## T - NANUNGER

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## Editorial辑语

## It's Money That Matters

在今年的最后一期当中,我们着眼于与"钱"有关的事情,许多国家正在使用塑料材质的钱,那就让我们探索一下这些漂亮的纸质钱币替代品的优点和缺点吧。

我们还要对比和比较一个中国人和一个外国人是怎样赚钱谋生的;不是变得富有哦,只是刚刚可以衣食无忧的那种。这样一来,我们可能就会发现,老外和中国人根本就没那么大的差别!

你收到过多少次100元人民币假钞? 我们 觉得不少! 这里你会找到一本手册,告诉你如何鉴 别真假钞,将这个剪下,让你们的出纳贴在他们的 旁边!

假期就要到了,先是圣诞和元旦,然后是春节,The Nanjinger将会在二月份回来,在这里,我们只想祝福你,亲爱的读者们,2012万事如意,让我们的祝福伴你左右!

While China continues to be mired in controversy over the money worship of which some of her citizens partake, we here at The Nanjinger take a little more down to earth view. Just how are we all managing to put food on the table? New contributor Megan Fisher shares tales from the field that may ring hauntingly true for quite a few of our readers, while Menglei Zhang does the same from a Chinese perspective. Perhaps Orient and Occident are not so different after all. On a practical note, we also present a handy guide to making sure the cash you collect is actually real. Cut this out and have your cashier stick it on the wall beside them!

Elsewhere, from Germany comes another new writer; Jochen Shultz, a qualified expert who in this issue begins the regular column Section Head, charting developments in the field of Personnel Development.

Finally, a correction; in our previous edition's travel piece on Singapore, we mistakenly stated that contributor Lay Leng works for CNBC instead of ESPN. Our apologies.

We're off on holiday next month. Well ok, we're not, but The Nanjinger will not resurface until February after all the fuss of Christmas, New Year and Chinese New Year. It only remains for us to wish you, our readers, all the best for your 2012, wherever it may take you!



#### Dear Editor

Excerpts from an email received in response to a recent editorial in the Naniing Expat email newsletter, LifeCycle, on the subject of the Americanisation of Chinal

I have four matters to mention. First is that China is adapting or has been adapting all Western festivals or celebrations. Christmas, Valentines and Thanksaiving are the three major ones. I have began to really over hear the complaining about the extra costs that the Chinese are now facing "Keep up to the Wong's"; spending [not only] enough time and money on their own holidays and festivals which can run its own course of huge expenses [but] now they are blowing the rest on the western and other countries' good times. I met several Chinese people (mostly men of course) bitching about how much money needed to buy love and everything else mixed with love and family to just keep pace. As for the females they are demanding flowers and gifts [on] so called heart and love day.

Second, is the real fact that no person should judge other cultures or countries and what not, until they have actually lived, done business, worked or played in any country until they have put in their time. As for the Chinese that do not and will not move from China, they only go on hear say and reading books. China maybe developing but into what? To better a country it should not be done by just reading about other countries or just plain guessing.

Third is this new wave of motorcycle doing drag racing; goons dressed up in motorcycle dirt bike racing clothes, racing powerful dirt bikes down the streets of Naniina. The clown costumes that they are wearing and the bikes are only just a copy of the USA. Racing clothes as they are, with the special helmets and material with decals [is] just a joke; too many goofs watching too many movies from the USA

Fourth is the idea of SUVs, Hummers, four wheel drives; these bigger trucks or vehicles people are buying have no real place in any city. What purpose does it serve to have a 4 wheel drive in Nanjing? To me, it is show, brag and tell. If this is Americanisation, what a sad state we are in.

Roger (over and out)





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# Going for a Dip

was walking quite closely behind the group of girls so I assumed he was with them. It was only after for a few seconds of absently watching him dipping his hand into the handbag that my brain engaged and I realised he was a pickpocket. Did I warn the girls? Did I alert them to the threat and politely ask the thief to go away? Or did I grab him by the collar, yank him backwards, throw him against a wall, half choke him and shout "Thief!"?

The girls stopped and turned around to see me clutching a fistful of his hoodie in my right hand and holding him against a wall. With a crowd starting to assemble I decided to search through his pockets for other loot but must admit to being a little disappointed to find none. I released the boy and with the gratitude of the girls warming my heart, went on my way feeling very pleased with myself.

I have heard it said that Nanjing is the second safest city in China. Certainly I have never felt at threat anywhere in the city at any time. However, we all know people who have been the victim of crime.

Places such as Starbucks, Costa Coffee are particularly attractive to thieves and some branches in Shanghai have even installed chains in order for you to lock your bag to your table.

The hapless Oliver Twist made picking pockets seem exciting when I was young but there's nothing glamorous about what is often dismissed as "petty theft". The anger is immediate (often directed at yourself for allowing it to happen), then comes the inconvenience of having to cancel and organise new cards.

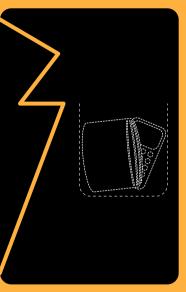
The loss of a bicycle means a bus ride home but the loss of your phone with all your contact details is a disaster of seismic proportions.



#### Lock your bike

It is said that when you buy a motorbike you should buy the most expensive helmet you can afford.

I would use the same advice for buying bicycle locks; get the biggest industrial strength one you can find, even if it costs more than the bike. However, it has to be said that the only way of making sure your bicycle never gets stolen is never to buy one – this also has the added bonus of prolonging your life!



## Hide your wallet and phone

When you've tried all month to make ends meet and maybe even save a little, the last thing you want is for someone else to help themselves to your hard earned cash. And the financial implications of having your phone stolen are second only to the inconvenience of losing all your phone numbers.

### Make it hard for them

Zip every thing zippable, never hang your bag on the back of your chair, beware of crowded buses and bus stops as well as the usual western hang-outs. Never keep your wallet or phone in your back pocket. It will not stop thieves, but it will stop them choosing you. And if you see someone bag-dipping in Xinjiekou, do us all a favour and grab him by the collar and hurl him against a wall! Eventually word will spread – do not mess with Nanjingers!



oney talks Doesn't it? That thick wad In your front pocket Makes you feel like a man; Constantly whispering, "Spend me, spend me, I'm only 100 Yuan." And you do. Why not? Back home, wallet in Your jeans, you were Accustomed to sitting on Faces of Kings and Queens. So who is this Mao Zedong, Whose red ink bust You've worked so long To earn? I wonder if Any lips have ever kissed So many foreign palms As his? But he knew What he was doing; China's flooded foreign markets And the West now lies in ruin.



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### Introducing some of our contributors, writers and editors

Geoff Gibson teaches courses in economics, accounting and business at universities all over China

In Australia, he used to run the wholesale borrowings of that country's largest bank. As such, he used to joke that, when the revolution finally came, he'd be the second one shot.

Geoff Gibson 在中国各大高校教授经济学、会计学和商学的课程。 在他的出生国澳大利亚,他原先的工作是澳大利亚最大银行的信贷 主管,所以他以前总喜欢开玩笑地说:"如果革命爆发了,我就是 第二个中碰者。"

Ronald Paredes is the personification of his motto "mediocrity is a disease we fight every day". The multi talented designer's work appears in the design industry's annual definitive overview of the state of art in web design, "Web Design Index by Content - Volume 5"

泉源本人即是他的座右铭"平庸是一种疾病,我们每天都要与之抗 争"的现实化身。 作为一位优秀的设计师,他才能丰富创意无限。 其网页设计作品还被收入在了代表网页设计艺术成就的权威性行业 年鉴内。《网页设计艺术指南一第五册》

Our Editor and Music Critic, Frank Hossack, has been a radio host and producer for the past 25 years, in the process winning four New York Festivals awards for his work, in the categories Best Top 40 Format, Best Editing, Best Director and Best Culture & The Arts.

贺福是我们杂志的编辑和音乐评论员,在过去的25年里一直从事电台主持和电台制片的工作。工作期间他曾获得过四次纽约传媒艺术节大奖,分别是世界前40强节目,最佳编辑,最佳导演以及最佳文化艺术大奖。

Jochen Schultz has more than ten years ' proven management experience in international training. With a deep knowledge of professional training, personnel and organizational development, Jochen is also now Business Development Director China for a German Training & Consultancy Company.

Jochen Schultz在国际培训和大学教育方面有着10年以上的管理经验。同时在专业培训、个人与公司发展以及如何与世界各地的客户建立良好关系方面具备相当深厚的专业知识。现今,供职于一家德国培训咨询公司,任中国市场开发总监一职。

## The Gavel

Legal Notes From The Nanjinger In Association With Picozzi & Morigi Law Firm



## DRAFT LEGAL FRAMEWORK FOR CREDIT INFORMATION IN CHINA

A solid credit information system serves as a foundation for the performance of modern financial systems and development of the credit market. Therefore, in recent years the State Council has put efforts into building a legal framework governing China's credit investigation industry. Acts of credit investigation include collecting, organising, safekeeping and processing the credit information of individuals, businesses and other organisations. Such services also include the provision of credit reporting, rating and grading, as they pertain to loans, taxes and the contract performance of individuals and companies.

Issued on 21st July 2011, after a delay of some two years, the Legislative Affairs Office of the State Council released a second draft of Administrative Regulations on Credit Investigation and opened it for public comment. According to commentators the new draft leaves intact the basic framework for regulating credit investigation services, with its primary aim of protecting the individual's privacy through the safeguard of obtaining prior consent. However, details such as genre and religious belief may not be registered. Permission is not required for the credit investigation of companies, but consent is necessary before such data can be passed on to a third party.

For readers of The Nanjinger interested in forming their own credit investigation company, the new draft sets forth very specific requirements. Prior approval of the People's Bank of China is necessary along with a minimum registered capital of ¥50 million. Under the draft rules, banks are also banned from providing information to credit agencies without qualification granted by the People's Bank of China.

While the new draft aims to establish a national financial credit information database that coexists with financial credit reporting companies, the regulation of China's credit industry remains in its infancy. The challenge remains for China to balance protection of privacy with the founding of a comprehensive legal framework for credit information collection in a modern market-oriented economy.

"ALL AT PICOZZI AND MORIGI WOULD LIKE TO WISH EACH AND EVERY READER OF THE NANJINGER A MERRY CHRISTMAS AND BEST WISHES FOR A FRUITFUL 2012!"

#### Disclaimer

This article is intended solely for informational purposes and does not constitute legal advice. Although the information in this article was obtained from reliable official sources, no guarantee is made with regard to its accuracy and completeness.

## MONEY YOU

any of us have visited lovely warm places such as Australia and Singapore and been taken with their decidedly sensible plastic banknotes. After all they are ideally suited to life lived outdoors, often near the sea, if not in it.

Therefore it should come as no surprise to learn that three Australian institutions were responsible for the invention of "money for swimming"; the Reserve Bank of Australia (RBA), the Commonwealth Scientific and Industrial Research Organisation (CSIRO) and the University of Melbourne. Furthermore, a darker reason also explains why the surf-loving island continent was responsible for this wonderful invention; in 1967 Australia experienced en-masse forgery of their \$10 Dollar note, to a very high quality. Incidentally, that same year also saw the introduction of the colour photocopier. As a result, CSIRO was commissioned by both the Reserve Bank of Australia and Note Printing Australia to better the security of the country's tender. The commission came up with the polymer banknote.

Originally the notes were given a more obvious moniker; the plastic banknote; the move to polymer came with the launch of Australia's \$10 note in November 1993, amid views that the terms plastic and banknote were close to being oxymoronic! In 1996 Australia became the first country to have a full series of circulating polymer banknotes.

Traditional bank notes have lifespans that vary from approximately eight months in parts of Africa and Britain to 13 months in this part of the world and as long as 17 months in South America. Polymer banknotes are actually composed of the polymer mouthful Biaxially-Oriented PolyPropylene (BOPP). Not only do such notes have a lifespan that is on average 2.3 times that of their paper cousins (which are actually cotton based), they are also far more difficult to counterfiet. The highly advanced technologies involved in their creation mean that from the polymer film to the finished banknote, every aspect of the production contributes to make polymers a more secure alternative to paper banknotes.

The creation of a plastic, or polymer banknote, first necessitates the production of polymer substrate; a very specialised technology requiring substantial investment. Mass production of counterfeit polymer banknotes would consequently be a major financial hurdle. The smooth surface of a polymer note also allows for micro security printing; writing that can only be made out in bright sunlight or with magnification. In addition, ever-increasing advances in technology make for more and more sophisticated anti-counterfeiting measures. In June of this year Canada started the move over to polymer notes, beginning with \$100 bills that require one to look through a maple leaf holographic area (window, to you and me) to reveal the numerical value of the note. Other denominations shall follow while the full transition to polymer notes is expected to be complete in 2013.

Despite their invention so long ago and the obvious advantages, to date only seven countries have made the full conversion to polymer notes; Australia, Bermuda, Brunei, New Zealand, Papua New Guinea, Romania and Vietnam. While they have not fully converted their currencies, a further 20 odd countries or regions have polymer notes in circulation. One of those is very close to home; our very own Hong Kong.

## CAN LAUNDER

BY FRANK HOSSACK

It may seem as if Mainland China is behind the times. To a certain extent perhaps, yet as long ago as 2000, China dabbled with its first own polymer note, as part of the Millenium celebrations. As with all banknotes in China, the People's Bank of China issued the note, one that incorporated a vivid dragon design commemorating also the Year of the Dragon. It was printed in China at the China Banknote Printing and Minting Corporation (CBPMC). Securency, the Melbourne based joint-venture between the Reserve Bank of Australia and UCB SA of Belgium, supplied the substrate in a made to order, press ready state, i.e. it included embedded security features. Interestingly, Securency has seemingly a virtual worldwide monopoly on the supply of substrate for polymer bank notes (business opportunity, anyone?), including to that of far away Canada for their aforementioned shiny new currency.

The introduction of polymer notes has not been without its challenges. Often overlooked is the prevalence of note processing equipment; essentially money counting machines, one of which may well be present in your place of work in Nanjing. Be it large or small, in banks or accounting firms, such machines were designed to handle cotton based banknote paper. The change to polymer notes introduces the problems of static, reduced friction with other notes and permanent creasing that together require a whole new range of note processing equipment be made available in countries adopting a polymer based currency. Sustainability should be addressed too; traditional notes utilise cotton as their base material. Cotton comes from a renewable source, since it is a crop, which is harvested, and then re-sown annually. That said, paper/cotton notes (the US Dollar is 75% cotton) require large amounts of pesticides and water to produce. On the other hand, plastic substrates are made from oil, a rapidly depleting finite resource. Yet, modern polymer notes can be recycled at the end of their useful life, often into plastic garden furniture, compost bins and plumbing parts. Good news, except in countries with under-developed recycling technology; burning polymer notes will only lead to more pollution.

It is also worth noting that a rival to the Australian invention, Tyvek, developed by DuPont and the American Bank Note Company in late 1970s and early 1980s, ran into continuing problems (such as those in Costa Rica where the splitting of Tyvek notes into two "half-notes" became a popular pastime) that ultimately led to their discontinuation.

The Australians may have won the plastic money race, but also not without their share of problems; at one point there were quality issues with some \$5 notes, in so far as the Queen's head could be rubbed off, leaving many with strange headless blank areas!

Given that the polymer note has been with some of us for almost thirty years, why are more countries not adapting to the new technology? Polymer researcher Stane Straus recently told the BBC, "Central banks are very conservative institutions. Many are simply waiting until others convert and then they will follow."



ow often have you received change in the dark only to try to hand it over the next day and have it refused? Sometimes you may have even been fed fake ¥100 notes from a cash machine. Currency piracy happens all over the world and China is no exception. Just as in other countries, the minting authorities here have also taken great steps to defeat the counterfeiter, through sophisticated printing technology. Follow herein The Nanjinger's cut-out-and-keep three step guide to detecting fake banknotes in PRC.

#### STEP 1: TOUCH ⇒

The printing of certain parts of the banknotes is raised, namely the image of Mao Zedong, the denomination numbers, the People's Bank of China wording, the national emblem, the braille writing and the curved lines on the right of the note's face. With your fingers press and rub these areas; you should clearly feel a 3D relief. Counterfeit notes are often printed using normal offset technology; when touched, the note shall feel entirely smooth.



#### STEP 2: PERSPECTIVE ¥

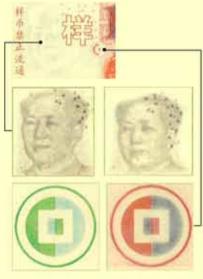
The watermarks inside a real note are rich with a strong feeling of relief.

Turn the note around. Note the precise docking design; on a fake note you might observe the phenomenon of front and back side dislocation.

#### STEP 3: TILT ¥

Tilt the note to a certain angle and observe, the denomination numbers of the ¥100 will change from green to blue; and on a ¥50 note they will change from gold to green. A 100, 50, 20, 10 or 5 will also appear within the insignia under the denomination at the top right of note's front side.

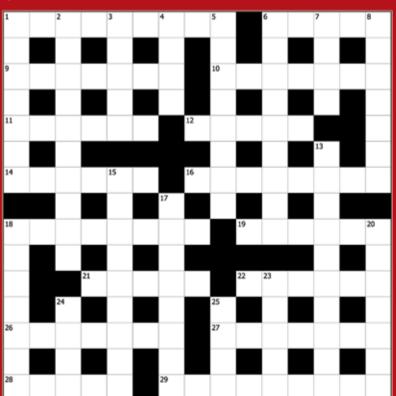






#### The Nanjinger Cryptic Crossword

By Adam Wilkie



#### Across

- 1. This fine receptacle could not come from 1 down (4,5)
- 6.28.29. Liquid beyond recall (5.5.3.6)
- 9. Embattled earl (7)
- 10. Sounds like the king got wet (7)
- 11. Coincidence! (6)
- 13. The anger I felt missing out on the ghost (5)
- 14. The artist is at home with fruit (6)
- 16. Pat due excitably with it in for talent (8)
- 18. Two felines mixed with a run on water (8)
- 19. Appropriate if bets are laid (6)
- 21. Sounds like a profit once more (5)
- 22. Big cat, including for instance, a host (6)
- 26. Is the French, Greek letter composing a letter? (7)
- 27. True, confused innocent (7)
- 28.29. See 6 across

#### Down

- 1. See 1 across (4.3)
- 2. A thief of or, from clarinets but more than one (10)
- 3. See 17
- 4. Primitive sound across (4)
- 5. ..... the ... and spoil the child, spoilt for better hearing (8)
- 6. Sail in wet. Round the circumference? (9)
- 7. Care about making a hollow (4)
- 8. Embryonic artist with the French embracing rising police (7)
- 13. Examination of particle with pressman, having heard (10)
- 15. Terrorists, outfit and hill all mixed up for water supplier (9)
- 17, 3 Descriptive of one taking his misfortune lying down (8.5)
- 18. Man with the French water, French hat (7)
- 20. Wrong membrane makes truthful (7)
- 23. With beaver, is keen (5)
- 24. Went off, that is, in high definition (4)
- 25. In in the setter, setter's (4)



STROKE ORDER



片片

钱载

铁铁

钱

钱

qián

**MEANING: MONEY** 

COMMON WORDS:

赚钱 / zhuān qián - make money

闲钱 / xián qián - spare cash

钱包/qián bāo - wallet

找钱 / zhǎo qián - give change

存钱 / cún gián - save money

Interesting Usage:

#### 1. 不差钱

bù chã qián Money is not a problem.

#### 2. 现在做什么比较来钱?

xiản zải zuổ shên me bĩ jiảo lái qián What kind of business can make more money now?

#### 3. 有钱能使鬼推磨

yǒu qiản néng shĩ guĩ tuĩ mò

Money talks (literally "Money makes the mare go")



## The Soothsayer ENGLISH NAMES = ECONOMIC OPPORTUNITIES?

Picture the following scenario: A girl gets sent to the best school in Shanghai; then to the best university there; then does a master's in Melbourne, Australia. After graduation in Australia, she sends out forty resumes to companies there without a single reply. Frustrated, she emails me the resume. On the top of the resume it has her name: Echo. Not Echo Wang, Just Echo.

Then there was the guy a couple of years ago, a student of mine, who called himself Zero. I remember, on the day he came back empty-handed from the visa section of the US Consulate in Shanghai, reminding that "Hi. I'm Zero" wouldn't exactly be endearing.

Then there was the young woman in Wuhu, Anhui who introduced herself to me as Alan. "You mean Ellen?" "No, Alan". When I told her that Alan was a man's name she said: "Yes, I know. But I just like it".

I used to know a guy in town going by the name of Unicorn. Then there was the kid I met at a high school in rural Jiangsu and who had given himself Too Much (a name that surely speaks for itself).

I met a man recently who is (or was until I gave him what for) using the name Parmyty. When I sought clarification about this strange name — I'd never heard of anyone called Parmyty — he said, proudly, it was an anagram of My Party. I have a student calling himself Eleven. And so on.

Enough, already!

It's often hard to explain to the Chinese quite how commercially-catastrophic some of these name selections are. I'd love to be a fly-on-the-wall on the day Parmyty goes to London for his first business meeting, wouldn't you? Imagine having to explain that one.

The whole problem of "names" in China stems from an error of logic that occurs when the Chinese compare "their" names to "ours".

In China, names have a meaning. Typically, the Chinese names given to children have a meaning. The meaning might be aspirational – for instance, my friend's name is Gao Fei: Gao, the character for "high", being the surname and Fei, as in "fly", the given name.

Or, as in some of the older names, they might be carrying a nationalistic sentiment. For example, my brother-and-sister

friends "Jian Guo" and "Jian Ping" respectively; "building a nation" and "building peace".

As I understand it, these types of "red" names have somewhat fallen out of fashion these days and are rarely used for new-borns

The name might also be derived from something to do with the birth itself – to wit, the name "Morning Bird" is common here for children born at or around dawn (or before the street-vendors kick-off, whichever comes first). The point is that Chinese names have, from whatever basis, a meaning. They're not like English names. English names don't have a meaning. OK, English names do have a derivation – my own name derives from the Anglo-Saxon days and means "loved by the gods" (in my case, a spectacularly inappropriate description, I might add!). But, by-and-large, we English-speakers just name our kids because we like the sound of it. Or, if not that exactly, then there are "family names" that keep appearing from one generation to the next.

The error of logic many (not all, by any means) Chinese make when choosing an English name is this: if English names have no meaning then, surely, anything goes. That, in its simplicity, is the logical flaw that is creating all these strange "English" names here. The thought-process is something like: "My English name won't carry any meaning so I can just choose whatever I like, right?" Wrong.

This wouldn't matter – none of it would really matter – if there wasn't so much at stake. Many young Chinese who adopt English names are doing so in preparation for overseas study and which, given the low-return rates of overseas students, means life overseas – all of which has been financed by drawing heavily on the broader family's resources.

For these students going overseas and intending to get work after graduation, with names like Echo, Apple, Zero or Unicorn they're already weighted in the direction of the unemployment queue before they even start. Emilys can send out forty resumes in Australia and will get at least some responses. Echos will get none. Claires will get interviews. Apples won't. Jessicas will, in many cases, get the jobs they want in Sydney or London but, alas, there will be none for Unicorn.

want to write this as a happy story with a fairytale ending where everyone is a lord and a princess, and we wear gold crowns and toss glinting coins in the streets. Except there are no peasants to catch the coins - they are reclining on their thrones next door.

Unfortunately, I cannot write that. The truth is that we are all struggling, and most days it feels like we are closer to the peasants than the princesses.

For me and my husband, making money has never come easy.

College is usually the place in America where people get desperate.

Unless your parents provide it all to you, which most do not, you end up taking jobs in cafeterias and selling essays on Beowulf.

Saving money suddenly becomes an art form. We found promotions for free sandwiches, free toilet paper and... Well, mostly just food.

#### A POPULAR MONEY-MAKING MOVE IN COLLEGE WAS TO JOIN MEDICAL TRIALS.

It seemed easy, only taking a few days of your life to make as much as several thousand dollars. I signed up for a four-day medical trial in which I would be given pills twice a day and monitored. I could read, write and do whatever I wanted as long as I took the pills, which were being developed to fight kidney diseases.

## I was Young and I Needed the Money ARING

By Megan Fisher Illustration By Sarah Stovalosky Just two weeks before the trial, my father found out and strongly disapproved. The pills could cause severe health problems in the future. That did not matter to me then, but I quit the trial out of respect. When I backed out, he gave me the money I needed.

During another job in college, I was climbing into the dorm trash chutes to cover the insides with oil-based paint. The funny thing is — I'm proud of this one.

In the West Virginia farmland in the U.S., my father taught me to provide for myself and work if you can, even if it means washing syrupy dishes or mucking pig pens. He taught to ask for money if it is truly needed and to help others when you can, because we all need a hand sometimes.

When Matt and I came to live in Nanjing, we knew it was not an easy way out. Sure, we would not have to pay for gas; however, there are still utilities, travel expenses and – possibly the worst – student loans. Matt landed a job as an English teacher, which offers 40 hours a week, a housing allowance and a decent salary.

Our plan for me remains a rocky mountain path in the middle of the night. I am a freelancer, meaning I will never be sure where my next job is coming from or if I will make enough money to pay the student loan bills that month. In fact, this article is the surest job I've had in months.

## While the beginning of freelancing is uncertain and messy, I know that I can probably get a teaching job in Nanjing any time I want.

It is just that easy for foreigners to get teaching jobs in China, and although that thought is comforting, not all the jobs are worth taking. You can find many a mistreated English teacher drowning their frustrations and sorrows in beer at Ellen's, because the school is "hell on earth" and the teacher has no way to escape it until the contract ends.

That leaves the question, what other money-making opportunities are available in China? Recently, Matt was approached by a Chinese man with an offer: he and I participate in a photo shoot for one day and receive ¥2,500.

The photos would be used in advertisements for a French wine. Eventually, the details got ironed out, and a parade of Chinese people showed up at our apartment at 7:30 in the morning a few days later. The photo shoot was a long and exhausting day, but I got to wear wedding dresses with trains

longer than a car and visited a posh country club in Nanjing with private golf tees right outside the dining rooms. Matt and I are not models by any stretch, but we had fun while acting like it was our wedding day or that we were business partners closing a deal.

This kind of offer comes to foreigners fairly often. It is all a matter of being in the right place at the right time and knowing the right people. Sometimes modeling jobs can be found online as well. Chinese companies love to smack a foreign face on their product or hallway walls to show that they are international.

#### WHEN APPROACHED FOR A MODELING JOB, ALWAYS ASK FOR MORE MONEY.

If we had known that in the beginning, we could have gotten probably ¥1,000 more. Despite that fact, the experience was still fantastic, and we would do it again.

Sometimes, I think, it is less about the money and more about the

Matt and I have to remind ourselves that the experience is worth the money.

Instead of camping outside on a windy, rainy night on

iournev.

Huangshan and freezing, it might be okay to splurge that  $\pm 1,000$  for a hotel room to avoid developing pneumonia. Or shelling out hundreds more than anticipated on a trip to Hong Kong on Chinese New Years, which was simply unforgettable.

## NO MATTER WHAT WE SPEND, THE MONEY ALWAYS SEEMS TO RETURN THROUGH HARD WORK AND DILIGENT SAVING. Money, while not always dependable, is cer-

**GENT SAVING.** Money, while not always dependable, is certainly attainable.

So while it might be nice to be the princess with jewels in her hair and obscene amounts of money as her throne, I guess that fairytale's average Joe is just as entitled. We know how to work, how to appreciate and how to thrive, and while I may never be free of financial worries, this might be a happy story after all.



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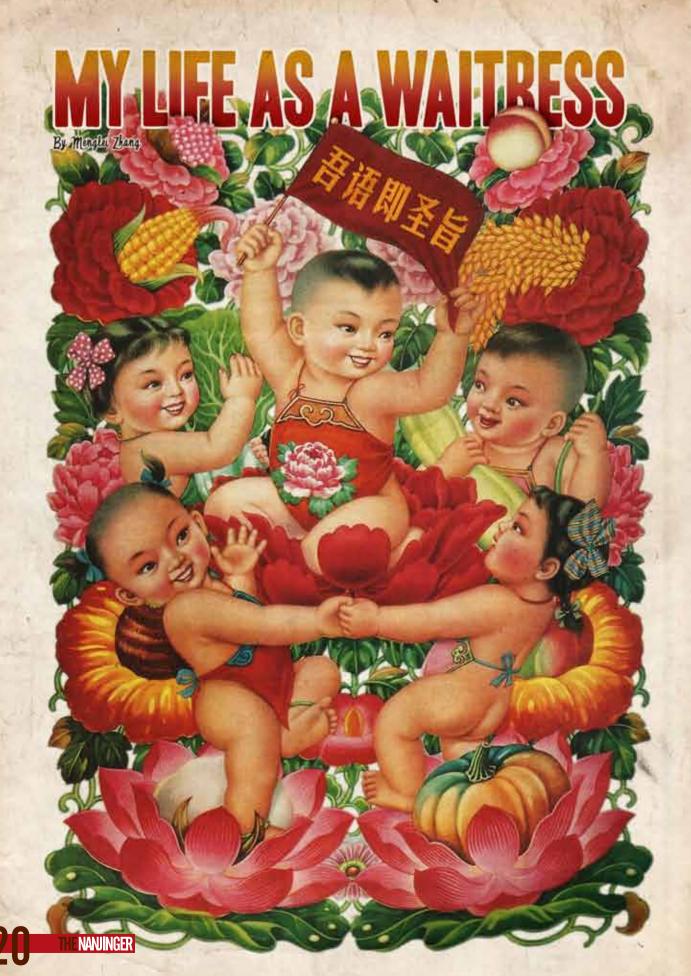
Chefs recommendation: Rock Lobster with Pine Nuts and Papaya salad, including a free glass of Santa Mia Sauvignon Blanc, no service charge.

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f a Chinese guy were asked about the qualities he would be looking for in a future wife, and he could be of any age, he would mostly likely say, "young, pretty and virtuous".

Strong, independent, successful; those things a western guy would admire are less likely to be on such a list.

If a Chinese girl was to be asked the same question, her list would probably go on for a mile; handsome, tall, educated, accomplished, faithful, sincere, honest... just about all the positive traits for a guy under the sun.

Yes, the young beautiful wife will ask for a lot. However as virtuous as she is supposed to be, she would never make three crucial criteria known publicly. Nevertheless, just about anybody that lives in urban China knows these are critical cards.

He must have a reasonable amount of savings, so he could pay for the wedding and sustain the future marriage. He must own a car, so he could drive her, the future in-laws and their future only child to after school activities. He must own a property or be likely to buy one within the next couple of years. They would have a place to live.

Let us put judgments aside. Just how exactly is a guy supposed to acquire these necessities shortly after graduation? This is assuming that Chinese generally marry young or at least go into steady relationships looking to marry quite a few years sooner than they do in the west.

Mother Earth certainly does not provide all these superficialities, and the Party has 1.3 billion people to take care of. Therefore such responsibilities naturally fall onto families. Unfortunately for the 1980's and 90's urban only children, they were never told to work for money. In fact, they were probably seldom told to even ask for it. The family provided all materialistic needs.

No judgments are passed on here. For once upon a time I was one such spoiled only child.

My family provided years of education, general living expenditures, travelling, board... I had a good run enjoying being the single urban child. Never needed to lift a finger...

Shortly after moving to the UK, I found myself in the position where my family could not provide, or let's say they could not comprehend my vast materialistic needs.

Naturally I took a job; a manual job as a waitress.

Back home in China, the urban middle class kids (assuming that most students who can afford to study overseas are middle class) would never take a manual job at a little restaurant serving food and cleaning tables; these would be their parents' duties at home. Plus, people will judge! *Mianzi* (literally meaning face) is more important than teaching a kid the value of money and worldly hardship.

We were not born lazy, but we were never encouraged to work for our materialistic needs. The priority had always been to become an academic ninja (a geek may be more accurate), be top of the class, then go to universities and subsequently find good jobs, mortgages, eventually marriages and kids...

Selling lemonade at after school activity hour to learn entrepreneurship would be unorthodox.

## YOU GET THE DRIFT - "KNOWLEDGE IS POWER"! EVERYTHING, INCLUDING MONEY, WILL WORK ITSELF OUT AS LONG AS ONE STUDIES HARD.

Unlike the spoiled Little Emperors, overseas Chinese students work to survive and do so in a range of jobs that varies from manual to professional. As long as it is legitimate financial income, there is no differentiation between the *gui* (noble) and the *jian* (degrading).

One summer I took a full time job as a waitress. It started at 7am everyday and finished at midnight, sometimes even I or 2am. They did breakfast, lunch and dinner. That is 18 hours a day or more of manual labour.

The serving part was always the easiest; something I actually looked forward to everyday. The rest of the day when there were no customers, I was worked hard; moving alcohol in storage, cleaning, washing up, hoovering, etc.

When I started the job, I was overwhelmed by the amount of manual labour and the politics among employees in those tiny little restaurants in Chinatown.

## THE WORST PART WAS NEVER THE PHYSICAL EXHAUSTION, BUT RATHER THE CONSTANT TALKING-DOWN-TO BY THE EMPLOYER.

Thinking back now, perhaps I was a little sensitive. After all I had never taken a job in my life before, let alone a hard-core physical job. I cried myself to sleep every night, wishing that I were back in China being taken care of.

Admittedly, I was furious while also soaking my pillow-case; why in my 20 years of life had I never once been told that earning a living in this world is such a hardship? Some may laugh; I was naive and of course it was going to be hard, naturally. But I was an effeminate urban only child.

Eventually when the summer came to its end, I would be given a raise and asked to work part time during my studies, because they needed me, the boss said. Of course he didn't need me. At best, we were merely using one and another. Nevertheless, I felt proud. Because I stuck it outand I learnt the value of money.

## FOR SOME REASON, IT ACTUALLY MADE ME FEEL BETTER THAN THE REST OF THE KIDS WHO DIDN'T WORK BUT EFFORTLESSLY AND ENDLESSLY SPENT THEIR PARENTS' MONEY ON GUCCI BAGS.

Years later, I still today juggle manual jobs and professional responsibilities; I now have three working lives.

The mentality is simple; if it is legit and its money, why not?

What I have forgotten is the judgments that come with it. For one, my father completely disagrees with me carrying on being a waitress part-time. He didn't think that by paying

for my Masters Degree I would still end up serving plates.

When I visited my former high school friends in London, who all have recently graduated from LSE or UCL, they were shocked that I was a waitress. Admittedly I did go to a privileged school, in the sense that most people who went to my school were either academically exceeding or came from background to enable them to study there. Most of the time, they were both of those things. There came a slight moment of awkwardness from them when I broke the news that I had been working as a waitress, while inside I laughed a little thinking of an American friend who once remarked, "sometimes the communists make the best capitalists."

Perhaps they do. The only thing worrying me now is how much of the value of money is understood by a coming middle class generation who lives in a world as if Mother Nature provides all?



## CHOCOLATE-MANGO CHEESECAKE



#### INGREDIENTS

100g shortbread biscuits

180g butter

30g coconut flakes

200g white chocolate

100g whipping cream (liquid)

600g cream cheese

100g white sugar

1 sachet vanilla sugar or 1 vanilla bean

salt

5 eggs

200g mango pures

50g dark chocolate

#### DIRECTIONS

1. Preheat oven to 150°C.

Put shorthread biscuits in blender or processor. Mix until you
have fine crumbs. Melt butter completely and add to biscuit
crumbs. Add coconut flakes and mix well. Press mixture firmly into
bottom of 26cm springform uan.

3. Melt white chocolate with whipping cream in a double boiler.

4. In a bowl, combine cream cheese and sugar and using an electric mixer blend until smooth. Add vanilla, 1 pinch of salt and chocolate-cream-mix. Add eggs one at a time, while beating. Finally, add mango puree.

Pour mix in spring form and bake for 80 minutes. The cheesecake should still be a bit wobbly. Cool-down in oven with half-open oven door. Put in fridge over night.

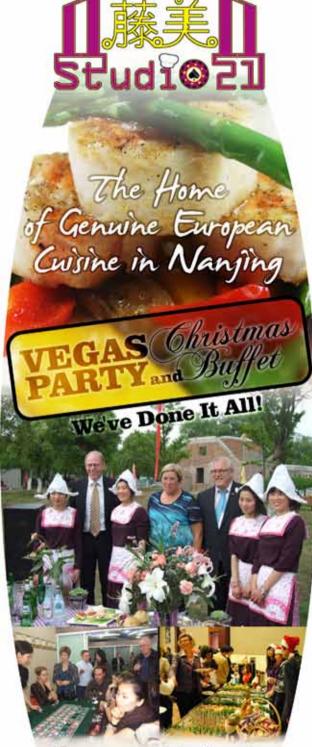
 Melt dark chocolate in a double boiler or microwave. Use a piping bag to draw fine lines over cake.

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(see next page)

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## 巧克力芒果 芝士蛋糕



100克油酥饼干 100克黄油、熔化 30克椰莓 200克白巧克力 100克提打奶油(液体) 800克奶油干酪 100克白糖 1包香草或1根香草豆荚 5只鸡蛋 200克芒果原桨 50克黑巧克力

#### 制作方法

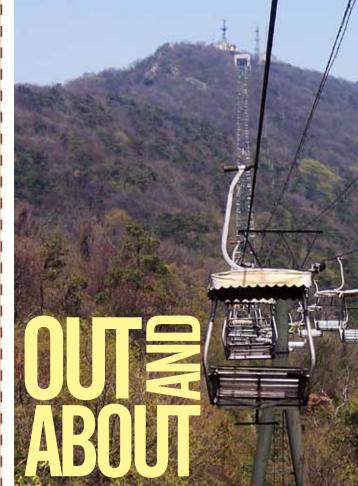
- 2. 将油酥饼干放在食物搅拌器或者食品加工器中。使饼干 变成饼干腐。加黄油,混合均匀。加入椰蓉、混合均匀。 将混合物倒入直径28厘米的有扣环的圆形烤鱼,压实。
- 3. 在双层蒸锅中熔化白巧克力和搅打奶油。
- 4. 在碗里混合奶油干酪和糖,并用电动搅拌器搅拌均匀。 加香草、少量盐、以及巧克力和奶油的混合物。遂个加入 并授打鸡蛋。最后加芒果原浆。
- 5. 将混合物倒入烤盘、烤80分钟。芝士摄籍应该还没有 完全凝固。将烤箱半打开,在烤箱内冷却半个小时。
- 8. 用双层蒸锅或者微波炉里熔化黑巧克力。使用裱花袋 在蛋糕上高细线。



**NANUINGER** 

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It's a collection of wonderful recipes from friends of Hopeful Hearts all round the world. Every recipe is written in both English and Chinese. With over 190 recipes of international cuisine you



## Nanjing's Most

By Thomas Hale





Before heading to the Purple Mountain Observatory, I ran a series of calculations and "tests" to determine whether my beloved e-bike was up to what could well prove the biggest test of its short but glamorous career.

After much deliberation, the conclusion, tragically, was no. My e-bike has neither the stamina nor the horsepower to mount the small slope next to Behind the Wall, never mind a genuine mountain. Thankfully, as it turns out, there is an even more comical alternative when it comes to reaching this particular landmark; the one form of transport in the world that is more comical and bizarre than the e-bike: the chair-lift.

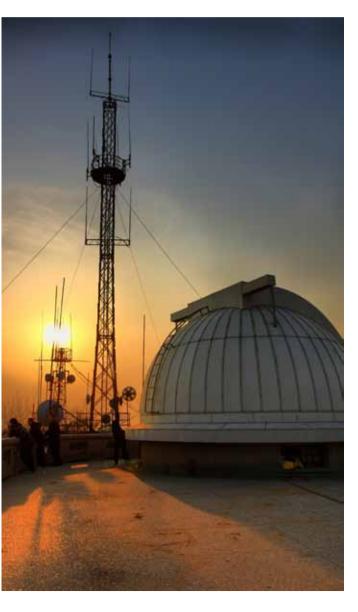
The Purple Mountain chair-lift seems to be manned by an unnecessarily large number of staff (it should be added that these staff are unusually friendly). It also costs an extortionate ¥60, for which price, given the quality of the whole enterprise, I would expect to be able to come close to acquiring materials for and then building my own chair lift. Despite these charming setbacks, the lift, especially at this time of year, is probably the single best journey you can make in Nanjing. Even on those days when the visibility is hijacked by incessant fog, the autumnal yellowing of the leaves, fading into each other below, guarantees an exquisite view.

In fact, I was so absorbed by these trees that I somehow missed the halfway stop and travelled a further fifteen minutes up to the top of the mountain.



Utterly confused and having briefly stumbled around for several minutes, I spotted the observatory, mockingly grinning at me, nestled next to the stop I had just passed. The only other stop. I had achieved the unimaginable feat of getting lost on a chair-lift. After my brief detour and an array of painfully winding paths I eventually arrived at the Observatory and paid the comparatively gentle price of ¥15. Established in 1934, the building comprises a series of levels which eventually culminate in a viewing platform at the top. There is a museum of sorts, scattered through various rooms, with a confusingly sporadic use of English. Only one room uses any English to explain anything; the rest are exclusively in Chinese. Not that I have any right to complain about this, of course, but thankfully, in the absence of textual explanation there was a wealth of images.

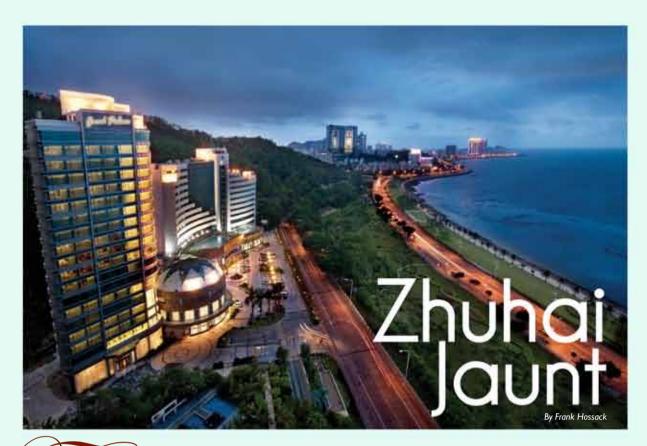
One of the quaintest things about the general area is the ascending levels that layer the building. Whilst I am fairly sure these levels were seperated by entirely normal, straightforward staircases, my general level of disorientation post-chair-lift made me feel as though I was climbing my way up an Escher painting. Intriguingly, these levels seemed to be marked apart by the presence, on each, of an ancient Chinese astronomical sculpture-come-instrument (that is, the sign says "instrument", but there is absolutely no discernable instrumental use). Given that these date from the 15th century, they make for an extraordinary spectacle. As the sign, tellingly making use of English, informs the visitor, these instruments tend to have been "stolen" by the West at some point; the "dragons holding a globe" was taken by France in 1900 and returned in 1920, while the second "caged globe thing" was taken by Germany in 1900 and returned in 1905. Given my doubts about the Chinese capacity to heroically recapture their lost treasures against a still mighty early 20th century Europe (how the mighty have fallen...), we can only assume that the West's attempt to learn the mystical secrets of Ancient Chinese astronomy was bitterly unsuccessful.





The observatory, being an observatory, does more than merely play host to tourists and, on occasion, the hordes of chair-lift staff that must descend on it in their lunch-break. It also acts as the place of work for astronomers. One of the peculiar things about my visit was walking past a door with a yellow light glowing from the edges. The door was locked. I briefly felt as though I had entered the set of Dr. Strangelove. There is something fulfilling about a so-called tourist attraction that superficially caters to the Western visitor, with its dramatically presented heliocentric globes and its occasional dragon-sculpture, and at the same time serves as the site of serious scientific research. It helped me take my job as a tourist less seriously, which is helpful, because being a tourist is one of the least serious jobs imaginable. It is a rare thing, too, to be able to visit something in China where work is ongoing, seemingly oblivious to visitors, refreshingly indifferent to our presence.

The observatory has discovered 147 asteroids. Being one of the most famous observatories in China, it even has its own Wikipedia page (as encyclopedic as Wikipedia is, one of my few gripes is that it contains surprisingly few articles on observatories). It is also holds an incredibly unique position atop a mountain so close to an enormous city. The views from the viewing platform in the evening, when the lights come on and pierce through whatever mist or smog there may be, give a rare chance to comprehend the vast scope of Nanjing in a single glance. The observatory, then, has a great deal to offer; views of natural surroundings mediated by a distant urban centre, a rich and complex history, the exhilerating danger of a chair-lift that would contravene any known health and safety law; and, lest we forget, the quiet sense that genuine scientific discovery is going on in the background.



or all the talk of the Pearl River Delta being the world's factory; a Mega City that is home to one hundred plus million people, as a newcomer one is first struck by the fact southern Guangdong province is remarkably green, clean and lush. With its well earned nickname as the Chinese Riviera, Zhuhai lies next door to Macao; a former fishing village that found itself transformed into one of the original Special Economic Zones in 1980.

The administrative area of Zhuhai includes some 146 islands (many of which lie in waters closer to Hong Kong), that have helped make the vicinity one of China's premier tourist destinations. They come to island hop, gorge on the inevitable seafood, enjoy various outdoor activities and it has to be acknowledged, bound across the border to lose a fortune in a Macao casino. As a town with a great deal of maritime tradition, Zhuhai also now boasts much luxury yacht production while major foreign employers in Zhuhai consist of the usual German suspects, along with the resulting resident expats that total perhaps one thousand.



With a population of I.5 million, Zhuhai is also home to hundreds of thousands of wàidìrén; Chinese who hail from elsewhere. As a former fishing village turned SEZ it is unsurprising that a good half of the local population are from other places. For the traveller this thankfully makes for improved communication with the locals, who rather than speak the unintelligible Cantonese, default instead to a kind of Mandarin with heavy Cantonese overtones. Any semi-competent Mandarin speaker will be able to understand the majority of what is being said, and through their reply in standard pūtōnghuà, a sufficiently fulfilling conversation can be had.

Local people speak proudly of a winter that lasts only two weeks, a slight exaggeration perhaps but nevertheless The Nanjinger's visit at the end of November had daytime temperatures still around 25 degrees Celcius, with evenings necessitating only a shirt. While much is made of the beaches of Zhuhai and in particular of her islands, during our seaside activity that was admitedly limited to a walk along the promenade, we observered merely mirky chocolate waters that make our stretch of the Yangtze look positively clean.







While a stroll along the Shuiwan Bar Street is pleasant enough; we were left with worrying associations with Nanjing's 1912 (why does every city in China have to do this?) except in 1912 they don't have back-to-back plush sofas outside all year round, when night falls there are plenty of other options available for the the thirsty  $Zh\bar{u}h\,\dot{a}$  irén. Indeed, the climate has earned their thirst somewhat of a reputation that has also resulted in a surprisingly large number of foreign owned bars, quite possibly more than our very own Nanjing. One standout, the tiny Mary's Aul Sod bar is run and largely populated by what can in the nicest possible way be termed local Irish mafia, wherein the owners have also created a frighteningly steep spiral staircase that affords nice views of the surrounding neighbourhood from an upstairs balcony, among other things.

Cars in Zhuhai carry the license plate prefix 'C'; ranking it third in the administrative pecking order of Guangdong province. Yet oddly the coastal town lacks a railway connection. While construction of the Guangzhou-Zhuhai Intercity Mass Rapid Transit continues, your options for getting to Zhuhai for the time being remain flying from Nanjing to Guangzhou followed by a direct Zhuhai bus service (taking a little over two hours if you're lucky) or flying to Zhuhai from Shanghai on a somewhat inconsiderate timetable. We did the former and after a cramped bus ride feel the latter to be the better choice. Either way, Zhuhai is perhaps blessed for being a little out of the way; your effort to get there will be rewarded.



"When I first came here, and I told all my friends, contacts and associates that I was moving to China, every single person said, "Why China?
Of all places, Debra, you can go anywhere in the world, why China?

<sup>66</sup>And my answer was 'why not?'<sup>99</sup> Only five companies in all of China are awarded this honor each year and Jinling is the only firm representing the hospitality industry. Debra was also the first foreign executive ever hired by the group, for a role that sees her maintaining international standards and recommending the latest trends and applications, while also promoting Jinling to foreign markets and within China to foreigners not acquainted with linling's brand name.

Debra's first book "Why China?", published by Yilin Press, is set to hit the bookstores, its Chinese edition slightly ahead of the English, in the coming months. Nanjing Expat is privileged to be one of the few with whom Debra has shared some portions of the book in advance.

I am writing what I saw while traveling, hoping it will also surprise some of those back home in America. Maybe it will help change what has been heard or seen in movies; to show China through different eyes.

"What I really wanted to do with the book was to bring east and west together. I think the east has a lot to offer. I think it has a lot to learn [and vice-versa]. We integrate very nicely because a lot of the strengths of the westerners are the things that the Chinese need to improve."

Through its informal narrative, in "Why China?" Debra sheds light on a number of interesting aspects of China that the casual visitor, or medium term resident, may not pick up on; including how the Chinese are enjoying the at-

tention they are receiving overseas and feel it is fun to share the joy of discovery with their guests. They are rightfully broud of their magnificent landscape and take much delight in our reaction to it. While Debra acknowledges that China's adoption of manners and customs from the west may for many be motivated by commercial interests, she also contends that much is out of graciousness for the guest nations that visit. Meanwhile, they are also eager to absorb much that is long alien to the oldest civilisation on Earth: with curiosity but not out of abandonment for their rich heritage.

[China] is not the cold, calculated, even cruel country I had come to expect from all the silly war movies we are shown as a child, [a country] that has "no religion" (as we know it in Western countries) yet they have a spirituality that is inherent, pure and true.

To me, their openness to all religions and nationalities is "spirituality at a higher, universal order"; free of judgment or expectation of anything in return. There is not the hypocrisy or dogmatic fanaticism; there is merely a desire and willingness to worship with gratitude and sincerity.

Before coming to China, Debra was Vice President of Peridyme International, Inc. overseeing real estate management and asset protection. Prior to that Debra worked with both Sealy and Lineal Group, Inc. in their contract/hospitality divisions managing over 58 sales representatives nationwide negotiating contracts with; Four Seasons, Disney World, Caesar's Palace and MGM, to name a few. Interest-



ingly, those with whom she worked a decade or more ago are now the ones calling her in the middle of the night looking for a way into China! Some have found their own way already; Debra's Alma Mater, Indiana University recently held a cocktail reception in Shanghai. Such a portfolio of potential clients and contacts combined with her seemingly exalted position with Jinling has opened doors for Debra to China's Economic Development Zones, an experience she finds both rewarding and insightful.

"In America, we're kind of like a bunch of cowboys who come in, shooting guns... one of those bullets is bound to hit something; so that is where you go; haphazard in a lot of ways".

"In China, however, there are "universities" such as CELAP in Pudong, where officials study infrastructure development, where to best place a development zone, and how each one will specialize and optimize its own unique characteristics."

Through the making of introductions for powerful business people from abroad to potential Chinese partners locally, Debra continually witnesses first hand the clash of cultures and expectations that all too often results in missed opportunities for all.

"I think a lot of times we go past each



other like two parallel planes that never intersect and wonder what happened. I see many businessmen come here, and they want to do business their way. In China there is a saying; 'Guest follows host'. But it's not just the westerners who make mistakes. The next problem



is the translator. [They] are the deal-breaker. If you don't have a good translator, then both sides leave without getting what they needed. And then they wonder why it didn't work. Then you need to know who you are working with. The guangxi that I have developed here in China; I feel pretty safe about. When I introduce my western contacts to someone here in China I feel confident about the fact that I am introducing them to legitimate business people; the right people to make things happen that will be win/win for both sides."

Debra is already hard at work on her second book, "Great Ladies In China" that includes portraits of two famous women (Peking Opera star Mrs. Huang Xiao Ci, who performed for Chairman Mao, Zhou Enlai, Deng Xiaoping among others, and entrepreneur/environmental spokeswoman Mrs. Gong Qiaoyu) plus an array of other women of all ages who Debra predicts will be famous sooner than we may imagine.

"[It's about] different ladies, from different backgrounds, who have achieved different goals. These women come from all over China. All of them, through difficulties, adversities and challenges were able to overcome, succeed and create something of value. [People] who have achieved great things and now want to give back, to China, as well as to the rest of the world. I see this as a good inspiration for the younger generation now".

What Debra perhaps does not realise is that with the release of her first book she herself is likely to become an inspiration to many; perhaps many a budding author in Nanjing, those of us who hitherto could never quite put in words just what it is about China that gets so under our skin.

## There is always someone smiling at a dumpling stand making you feel like their new best friend.





### DEVELOPING THE RIGHT PERSONNEL With Jochen Schultz

**HR** is one of the biggest challenges for companies in Ching. But what are the real issues and how can they successfully be faced? In China's demanding and rapidly changing environment, HR has become a strategic imperative for all enterprises, requiring continuous adaptation to the evolving Chinese labour market (inc. labour law) and society as well as the interests of the new generation.

Companies are now both hunters and the hunted. As the former, the biggest challenge remains to source and retain talented Chinese employees; it is said that that only 10% of university graduates are qualified to work for multinationals. As the hunted, international firms are losing ground to their Chinese counterparts, that are becoming increasingly attractive to job seekers. It is now widely understood among the general populace that the growth of the Chinese economy outstrips the rest of the world. In the ongoing economic crisis more Chinese employees in international companies lost their jobs than in those in Chinese firms. Most Chinese also prefer to stay in their home area, and so may feel more drawn to a local company than a large international likely to send them to some far flung regional office.

Nevertheless, people naturally seek out an increasing income and higher quality of life. Any remuneration and benefit package must espouse personal career plans and schemes of life, and be more customized to the lifecycle of the new generation. While salaries are no longer the number one priority, they remain especially important if the rest does not fit. Employees are increasingly staying with the firm because of a challenging environment, people relationships and the correct work life balance.

So how can companies operating in China face these challenges and what does it mean for the employee? As this column continues, issue by issue we will address important aspects of Personnel Development such as employee relationship management, training and coaching, personal career plans, employer branding, vocational training, work life balance and new forms of working. NX

See you back here for Section Head in the next issue of The Nanjinger!



## previews & reviews



#### **Restaurant Review**

#### The Burger at The Nanjing Hilton

Bv Frank Hossack

The Hilton in Nanjing is back. After an absence of six years (it's a long story) the formidable family empire has returned with an impressive addition to its ever-growing cannon of hospitality outlets. We at The Nanjinger know that Hilton is known worldwide for three things; a leggy blonde, Sunday brunch and the Classic Hilton Burger. Hence, as it was a weekday and Paris didn't return my call, we opted to see if The Nanjing Hilton Burger could live up to expectations. The hotel assured us they were confident, and unlike others we could mention, made it clear they had no intention of attempting to interfere in our editorial process. So we were off to a good start.

A colour coded menu at The Square allows for dietary and culinary needs; choose green if you're diabetic, red if you have a heart condition, yellow for those with hypertension, purple if you want strong and healthy bones. Also helpful for some, an "Allergy Alert" warning of seafood therein, and so on. A source of great pride for the hotel, the system that was invented by the Nanjing chef is now being implemented in Hiltons Asia-wide. We did admittedly find it a little odd that every item on the menu conveniently carried the bulk of the colour codes, i.e. all dishes are beneficial to everyone. Really? Caesar Salad for building strong and healthy bones?

The burger was delicious. Period. And I suppose it was also "classic" in so far as when you order a burger this is exactly what you expect to get; lettuce, tomato, onion and a meat patty; well-balanced quantities of each that sit within two halves of a bap also of the correct size and density. The patty itself was well seasoned and sported just the right

amount of juiciness. But perhaps therein lies the problem. Was I hoping for something a little more; capsicum goes terrifically with a burger or how about an exotic choice of cheeses as topping? Bacon? Olives? Interesting house sauces? Options for baps such as ciabatta?

Save for teething problems associated with a newly opened hotel such as staff a little unfamiliar with international hospitality practice, and a menu in a plastic pouch reminiscent of streetside Chinese restaurants everywhere, we departed The Hilton Nanjing more than content, thanks largely to a burger that played its part so modestly but so well, as there are certain actors who excel at playing the normal guy. One final commendation can be found in the fact that we ordered our burgers rare and medium; what we got was rare and medium.

During this opening period, for ¥68 the menu offers "a light and healthy lunch buffet"; a "semi-buffet" that is similar to any other five star hotel buffet save the heavier options for main courses. Those, such as our burgers, you need to order for an additional ¥30.

南京希尔顿回来了!在缺席六年之后,希尔顿家族帝国又为日益增长的服务网点添加了新成员。《南京人》杂志知道,希尔顿在世界上有三件事最出名:一个拥有修长美腿金发美女,星期日早午餐和经典地希尔顿汉堡。既然那天正好是工作日,并且Paris没有回过我的电话,于是我们选择去考察一下希尔顿的特色汉堡。希尔顿酒店向我们表示他们有极大的信心,经得起考验,不会干涉任何编辑内容。这样看来,真是一个良好的开端呢。

大厅有用彩色条码编排过的菜单,让你对饮食和烹饪有充分的选择权。如果你是糖尿病患者,就选择绿色;而红色,是心脏病人的选择;对于高血压患者来说,则是黄色;如果你想丰富钙质,提高骨质密度,就选紫色。除此之外,菜单上还有一些特别注释,例如对食用海鲜的提示等。菜单排列正是酒店引以为豪的原因之一。这个系统起初是由南京厨师发明的,如今已被推广到希尔顿酒店全亚洲地区实行。不过,我们有些好奇,所有的色彩都用彩色条码编排过,也就是说所有的彩色都对人体有好处。真的么?凯撒沙拉真的能帮助强健骨骼么?

那里的汉堡确实是美味,没得说。我想,经典可能是因为我对汉堡的想象得到了实现: 当你点了它,你就知道上来的一定有生菜、蕃茄、洋葱以及一份牛肉饼; 份量、口味和嚼劲都很适中。肉饼本身多汁适口,够味。然而,也有一点点的遗憾。我原先曾期盼着一些额外的内容,辣椒和汉堡是绝顶的搭配,或者再有一份带有异域风情的奶酪作为选择? 培根、橄榄、或者新奇的秘制酱料? 对于面包夹层的选择,例如Ciabata?

不出预料的是,和所有新开张的酒店一样,那里的员工似乎对国际通行的款待礼数有些陌生,在袋子里的菜单让我们联想起大街上随处可见的路边餐馆。我们满足地离开了希尔顿酒店,主要是因为那里的汉堡扮演了一个不令人失望的角色——如同一个成功的演员用与众不同的演技扮演了一个平凡的角色。需要榜样一下的是,我们点菜时具体要求汉堡最好是五分和三分熟。最后,一切如我们所愿。

在开张之际,菜单上有68元的健康自助餐,以及和其他五星级酒店 自主餐饮差不多的一份"半自助餐"。像我们所点的汉堡一样,此 外需要付30元的费用。

### Activity Review Brazilian Jiu-Jitsu

By Thomas Hale

Unlike many other martial arts, Brazilian Jiu-Jitsu does not necessarily reward strength and size. It instead cultivates an ability to writhe around on the floor, gradually engulfing your opponent, until, like a boa constrictor, you slowly squeeze in the right places and force a submission. In fact, this description sounds misleadingly sinister. The sport is actually one of the least aggressive practises imaginable — it encourages an artistry that is perhaps closer to dance than to fighting (no surprises, given its Brazilian heritage). The atmosphere at Nanjing's recently established club, located in the Olympic Stadium, is similarly one which bears no hint of the macho aggression which often taints martial arts, and instead emphasises a mutual friendliness and intrigue for the sport.

In Brazilian Jiu-Jitsu power is secondary to thinking, which has led some to describe the sport as "human chess". If the analogy is correct, there is no doubt that, when I ventured down for my first session, I was checkmated in a maximum of three moves, my hopelessly flailing limbs easily contained by any of the other participants, irrespective of their size or speed. Whereas with other sports immediate failure can sometimes leave a sense of mild shame, with Brazilian Jiu-Jitsu the sheer elegance of the whole thing actually seems to strip any negativity from the experience whatsoever. I was simply content with the hope that I would one day rectify my initial clumsiness.

The coaching on offer makes rapid self-improvement a distinct possibility. The club is run by Frederic Greenall, a UK Grappling Champion and BJJ blue-belt, sponsored by Strike Fightwear. He is helped by Alex Schild, also a blue-belt. For such a niche sport, especially in China, it is a stroke of fortune that Nanjing has two such highly qualified instructors. The club is highly recommended as somewhere to get fit and meet friendly people. And, of course, the self-defence side of things works too; BJJ is now the martial art of choice for many security and military services.

Monday, Wednesday, Friday, 5.30-7pm (advanced), 7-8.30pm (beginner); also Saturday open mat 4-6pm

Olympic Stadium, Hexi. - contactfrontierasia@gmail.com

## Movie Reviews Christmas Movies

By Devopro

When I was growing up, movies were never released during the holiday season unless a distributor wanted low returns on their investment. Now, everyone from big budget studio epics to shoe string independent projects compete for your festive dollars. This December gives us one of the most unique releases in recent memory, Tintin is hitting the box offices of most countries well before its American debut.



Tom Cruise returns as Ethan Hunt in Mission Impossible 4 - Ghost Protocol, directed by Brad Bird. Known for his animation gigs including The Iron Giant and The Incredibles, MI4 is Bird's first live action feature and I hope he pulls it off. He was working on a big budgeted disaster film about the 1906 San Francisco earthquake (prior to MI4) but that has been put on hold since 2010. MI4: GP is finally a Mission Impossible film with a team. The first one killed it, second one ignored it, third one was Tom Cruise reminding us all that he "still had it" but this fourth one is now finally going somewhere with the series. I like the first three but I feel more comfortable calling them updated bond films (no offence to Casino Royale). And yes, I'll take the title Ghost Protocol over Skyfall any day.



I still hold on to the idea that Christmas is a time to be at home with family, while reflecting on your life and loved ones. It's fairly pink to go out on the 25th to dinner or a movie; however, I still enjoy the old fashioned model. What is needed are some high quality Christmas flicks to keep cabin fever at bay. There are some obvious classics like A Christmas Carol (Dr. Who does a good take on it as well), Miracle on 34th street, and It's a Wonderful Life. These are great at teaching the supposed morals of the holiday season but they neither capture what Christmas was like at the time of their creation, nor what it has become.

Arguably the best Christmas film ever is National Lampoon's Christmas Vacation; a truly brilliant look at a man desperately trying to put together a normal family Christmas, dealing with minimalist neighbours and crazy hick cousins who decide to drop in unannounced, strapped for cash to boot. Sparky (Chevy Chase) just wants to have the ideal experience and even when he's trapped in the attic, he reviews old family film reels of Christmases past to discover they were never perfect either. None of this deters him and even these views of imperfect experiences come out as ideal and memorable moments of his life. Besides being beautifully shot, Christmas Vacation is full of laughs and situations a lot of fathers can identify with during the holidays, especially decorating the house with Christmas lights.

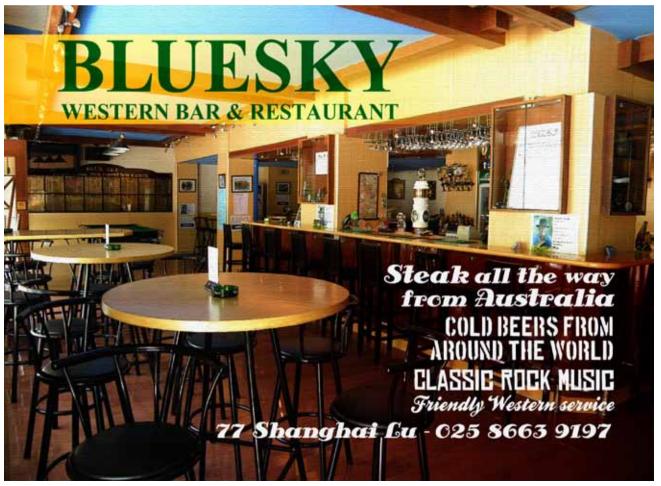
A Christmas Story is a film that shows us the separation of the extended family. Narrated from the point of few of the main character Ralphy, as an adult, we see the Christmas experience as it turns more towards consumerism. This is another film with beautiful cinematography that really transports you back to the 1940s. From framing and number of set ups to diffusion filters and the sound mix, A Christmas Story really makes you feel like a kid

again; the deep chill of winter creeps towards you as the warmth of a wood fire and the love of your family helps keep it at bay. A Christmas Story actually is a permitted movie in Mainland China; however, the local official DVD is full screen only with a horrible transfer and bad dubbing. It's passable only if you're desperate.

Like Christmas Vacation, I had the BD edition of A Christmas Story shipped over (comes with a string of leg lamp lights in a tin); a Christmas without these two movies is like Christmas without presents.







With very little, you can help to write a new story in the lives of hundreds of children in China. 献出您的关爱,哪怕只是一支小小的铅笔, 也能帮助中国的千万儿童改写他们的生命轨迹。

Your generosity has enabled the Pfrang Association to provide scholarships for more than ten years to underpriviledged children of rural areas in Jiangsu province: Education, a gift for life! 正是因为您的慷慨,十多年来,普方基金会才能够为江苏省农村地区的贫困儿童提供助学基金。教育,成就一生!

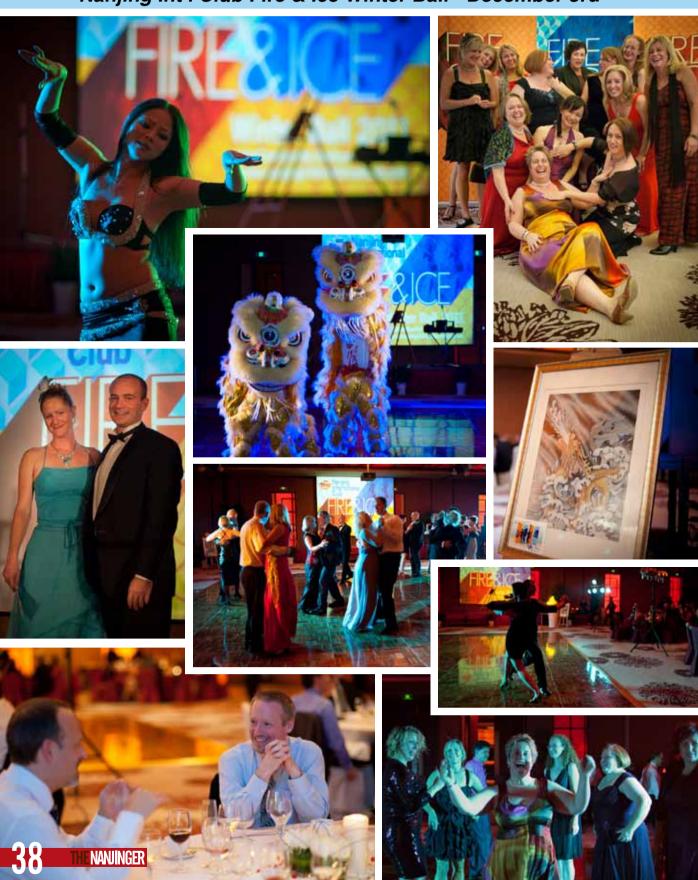


www.pfrang-association.org



## **NX** ABOUT TOWN

Nanjing Int'l Club Fire & Ice Winter Ball - December 3rd











Christmas Tree Lighting At The Westin Nanjing - 18th November











# NX THE NANINGER CLASSIFIEDS

For detailed information about these and many other classified ads please visit our classifieds section at www.nanjingexpat.com

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We need two to four oral English teachers.

I.He or she must be native Englishi speaker like from America 'Austrilia, Canada,etc. 2.He or she must have this kind of teaching experience.

Our trainning center is located in Longyuan Xilu No.9 Gulou area. Here students like teachers with passion ,enthusiasim,humor. They are very young ranging from 11 to 13. Working time and money can be negotiable, very flexible.

time:winterholiday(Janu.14-Feb.10orso)aftervacation(2-4hours every weekends)
money:120-180/hour(depending on the size of the class)

If you think you can be qualified for this position ,you can call me any time Wendy:15951895178 - I am looking forward to your calling!

Email: wswwyf@163.cm / Phone: 15951895178

## ■ Experienced Full Time ESL teacher needed at International School in Nanjing

We are in need of an experienced ESL teacher, preferably with a teaching degree. Native English speaker required, great package and international working enviornment. Please email your resume to morgan.cummings@etonhouse.com.cn http://nanjing.etonhouse.com.cn

## ■ Native English-Speaker Looking for Full/Part-time work

I'm currently looking for fulli/part-time work. Whether that be tutoring one-on-one, teaching a small class of interested students, or recording, I really don't have a preference. The one preference that I do have is that I would like to find work that is consistent. Ideally, I would work this job every week, every few days, whatever works for myself and the people and involved. But, I also enjoy the one-time jobs as well. Let me know if you have any questions for me or are interested in me.

You can contact me through my e-mail address: mike.florez@gmail.com

## Experienced English Teacher, needed a part-time job

I am shane, native english speaker looking for a part-time job.i am free in the afternoon and weekends. if anyone are interested in improving their english language skills should contact me. i am an english teacher with an experience of one year teaching to young childrens, adults and private students.

Email: imran\_khn92@hotmail.com / Phone: 15380763767

## ■ Seeking a bilingual Editor

The Ameson Education and Culture Exchange Foundation seeks a bilingual editor (English & Chinese, any nationality) to join its Media & Technology team's Nanjing office. Job duties are as follows:

 写作:撰写英文和中文文章,刊登在网站上 (在中国和外国的高级编辑的指导下)

2. 项目管理: 在实现自我时间管理的同时与团队成员(设计师、程序员)一起工作,把握项目时间点。

工作量细分: 写作和发表网站文章70%; 项目管理30%

Required qualifications:

- \* Fluent (written and spoken) Chinese with an advanced level of written English (you don't need to be fluent in speaking English)
- \* Proven experience writing English articles (if not as a full-time editor, then with a verifiable portfolio of blogs or magazine articles)
- \*Working knowledge of MS Word and Powerpoint

- \* Basic understanding of Photoshop (at least you know how to resize pictures)
- \* Interested in working in a fast-paced international media environment (it's run Chinese style, with western characteristics)
- \*\* Some knowledge of publishing web articles is helpful \*\*

Potential: 这是一个对于寻求往媒体事业发展的年轻人来说最理想的职位。你将从编辑开始工作,在1-2年内你就能够达到一个更高级职位。由于项目发展速度快,在你提升自己英语水平的同时,你的其他技能也能得到很快的提高(会有机会得到平面设计、网站建设、视频制作等的培训)。

Send resume and cover letter to ibo@ameson.org

## Real Estate - Share

#### Need New Roommates For The Next Term

i am really really really need at least 2 roommates to move out with next term.
i am a college student studying in Nanyou in Xianlin.right now i don't have any idea
of a specific place to crash but i am working on it. if u have any access to some place
in Xianlin, please let me know. Here is my email: iliu66@nyit.edu

## ■ Looking For A Nice Roommate

near the nanjing university, beside to JIN RUN FA supermarket

I am a mandarin tutor. over 27 years old.( much over) I wish can find a nice female roommate. If you like you can have free chinese lessons. :-)

I am not prefer a male . but you are , will be perfect if you are a gay. Otherwise ,will be better you are good at house clean.

if you like, you can check the place. my phone is: 13813944415

## **Watch Found**

#### I found a watch

underneath the tables outside of Skyways on Shanghai Lu last month. If you lost it, email me and I'll return to you. / keith@nanjingexpat.com

## For Sale

## Samsung Galaxy S2 (Slightly Used)

The Samsung Galaxy S2 – Still The Top Selling Smartphone In The Market!

I am selling mine cuz I'm planning to upgrade... Send me email @ beatculture-band@yahoo.com for more details...

asking price is 2,500 (negotiable) original price or brand new is 3,600.

**Wanted**: A place to advertise items for sale, jobs vacant, services on offer or anything in between.

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or Email: classifieds@nanjingexpat.com







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#### Hotel & Hostel



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Nanjing's first international serviced apartments. Fully furnished one to three bedroom apartment suites ranging from 138 sgm to 249 sgm; offering a fully balconies, and a Clubhouse with leisure facilities make this the accommodation of choice for many expats.



## Nanjing 南京万达希尔顿酒店

100 Jiangdong Zhong Lu 建邺区江东中路100号

nanjing.hilton.com

The contemporary Hilton Nanjing hotel is part of Nanjing Wanda Plaza, a development of luxury shopping outlets, expansive malls, entertainment facilities and office towers. The hotel is 2 min. walk from the metro, 20 mins, drive from the city center and railway station and 40 mins, from the airport.



#### The Westin Nanjing 南京威斯汀大酒店

201 Zhongyang Lu, Nanjing International Center 中央路201号南京国际广场鼓楼区

85568888

www.westin.com/naniing

The Westin is a haven of Chinese distinction. located only minutes from major corporations, restaurants and shopping. Set within the vibrant Hunan Road central business district, every room of the Westin overlooks scenic Xuanwu Lake.



## Sheraton Nanjing Kingsley

Sheraton A...... 金丝利喜来登酒店 169 Hanzhong Lu

汉中路169号

86668888

The Sheraton is one of Nanjing's older, finer hotels located centrally within walking distance of Xinjiekou. Amenities include fitness center, baby sitting and butler service plus car rentals and much more.

#### Intercontinental Hotel

#### 紫峰洲际酒店

1 Zhongyang Lu, Zifeng Tower 中央路1号紫峰大厦鼓楼区 83538888

www.intercontinental.com

Located in Gulou with a birds-eye view of Nanjing's skyline. The hotel makes a grand statement and can be found in the 450 metre high Zifeng Tower; the tallest building in Nanjing. The hotel offers world-class service and accommodation



#### Sofitel Galaxy 南京索菲特银河大酒店

1 Shanxi Lu

山西路1号 83718888

www.sofitel.com

resoff@sofiteInanjing.com

A luxury hotel located at the end of the popular

shopping street, Hunan Road, The accommodation of choice for many visitors coming to Naniing.



## Sofitel Zhongshan Golf Resort 钟山索菲特高尔夫度假酒店

9 Huanling Lu 环陵路0号

85408888

www.sofitel.com

reservation@sofiteInaniina.com

This golf resort is located at the foot of Purple Mountain and is the preferred hangout spot of Nanjing's rich and famous. A five-star plus location that is a great place in which to relax.



#### Jinling Hotel

JINING 金陵饭店 2 Hanzhong Lu 汉中路2号

8/722888

A landmark hotel and one of the original high-class establishments in Nanjing. Conveniently located in Xinjiekou, you can enjoy restaurants serving Italian, Japanese, Chinese, and Hong Kong cuisine. and you can also purchase train and air tickets from the the hotel's travel desk.

#### Nanjing Grand Metropark Hotel 南京维暑国际大洒店

319 East Zhongshan Lu

中山东路319号

84808888

www.metroparkhotels.com

sales.nigm@metroparkhotels.com

The five star Grand Metropark Hotel is located next to the Nanjing Museum. A wide variety of recreational and entertainment facilities. Holds a grand ballroom also.



#### Nanjing Sunflower International Youth Hostel

#### \_\_\_\_ 南京膽园国际青年旅社

80 Zhanyuan Lu (next to Fuzimiao's west gate) 瞻园路80号,在夫子庙西门的附近

52266858 / 66850566

www.nanjingyha.com

An international youth hotel in Fuzimiao, one of Nanjing's most famous scenic areas. Includes free pool, DVDs, cable TV, foosball, Wifi, travel info, an English menu and English speaking staff.

### Resorts

#### Regalia Resort & Spa (Qinhuai River) 御庭精品酒店(秦淮河)

E5, No 388, Yingtian Jie (inside Chenguang 1865 Technology Park)

应天大街388号(晨光1865科技创意产业园)第E5幢 51885688

www.regalia.com.cn

reservations-qhr@regalia.com.cn

A Thai style Spa offering a holistic approach to rejuvenation and relaxation. Its five spa villas by the river exude serenity, peace and solitude.

#### Kayumanis Private Villas & Spa 南京香樟华苹温泉度假别墅

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Tangshan 江宁区汤山镇寺庄村

84107777

www.kayumanis.com nanjing@kayumanis.com

High End private villa in Nanjing. Refreshing natural hot spring with mountain view.

#### Tangshan Easpring Hot Spring Resort 汤山颐尚温泉度假村

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51190666

A Leisure hotel in Tangshan offering different types of bathing, ¥128 for adults, ¥65 for children under 1 3m tall

#### Museums & Parks

#### Naniing Massacre Museum **清华日军南京大屠杀遇难同胞纪念馆**

418 Shuiyimen Jie

水西门428号

86612230 / 86610931

Tuesday – Sunday from 8:30 to 16:30

Located on a former execution ground and mass burial place of the massacre. Admission is free

#### Rabe House 拉贝故居

1 Xiaofengiao, Guangzhou Lu

小粉桥1号

Tuesday - Sunday from 8:30 to 16:30

The former home of the German Industrialist who saved thousands of Naniing people in 1937 during which time the house served as a refugee shelter.

#### Nanjing Brocade Museum 南京云锦博物馆

240 Chating Dong Jie 茶亭东街240号

86518580 Hours: 8:30am-5:00pm

Visitors can observe professionals working on wooden looms making the finest brocade on earth.

#### City Wall Museum 南京明城垣史博物馆

8 Jiefang Men 解放门8号

83608350

Long-gone city gates, maps and a full-scale model of the walled city. Captions in Chinese.

#### Naniing Museum 南京博物院

321 Zhongshan Dong Lu 中山东路321号 Artifacts from Neolithic to communist.

#### Nanjing Science Museum 南京科技馆

9 Zijinghua Lu. Yuhua District 雨花台区紫荆花路9号

58076158

Hands-on fun and learning for kids. IMAX Cinema.

#### Gulin Park 古林公园

21 Huju Bei Lu 虎踞北路21号

Gardens, paintball and BBQ plus a great view of the city from the top of the Nanjing TV tower.

#### Jiuhuashan Park 九华山公园

Beijing Dong Lu 北京东路

Climb to the top of the park to visit the temple and pagoda. A great way to get on the city wall for a scenic spot with gorgeous views of the city.

#### Nanjing Hongshan Forest Zoo 红山森林动物园

101 Heyan Lu 和燕路101号

#### Underwater World 海底世界

South side of Purple Mountain 中山陵四方城8号 8.30am-5pm

#### Qingliangshan Park 清凉山公园

Guangzhou Lu, near the intersection of Huju Lu 广州路西端

A quiet park, once home to Chinese artists, that offers calligraphy and stone museums, as well as an art gallery and pottery studio open to the public.

#### Xuanwu Lake Park 玄武湖公园

1 Xuanwu Xiang 玄武巷1号

Offers trails for walking biking and running, with playgrounds, gardens, restaurants and boats for rent.

#### Mochou Lake Park 莫愁湖公园

35 Hanzhongmen Da Jie 汉中门大街35号 Home to the annual Dragon Boat Race, and great for boating or a walk in a peaceful environment.

#### Yueiiang Tower 阅江楼

202 Jianning Lu 建宁路202号

Includes the temple. Wanxian pavilion and a great view of the Yangtze River.

#### Zhongshan Botanical Garden 中山植物园

Covering over 186 hectares, the gardens are home to more than 3000 plant species.

#### Zixia Lake 紫霞湖

A mountain fed lake in which you can swim. A number of deaths occur each year as a result of cramp brought on by cold currents flowing into the lake from deep inside the mountain.

#### **Business & Education**

#### International Education



## British School of Nanjing 南京英国学校

Building 2, Jinling Resort, Baijiahu Dong Lu 佳湖东路湖滨金陵饭店2号楼 52108087



#### EtonHouse Nanjing Etonnouse na.., 伊顿国际教育集团

6 West Songhua Jiang Jie, Jianye District (near Olympic Stadium) 南京市松花江西街6号,建邺区,靠奥体北门 (中华紫鑫广场北面)金陵中学实验小学内 8669 6778

#### Nanjing International School 南京国际学校

8 Xueheng Lu, Xianlin College and University Town 仙林大学城学衡路8号 85899111



#### Novas L... 诺瓦斯国际 Novas Education Management

2405, Building A, New World Centre, 88 Zhujiang Lu 珠江路88号新时节广场A幢2405 68858565

#### Language Training



#### Alliance Français de Nanjing 南京法语联盟

#### 4F, Qun Lou, 73 Beijing Xi Lu

北京西路73号裙楼四楼

83598762

Nanjing Normal University (Xianlin Campus), 28 Xuehena Lu

南京法语联盟仙林分部 南京师范大学附属实验学校行 政楼四楼内,学衡路28号

83598876

www.afnanjing.org

info nanjing@afchine org

Offers French classes and a modern library plus cultural events including conferences, concerts, exhibitions with local partners and artists.

#### JESIE-Goethe-Language Centre JESIE -歌德语言中心

Jiangsu College for International Education 3rd Floor, 205 Shanghai Lu 江苏省国际教育学院3楼, 上海

83335690

kurse@goethe-slz.js.cn

www.goethe-slz.js.cn

A cultural institute of the Federal Republic of Germany promoting cultural understanding and offering German language courses.

#### JESIE Corporate Training 苏教国际企业培训 Suite 210, 205 Shanghai Lu

南京市上海路205 号210 办公室

83335486

www.iseiect.ora

A program of Jiangsu Education Services for International Exchange

## Foreign Trade &

Economic Development Agencies



#### Australian Trade Commission 澳大利亚贸易委员会南京代表处

1163. 11F. World Trade Center, 2 Hanzhong Lu 汉中路2号金陵饭店世界贸易中心11层1163室 84711888 -1163



#### Baden-Württemberg International 德国巴登符腾堡州国际经济和科技合作协会

7-3 Dabei Xiang Meiyuan Xin Cun 梅园新村大悲巷7-3号 84728895



#### China-Britain Business Council, Naniing 英中贸易协会南京代表处

Rm 2514-2515, 50 Zhonghua Lu 中华路50号2514-2515室 52311740



#### European Union Chamber of Commerce 中国欧盟商会(南京)

30F. 1 Zhuiiang Lu 珠江路1号30层



#### Netherlands Business Support Office 荷兰贸易促进委员会南京代表处

Suite 2316, Building B. 23/F, Phoenix Plaza. 1 Hunan Lu 湖南路1号凤凰国际广场B楼23层2316室 84703707



#### Nordrhein-Westfalen Business Partners 德国北莱茵威斯特法伦州经济促进局驻华 南京代表外

50 Zhonghua Lu 中华路50号 52270000



## KOTRA 大韩贸易投资振兴公社(KOTRA)南京代表处 (韩国贸易馆)

41F, 1 Zhujiang Lu 珠江路1号41楼

#### Clubs & Charities

## Nanjing International Club

#### 南京国际俱乐部

www.naniinginternationalclub.com

Founded in 1990 with the objective of promoting social contacts and good community relations within the international community in Nanjing. Many events taking place on a weekly, monthly and annual basis. A big club in Nanjing with 600+ members

## Nanjing Toastmasters

南京第一家英语演讲会俱乐部 www.nanjingtoastmasters.com

Weekly meetings at Hohai University

#### Hopeful Hearts

www.hopefulhearts.info

Dedicated to raising funds necessary for medical treatment of children with a heart condition.

#### Pfrang Association 普方基金会

7-3 Dabei Xiang Meiyuan Xin Cun

梅园新村大悲巷7-3号

www.pfrang-association.org

84729068

Pfrang association raises money to sponsor the school education of children in poor regions of Jiangsu province.

#### Shopping

#### Jiangsu Art Gallery 江苏省美术馆

266 Changjiang Lu 长江路266号

84506780

Works of local artists, exhibits changed frequently.

#### ART 国艺堂

D-1 Shuimuginhuai, 99 Shitoucheng Lu 石头城路99 

84506789

Picture framing service and art related supplies.

#### Shenghua Art Center 南京圣划艺术中心

2 Zhoutai Lu, on Jiangxin Zhou (Grape Island) 江心洲民俗街洲泰路2号(原乡土乐园) 86333097 86333100 Exhibition of Chinese contemporary art

#### Stone City Modern Art Creation Gallery **石城现代艺术创意园**

72 Beijing Xi Lu 北京西路72号 Exhibition of modern Chinese art. 55583708

#### Naniina Drua Art Museum

Building 22, 12 Ding Huimen Jie 定淮门12号(世界之窗软件园) 22号房 Social experiments with local and foreign artists. 83752646

#### For the Home

#### B&Q 百安居

90 Kazimen Da Jie (beside Metro) 南京卡子门大街90号麦德龙旁 52450077 48 Dagiao Bei Lu · 南京市大桥北路48号

#### IKEA 官家家民

99 Mingchi Lu (East side of Kazimen Plaza) 南京市秦淮区明匙路99号(卡子门广场东侧) 4008002345

## Hongxing Furniture

红星国际家具广场

224 Zhongyang Lu 中央路224号

83118005

Large furniture mall with many shops. Large range of prices, styles, etc.

#### Jinsheng Market 金盛百货大市场

2 Jianning Lu

下关区建宁路2号(南京商厦对面)

9 Wangjinshi (off Changjiang Lu) 玄武区长江路网巾市9号

Dagiao Bei Lu (beside North bus station) 江苏省南京市浦口区大桥北路(长途北站旁)

58507000

Large indoor market with everything from home décor to wires to Christmas trinkets to electronics. Cheap but be prepared to bargain.

#### Jinling Decoration Market 金陵装饰城

88 Jiangdong Zhong Lu 江东中路88

86511888

Everything needed for a new home.

#### Longjiang Flower Market 龙江花卉市场

78 Qingliangmen Da Jie 清凉门大街78号

Huge flower market with plants, cut flowers, fish tanks and fish, plus a selection of gardening tools.

#### Modern House NJ (Remo) 塵登仓

Ground Floor, Lan of mercy and Social Hall, off Huagiao Lu

慈悲社兰之堂5-2号 86555566

www.amodernhouse.com.cn Copied designer furniture & décor.

#### Deii Plaza 德基广场

18 Zhongshan Lu 中山路18号 84788066

A premier mall with wide variety of high class shops such as Louis Vuitton and Burberry. Includes also a movie theatre.

#### Nanjing Aqua City 南京水游城

1 Jiankang Lu 健康路1号 52233999

Home to many restaurants and western brand name shops as well as a cinema and the BHG import supermarket.

#### Golden Eagle Shopping Center 金鷹国际商城

89 Hanzhong Lu 汉中路89号

84708899

Offers a wide selection of clothing, homeware, and a foreign food supermarket on the upper floor.

#### Wanda Plaza 万汰广场

88 Honawu Lu

白下区洪武路88号(近淮海路)

84783706

98 Jiangdong Zhong Lu

江东中路98号

86805588 / 86805577

Mostly occupied by Chinese brands but also includes Walmart (in the Xinjiekou location) and a large cinema.

#### Golden Wheel In-Citi 金轮新天地

8 Hanzhong Lu 汉中路8号

84773788

Features a wide variety of western brands and foods. Fashion-wise, includes Sephora, H&M, and Timberland

#### New City Mall 新城市广场

99 Caochangmen Da Jie 草场门大街99号 86210888

Many brand name shops, restaurants, a yoga studio, and a movie theatre.

#### Grand Ocean Department Store 大洋百货

122 Zhongshan Nan Lu 中山南路122号 Frequent promotions and many good value food

#### Orient Department Store 东方商城

2 Zhongshan Nan Lu 中山南路2号

Gucci, Celine and other designer brands.

#### Decathlon 迪卡侬

stalls the basement.

286 Ningli Lu (next to Metro) 宁溧路286号 (麦德龙对面) Sport Megastore, 9am-9pm

#### GIANT 捷安特

178 Zhongshan Bei Lu, opposite the fabric market "Bu Bu Bu"

中山北路178号

83611227

#### Jinxianghe Rd 讲香河路

The outdoor store street in Nanjing; shops for biking, hiking, backpacks, equipment and apparel for outdoors

#### **Flectronics**

#### Professional Photography Equipment Market 照相器材专业市场

3F, Binjiang Friendship Shopping Center, 301 Jiangdong Bei Lu

汀东北路301号滨汀友好商城三楼 Dongding Plaza, 699 Zhujiang Lu 珠江路699号东鼎照材市场

Camera & photography equipment.

#### Mobile Shops on Danfeng Jie 丹凤街-手机

Indoor markets specialized in new and secondhand mobile phones and repairs.

#### Zhuiiana Lu - IT Products 珠江路\_IT产品

A multitude of stores that selling everything you can imagine and more; computers, cameras, MP3 and MP4 players iPad webcams hard drives and nortable flash drives

#### Zhongyang Lu - Video Games 中央路-电子游戏

Any type of video game for all video game systems. Also do minor repairs.

#### Suning Electronics 苏宁电器

Local firm that is now one of China's largest retailers for electrical household appliances. Branches all over Naniing.

#### Groceries

#### HomeGrocerChina

Rm 503, Building 65, Yushuiwan Garden, 169 Yudao Jie 御道街169号御水湾花园65室503室 84400397

www.homegrocerchina.com

Online shopping of premium imported products conveniently delivered to your door. Cash on deliverv.

#### Metro 麦德龙

288 Ningli Lu 宁溧路288号 300 Jianning Lu 下关区建宁路300号 German hypermarket with a wide selection of foreign foods

#### BHG Market

B2 Floor, Agua City, 1 Jiankang Lu 健康路1号水游 城地下2层

66985066 / 66985068

91 Matai Jie

马台街91号

68675666 / 68675699

Features a very large stock of imported goods plus fresh organic fruits and yea.

#### Carrefour 家乐福

235 Zhongshan Dong Lu 中山东路235号

84658588

The omnipresent French hypermarché with four stores in Nanjing and a fifth (Pukou) on the way.

#### RT Mart 全润发

39 Danfeng Jie

玄武区丹凤街39号(近北京东路)

83358788 / 83356077

Chinese supermarket with a decent foreign food section and three outlets in Nanjing

#### Auchan 欧尚

151 Hanzhongmen Da Jie

汉中门大街151号(近纪念馆东路)

86555568

Another French hypermarket with three stores in Nanjing

## YaoHan City Market

南京八佰伴

Phoenix International Bookmall, 1 Hunan Lu 湖南路1号凤凰国际

Foreign food supermarket

#### Times Grocery 泰晤十

48 Yunnan Lu 云南路48号 83685530

It may be compact yet its location close to the home of many expats, especially students make this a very popular foreign food store with a wide selection of imported vet pricy food.

#### Organic Food 有机食品

Available in many of above mentioned supermarkets and big Chinese food markets, but need to ask staff. Organic foods can also be ordered online from http://shop.njaf.gov.cn - Chinese language only.

#### Wine Outlets

#### Aussino Cellar 富隆酒窖

Room 109, 198 Zhongshan Dong Lu 降酒窖 南京市中山东路198号109室 84679799

www.aussino.net

#### Metro 麦德龙

288 Ningli Lu 宁溧路288号 300 Jianning Lu 下关区建宁路300号

#### Zivo Wines 南京紫元酒窖

18 Mochou Dong Lu 南京市建邺区莫愁东路18号 13770923489

## Eminence Cellar 香松酒窖

Inside Wutaishan (oposite to Jin Inn) Guanzhou Lu 广州路,五台山体育场 66012088

#### Chateau Family Cellar 名庄世家酒窖

16-10 Mochou Hu Dong Lu 草秋湖车路16号\_10 87781899 / 13852287767

#### Jiangsu Jiuchao Distillery 江苏九朝酒业

278 Hongwu Lu (a little south of the junction with Chenggelao Xiang) 洪吴路278号 84404159

#### Foreign Language Bookstores

#### Foreign Language Bookstore 外文书店

218 Zhongshan Dong Lu (Beside Taiping Nan Lu) 中山东路218号长安国际(太平南路口) 57713287

A selection of foreign books and magazines.

#### Phoenix International Book Mall 凤凰国际书城

1 Hunan Lu

鼓楼区湖南路1号八佰伴旁(近中央路)

83657000 / 83657111

Five floors of books, magazines, gift shops, toys, musical instruments, CD's and DVD's.

#### Xinhua Bookstores 新华书店

56 Zhongshan Dong Lu (near Hongwu Lu) 新街口店白下区中山东路56号(近洪武路) 86645151

54 Hunan Lu (near Matai Jie) 鼓楼区湖南路54号(马台街口) 83374645

Bookshops from the official Chinese news agency, Xinhua. Foreign language books tend to be largely reference for study, research etc.

#### Services

#### Traval



#### Lufthansa German Airlines 德国汉莎航空公司

Reservation Service: 4008 868 868 (CH.EN)

LH Sales Office: Room 951, World Trade Center,

2 Hanzhong Lu

汉中路2号金陵饭店世贸中心951室

Fax: 84722624

nanjing\_lufthansa@dlh.de

Nanjing Lukou Int'l Check-in Service

Airport Room 417



#### D.T. Travel 大康国际(香港)商旅服务管理有限公司

22E, Golden Wheel Mansion, 108 Hanzhong Lu 汉中路108号金轮大厦22E

84720097

Ticket Booking: 400 886 1212 (FREE) English service includes: flights, visas, hotels, and holiday packages.

#### Transportation

#### Nanjing Train Station 南京火车站

141 Longpan Lu 新庄龙蟠路141号

85822222 (enquiry)

85824224 (tickets)

www.njstation.com

Online train timetable and booking, but only in Chinese.

#### Nanjing South Train Station 南京南站

Shuanglong Dadao / Yunan Lu 雨花台区双龙大道,玉南路

52414183

Principal stop on the Shanghai to Beijing high speed train line.

#### Nanjing Lukou International Airport 南京禄口机场

Lukou Town, Jiangning District

江宁区禄口镇

968890 52480499

#### Airport Shuttle Bus 机场大巴

6am-8.30pm, leaving every 30mins,¥25

1. Nanjing Railway Station, next to Bus 17 南京火车站17路车站旁

2. Nanjing Zhonghua Men Station, 88 Jihecun Lu 南京中华门车站 集合村路88号

3. 221 Longpan Zhong Lu 龙蟠中路221号

#### Nanjing Coach Terminals 南京长途汽车站

南京大速汽车站 Coach timetable/ticket enquriy 96196

#### Nanjing Zhonghuamen Coach Terminal 南京中华门长途汽车总站

508 Yingtian Da Jie 应天大街508号 52418504

#### Nanjing North-Central Coach Terminal 南京中北长途客运中心

160 Huahongcun 秦淮区红花村160号

#### Nanjing Zhongyangmen Coach Terminal 南京中央门长途汽车总站

1 Jianning Lu 建宁路1号 85531288 Next to Zhongyangmen overpass, one kilometer west of Nanjing Train Station.

中央门立交桥对面,南京站西1公里处

#### Nanjing East Coach Terminal 南京长途汽车东站

17 Huayuan Lu 花园路17号 85477345 52312228

#### Tavi

Taxis cost ¥9 for the first 3 kilometers and ¥2.4 for every additional kilometre. An additional ¥2 is levied on the cost of the entire journey as a fuel surcharge. Prices are cheaper for some taxi companies based outside Naniina.

#### Healthcare



#### Nanjing International SOS Clinic 南京国际(SOS)紧急救援诊所

1F. Grand Metropark Hotel Naniing.

319 East Zhongshan Lu 山山车路319号维暑国际项庄1楼

84802842 (by appt.)

Mon-Fri 9am-6pm, Sat 9am-12noon / 24hr Alarm Center: 010 6462 9100

www.internationalsos.com

Western doctors and public pharmacy. Service listed in English & Chinese. Multilingual staff: EN/CN/JP/DE.



#### Flossy Care 福乐氏齿科诊所

#105, 1 Huaneng Garden, Taiping Bei Lu 南京太平北路108号华能城市花园1幢105 84069389 / 13951994471

www.flossy-care.cn

Offers all kinds of oral treatments including dental implants, crowns or bridges, dental whitening, cosmetic dentistry, root canal therapy, orthodontics and more. 100% Bilingual staff.



#### Global Doctor 环球医生

6 Mochou Hu Dong Lu (next to Shuiximen Da Jie) 建邺区莫愁湖东路6号左邻风度花园01幢1楼 86519991

Emergency Number: 13805174397

www.globaldoctor.com.au

Australian medical company offering primary and occupational healthcare plus emergency assistance. Multilingual staff: EN/IT/JP/PT/ES/KO/CN.

#### Yifeng Super Drugstore 益丰大药房

159 Hanzhong Lu (west of JS hopsital of TCM) 汉中路159号 (省中医院往西30米) 86795111-825 8am-9pm

English speaking staff.

#### Nanjing Entrance and Exit Inspection and Quarantine Bureau 江苏出入境检验检疫局

1 Baixia Lu 白下路1号 52345328 / 84456805

Health checks for work permit / visa applications.

#### Gulou Hospital 鼓楼医院

321 Zhongshan Lu 中山路321号 83304616

The major trauma hospital (24 hr).

#### Nanjing Children's Hospital 南京市儿童医院

72 Guangzhou Lu 广州路72号 83117500

#### Jiangsu Provincial Hospital of TCM 江苏省中医院

The major Chinese medicine hospital.

155 Hanzhong Lu 汉中路155号 86617141

#### Jiangsu People's Hospital 江苏省人民医院

300 Guangzhou Lu 广州路300号

83718836
The major western medicine hospital

#### National Medical Centre of Jiangsu Province 江苏省国医馆

168-7/8 Qingliangmen Da Jie 清凉门大街168-7/8 13905150592 / 85381818

www.jssgyg.com

johnson55@163.com

TCM, massage and English speaking staff.

#### Nanjing Maternity and Child Healthcare Hospital 南京市妇幼保健院

123 Tianfei Xiang 天妃巷123号

84460777

The major maternity hospital in Nanjing.

#### People's Hospital

300 Guangzhou Lu 广州路300号

83718836

The major western medicine hospital.

#### BEN-Q Hospital 明基医院

71 Hexi Da Jie 河西大街71号

58807810

Another popular choice for expats, BENQ is staffed by local specialists, with occasional visits from Taiwanese doctors.

#### Dan-De Dental Clinic 丹德齿科

D6, 9F, Huawei Mansion, 107 Shigu Lu 石鼓路107号华威大厦9楼D6

84217177

Centrally located dental clinic with western standards

#### KB+ Dental Hospital 康贝佳口腔医院

31 Fujian Lu (Huafu Mansion)

83433333 / 4001108899

www.kangbeijia.com

Jiangsu's first digital dental hospital with treatments including dental cosmetics, implants, tooth whitening, correction and straightening.

#### Nanjing Union Dental Clinic 南京友联齿科

1F, Grand Metropark Hotel Nanjing, 319 Zhongshan Dong Lu 中山东路319号

84818891 / 84808888-6555

维暑国际洒店一层

dentist@uniondental.cn

Western standard dental care with English

language.

#### Legal



#### Dacheng Law Offices 大成律师事务所

2F, 72 Beijing Xi Lu 2楼北京西路72号中华人民共和国 83755108

nanjing.dachengnet.com

Hongliang.Hu@dachengnet.com

Ranked No.1 in Asia by size, with branches in 26 countries and all over China. Nanjing branch is ranked No.1 in Jiangsu Province (EN/CH/ES/JP/KO)



#### Picozzi & Morigi Law Firm 意大利弼高基莫里吉律师事务所

A4, 21F, Golden Eagle, 69 Hanzhong Lu 南京市白下区汉中路89号 金鹰国际商城21楼A4 86556731

nanjing@picozzimorigi.it www.picozzimorigi.cn www.picozzimorigi.com

Italian law firm operating in China since 1991 and licensed by the Ministry of the Justice with two



representative offices in Naniing and Shanghai. Provides legal services in English, French, Chinese Spanish Italian and German with special regard to investing in China M&A Jahour law IPR protection and cross border dispute.

#### Jeffrev Wana 江苏丰亚律师事务所

4 Gupinggang, Nanjing 210013

士任出4号

13605182614 / 5878 5391

wyz jeff@163.com

Business lawyer with more than 10 years legal practice in Nanjing plus fluent English and knowledge in both legal and business areas.

#### Pets



#### Amy Hao Hao Pet Care 受唤好好

18 Nantai Xiang Xi (off Wang Fu Da Jie) 南京王府 大街南台巷西18号

84203097 / 13952034351

Professional and caring cat and dog grooming service owned and run by a local Naniing girl who speaks fluent English.

#### Naniina Veterinary Station 南京畜牧兽医站宠物总医院

448 Longpan Zhong Lu ☆蟠中路448号 84484781

Major centre for vet services and vaccinations.

#### Ai-Bi Pet 艾贝尔宠物医院

258-27 Zhongyang Lu 中央路258-27号 83112202

#### Tom Dog Pet Center 汤姆狗宠物中心

1 Shanghai Lu 上海路1号 86662858

Pet stayover and dog walking service, retail outlet and English speaking staff.

#### Property Services



#### Crown Relocations 嘉柏(中国)国际货运代理有限公司

Rm 1908, Block B, New Century Plaza, 1 Taining Nan Lu

太平南路1号新世纪广场B栋1908室 84541017



#### CMR Corporate Property & Relocation 南京浩麦房地产咨询

12C1, Jinlun Mansion, 108 Hanzhong Lu 汉中路108号金轮大厦12C1座 84701658

www.cmrchina.com

Complete relocation service to multinational companies, with additional services including drivers license and import/export of pets.

## Media Production - Design - Photography



SinoConnexion 南京贺福文化传媒有限公司

13851522275

www.sinoconnexion.com

info@sinoconnexion.com

International award winning professional foreign owned video and media production company that offers advertising agency services plus print and digital publications, broadcast media, internet advertising, social media promotion; plus production of audio materials. 25 plus years experience in traditional broadcast media and print, and 19 years of work in the media industry in China.

#### VOZ Desian

357 Mochou Road, Sunong Building, 6F, Of, 612 Baixia District 210004

南京市白下区草愁路357号苏宏大厦612室 210004 85520158 / 180 6168 5196 / 159 5057 5174 www.vozdesian.com

contact@vozdesign.com

Profesional marketing oriented graphic design and brand development. No copies, no templates only creativity and lots of brain juice. Mediocrity is a decease we fight everyday.

#### Nicolas Harter Photography

137 7076 1603

www.nicolasharter.com

A French photographer specialising in wedding. commercial and event photography, and author of photo-book AFRICA SQUARE, a profile of African artists at the 2010 Shanghai Expo.

#### Phreiphotos Photography

1377 099 9175

www.phreinhotos.com

Photographic services offered. Product shots. portraiture and more.

#### Faith Houses

#### Naniing International Christian Fellowship

Ramada Hotel, 45 Zhongshan Bei Lu 南京中山路45号 南京华美达怡华酒店 Sundays 9:30am to 11:30am 13057627945

Foreign passport holders only. English service. Translation available in Chinese and French.

#### KuanEumHui Korean Buddhist Club 观音会南京韩人佛教会

1703, Building 2, Fuli Shanzhuang 富丽山庄3栋1703室 13222018582 Service: 11:00am

#### Shigulu Catholic Church 石鼓路天主教堂

112 Shigu Lu 石鼓路112号 84706863

Korean service: Sat 4.30pm English/Chinese Service: Sun 4.30pm

#### The Church of Jesus Christ of Latter Day Saints

Jingli Hotel, 7 Beijing Xi Lu 北京西路7号晶丽酒店 Mormon service. Sun at 10am

Foreign passport holders only.

## Miscellaneous

#### Chunjie365

www.chunjie365.com cs@chunjie365.com 58933356

Online shopping site with English version that offers fun and unique gifts from the US and Asia with the ability to engrave or personliase for that special someone.

#### Icaise Copier Rental 南京艾科思商贸有限公司

Huashan Hotel, Zhujiang Lu, Nanjing 南京珠江路华山饭店内

6866505

www.icaise.com icaise@126.com

Photocopier and shredder rental, in all sizes including for industrial use. Other branches in Suzhou, Kunshan and Shanghai.

#### Interpreter & Translation Service

Professional interpreter with extensive Sino-foreign business background 13002512862

nanjing.interpreter@gmail.com

#### Satellite TV Installation Service

13770323459

naniingsty@gmail.com

#### Bottled Water Delivery Service

By Coca-Cola Naniing 4008282288 (Free)

Mineral water, pure water, water machine cleaning.

#### Lustre Cobbler 莱斯特皮鞋修饰

Golden Eagle Shopping Center, 89 Hanzhong Lu 汉中路89号金鹰国际

Central Department Store, 79 Zhongshan Nan Lu 中川南路79号中央商场

#### Hong Bang Tailor 红邦裁缝

18 Nanxiu Cun, Shanghai Lu 上海路南秀村18号

#### Dona Fena Tailor

13851847204

You Wen Tailor 13851760748

#### Public Security Bureau 公安局出入境管理

1 Honggong Ci, Sanyuan Xiang 三元巷洪公祠1号 84420004 / 84420114 Visa, residence permit.

#### Leisure & Sports

#### Massage & Spa

#### Pathways Spa & Lifestyle Club 顾庭Spa生活会馆

13F. Tian'an International Building. 98 Zhongshan Nan Lu 中山南路98号13楼 84540166

www.pathwav-spa.com

Lifestyle club consisting of a dedicated spa area with private treatment rooms, Thai Massage room and Foot Massage room. Other club facilities include yoga and meditation rooms, sky garden lounge and private function rooms.

#### Flow SPA 川·天地

46 Xijia Datang, Ming Cheng Hui (200m north of Xuanwu Lake's Jiefang Gate) 明城汇西家大塘46号

57718777

Hours: 10.30am-10.00pm

Sino-German joint venture.12 luxurious single and twin private suites for men & women.

#### Shoujia Medical & Health Center 手佳按摩

136 Changjiang Lu 长江路136号 84702129

Provides various types of massage with blind mas-

#### Facial-Spring 春之源美容中心

28-1 Dashiqiao, Danfeng Jie 丹凤街大石桥28-1号 83604422

Various packages available including face, neck and shoulder massage.

### **Gyms & Sports**



#### Yanlord Tower Club VI 仁恒国际俱乐部

116 Lushan Lu 南京市建邺区庐山路116号

87765111 www.vanlordtowerclub.com

With Fraser Suites Nanjing looking after all your needs, this is the place to unwind in total comfort, to relax with family, cement existing friendships, build meaningful new ones. A wide range of leisure and entertainment facilities is available for your undisturbed enjoyment.

#### Wutaishan Stadium 五台山体育馆综合馆

1-6 Wutaishan 鼓楼区五台山1-6号 51888512

All kinds of sports facilities available, including tennis court, swimming pool, ping-pong table, badminton court, bowling and many more.

#### Olympic Century Star Ice Skating Club 奥体世纪星滑冰俱乐部

222 Jiangdong Zhong Lu (Inside Olympic Center) 江东中路222号奥体中心内 86690465 / 86690467

#### Nanjing North Star Ice Skating Club 南京北极星滑冰俱乐部

Qinhuai Sports Center, 20 Pingjiangfu Lu 秦淮区平江府路20号 52200031

#### Ninth City Billiards 9城花式撞球

1912 District, 52 Taiping Bei Lu 太平北路52号1912街区 84504303

1pm till late. ¥15/hr in the afternoon.

#### Klein Billiards 克莱恩台球

135 Hongwu Lu 洪武路135号 51587158

#### Nanjing Leiniao Paragliding Club 南京雷鸟滑翔伞俱乐部

Wutaishan Sport Center Tennis Stadium 南京市五台山体育中心网球馆 84458450 / 15335179782

#### Zhongshan Shooting Club 中山射击俱乐部

12 Lifu Jie 白下区李府街12号 84615141

#### Changqing Taekwondo 长青跆拳道馆

145 Zhongshan Dong Lu 玄武区中山东路145号 84541055

#### Karate Eifuukaikan 空手道影风道场

96 Yushi Jie 鱼市街96号 52989189

¥30/90mins For kids & adults Taichi 6.00am everday on Shanxi Lu square next to KFC. 8am everyday next to Wutaishan Stadium

#### Pisarev Ballet 比萨列夫芭蕾舞学校

B901 Junlin Internation mansion, 5 Guangzhou Lu 广州路5号君临国际B901室 86975095

#### Xiao Dong Latin 南京晓东拉丁舞工作室

1001 Jianhua Mansion, 42-60 Shigu Lu 石鼓路42-60号建华大厦1001室 83908713

#### Beauty



#### Wan Yan Shi Beauty Salon 完颜氏美容沙龙

Room 108, Building 2, 9 Wenfan Lu, Xianlin 栖霞区文范路9号2幢108室

## 85791042 **Beauty Baby**

31F, Golden Wheel Shopping Mal A range of beauty treatments. Hair removal including waxing available.

#### VS Philosophy Hair Salon 沙宣理念美发

6F, Deji Plaza 德基广场6楼 84763486

#### Fashion Lady, various stalls 新街口菜迪时尚广场

Xinjiekou Pyramid Get simple manicures.

#### Nail Bar 指爱你美甲

44 Wangfu Da Jie 王府大街44号 84209596

#### Sweet Love in Nails指间家语

89 Shanghai Lu 上海路89号

#### Golf

## NIX

#### Sofitel Zhongshan Golf Resort 钟山高尔夫俱乐部

7 Huanling Lu 环陵路7号 84606666

#### Gingko Lake Golf Club 银杏湖高尔夫俱乐部

1 Guli Yinxing Hu 江宁区谷里银杏湖1号 86139988

#### Nanjing Harvard Golf Club 南京昭富国际高尔夫俱乐部

176 Zhenzhu Jie, Pukou 南京市浦口区珍珠街176号 58853333

## Art & Culture

#### Drug Art Museum 南京药艺术馆

Building 22, 12 Ding Huimen Jie 定淮门12号(世界之窗软件园) 22号房 83752646

#### Nanjing Art and Cultural Center 南京文化艺术中心

101 Changjiang Lu 长江路101号 84797920

Regular large-scale shows by professional Chinese and overseas performers.

#### Jiangnan 631 Niuda Theatre 江南631牛达剧场

5 Yanling Xiang 延龄巷5号 84419786

Weekend Chinese modern small theater shows.

#### Nanjing Art Academy Concert Hall 南京艺术学院音乐厅

15 Huju Lu 虎踞北路15号 83498249

Irregular performances by Chinese and overseas students and faculty.

#### Jiangsu Kunqu Theater 兰苑剧场

4 Chantian Gong 朝天宫4号 84469284

Live performance of Kunqu opera

#### Cinema (call for English language availability)

#### Xinjiekou International Cinema in Deji Plaza 德基广场新街口国际影城

18 Zhongshan Lu 中山路18号德基广场7楼 84797700

#### Nanjing Shangying International Cinema 南京上影国际影城

New City Mall, 99 Caochangmen Da Jie 鼓楼区草场门大街99号龙江新城市广场3楼(近江东北路) 86223345 / 862240908

#### Aqua City Hengdian Cinema City 南京水游城横店国际影城

4F, Aqua City, 1 Jiankang Lu 建康路1号水游城4楼 82233599

#### Food & Drinks

#### Asian Cuisine



The Lobby Restaurant at Fraser Suites

仁恒辉盛阁国际公寓大堂餐厅

116 Lushan Lu

建邺区庐山路116号 86268888 Ext 643

Sink your teeth into mouth-watering delights such as tender-grilled rib-eye steak, roasted chicken, or the seafood linguine cooked in spicy tomato sauce. Asian must-trys also include Hainanese chicken rice and laksa.

#### Keziguli Muslim Restaurant 克兹古丽餐厅

53 Wangfu Da Jie 王府大街53号 85981468

A delicious change from the standard Chinese cuisine: spicy noodles, potatoes, chicken and lamb dishes. Xinjiang performance.



#### Istanbul Turkish Cafe 食正坊咖啡店

209 Shanghai Lu 上海路209号 83309030

A range of Turkish and Vietnamese food, including Turkish 'pizza', kebabs, wraps, freshly made yoghurt, and some desserts. All food is halal.

#### Golden Harvest Thai Opera Cafe 金禾泰大餐厅

2 Shizi Qiao, Hunan Lu 湖南路 狮子桥2号 83241823

One of the only authentic Thai restaurants in this area of the city. Prices tend to be quite high, with set meals for four costing up to ¥1,000.

#### Indian Cuisine



#### Taj Mahal 泰姬玛哈印度料理

117 Fengfu Lu, Xinjiekou 新街口丰富路117号 84214123

189 Shanghai Lu 上海路189号

83350491

Established in 2003, the Taj Mahal Indian Restaurant made a name for itself by offering a great variety and exotic blend of authentic Indian cuisine that makes it continually popular with the foreign community.

#### Himalaya-Nepalese & Indian Restaurant 喜马拉雅尼泊尔印度餐厅

193 Shigu Lu (Sunglow Bay, near the Sheraton)

石鼓路193号 8666 1828 Himalaya is a very popular restaurant serving a

rilmalaya is a very popular restaurant serving a variety of Nepali and Indian foods in a setting as authentic and inspired as the dishes themselves. English menu, English speaking staff, free delivery within 1 kilometer. Wifi available.

#### Kohinoor Restaurant 科伊诺尔餐厅

2F, Ramada Hotel, 45 Zhongshan Bei Lu 中山北路45号华美达怡华酒店2楼 83122522

Vegetarian and non-vegetarian curries made in the original unimitable style of Indian and Pakistani Cuisine prepared by chefs brought especially from the mystery lands. Owned & operated by an individual with over 20 years of International Hospitality experience.



#### Punjabi Restaurant 本杰比印度餐厅

2 Shizi Qiao, Hunan Lu 湖南路獅子桥 2号

02245421

A well-established Indian restaurant in Nanjing offering traditional Kadhais, Murghs, Masalas and Vindaloos in addition to more familiar Chinese dishes, English menu, English speaking staff, and free delivery within 3 kilometers.

#### Japanese Cuisine

#### Wadouraku 和道乐日本居洒屋

121 Shigu Lu 石鼓路121号 8446 5760

Patronised by many from Nanjing's Japanese community, and with a selection of Saki and Japanese beer, Wadouraku is the genuine Japanese experience in Naniing.

#### Tairyo Teppanyaki 大渔铁板

57 Zhongshan Lu 中山路57号

8472 9518 66 North Taiping Lu (in 1912)

太平北路66号,在1912里

8445 8310

Tairyo Teppenyaki is famous throughout the Nanjing expat community for its special offer: ¥168 for all you can eat and all you can drink. This includes sushi, sashimi, sake, beer, and everything on the menu. Much of the food is cooked right in front of you.

#### Shuizihui 水之惠

18-2 Wangfu Da Jie 王府大街18-2号 84217517

#### Nagoya 那古野

4F Grand Hotel, 208 Guangzhou Lu 广州路208号古南都饭店4楼 83311999

#### Korean Cuisine

#### Fudefang 福德坊

6 Taoguxincun, Hankou Lu 汉口路陶谷新村6号 83312091

#### Ke Jia Fu 可家福

38 Nanyingyangying (near Ninghai Lu) 鼓楼区南阴阳营38号(近宁海路) 83314283

#### Vegetarian

#### The Green Field - Vegetarian Restaurant 绿野香辟素食馆

1F Zhengyang Building, 56 Yudao Jie 御道街56号正阳大厦一楼

6661 9222

A wide selection of food including sushi, disguised tofu, Italian gelato, and of course, plenty of fresh vegetables. Specialized drinks and teas are also available.

#### Pure Lotus 静心莲

1 Section C, Shuimuqinhuai, 99 Shitoucheng Lu 石头城路99号水木秦淮C区1号 83752306

#### LvLiuJv (Living by Green Willow) 绿柳居素菜馆

248 Taiping Nan Lu (near Changfu Jie) 太平南路248号1-2楼(近常府街) 86643644

#### Western Bars & Restaurants



#### Studio 21 Grill Restaurant 藤美

193 Shigu Lu

(behind the Sheraton)

石鼓路193号(石鼓湾美食休闲街区)

86795269 / 13072525212

With genuine European flavours, grilled meat and seafood specialties. Studio 21 also offers renowned home made desserts, all in an elegant and relaxing atmosphere. Special Set Lunch Menu with prices from ¥32 plus specials for student and teachers



## Nail Jazz Bar 钉子吧

10 Luolang Xiang (200m south of the Sheraton) 罗廊巷10号, 立金斯利酒店200米 8653 2244

One of the more relayed bars in Naniing that offers a wide variety of imported beers. The bar has a cozy upstairs and a more open downstairs. complete with stage and foosball table



#### Blue Marlin 蓝枪鱼音乐餐厅

8 Changiiang Hou Jie. 1912

南京市玄武区长江后街8号1912酒吧街

Middle Livuan Boad, Jiangning (near Baijia Lake) 江宁区, 利源中路(百家湖附近) 523932890

Yadong Commercial Plaza, 12 North Xianvin Road 仙隐北路12号 亚东广场

An older establishment in Naniing and still a popular expat hangout, offering up German and European dishes with a Fillipino band providing entertainment nightly. Happy hour from 4-7pm.

#### Bebbis

#### 百比思

1st floor, Orient Department Store, 2 Zhongshan

中山南路2号东方商城1楼 84730121

Fondue Restaurant.



#### Danny's Irish Restaurant & Pub '丹尼'爱尔兰餐厅&酒吧

4F, Sheraton Nanjing, 169 Hangzhong Lu 汉中路169号金斯利酒店4楼 8666 8888 7775

Located on the 4th floor of the Sheraton hotel, the pub serves the usual selection of beers and liquors, offers a good place to sit and chat and features live performances. Open from 6 pm.



#### Cosima 可西玛

120 Shanghai Lu (near to Hankou Lu) **上海路120号** 

83337576

Famous for being the smallest restaurant in the city, serving a variety of Spanish food. Good tapas, pizza and a nice variety of wine. Outdoor seating expands the capacity of the restaurant considerably!



#### Secco Restaurant and Bar

## 喜客西餐厅

3 Kunlun Lu (South of Xuanwu Park's main gate) 、 昆仑路3号,在玄武湖公园正门的南边 83370679

A German restaurant and bar that is a good place to start a night out, located beside the city wall. Another major expat draw that features barbeque, buffet, outdoor dining and strong mixed drinks.



#### C-Lounge 忽满麻

237 Zhongshan Dong Lu (back of the Central Hotal)

中山东路237号中央饭店后门

An altogether more ambient vibe from the people who brought us Castle Bar



#### Talking & Talking 2 对话西餐厅

Room 101, 9 Pei De Li, Ninghai Lu 宁海路培德里9号栋101室 83200844

20 Jinvin Street 金银街21号

83323969

Offers a surprisingly large variety of beers and liquors, as well as a good selection of food. Open 11:00 am until late, tending to fill up at night time.

#### Don Quixote

#### 堂吉诃德餐厅与酒吧

39 Chenaxian Street. off Zhuijang Lu 珠江路成贤街39号 83359517

This pub doubles as a Spanish restaurant offering a variety of cuisines. However, after the kitchen closes, a live band comes on upstairs. Downstairs, there is a large screen plasma TV and videogames.



#### Sancho Panza 到堂吉诃德

173 Guangzhou Lu, Wutaishan Stadium North gate(take the stairs to the right) 广州路173号,五台山体育场北大门内 (无为高尔夫球场西侧台阶上)

A 2-floor bar featuring live music, pool, food and quality eats plus a fully-stocked bar.

#### Bluesky Expat Bar & Grill 蓝澳西餐厅

77 Shanghai Lu 上海路77号 86639197

One of the original expat bars to open in Nanjing, serving burgers, pizzas, and Aussie meat pies and more. A wide range of beers and spirits are available, including several Australian brands; it is the only bar in Nanjing to serve Bundaburg Rum (Bundy). There are also weekly and monthly pool competitions and like any good pub, music you thought you had forgotten about!



### Ciao Italia NV 你好意大利

193-2 Shigu Lu (outside Sunglow Bay near the Sheraton) 石鼓路193-2号

86608807

Ciao Italia's master chef Giuseppe serves over 140 authentic Italian specialties, including 30 varieties of pizza that are widely considered some of Nanjing's best. Free delivery is available.



132-3 Guangzhou Lu

(a few meters from the corner of Shanghai Lu) 广州路132-3号

83641119

丁家桥75号

75 Dingjia Qiao (near to Hunan Lu, opposite Blue Gulf Cafe and Zhong Da Hospital)

Laid back and relaxed atmosphere have quickly made this a favourite, especially amongst the student crowd. Good range of food & drinks at great value prices.



#### Swede and Kraut Sweae and 云中西餐厅

14 Nanyiucun 南季村14号 96639709

This bar and restaurant near Naniing University features an impressive heer list, including German and Belgian labels, alongside a menu of traditional European foods and desserts. Take out and special holiday dinners are available.



## La Table de Mr. Eiffel 巴黎盛宴

83 Guangzhou Lu, near Qingliangshan Park 广州路83号, 靠近清凉山公园

83711900

Offers authentic French cuisine and carries an extensive list of French wines by the glass. It is located in an old Chinese garden house with an entrance on Qingliang Shan Park and an outside



#### Pisa Pizza N Pisa r / \_\_\_\_ 比萨斜塔意式西餐厅

81-8 Shanghai Road

上海路81-8号

1580 517 7575

Pisa Pizza has a reputation for serving up the finest pizza in the city, straight from the wood fire oven.



#### Soul Mate 索味法式休闲餐厅

15-1 Nanxiucun, off Hankou Road 南秀村15-1, 靠近汉口路 83328418

Located in an old house very close to Nanjing University, Soul Mate serves French style pizzas. omelettes, mixed drinks, wines, and beers. Open from 11:30 am to 10 pm.



#### Les 5 Sens Les 5 55. 乐尚西餐厅

52-1 Hankou Lu 汉口路52-1, 靠近南京大学

83595859 A surprisingly inexpensive French restaurant.

Homemade traditional French dishes (set menuand à la carte available) for lunch and dinner in a friendly atmosphere. Many dishes cost less than ¥50. Open 11:30 am to 10 pm, with take away service Free WiFi



#### My Place 我的家(高档红酒吧及餐厅)

37-11 Gaoyun Ling 高云岭37-11 83601289

My Place is a high class wine bar and restaurant that occupies an enchanting house amid the alleyways behind Hunan Road. Served is a wide variety of top shelf foreign liquor and wines plus a fusion of Singaporean and international cuisine. Open from 6:00 pm onwards.



## Jimmy's 吉米来吧

193 Shigu Road (inside Sunglow Bay near the Sheraton) 石鼓路193号 86792599

www.iimmvsni.com

A popular American-owned sports bar and restaurant. It offers satellite sports coverage, a full bar with draught beer and a large variety of whisky, plus simple American food such as hamburgers, hot dogs, subs, tacos, and most famously, pizza. Free delivery within 3 kilometers.



#### Another Jimmv's 吉米来吧

209 Shanghai Lu (across from Skyways) 上海欧200早

83318085

www.iimmvsni.com

From this tiny location. Another Jimmy's serves up specials to the Shanghai Lu student community.



#### 61 House 陆拾壹号餐厅

61 Hankou Xi Lu 汉口路61号 13851434386

A significant stop on the live music circuit in China for international unsigned bands. Expect to see one or two performances every week



#### Behind the Wall 答案墨西哥餐厅

150 Shanghai Road (in Nanxiu Cun) 上海路150号, 在南秀村

83915630

One of the oldest bars in Naniing serving drinks and food in a relaxed atmosphere, and in the warmer months on one of the finest terraces in the city. Live musical performances go well with strong sangria and beer



## Jack's Place 杰克地方西餐厅

35 Wang Fu Da Jie, Nanjing

南京王府大街35号

84206485

16 Shannhai Lu

南京上海路16号

Humble yet honest, Jack's Place has tellingly been around Naniing for around 15 years and serves up Italian favourites popular with expats and locals alike, and at very reasonable prices.



#### I a Cantina 南京米凯列酒业有限公司

#2-7 Nantai Xiang (off Wangfu Da Jie)

南台巷子2-7

58787655 / 13813842543

A small wine bar of appreciation and plain old relaxation with a considerable selection of wine (largely Italian) complimented by snacks and friendly Italian/Chinese service.



### Eminence Cellar

#### 香松洒窖

Inside Wutaishan (oposite to Jin Inn), Guanzhou Lu 广州路, 五台山体育场 66012088

High quality western restaurant offering organic food, breads baked on-site; a full cigar bar, private meeting rooms and a huge wine cellar.



## Potato Bistro

5\*301 Kang Qiao Sheng Fei, 9 Wenfan Road, Xianlin University Area 仙林大学城文苑路9号

85791293

A bistro based on green, organic, fresh foods and authentic tastes within a quiet environment. An outdoor balcony of 150 square meters is also available Free wifi



## Paulaner Brauhaus 宝莱纳啤酒花园

123 Guangzhou Road 广州路123号

83117188

A chain restaurant and bar located on the side of Wutaishan Stadium's hill, with decor, beer, and food that are entirely German.



#### Vanilla Skv NAIIIIIa C 香草天空

4-4 Tanguyingun off Shanghai Boad 上海路陶谷新村4-4号

83202884

Vanilla Sky serves up a variety of Western foods. including pizzas, pastas, steaks and salads. Prices are reasonable, and a cozy atmosphere keeps many customers coming back



#### Bellini Italian Bar & Restaurant 贝丽妮意式餐厅

1-106. 9 Wenfan Lu. Xianlin 大学城文范路9号1 - 106室

85791577

Welcome addition to the dining scene in Xianlin that is both elegant yet easy in which to relax. Utilising ingredients specially sourced, many dishes and drinks are unique in Naniing. Free wifi. Closed on Mondays. Reservations are advised



#### Country Road 约翰・丹佛

20-1 Nanxiucun 南秀村20-1号

87776422

With pasta, pizza, steak, coffee, wine, music and books. Country Road is both popular and elegant.

#### Bakery & Café



#### Skyways

160 Shanghai Road 上海路160号

83317103

A18, Yadong Commercial Plaza, 12 North Xianyin Road 仙隐北路12号 亚东广场A18室

One of the best known foreign shops in Naniing offering breads, made-to-order sandwiches. cakes, chocolates, desserts, plus a fair selction of imported deli items such as cheese and salami. Large cakes and pies can also be pre-ordered. Indoor and outdoor seating

#### Sculpting in Time Café 雕刻时光咖啡馆

2F, 47 Hankou Lu 汉口路47号2楼 83597180

32 Dashiba Jie (Confucius Temple East Gate) 秦淮区大石坝街32号(夫子庙东门)

Sculpting in Time was started by two college graduates from Beijing offering a pleasant coffee house atmosphere, along with brunch, cocktail, hours, film screenings, a variety of Western food, plus widely known brownies. Free Wifi. The balcony at the Confucious temple branch offers romantic night time views over the Qinhuai river.



#### 3 Coffee 3号咖啡馆

82-1 Shanghai Lu 上海路82-1号

83244617 / 83311505

An upper floor library has art, design and photography books and magazines. Offers a range of coffee, tea, alcohol and limited snacks. Balcony affords a nice view of Shanghai Lu. Free Wifi.



#### Godot's Home 戈多的店咖啡馆

23 Nanxiucun, off Shanghai Lu 南秀村23号

86637484

A beautifully designed, relaxed café off Hankou Lu inspired by the play by Irish Playwright Samuel Beckett serving a great range of coffee, tea and food in a cozy atmosphere.





# Help keep the young hearts beating ...

The reality is, these children may not have survived if it weren't for the generosity of people like you.

97% of all maney raised goes directly to paying for heart operations.

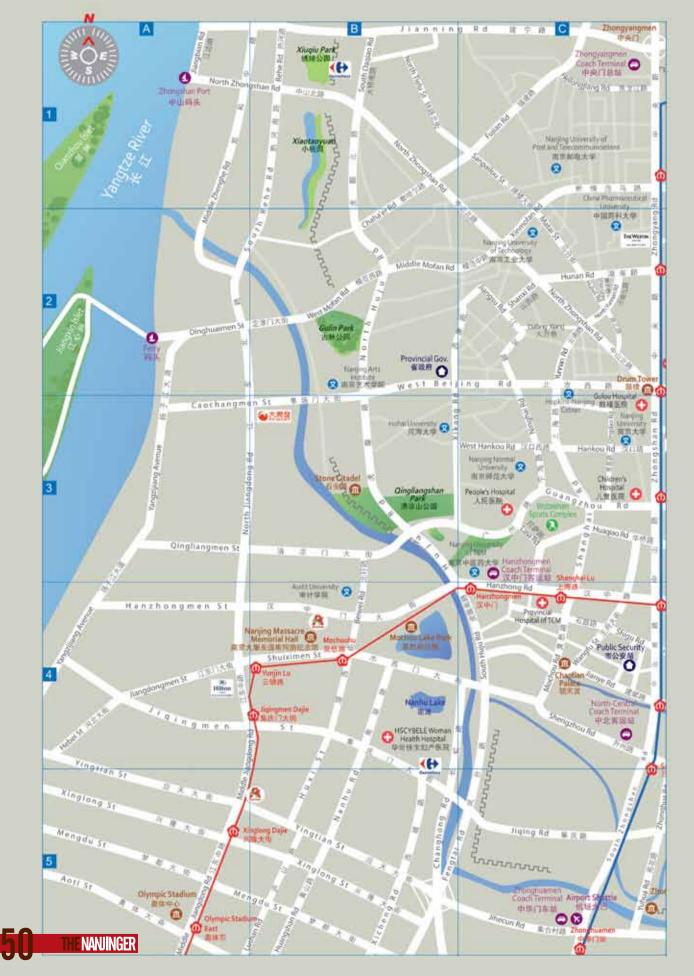
Hopeful Hearts assists in funding life-saving heart operations for local children.

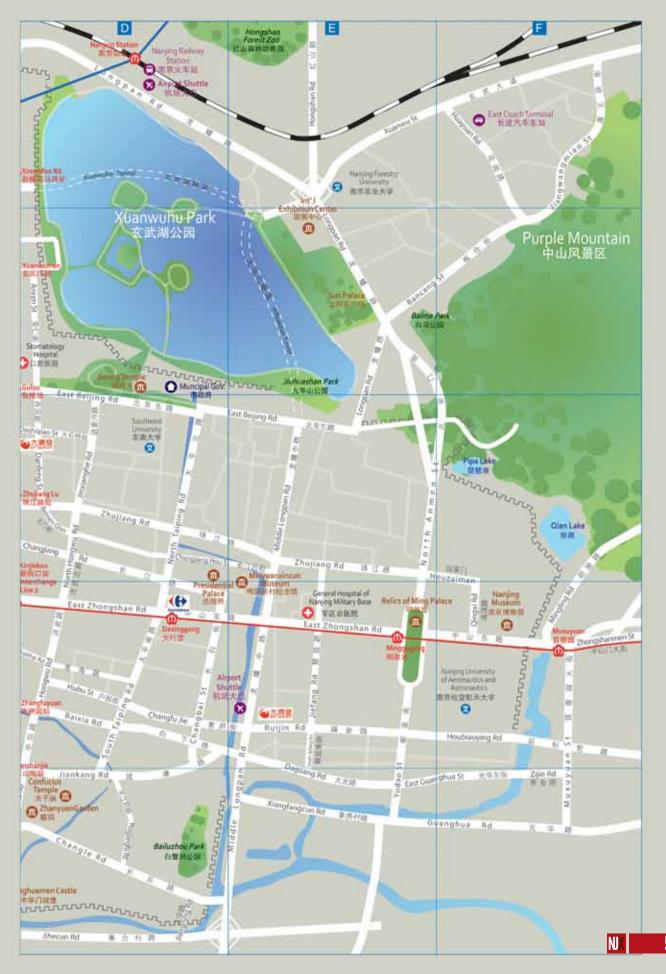
These children have often been abandoned because of their condition, or come from a farming community where their family may have an annual income of about 1,200RMB.

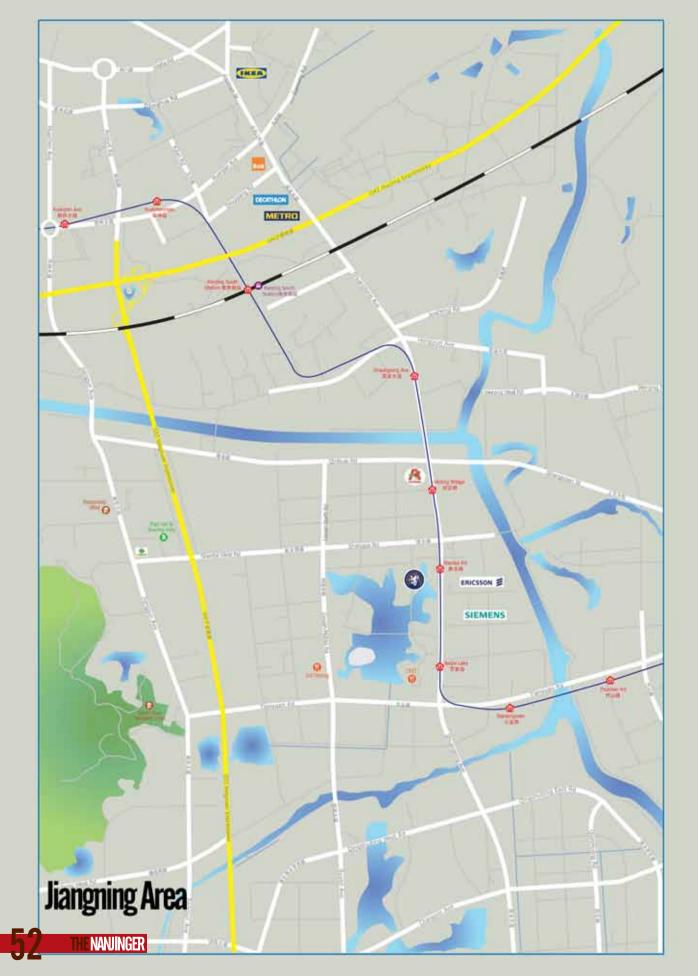
Your time, talents and donations would be greatly appreciated in helping save the lives of more children like these.

For more information on how you can help, please email: hopefulhearts10@yahoo.com

www.hopefulhearts.info







































# Operation Smile China Celebrates 20 Years of Creating Smiles

Each year, nearly 35,000 children in China are born with cleft lips, cleft palates or another debilitating facial deformity. Thousands of children are still waiting for surgery that can take as little as 45 minutes and will transform their life forever - and you can help.

China's first registered not-for-profit hospital, the Hangzhou Operation Smile Charity Hospital, provides year-round care by local Operation Smile-trained and credentialed medical professionals in the fields of plastic surgery. dentistry, pediatrics, and speech pathology, as well as psychosocial services to patients and their families. The Charity Hospital has changed the lives of more than 5,100 patients.

Operation Smile China is currently conducting over 20 medical missions across China to give free surgeries for over 2,000 children in need. Consider supporting their work and giving a child the chance to lead a normal life and smile for the first time.



Operation Smile China: 中国微笑运动

Julia Jorgenson, Program Development Coordinator:

julia.jorgenson@operationsmile.org or +86 138 1055 1450

Hangzhou Operation Smile Charity Hospital: 杭州微笑行动慈善医

www.operationsmile.org/china



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