport Int'l Check-in Service - Room 417



#### D.T. Travel

大唐国际(香港)商旅服务管理有限公司 22E. Golden Wheel Mansion, 108 Hanzhong Lu 汉中路108号金轮大厦22E

Ticket Booking: 400 886 1212 (FREE)

Quality English service that includes flights, visas, hotels and holiday packages.

#### Transportation

#### Nanjing Train Station

南京火车站

141 Longpan Lu

新庄龙蟠路141号 85822222 (enquiry)

85824224 (tickets)

www.nistation.com

Online train timetable and booking, but only in Chinese.

#### Nanjing South Train Station

Shuanglong Dadao / Yunan Lu

雨花台区双龙大道玉兰路

52414183

Principal stop on the Shanghai to Beijing high speed train line.

#### Naniina Lukou International Airport

南京禄口机场

Lukou Town, Jiangning District

江宁区禄口镇

968890 52480499

Serves all parts of the country in additional to direct international flights to Germany, Japan and Korea.

#### Airport Shuttle Bus

机场大円

¥20

1. East square, Nanjing Railway Station, 221 LongPan Zhong Lu 南京火车站 龙蟠中路221号 6am-8.30pm, leaving every 30mins

2. Nanjing Zhonghua Men Station, 508 Yingtian Da Jie 南京中华门车站 应天大街508号 6am-9.00pm, leaving every 20mins

#### Nanjing Coach Terminals

南京长途汽车站

Coach timetable/ticket enquriy 96196

#### Naniing Zhonghuamen Coach Terminal

南京中华门长途汽车总站 508 Yingtian Da Jie 应于大街508号 52/1850/

#### Nanjing North-Central Coach Terminal

南京中北长途客运中心 160 Huahongcun 秦淮区红花村160号

#### Nanjing Zhongyangmen Coach Terminal

南京中央门长途汽车总站 1 Jianning Lu 建宁路1号 85531288

#### Healthcare



#### Naniina International SOS Clinic

南京国际(SOS)紧急救援诊所

1F, Grand Metropark Hotel Nanjing, 319 East Zhongshan Lu

中山东路319号维景国际酒店1楼

84802842 (by appt.)

Mon-Fri 9am-6pm, Sat 9am-12noon / 24hr Alarm

Center: 010 6462 9100 www.internationalsos.com

Western doctors and public pharmacy. Service listed in English & Chinese. Multilingual staff: EN/



CN/JP/DE.

#### Flossy Care

福乐氏齿科诊所

#105, 1 Huaneng Garden, Taiping Bei Lu 南京太平北路108号华能城市花园1幢105 13951994471 / 84069389

www 025va.com

Offers all kinds of oral treatments including dental implants, crowns or bridges, dental whitening, cosmetic dentistry, root canal therapy, orthodontics and more. 100% Bilingual staff with another branch in Suzhou.



#### Global Doctor

环球医生

6 Mochou Hu Dong Lu (next to Shuiximen Da Jie) 建邺区莫愁湖东路6号左邻风度花园01幢1楼 86519991

Emergency Number: 13805174397

www.globaldoctor.com.au Australian medical company offering primary and

occupational healthcare plus emergency assistance. Multilingual staff: EN/IT/JP/PT/ES/KO/CN.

#### Health Examination Center

江苏省国医馆

2F, Outpatient dept. of NJUTCM, 282 Hanzhong Lu 汉中路282号南京中医药大学门诊部二楼

86646068

www.ioinmi.com

English speaking staff, diagnosis by imported advanced medical technology and treatment by Traditional Chinese Medicine. 100% non-invasive.

#### Nanjing Entrance and Exit Inspection and Quarantine Bureau

江苏出入境检验检疫局 1 Baixia Lu 白下路1号 52345328 / 84456805

Health checks for work permit / visa applications.

#### Gulou Hospital 鼓楼医院

321 Zhongshan Lu 中山路321号 83304616

The major trauma hospital (24 hr).

#### Nanjing Children's Hospital

南京市儿童医院 72 Guangzhou Lu 广州路72号 83117500

People's Hospital 人民医院

300 Guangzhou Lu 广州路300号

83718836

The major western medicine hospital

#### Yifena Super Druastore 益丰大药房

159 Hanzhong Lu (west of JS hopsital of TCM) 汉中路159号(省中医院往西30米) 86795111-825 8am-9pm English speaking staff.

#### Jiangsu Provincial Hospital of TCM

江苏省中医院

155 Hanzhong Lu 汉中路155号

966171/11

The major Chinese medicine hospital.

#### Jianasu People's Hospital

汀茁省人足医院

300 Guangzhou Lu 广州路300号 83718836

The major western medicine hospital.

#### Nanjing Maternity and Child Healthcare Hospital

南京市妇幼保健院 123 Tianfei Xiang 天妃巷123号

84460777

The major maternity hospital in Nanjing.

#### BEN-Q Hospital 明基医院

71 Hexi Da Jie 河西大街71号

58807810

Another popular choice for expats, BENQ is staffed by local specialists, with occasional visits from Taiwanese doctors.

#### Dan-De Dental Clinic 丹德齿科

D6. 9F. Huawei Mansion. 107 Shigu Lu 石鼓路107号华威大厦9楼D6

84217177

Centrally located dental clinic with western standards and several other branches.

#### KB+ Dental Hospital 康贝佳口腔医院

Huafu Mansion, 31 Fujian Lu 福建路31号华福大厦 83433333 / 4001108899

www.kangheijia.com Jiangsu's first digital dental hospital.



#### Naniina Union Dental Clinic

南京友联齿科

1F, Grand Metropark Hotel Nanjing, 319 Zhongshan Dong Lu

中山东路319号维景国际酒店一层 84818891 / 84808888-6555

dentist@uniondental.cn Western standard dental care with English language.

#### **Property Services**



#### Sun Homes Real Estate

南京中涛房产经纪咨询有限公司 Room 1901, Xinghan Mansion, 180 Hanzhong Lu 南京市汉中路180号星汉大厦1901室

51860592 / 5186 0590

www.shre.com.cn

sunhome@shre.com.cn

Pre-move Consulting, orientation programs, home search service, settling-in programs and vehicle leasing. Branch offices in Wuxi and Suzhou.



#### Crown Relocations

嘉柏(中国)国际货运代理有限公司 Rm 1908, Block B, New Century Plaza,

1 Taiping Nan Lu

太平南路1号新世纪广场B栋1908室 84541017

Provides moving services, school search, intercultural services and a host of departure and destination services for relocating employees, expatriates, diplomats and private customers.



#### CMR Corporate Property & Relocation

南京浩麦房地产咨询

12C1, Jinlun Mansion, 108 Hanzhong Lu 汉中路108号金轮大厦12C1座 8/701658

www.cmrchina.com

Complete relocation service to multinational companies, with additional services including driver's license and import/export of pets.

#### Training & Coaching

#### MTI Naniina

#1402, Building 1, World Times Square, 8 Dongbao Lu 东宝路8号时代天地广场1幢1402室

www.mticonsulting.com

Provides HR coaching and training solutions, combining international standards with local market needs. The MTI team supports companies of all sizes and braches from a new office in Naniing.

#### Dan Clarke

www.lets-get-happy.com

Nanjing based lifecoach offering advice on how to become happier and less stressed, plus ways to improve your life

#### JESIE Corporate Training

苏教国际企业培训 Suite 210, 205 Shanghai Lu 南京市 上海路205号210 办公室

#### Legal

#### Picozzi & Morigi Law Firm 意大利弼高基草里吉律师事条所

A4, 21F, Golden Eagle, 69 Hanzhong Lu 南京市白下区汉中路89号 金鹰国际商城21楼A4 86556731

nanjing@picozzimorigi.it www.picozzimorigi.cn www.picozzimorigi.com

Italian law firm operating in China since 1991 and licensed by the Ministry of the Justice with two representative offices in Nanjing and Shanghai. Provides legal services in English, French. Chinese, Spanish, Italian and German with special regard to investing in China, M&A, labour law, IPR protection and cross border dispute.



#### Dacheng Law Offices

大成律师事务所 2F, 72 Beijing Xi Lu

2楼北京西路72号中华人民共和国 83755108

nanjing.dachenglaw.com

Hongliang.Hu@dachenglaw.com

Ranked #1 in Asia by size, with branches in 26 countries and all over China. Nanjing branch is ranked #1 in Jiangsu Province (EN/CH/ES/JP/KO).

#### Jeffrey Wang

中银(南京)律师事务所 8F, Jincheng Tower, 216 Longpan Zhong Lu 南京市龙幡中路216号8楼 13605182614 / 58785588 / 58788688 wvz\_ieff@163.com

Business lawyer with more than ten years legal practice in Nanjing plus fluent English and knowledge in both legal and business areas.

#### Faith Houses

#### Nanjing International Christian Fellowship

Ramada Hotel, 45 Zhongshan Bei Lu 南京中山路45号 南京华美达怡华洒店 Sundays 9:30am to 11:30am

Foreign passport holders only. English service. Translation available in Chinese, French and Spanish.

#### KuanEumHui Korean Buddhist Club

观音会南京韩人佛教会

1703. Building 2. Fuli Shanzhuang 富丽山庄3栋1703室

13222018582 Service: 11:00am

#### Shigulu Catholic Church 石鼓路天主教堂

112 Shigu Lu 石鼓路112号

84706863

Korean service: Sat 4.30pm English/Chinese Service: Sun 4.30pm

#### The Church of Jesus Christ

of Latter Day Saints

Jingli Hotel 7 Rejijng Xi Lu 北京西路7号晶丽洒店 Mormon service, Sun at 10am Foreign passport holders only.

#### Pets

#### Amy Hao Hao Pet Care

爱咪好好

18 Nantai Xiang Xi (off Wang Fu Da Jie) 王府大街南台巷西18号

84203097 / 13952034351

Professional cat and dog grooming service run by a local Naniing girl who speaks fluent English.

#### Tom Dog Pet Center

汤姆狗宠物中心

1 Shanghai Lu 上海路1号

86662858

Pet stayover and dog walking service, retail outlet and English speaking staff.

#### Nanjing Veterinary Station

南京畜牧兽医站宠物总医院 448 Longpan Zhong Lu

**龙幡中路448**号 84484781

Major centre for yet services and vaccinations.

#### Media Production - Design - Photography



#### SinoConnexion

南京贺福文化传媒有限公司

14F, Building 1, World Times Square, 8 Dongbao Lu 

84718617 / 13851522275

www.sinoconnexion.com

info@sinoconnexion.com

International award winning professional foreign owned video and media production company with 25 plus years experience, and 19 years of work in China. Advertising agency services also available.



#### VOZ Design

嗓音设计

Office 612, Sunong Building, 357 Mochou Lu 莫愁路357号苏农大厦612室 210004 85520158 / 180 6168 5196 / 159 5057 5174

www.vozdesian.com

contact@vozdesign.com

Profesional marketing oriented graphic design and brand development. No copies, no templates, only creativity and lots of brain juice. Mediocrity is a decease we fight everyday.

#### Nicolas Harter Photography

137 7076 1603

www.nicolasharter.com

A French photographer specialising in wedding, commercial and event photography, and author of photo-book "Africa Square", a profile of African artists at the 2010 Shanghai Expo.

#### Phrejphotos Photography

1377 099 9175

www.phrejphotos.com

Photographic services offered. Product shots, portraiture and more.

#### Miscellaneous

#### Icaise Copier Rental 南京艾科思商留有限公司

Huashan Hotel, Zhujiang Lu, Nanjing

南京珠江路华山饭店内

6866505

www.icaisa.com

icaise@126.com

Photocopier and shredder rental. in all sizes including those for industrial use. Other branches

in Suzhou. Kunshan and Shanghai.

#### Interpreter & Translation Service

Professional interpreter with extensive Sino-foreign business background

13002512862 naniing.interpreter@gmail.com

#### Satellite TV Installation Service

13770323459

naniingstv@gmail.com

#### **Bottled Water Delivery Service**

By Coca-Cola Naniing

4008282288 (Free)

Mineral water, pure water, water machine clean-

#### Lustre Cobbler 莱斯特皮鞋修饰

Golden Eagle Shopping Center, 89 Hanzhong Lu 汉中路89号金應国际

Central Department Store, 79 Zhongshan Nan Lu 中山南路79号中央商场

#### Hong Bang Tailor

红邦裁缝

18 Nanxiu Cun. Shanghai Lu 上海路南秀村18号 The tailor of choice for many a Naniing expat.

#### Leisure & Sports

#### Massage & Spa

#### Pathways Spa & Lifestyle Club

际底Spa生活全馆

13F, Tian'an International Building, 98 Zhongshan Nan Lu 中山南路98号13楼 84540166

www.pathway-spa.com

Lifestyle club consisting of a dedicated spa area with private treatment rooms, Thai Massage room and Foot Massage room. Other facilities include yoga and meditation rooms, sky garden lounge and private function rooms.

#### Flow SPA 川·天地

46 Xijia Datang, Ming Cheng Hui (200m north of Xuanwu Lake's Jiefang Gate) 明城汇西家大塘46号

57718777

Hours: 10.30am-10.00pm

Sino-German joint venture.12 luxurious single and twin private suites for men & women

#### Shoujia Medical & Health Center 手佳按摩

136 Changjiang Lu 长江路136号

84702129

Various types of massage with blind masseurs.

#### Facial-Spring 春之源美容中心

28-1 Dashiqiao, Danfeng Jie 丹凤街大石桥28-1号

Various packages available including face, neck and shoulder massage.

#### OneZo 春之源美容中心

400 Zhongshan Nan Lu 中山南路400号

85861099

Upmarket spa with a focus on TCM catering for CEO types.

#### Gyms & Sports



Yanlord Tower Club

仁恒国际俱乐部 116 Lushan Lu 南京市建邺区庐山路116号

87765111

www.vanlordtowerclub.com A wide range of leisure and entertainment facilities.

#### Olympic Century Star Ice Skating Club

卑体世纪星滑冰俱乐部 222 Jiangdong Zhong Lu (Inside Olympic Center) 江东中路222号奥体中心内 86690465 / 86690467

#### Naniing North Star Ice Skating Club

南京北极星滑冰俱乐部 Qinhuai Sports Center, 20 Pingjiangfu Lu 秦淮区平江府路20号 52200031

#### Ninth City Billiards 9城花式撞球

1912 District, 52 Taiping Bei Lu 太平北路52号1912街区 84504303 1nm till late ¥15/hr in the afternoon

#### Nanjing Leiniao Paragliding Club

南京雷鸟滑翔伞俱乐部 Wutaishan Snort Center Tennis Stadium 南京市五台山体育中心网球馆 84458450 / 15335179782

#### Klein Billiards 克莱恩台球

135 Hongwu Lu 洪武路135号 51587158

#### Zhongshan Shooting Club

中山射击俱乐部 12 Lifu Jie 白下区李府街12号 84615141

Shotgun, rifle and pistol shooting, into the city wall!

#### Changqing Taekwondo 长青跆拳道馆

145 Zhongshan Dong Lu 玄武区中山东路145号 84541055

#### Karate Eifuukaikan 空手道影风道场

96 Yushi Jie 鱼市街96号 52989189

#### Pisarev Ballet 比萨列夫芭蕾舞学校

B901 Junlin International Mansion, 5 Guangzhou Lu 广州路5号君临国际B901室 86975095

#### Daoshun Archery 道顺射箭

Wutaishan Sports Centre, 173 Guangzhou Lu 广州路173号 五台山体育中心 51888882

#### Golf



Sofitel Zhongshan Golf Resort

钟山高尔夫俱乐部 7 Huanling Lu 环陵路7号 84606666

#### Nanjing Harvard Golf Club

南京昭富国际高尔夫俱乐部 176 Zhenzhu Jie, Pukou 南京市浦口区珍珠街176号 58853333

Gingko Lake Golf Club 银杏湖高尔夫俱乐部 1 Guli Yinxing Hu 江宁区谷里银杏湖1号 86139988

#### Art & Culture

#### Naniing Art and Cultural Center

南京文化艺术中心 101 Changiiang Lu 长江路101号 84797920

Regular large-scale shows by professional Chinese and foreign performers.

#### Jiangnan 631 Niuda Theatre

汀南631牛达剧场 5 Yanling Xiang 延龄巷5号 84419786

Weekend Chinese modern small theater shows

#### Nanjing Art Academy Concert Hall

南京艺术学院音乐厅 15 Huiu Lu 虎踞北路15号 83/082/0

Irregular performances by Chinese and overseas students and faculty.

#### Jiangsu Kungu Theater 兰苑剧场

4 Chaotian Gong 朝天宫4号 84469284 Live performance of Kungu opera.

#### Beauty



#### Wan Yan Shi Beauty Salon

完颜氏美容沙龙 Room 108, Building 2, 9 Wenfan Lu 文范路9号2幢108室 85701042

#### VS Philosophy Hair Salon

沙宣理念美发 6F, Deji Plaza 德基广场6楼 84763486

#### Nail Bar 指要你美田

44 Wangfu Da Jie 王府大街44号 84209596

#### Sweet Love in Nails 指间密语

89 Shanghai Lu

#### Cinema (call for English language availability)

#### Xinjiekou International Cinema in Deji Plaza · 德基广场新街口国际影城

18 Zhongshan Lu 中山路18号德基广场7楼 84797700

#### Nanjing Shangying International Cinema

南京上影国际影城

New City Mall, 99 Caochangmen Da Jie 鼓楼区草场门大街99号龙江新城市广场3楼(近江东北路) 86223345 / 862240908

#### Aqua City Hengdian Cinema City

南京水游城横店国际影城

4F, Aqua City, 1 Jiankang Lu 建康路1号水游城4楼 82233599

#### Food & Drinks

#### Asian Cuisine



#### The Lobby Restaurant at Fraser Suites

仁恒辉盛阁国际公寓大堂餐厅 116 Lushan Lu

建邺区庐山路116号 86268888 Ext. 643

Sink your teeth into mouth-watering delights such as tender-grilled rib-eye steak, roasted chicken,

or the seafood linguine cooked in spicy tomato sauce. Asian must-trvs also include Hainanese chicken rice and laksa

#### Keziguli Muslim Restaurant

53 Wangfu Da Jie 王府大街53号 95091469

A delicious change from the standard Chinese cuisine: spicy noodles, potatoes, chicken and lamb dishes. Xiniiang performance.

#### Silk Road Moslem Restaurant

丝绸之路穆斯林餐厅 260 Guandzhou Lu 广州路260号 83705680

Some stay away, since it is not obvious that Silk Road has an English menu, with photos to boot. Signature dish boiled lamb chop and homemade voghurt with raisins are among the must-trys in a colourfully decorated environment accompanied by Uigur music.

#### Istanbul Turkish Cafe

食正坊咖啡店 209 Shanghai Lu 上海路209号 83309030

A range of Turkish and Vietnamese food, including Turkish "pizza", kebabs, wraps, freshly made yoghurt, and some desserts. All food is halal. No smoking section available.

#### Pho Saigon

金禾泰大餐厅

2F, Huanya Plaza, 33 Shigu Lu 白下区石鼓路33号环亚广场2楼 84465722

Popular fare includes Vietnamese style noodles (pho) and others such as vegetarian dishes and seafood as well as the standard beef, pork, chicken and duck selections. Mains range from ¥26-50.

#### Indian Cuisine



#### Masala Kitchen

玛莎拉印度餐厅-洒吧 A05, No 12 Xian Yin Bei Lu, Xianlin

南京市栖霞区仙隐北路12号亚东商业广场A05 84448858

masala kitchen@live.com

Well known for its blend of vegetarian and meat dishes plus savory Tandoori oven dishes and exotic curries cooked fresh by a chef with over 20 years of experience in his hometown of Hyderabad. Also offers a fine selection of imported wines and beers.



#### Taj Mahal 泰姬玛哈印度料理

117 Fengfu Lu 丰富路117号 84214123

189 Shanghai Lu 上海路189号 83350491

Established in 2003, the Taj Mahal Indian Restaurant made a name for itself by offering a great variety and exotic blend of high quality authentic Indian cuisine that it continues to this day, making it forever popular with the foreign community.

#### Kohinoor Restaurant

科伊诺尔餐厅

2F, Ramada Hotel, 45 Zhongshan Bei Lu 中山北路45号华美达怡华酒店2楼 83122522

Vegetarian and non-vegetarian curries made in the original unimitable style of Indian and Pakistani



cuisine prepared by chefs brought especially from the mystery lands.

#### Punishi Restaurant

2 Shizi Qiao, Hunan Lu 湖南路狮子桥2号

832/5/21

A well-established Indian restaurant in Nanjing offering traditional Kadhais, Murghs, Masalas and Vindaloos in addition to more familiar Chinese dishes. Free delivery within 3 kilometres.



#### Himalaya-Nenalese & Indian Restaurant 喜马拉雅尼泊尔印度餐厅

193 Shigu Lu (behind the Sheraton)

石鼓路193号

8666 1828

Himalaya is a very popular restaurant serving a variety of Nepali and Indian foods in a setting as authentic and inspired as the dishes themselves. English menu, English speaking staff, free delivery within 1 kilometre. Wifi available.

#### Japanese Cuisine

#### Wadouraku

和道乐日本居酒屋 121 Shigu Lu 石鼓路121号 84465760

Patronised by many from Naniing's Japanese community, and largely thought of as the genuine Japanese experience in Nanjing.

#### Tairvo Teppanyaki 大海铁板

57 Zhongshan Lu 中山路57号 84729518 54 Taiping Bei Lu (in 1912) 太平北路54号, 在1912里 84458310 3 Kunlun Lu

昆仑路3号 58850588

Famous for its special offer: ¥180 for all you can eat and all you can drink, including sushi, sashimi, sake, beer, and everything on the menu.

#### Korean Cuisine

#### Fudefang 福德坊

6 Taoguxincun, Hankou Lu 汉口路陶谷新村6号 83312091

#### Ke Jia Fu 可家福

38 Nanyingyangying (near Ninghai Lu) 鼓楼区南阴阳营38号(近宁海路) 83314283

#### Vegetarian

#### The Green Field - Vegetarian Restaurant 经野香腙麦合馆

1F Zhengyang Building, 56 Yudao Jie 御道街56号正阳大厦一楼

A wide selection of creative dishes and plenty of fresh vegetables along with special drinks and teas.

#### Pure Lotus 静心莲

1 Section C, Shuimuqinhuai, 99 Shitoucheng Lu 石头城路99号水木秦淮C区1号 83752306

#### LvLiuJv (Living by Green Willow) 绿柳居素菜馆 248 Taiping Nan Lu (near Changfu Jie) 太平南路248号1-2楼(近常府街) 86643644

#### Western Rars & Restaurants



#### Studio 21 Grill Restaurant 燕羊

193 Shigu Lu (behind the Sheraton) 石鼓路193号(石鼓湾美食休闲街区) 86795269 / 13072525212

With genuine European flavours, grilled meat and seafood specialties, Studio 21 also offers renowned home made desserts, all in an elegant and relaxing atmosphere. Special Set Lunch Menu with prices from ¥38 and specials for student and teachers, plus live music every Friday and Saturday during dinner.



#### Myth Bar

谜吧

60-6 Jiangsu Lu 江苏路60-6 83307877

Up-scale drinking and entertainment centre. Featuring live music, an Italian D.I. pool table and draught beers. Myth also features regular parties that draw large numbers of foreign patrons.



#### Danny's Irish Restaurant & Pub

丹尼<sup>,</sup>爱尔兰餐厅&酒吧 4F, Sheraton Nanjing, 169 Hangzhong Lu 汉中路169号金斯利酒店4楼 8666 8888 7775

Quality hotel dinners plus the usual selection of beer and liquor in addition to being a good place to sit and chat. Live performances and TV sport. Open from 6 pm.



#### C-Lounae

**玺酒廊** 

237 Zhongshan Dong Lu (back of the Central Hotel)

中山东路237号(中央饭店后门)

An altogether more ambient vibe from the people who brought us Castle Bar, differentiating itself with Chinese nostalgia themed events and parties. Open from 6pm - 2am on weekdays and often later at weekends. Free wifi.



#### La Cantina

南京米凯列酒业有限公司

#2-7 East Nantai Xiang (off Wangfu Da Jie) 南台巷东2-7号

58787665 / 13813842543

A small wine bar of appreciation and plain old relaxation with a considerable selection of wine (largely Italian) complimented by snacks and friendly Italian/Chinese service.

#### Tony Music Bar

南京托尼酒吧 6 Jinxianghe Lu 进香河路6号 84068176

Hangout that captures an elusive quality in the often indefinable persona that makes one feel immediately at home amid new surroundings and completely as one with total strangers.

#### Nail Jazz Bar

10 Luolang Xiang (200m south of the Sheraton) 罗廊巷10号, 立金斯利酒店200米 8653 2244

A relaxed bar that offers a wide variety of imported beers. The bar has a cozy upstairs and a more open downstairs, complete with stage and foosball



#### Blue Marlin

蓝枪鱼音乐餐厅

8 Changjiang Hou Jie, 1912

南京市玄武区长江后街8号1912酒吧街

84537376

Liyuan Zhong Lu, Jiangning (near Baijia Lake) 利源中路(百家湖附近)

523932890

Yadong Plaza, 12 Xianvin Bei Lu 仙隐北路12号 亚东广场

One of the more established hangouts in Naniing that with new locations make it still popular with expate Offers quality drinks plus German and European dishes. Happy hour from 4-7pm.

#### Bebbis

百比思

1F, Orient Department Store, 2 Zhongshan Nan Lu 中山南路2号东方商城1楼 8/730121

Interesting Fondue experience.



120 Shanghai Lu (near to Hankou Lu)

**├海路120号** 83337576

Famous for being the smallest restaurant in the city, serving a variety of Spanish food. Good tapas, pizza and a nice variety of wine. Outdoor seating expands the capacity of the restaurant considerably!



#### Secco Restaurant and Bar 喜客西餐厅

3 Kunlun Lu

(South of Xuanwu Park's main gate) 昆仑路3号,在玄武湖公园正门的南边

A German restaurant and bar that is a good place to start a night out. located beside the city wall Another major expat draw that features barbeque, buffet, outdoor dining and strong mixed drinks.



Talking, Talking 2, Talking 3, Talking 5 对话西餐厅

Room 101, 9 Pei De Li.

Ninghai Lu

宁海路培德里9号栋101室

83200844

Jinvin Street

金银街 83323969

Offers a surprisingly large variety of beers and liquors, as well as a good selection of food. Open 11:00 am until late, tending to fill up at night time.

#### Don Quixote

堂吉诃德餐厅与酒吧 39 Chenaxian Street. off Zhujiang Lu 珠江路成贤街39号

This pub doubles as a Spanish restaurant offering a variety of cuisines. However, after the kitchen closes, a live band comes on upstairs. Downstairs, there is a large screen plasma TV and video games



#### Sancho Panza

到堂吉诃德

173 Guangzhou Lu, Wutaishan Stadium North gate (take the stairs to the right) 广州路173号, 五台山体育场北大门内 (无为高尔夫球场西侧台阶上)

A 2-floor bar featuring live music, pool, food and quality eats plus a fully-stocked bar.



#### Ciao Italia

你好意大利

193-2 Shigu Lu (outside Sunglow Bay near the Sheraton) 石鼓路193-2号

86608807

Ciao Italia's master chef Giuseppe serves over 140 authentic Italian specialties, including 30 varieties of pizza that are considered some of Naniing's best. Free delivery is available.



#### Pisa Pizza **比茂斜塔音寸而経庁**

81-8 Shanghai Road 上海路81-8号 1580 517 7575

Pisa Pizza has a reputation for serving up the finest pizza in the city, straight from the wood fired oven



87776422

#### Country Road

约翰·丹佛 20-1 Nanxiucun 南秀村20-1号

With pasta pizza steak coffee wine music and books, Country Road is both popular and elegant.



#### Blue Sky Expat Bar & Grill

77 Shanghai Lu 上海路77号

86639197

www.the-bluesky.com

One of the original expat bars to open in Nanjing, serving burgers, pizzas, plus Aussie meat pies and more. A wide range of beers and spirits are available, including several Australian brands; it is the only bar in Nanjing to serve Bundaburg Rum (Bundy). There are also weekly and monthly pool competitions, music you thought you had forgotten about and weekend openings at 10.30am.



#### Filens Rar

艾伦酒吧 132-3 Guangzhou Lu

广州路132-3号

83641119 丁家桥75号

58825052

75 Dingjia Qiao

Laid back and relaxed atmosphere plus food & drinks at great value prices make this a favourite amongst the student crowd.



#### Swede and Kraut

云中西餐厅

12 Nanxiucun 南秀村12号

86638798

Features an impressive beer list, including German and Belgian labels, alongside a menu of traditional European foods and desserts. Take out and special holiday dinners are available.



#### Eminence Cellar

香松酒窖

Inside Wutaishan (oposite to Jin Inn). Guanzhou Lu 广州路,五台山体育场 66012088

High quality western restaurant offering organic food, breads baked on-site; a full cigar bar, private meeting rooms and a huge wine cellar.



#### Soul Mate

索味法式休闲餐厅 15-1 Nanxiucun,

off Hankou Lu 南秀村15-1, 靠近汉口路

83328418

Located in an old house very close to Nanjing University, Soul Mate serves French style pizzas, omelettes, mixed drinks, wines, and beers. Open from 11:30 am to 10 pm.



#### Les 5 Sens

乐尚西餐厅

52-1 Hankou Lu 汉口路52-1, 靠近南京大学

83505850

A surprisingly inexpensive French restaurant. Homemade traditional French dishes (set menu and à la carte available) for lunch and dinner in a friendly atmosphere. Many dishes cost less than ¥50. Open 11:30 am to 10 pm, with take away service. Free WiFi.



#### Jimmy's

吉米来吧

193 Shigu Road (inside Sunglow Bay

near the Sheraton)

石鼓路193号

86792599

209 Shanghai Lu (across from Skyways)

上海路209号 83318085

www.iimmysni.com

A popular American-owned sports bar offering satellite sports, a very well stocked bar that includes a large variety of whisky, plus simple American. most famously, pizza. From the tiny other location, Another Jimmy's serves up specials to the Shanghai Lu student community.



#### 61 House

陆拾壹号餐厅

61 Hankou Xi Lu

汉口路61号

83205979 / 13851434386

Former homb shelter that is now a significant stop on the live music circuit in China for international unsigned bands.



#### Behind the Wall

答案墨西哥餐厅

150 Shanghai Road (in Nanxiu Cun)

上海路150号,在南秀村

83915630

One of the oldest bars in Nanjing serving drinks and food in a relaxed atmosphere, with one of the finest terraces in the city. Live musical performances go well with strong sangria and beer.



#### Jack's Place

杰克地方西餐厅

35 Wang Fu Da Jie 王府大街35号

84206485

160 Shanghai Lu

南京上海路160号

83323616

Humble yet honest, Jack's Place has tellingly been around Naniing for around 15 years, serving up Italian favourites popular with expats and locals alike.



#### La Table de Mr. Eiffel

巴黎盛宴

83 Guangzhou Lu, near Qingliangshan Park 广州路83号,靠近清凉山公园

83711900

Offers authentic French cuisine and carries an extensive list of French wines by the glass, Located in an old Chinese garden house with an entrance on Qingliang Shan Park and an outside terrace.



#### Potato Bistro

马铃薯

5\*301 Kangqiao Sheng Fei, 9 Wenfan Road. Xianlin University Area 仙林大学城文苑路9号

85791293

A bistro based on green, organic, fresh foods and authentic tastes within a quiet environment. A 150 square metre outdoor BBQ balcony is also available.



#### Vanilla Skv

香草天空

4-4 Taoguxincun, off Shanghai Road

上海路陶谷新村4-4号

83202884

Vanilla Sky serves up a variety of Western foods. including pizzas, pastas, steaks and salads, Prices are reasonable, and a cozy atmosphere keeps many customers coming back.



Bellini Italian Bar & Restaurant

贝丽妮意式餐厅

1-106. 9 Wenfan Lu. Xianlin 大学城文范路9号1-106室

85791577

Stylish and elegant yet easy in which to relax. Utilising ingredients specially sourced many dishes and drinks are unique in Nanjing. Reservations are advised.

#### Boston Chips

波士顿炸番天

New City Mall. Hexi

河西新城市广场

An array of boardwalk food, such as hotdogs, tater tots, mashed potatoes, onion rings, and chicken fillets, including BBQ and Cajun styles. Two other locations in Nanjing.

#### Bakery & Café



#### Skyways

云中食品店

160 Shanghai Road 上海路160号

83317103

A18, Yadong Commercial Plaza, 12 Xianyin Bei Lu 仙隐北路12号 亚东广场A18室 85791391

Breads, made-to-order sandwiches, cakes, chocolates, desserts, plus a fair selction of imported deli items such as cheese and salami. Large cakes and pies can also be pre-ordered.



#### Sculpting in Time Café

雕刻时光咖啡馆

\_\_\_\_\_ 2F, 47 Hankou Lu 汉口路47号2楼 83597180

32 Dashiba Jie (Confucius Temple East Gate) 秦淮区大石坝街32号(夫子庙东门)

A pleasant coffee house atmosphere, along with brunch, cocktail hours, film screenings, a variety of Western food, plus widely known brownies. Balcony at the Confucious temple branch offers romantic night time views over the Qinhuai river.



#### 3 Coffee

3号咖啡馆

82-1 Shanghai Lu 上海路82-1号

83244617 / 83311505

An upper floor library has art, design and photography books and magazines. Balcony affords a nice view of Shanghai Lu.



#### Godot's Home

**戈多的店咖啡馆** 

23 Nanxiucun, off Shanghai Lu

南秀村23号 86637484

A beautifully designed, relaxed café off Hankou Lu serving a great range of coffee, tea and food in a cozy atmosphere. Opening hours/days are somewhat haphazard.



#### Fish Tank Coffee

鱼缸咖啡小馆

Cinna Lane, 400 Zhongshan Nan Lu 中山南路400号 熙南里街区

52204469

High-quality coffee beans, freshly sterilized milk, as well as a variety of delicately created special drinks.



# NX THE NAVINGER CLASSIFIEDS

For detailed information about these and many other classified ads and events please visit www.naniinaexpat.com

#### Inhs - Positions Vacant

#### ■ 250 P/HR For Nanjing's Finest Early Childhood Teachers

Superstar Kindy needs a passionate and dedicated, enthusiastic teacher with flare and confidence to teach 4 classes per weekend - 3hrs per morning on Saturday and 3hrs on Sunday Each class is 1.5hrs consisting of 2x 45 minute periods.

You must be qualified! You must be fun! You must be willing to work as part of a team and spend a little time to chat to parents after class instead of heading straight out the door on the bell! You must be willing to work to a proven system and follow the plans provided adding your own unique teaching ability whilst always following our plans!

Superstar Kindy and Superstar English are Australian owned Party Schools. We are not just a school but a party school where fun is the name of the game. Our conversation classes are SUPER successful and ensure all learners, new or old, are able to catch up with time. After each class the children are free to play and have their face painted, lucky dips, snacks & sweets, dancing... you name it!

Your schedule will be from 9am to 12:20 including break times but you should come about 15 minutes before class to be prepared properly. Each class you will have an assistant and the use of TVs, iPods and etc as aids.

Lunch is provided free each afternoon after class.

Whether you have 5yrs experience or 50 you will be expected to follow our guidelines and maintain our strict standards so please apply only if you are prepared to try something different and give us your best try.

Come and "be a star!"

Email: ami@superstarenglish.com Phone: 15951938389 or 86368368

For full advertisement text, visit: www.nanjingexpat.com

#### ■ Documentation Engineer

Sunyu specializes in providing translation, localization, market research, and interpretation services, with patent translations as its core focus. Work Location: Nanjing lob Description:

- I Edit product documentation, user interfaces, and marketing materials, etc., either translated or written;
- 2 Build up the style that fits target readers, especially in Europe and North America;
- 3 Provide onsite training to mentor editors to assist them with better understanding of the English language;
- 4 Answer questions collected by the Q&A coordinator;
- 5 Do translation from Chinese into English if the editor knows Chinese.
  Position requirements:
- I Native speaker of English US, Britain, Australia, Canada and some European countries (basic)
- 2 Strong telecom background (basic)
- 3 Good Office skills (basic)
- 4 Expertise in technical writing (preferred)
- 5 Proficiency in Chinese (preferred but basic for Chinese-to-English translator)
- 6 Good skills with translation tool kits (preferred but basic for Chinese-to-English translator)

Full time: CNY 7000-16000/Month (Pre-tax)

Part time: CNY40-91/Hour (Pre-tax)

Email: expert.hr@sunyu.com

For full advertisement text, visit: www.nanjingexpat.com

#### ■ English Teacher Wanted-Nanshida Penguin English

English Teacher Wanted

Nanshida Penguin English wants 2 English teachers.

Demands are as follows:

I/ Native English speakers, excellent pronunciation

2/ I year above experience for teaching kids of 4-12 years old

3/ vivacious, conscientious

4/Working time is evenings of working days and daytime on weekends

5/ working at Ninhai Road or Longjiang area

6/ Good teacher will get good payment

Email: littlesnake999@163.com

Phone: 13770730588

For full advertisement text, visit: www.naniinaexpat.com

#### ■ English Part-time teacher needed!!

We are looking for part-time teacher (native speaker) to start the job in September. We based at nice area Gulou,Longjiang. To teach the kids from 4-12 yrs old. Please send your cv and photo if you are interested

Email: purplefing@hotmail.co.uk

Phone: 13770911453

For full advertisement text, visit: www.nanjingexpat.com

#### Miscellaneous

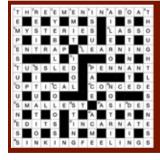
#### ■ Canadians wanted for a trip to Tibet

As you probably know, the Chinese Government only issues travel permits to Tibet to groups of five or more citizens of the same nationality. I am therefore looking for other Canadians to form a group to travel in Tibet for 10 days during 2013 Spring Festival. My dates are very flexibll: I can travel for any 10 days between January 26 and February 24, which means that I can leave Nanjing as early as January 26 but that I have to be back on February 24.

The trip includes Lhassa, Shigatse, and the Everest Base Camp. For more information, please call or text me at 1500-516-5307

For full advertisement text, visit: www.nanjingexpat.com

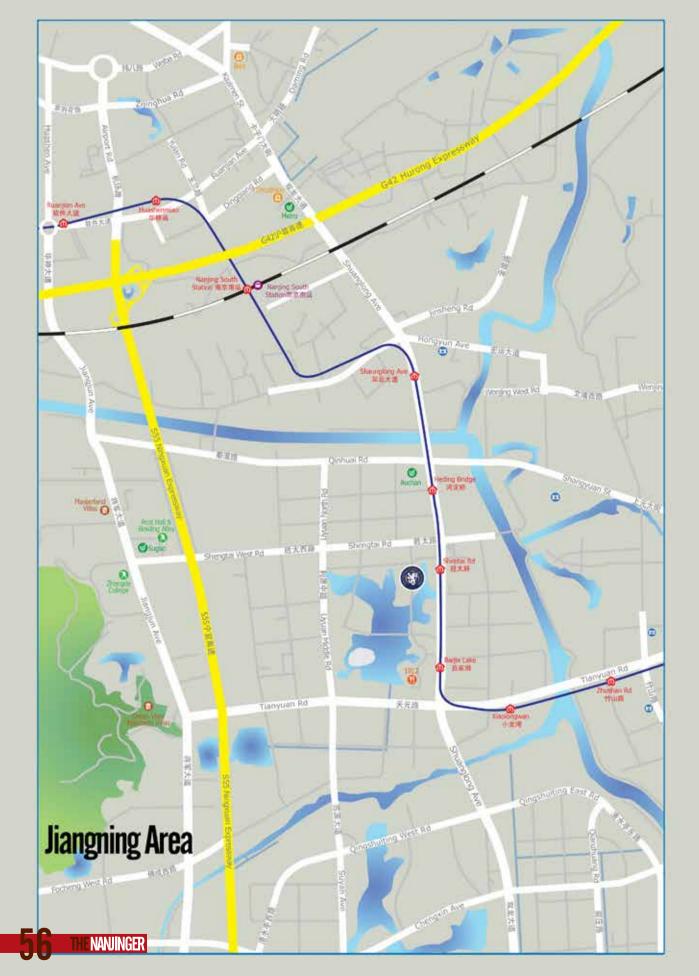
**Wanted**: A place to advertise items for sale, jobs vacant, services on offer, upcoming events or anything in between. Visit: www.nanjingexpat.com



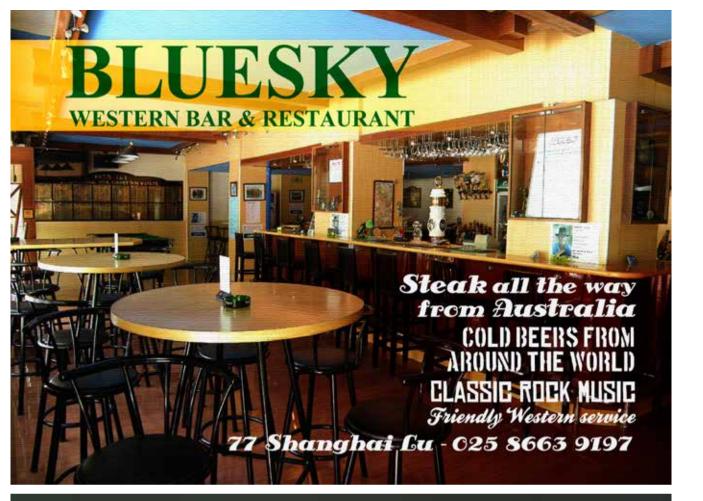
The Nanjinger Cryptic Crossword Answers



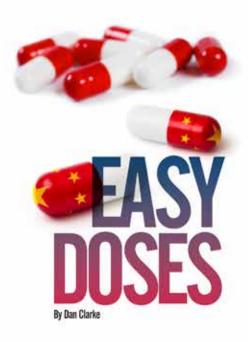












## Support Network

The weather is dropping back into the low 30's and high 20's, students are marching back into school and westerners are walking the streets again; it must be September.

With old friends and acquaintances disappearing, new people arriving and changes in jobs, it is easy to lose track of friends. For newcomers, it can be even harder as they do not know where to go to meet people, especially if a little shy. When I first came to Nanjing, I was working virtually alone at my campus, didn't know anything about Nanjing, had no friends and was completely alone.

It was horrible; I was completely isolated and I nearly gave up.

Fortunately during my second term, I met some other teachers, finally started figuring out my way around the city, and made some good friends, one of whom would later become my wife.

Now how does this relate to you?

Well it shows you need a support network. Too many times I have seen or heard from other expats, about someone who comes to China, and after a few weeks, maybe two months, they leave. Sometimes without warning. The work was too hard or unsatisfying, the culture shock was too great, they just weren't happy, something.

If you have a support network, your friends can give you advice on dealing with bad employers and students; they can help you get out of a rut and make sure you have things to do rather than sit at home and look at old pictures. They can also make you feel good about yourself when you help them. Most importantly they remove the feeling of isolation that can be all too common for expats.

With this support network, you do not have to make it official or even semi-official. Just have some friends with whom you can talk openly on a regular basis. They do not even have to know each other. You may have a colleague you talk to at lunch with whom you sometimes share problems about your boss, a few friends you go to a movie with and talk about your day or your mother whom you call once a week to remind you of home. Or it can be a group of friends you meet every week or two to have coffee; with whom to do some shopping and talk about what's been happening.

Remember, even if you are shy, unless you like being a hermit, you need people you can talk to. So when you come to Nanjing: meet people, go to the English corner in Gulou Square on Saturday night, visit one of the expat restaurants on Shanghai lu, offer to buy a co-worker lunch. Do whatever it takes; just get out and talk.

# The Big End CHEVROLET MALIBU

Chevrolet is the company that brought us the Corvette. And their 2013 model (not available here of course) is pretty hot. With such a reputation we were first thinking that the Chevy owner in China to be, well, young. No so. The typical Malibu buyer is 40 and is a doctor. It was only a week or so after our test drive that the necessary explanation dawned on us.

When our typical Chinese Chevy owner was in university they had their own ideas about foreign countries; many frankly were of the opinion the sun shone out of America's behind. Thankfully, that's changed but fast forward and put ¥150-200,000 in their pocket. Do they want French styling, Italian speed, Japanese reliability or German might? No. Give 'em American brawn.



This goes some way towards accounting for Chevrolet's success in the Chinese market; their third largest behind the US and Brazil. Along with these good indicators, launched in March of this year, the Malibu is also likely to be a hit. Put together China's familiarity with both the drink, the place and the fortunate fact that the adorable Leonardo DiCaprio has this very summer put his Malibu beach house up for rent at US\$75,000 per month, and you have a recipe for success.

The Malibu's design, like the entire Chevy range, is unashamedly American. Sitting behind the wheel has a certain coolness to it but something's lacking. Ah, that will be the nagging doubt that the whole car hasn't been quite finished.



There are advantages; this is an American car and that means a huge trunk. The suspension is pretty hard too, but that oddly comes with feather-light steering; a very odd combination.

As we are want to do, The Nanjinger opted for a nearer-the-top-of-the-range model, and one with a little more oomph. That meant we were looking down the bore at 2.4 litres of potential joy. Wrong. Put your foot down and you will want to open the hood and look for the engine, making the Chevrolet Malibu a little light on both brains and brawn.





# Help keep the young hearts beating ...

The reality is, these children may not have survived if it weren't for the generosity of people like you.

97% of all money raised goes directly to paying for heart operations.

Hopeful Hearts assists in funding life-saving heart operations for local children.

These children have often been abandoned because of their condition, or come from a farming community where their family may have an annual income of about 1,200RMB.

Your time, talents and donations would be greatly appreciated in helping save the lives of more children like these.

For more information on how you can help, please email: hopefulhearts10@yahoo.com

www.hopefulhearts.info



# The best of British education right here in Nanjing

