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Life Is A Highway

It has become the talk of the town of late; that of dramatic increases in both penalties for the breaking of traffic laws, and the enforcement thereof, coming into force on 1st January, 2013. Our mini-feature on page 25 carries most of the pertinent information you need to know. Remember, even as a non-driver you are required to wear a seat belt, and no more putting your kids in the front, capesh?

We are not alone in Nanjing. The crackdown on irresponsible behaviour behind the wheel is taking place nationwide. While the number of points that shall be slapped on your license for the committing of various misdemeanors is identical all over the country, local authorities are permitted themselves to determine just how much to financially cripple one. Laudably, that means those pesky Shanghai folk are really going to get stung and if you really want to drive fast, head out to Gansu where the fines are sure to be much lower.

While in this issue one can turn to The Big End where we reveal The Nanjinger's Car of Year, we close 2012 with not only a celebration of four wheels. Parsley Li harks back to an era when the rickshaw was the preferred mode of transportation, while Melissa Morgernstern shares with us the joys of long-haul, two-wheeled travel, albeit of the self powered variety.

With our best wishes for the festive season and the coming of 2013 (if we all live that long), welcome to Wheels from The Nanjinger.



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THE NANJINGER



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Introducing some of our contributors, writers and editors

Contributing editor Ken Ellingwood is a former foreign and national correspondent for the Los Angeles Times and author of *Hard Line: Life and Death on the U.S.-Mexico Border*. He teaches writing at Nanjing University.

特约编辑 Ken Ellingwood 之前是《洛杉矶时报》的国内外通讯记者, 同时也是“死亡地带”的作者: 描述美国与墨西哥边境的生存与死亡。他目前在南京大学教写作。

Simon Northcott has 25 years manufacturing experience; ranging from MNCs to his own business, from Pipelines, Valves and Tobacco to Bottling, with the last 12 years as a world class manufacturing consultant in Asia. This was preceded by a Cranfield MBA and 10 years in the oil industry. He is now resident in Nanjing.

从管道、阀门、烟草到灌装行业, 从跨国公司到他自己的生意, Simon Northcott 在制造业有着25年的丰富经验, 近12年来, 他在亚洲地区可谓是业界一流水平的制造顾问。与此同时, 他还是克兰菲尔的工商管理硕士, 并在石油行业10年之久。现在他居住在南京。

Jochen Schultz has more than 10 years' proven management experiences at international training and universities. He has a deep knowledge in professional trainings, personnel and organizational Development and developing relationships with clients from all over the world. He is now the Managing Director in China for a German Training & Consultancy Company.

Jochen Schultz 在国际培训和大学教育方面有着10年以上的管理经验。同时在 专业培训、个人与公司发展以及如何与世界各地的客户建立良好关系方面具备相当深厚的专业知识。现今, 供职于一家德国培训咨询公司, 任中国区总经理一职。

Rick Staff is from the UK and has 20 years cumulative experience as a wine trader, taster, and writer and was editor of 'Superplonk', the UK's popular wine guide, prior to moving to Nanjing in 2008.

Rick Staff 来自英国, 有着二十年丰富经验的葡萄酒商人、品酒师、作家, 并且是《Superplonk》的撰写者, 英国很受欢迎的葡萄酒鉴赏家, 于2008年移居南京。

Dan Clarke has spent the last five years teaching public speaking and dealing with Western culture to university and adult students. In his spare time he works as a freelance writer online, and has started his own life coaching business helping people all around the world.

最近之五年来, Dan Clarke 教大学生与成年人演说以及了解西方文化。此外, 他使用业余时间当网络作者, 也创立了生命教练公司, 给予来自世界各个国家的人服务。

Ronald Paredes is the personification of his motto "mediocrity is a disease we fight every day". The multi talented designer's work appears in the design industry's annual definitive overview of the state of art in web design, "Web Design Index by Content - Volume 5"

泉源本人即是他的座右铭“平庸是一种疾病, 我们每天都要与之抗争”的现实化身。作为一位优秀的设计师, 他才能丰富创意无限。其网页设计作品还被收入在了代表网页设计艺术成就的权威性行业年鉴内。《网页设计艺术指南—第五册》

Our Editor and Music Critic, Frank Hossack, has been a radio host and producer for the past 25 years, in the process winning four New York Festivals awards for his work, in the categories Best Top 40 Format, Best Editing, Best Director and Best Culture & The Arts.

贺福是我们杂志的编辑和音乐评论员, 在过去的25年里一直从事电台主持和电台制片的工作。工作期间他曾获得过四次纽约传媒艺术节大奖, 分别是世界前40强节目, 最佳编辑, 最佳导演以及最佳文化艺术大奖。

The Gavel

LEGAL NOTES FROM THE NANJINGER
IN ASSOCIATION WITH PICOZZI & MORIGI LAW FIRM



NEW AMENDMENTS TO CHINA'S CIVIL PROCEDURE LAW

- On the 31st August 2012, the Standing Committee of the National People's Congress of PRC approved amendments to PRC's Civil Procedure Law (hereinafter referred to as "CPL") which will come into force from 1st January 2013. In addition to significant revisions, the amended CPL introduces some important amendments to the arbitration regimes in China. Detailed herein are some of the key changes that may strongly influence foreign related enterprises.

MAIN CHANGES TO ARBITRATION REGIME

Under the new Article 81, an interested party may, prior to instigating a lawsuit or arbitration application, apply to the people's court at the place where evidence is located, where is located the domicile of the party against which the application is made or the competent people's court with jurisdiction over the case to preserve evidence should there be an emergency likely to destroy evidence or render it difficult to obtain.

Moreover, pursuant to the new Article 101, an interested party may apply to the people's court at the localities set out above, for property preservation measures if the legitimate rights and interests of parties, due to an emergency, would suffer irreparable damage in the event a party fails to petition for property preservation promptly.

Whether the new amendments would be applied to foreign related arbitrations still need to be further clarified by the Chinese courts in the long term.

In addition, the new Article 237 has narrowed courts discretion in refusals to enforce domestic awards. According to new CPL, Chinese courts will only be able refuse to enforce domestic arbitration awards if (1) the evidence


used as a basis for ascertaining facts in the original ruling is fabricated or (2) the other party conceals important evidence which is substantial enough to affect the impartial ruling by the arbitration institution. This represents a significant change to the existing Article 213 of the CPL.

JURISDICTION RELATED ISSUES

The new Article 26 provides that for any disputes arising out of company formation, confirmation of shareholder eligibility, dividend distribution or dissolution, the competent people's court in the place where the company is domiciled shall have jurisdiction. Furthermore, the new Article 34 will replace existing Article 25 to expand the rule to allow parties to choose to have their disputes to be heard in the court in a place which has an actual connection with the disputes in addition to the court in a place where the defendant or plaintiff is domiciled, where the contract was signed or executed or where the subject matter of the contract is located.

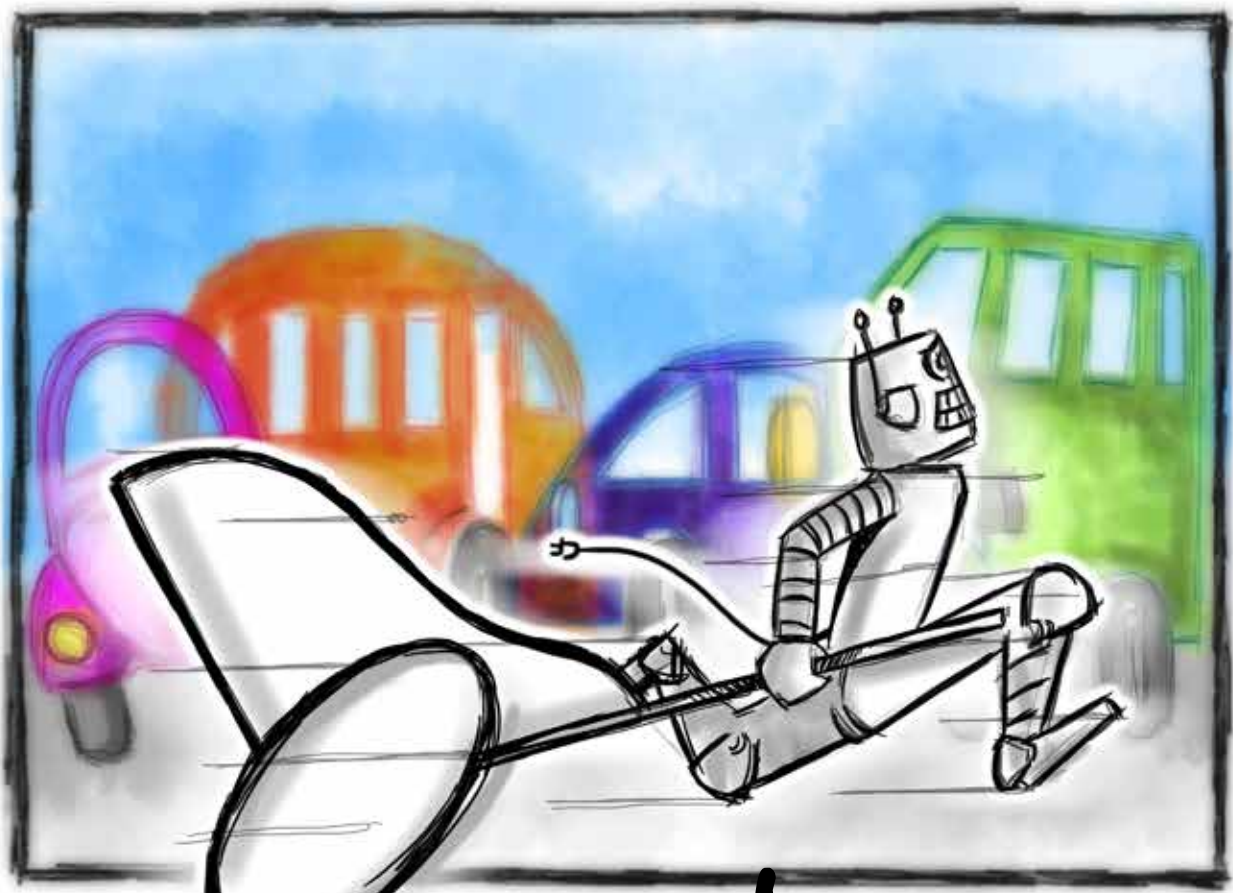
EVIDENCE FILING AND JUDGMENT ACCESS

The new Article 65 adopts a more flexible approach which gives courts great discretion to deal with evidence filed after the cut-off date. Under the new CPL, courts have the option to decide whether to admit or exclude admissible but late-filed evidence by taking into account the reason for late filing. Furthermore, a new Article 156 has been inserted to allow the general public to refer to valid judgments and rulings except those relating to state secrets, trade secrets, or personal privacy.

These significant changes reflect efforts that the Chinese legislator has made in order to bring the law in line with the current international practice. While the National People's Congress has made commendable progress in striving for judicial transparency, there nevertheless are still various ambiguities that exist under the new CPL which will be expected to be clarified by the people's courts in the long term. 

Disclaimer

This article is intended solely for informational purposes and does not constitute legal advice. Although the information in this article was obtained from reliable official sources, no guarantee is made with regard to its accuracy and completeness.



From Rickshaw to E-BIKE

By Parsley Li

“Wei, huang bao che!”

(Hey, rickshaw!) Hearing this call from a couple standing nearby, the huang bao che fu (rickshaw puller), leaning against the shaft of his rickshaw whilst resting at the roadside eagerly awaiting customers quickly awoke from his exhausted slumber. He promptly straightened his back and lifted the two long shafts connected to the one-meter wheels to his waist, deferentially pulling the rickshaw

towards the couple. He rested the shafts on the dirt road and waited as they climbed into the rickshaw. On a rainy day, the process would not be so simple; a canvas hood would be unfolded to protect passengers from getting caught in the rain and he would have to be careful not to slip in the mud.

Impatiently the passenger would order, “Qu da Shanghai fan dian!” (Take me to Grand Shanghai Restaurant!), but the rickshaw puller first made sure the passengers got well seated by reminding them “Zuo wen lei!” (Sit tight!). As if a steam locomotive he started sprinting steadily and rhythmically with firm footsteps, accompanied by the creaky sound of the rolling wheels rumbling on the road.

Although the passengers were in a hurry he adjusted his motions and movements steadily with controlled breathing and his pace gradually accelerating. He had to be especially careful with the traffic on the road, keeping away from trams, deftly dodging madly dashing cars and trying not to make a sudden jolt or stop. Grumpy passengers' complaints would most possibly cause him to lose the full fare of five tong bans (copper coins) which was enough for a bowl of noodles, with his hard labour going for naught. After safely and accurately completing the mission by delivering the passengers to their destination and gratefully accepting the fare, he let out a long breath of relief, and wiped off the beads of sweat from his forehead. With barely a break in pace he set off again, pulling his cumbersome rickshaw through lanes and looking for his next customer. This was a commonplace scene in Min Guo (the Republic of China, from 1912-1949), especially in the 1930s, when the sweeping rickshaws were the most popular mode of transportation in first and second-tier cities in China.

A quick glance at a rickshaw may give the impression of a wheel barrow and there is no doubt that Chinese laborers would often transport their drunken colleagues in such a manner. The actual inventor of the rickshaw is uncertain however folklore has it that Ren Li Che (human-powered vehicle) was invented by an American missionary named Jonathan Scobie living in Japan in 1870 to take his bedridden wife outside to enjoy the fresh air and for him to also do some light exercise. This novel creation soon became the rage in Japan due to its unparalleled advantages of a simple structure, low cost and convenience. In 1874, a Frenchman in Shanghai saw the opportunity of importing rickshaws into foreign Concessions; areas that had been conceded to various western countries after the 1840 Opium War. At this time, the name Dong Yang Che was coined loosely translated to "Japanese Car". Later they were painted yellow to be conspicuous and attractive, hence another name Huang Bao Che (Yellow rickshaw) came into use, whilst there was another kind of rickshaw painted black which was rented monthly to a medium-well-off family for private use with a designated rickshaw puller hired.

Within a decade, they became quite popular among the middle-class Chinese in big cities such as Beijing, Shanghai, Tianjin and Wuhan. At that time, traffic was mostly light

with slow moving cars occasionally shunting through the streets as most people continued to go out on foot or by bus. After the Chinese Republic Revolution of 1911, rickshaws were improved to be more comfortable for passengers with seats upholstered in leather and their constructions simplified. Consequently they became widespread across China, available for those with a reasonable income such as secretaries and store clerks. With the capacity to sit two adults, rickshaws became a fashionable and flexible personal transportation equivalent to today's taxis with people preferring to take them to work, run errands, go shopping and visit friends rather than taking the overcrowded trams or buses. The once important vehicles like sedan chairs and wagons gradually faded out of people's daily lives due to their inefficiency and inflexibility whilst cars still remained as a luxury exclusive to rich families.

Rickshaw transport was an important element in China's urban development in 20th century, both in terms of the employment it provided and improvement in convenience for its travelers. As a typical "brawn job" requiring only physical labour, large groups of farmers migrated into the cities and started from scratch by first renting a rickshaw from a rickshaw shop, repeating the exhausting labour intense job day in and day out. At that time, one out of six males in the city between the ages of sixteen and fifty was a puller. In 1931, there were over 800,000 rickshaws in China and more than one million "Luo Tuo Xiang Zi" (Camel Xiang Zi); a fictional rickshaw puller in a novel entitled as Luo Tuo Xiang Zi. Written by the Chinese writer Lao She, this novel was later translated into English by the American Evan King and renamed as Rickshaw Boy.

Xiang Zi's name is synonymous with poor, suffering and down-trodden labourers existing at the lowest level of social ladders during difficult times in China. Making a living with the strength of their bodies, rickshaw pullers could not afford to purchase their own rickshaws, therefore renting them from rickshaw dealers. Many of these exploited the uneducated workers and a large sum of their earnings went into the rickshaw owner's pockets meaning their net income was often chickenfeed. Wearing a straw hat, tattered remnants of clothes and a pair of torn shoes, rickshaw pullers run through the city around-the-clock no matter if it was a scorching hot summer or

a bone-chilling winter day. Their weather-beaten swarthy faces were always dirty, their hands and feet not only heavily calloused but bitterly bruised, scraped and scarred. Every coin was hard-earned at a huge cost to their own health and to make matters worse, they were unfortunately and unavoidably now and then harassed and bullied by local ruffians, when their measly income would be extracted from them. Besides, in that dog-eat-dog world, especially in big cities such as Shanghai, pullers were faced with cut-throat competition and put up with all kinds of unfair and inhuman treatment. They might have cherished dreams of self-sufficiency and success when they first commenced but after being tortured by their ruthless lives, their lackluster eyes could no longer emit that kind of determined and hopeful light. Many young men from the countryside were soon crushed under the back-breaking pressure, dying lonely and disappointed, often unbeknown to their family they left behind.

During the Sino-Japanese War (1937-1945), many advanced liberal-thinking people advocated not taking rickshaws but walking on foot as pulling rickshaws had long been seen as an oppression of the working class and deprivation of human rights; the use of rickshaws being discouraged due to the concern for the welfare of rickshaw workers and the pursuit of widespread equality. With the fast advancement of transportation, rickshaws were inevitably replaced by more convenient and efficient vehicles including bicycles, tricycles and auto-rickshaws with three wheels - which are also called *ma zi da* (tuk-tuk) - and later with motor-cycles, e-bikes and cars.

Since the opening of China to foreign investment in 1980, entrepreneurs sought new ways to establish businesses and recently a new trend of rickshaws (man-pulled or connected to a bicycle frame) has been sweeping across major tourist spots such as the Hutongs of Beijing, West Lake in Hangzhou or Fuzi Miao (Confucius Temple) in Nanjing. Today's rickshaw pulling is not longer just a "brawn job" but also a "brain job", requiring pullers to be professionally versed in foreign languages with a range of knowledge on local cultural tourist spots, taking on the role of tour-

ist guide. The rickshaw holds not only an attraction to foreigners who want to savour the traditional Chinese culture but also appeals to those Chinese who are keen to reminisce. A ride on an electric rickshaw (yes there are electric rickshaws!) costs around ¥50 for half an hour while the traditional one could be double or even triple the price. Young couples pursuing personality and uniqueness have started to adopt rickshaws as the wedding vehicle instead of cars and some even the foolish romantic ritual of the groom picking up his bride in a rickshaw and pulling her all the way to the bridal house just to manifest sincerity and determination!

During the 1980s and 1990s, China was called "a country on bicycle wheels". There is no doubt that mopeds and e-bikes have now become the most popular means of transportation around China due to their convenience, labour-saving, speed and affordability. According to a rough estimate, one out of three families own at least one e-bike and Chinese people's craze for e-bikes has already overtaken that for bicycles. As the largest producer and consumer of e-bikes around the world, China has again won a prize, for being "a country on e-bike wheels"! As with the rickshaw, which is seen now in many western countries as a way for tourists to leisurely see a city, the popularity of e-bike has spread overseas with their obviously advantageous functions appealing to Westerners. My friend quit his stable job in Nanjing one year ago and is currently making a good business in Mexico by importing e-bikes from China!



In the 1930s, *huang bao che fu* were very careful and considerate when plying their trade and their passengers were often limited to the wealthy and educated. Fast forward to 2012 and we can actually see the change in personal transportation reflected in people's behaviors on the road. Far from being polite, obeying basic traffic rules such

as riding on the right side of the road, most e-bike riders are rude and self-centric, caring for nothing else than their own objective and destination. Especially during rush hour, the traffic in Nanjing is always congested with millions of e-bikes and bikes cramming into narrow lanes

and car drivers and bike riders often complain about some ill-mannered e-bike riders. Aiming at riding speedily and forcibly occupying the whole lane by incessantly moving from this side to that, they are often oblivious to those around them and their negligence leads to some serious traffic accidents. The e-bike is notorious as the main culprit of traffic accidents with six out of ten related to e-bikes.

E-bikes are easy to buy and unlike motorcycles and cars, no license is required to be presented at purchase and anybody over the age of 16 can legally ride it and in many country areas children as young as 11 are riding them. In many cases, e-riders often lack a knowledge of basic traffic rules and have not been trained to ride properly. This is compounded by the intractability of this speedy vehicle which can reach up to 40 kilometres per hour

Therefore, on the road or the footpath, you should be especially aware of e-bike riders and try to keep a distance from them and if you are an e-bike rider yourself, please don't take the importance of being a good rider lightly and remember your manners. As silly as it might sound, you need to know the rules and comply with them because if you forget trivial but critical rules such as giving a hand signal when you are about to turn on the road it might cost you an arm and a leg and (I know this from experience!).

Anybody living in China knows that the roads have become increasingly crowded, clogged up with various vehicles. From rickshaws to e-bikes, we have lapped up the benefits of technological advancements and personal transportation will continue to improve and increase as our lifestyles motivate us to invent new modes of transport.

As a symbol representing Chinese culture for decades, rickshaws often springs into the minds of the Chinese elder generation when they are recalling the past. To me, a rickshaw sounds somewhat distant to daily life as I have never ridden one yet it is more than familiar as I have seen many in TV programmes or read about them in books. Given the opportunity, read Rickshaw Boy and then you will not mind so much having to dodge those irresponsible e-bike riders, ma lu sha shou (killers on the road) on your walks around Nanjing. **NJ**

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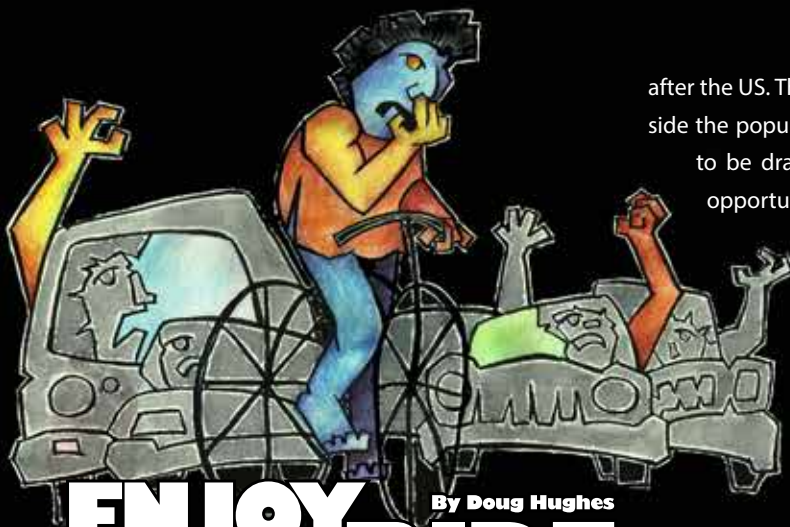
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ENJOY THE RIDE

By Doug Hughes

Urban drivers usually have a love hate relationship with their cars. The very device that allows city motorists' their freedom of movement also serves as an instrument of torture twice a day; once on the way to work and once during the trip home. Despite growing traffic issues here in China, this paradox of convenience does not seem to be deterring would-be car owners. With China Daily reporting last year that the number of personal vehicles on the roads in this country has surpassed 100 million and an 8% expected growth rate for the Chinese auto industry in 2013, there is little hope of relief in sight for local commuters.

Cities such as Shanghai, Beijing, and Nanjing have attempted to slow the growth of gridlock by limiting the number of new vehicle registrations, but to little avail. Setting aside the huge environmental impacts and stress levels caused by the rising sea of personal automobiles, living in or around a big city simply takes the joy out of driving. There is no scenery to enjoy and speeds are not high enough hang your hand out the window and conduct brief study of its aerodynamics properties. Those of us living in a big city in China are confronted with traffic every day, and it can be hard for us to perceive the more subtle factors here laying the foundation of the increasing affinity between man and machine.

When you think about it, circumstances in China are similar to the ones that eventually gave rise the automobile loving cultures abroad, such as the United States. This is a huge country, the fourth largest in the world

after the US. There is plenty of open road lying just outside the population centers. As rural Chinese continue to be drawn to the cities in search of economic opportunities, the road trip and mobile home touring movement would benefit a few sparks, such as a Beijing Jack Kerouac or at least a Hunan Bruce Springsteen. Based on the crowding and pressure that define daily life for most young professionals, it is hard to imagine that an empty highway would be anything but extremely appealing.

The Chinese population's desire to travel is already strong, but it will be an uphill battle for car advertisers to turn a large portion of family vehicles into the family vacation provider. Can the massive tour bus of passengers with matching hats ever be replaced by a minivan ride from Suzhou to Yellow Mountain with the spouse and child? Geely and BYD certainly hope so. With the rapid expansion of both rapid rail transit and the airline capacity in China, the chrome and rubber companies certainly have their work cut out for them. That being said, the population of China is three times that of the US. If economic development continues, there may be enough room for both personal and public transport to grow simultaneously.

The economic growth in China has been a driving force in increasing the auto sales. Disposable income and consumption are both on the rise here, at least for the time being. However, the lack of a dependable social insurance network currently pushes many Chinese to save or invest the type of large cash surpluses that could fuel auto growth. On the other hand, the Chinese government recently seems dead-set on increasing domestic consumption in order to keep expanding the economy. One group interested in seeing more cars on the roads here are the gargantuan Chinese state-owned oil monopolies, such as Sinopec and China National Offshore Oil Corp, which stand to profit from increases in gasoline consumption. One also cannot help but notice that the local auto brands keep purchasing international car manufactures. Coincidence? Perhaps, but The Economist predicts that 60 per cent of the growth in the auto industry in 2013 will occur in the US and China.

Many personal vehicles are already more than just a way to get from A to B. Car clubs are already well established in the major cities in China; be they groups of off-road enthusiasts, customization fans, or underground devotees of street racing. I tend to leave the rich drivers of Italian sports cars out, as there is a difference between an affection for automobiles and a love of luxury goods. Admittedly, many members of these clubs have more spare change than the average Joe, but they do represent a seed of fascination with engines and acceleration that, with the proper economic watering, could grow.

In countries like the US, Japan, and Germany, the cultural preoccupation with cars is strongly tied to pride in national brands. If China is to become a society of car lovers, domestic auto manufactures must cultivate a more impressive reputation. Ten years ago, when I first moved to Beijing, the roads were full of old Xiali (夏利) taxi cabs and aging Red Flag (红旗) sedans. Owning a Chinese automobile here was a distant second choice to buying an import. Local car brands were not held up as cultural icons, but rather served as targets of ridicule and complaints. Today, that stigma has begun to fade. Chinese automotive giants have made inroads in the domestic market and started to shed some of their boring designs for more exciting models. Don't believe me? Check out the new Geely Tiger GT; with 225 horses under the hood, one might start to wonder if the monsters built in Detroit will soon be jockeying for international market share with a few chrome dragons.

The key question is how will Chinese feel about their cars in ten years' time? Will they be worshipped as a key component of personal independence as in the US, or will they be seen as traffic jam dungeons to a rapidly urbanizing Chinese population? If a large number of Chinese are increasingly afforded the chance to drive through open country with the windows down, advertisers should not have too much trouble cultivating a culture of automobile lovers. Over the next decade more and more Chinese drivers are likely to hear the highway calling. If they answer that call, I hope they enjoy the ride. **NU**

Boiled Fruit Cake



INGREDIENTS

1/4 cup sugar
1 cup water
2 1/2 cups mixed dried fruit
1/3 cup mixed dried citrus peel
1 teaspoon nutmeg
1 teaspoon bicarbonate of soda 1/2 cup butter
2 eggs, beaten
1 cup self-raising flour
1 cup plain flour
400g tin pineapple, chopped


DIRECTIONS

1. Preheat oven to 180°C.
2. In saucepan place sugar, water, fruit, peel, nutmeg, soda and butter. Stir until boiling. Add eggs.
3. Sift flours together and add to other ingredients. Mix thoroughly.
4. Place in greased or lined baking pan and bake for 1 hour.
5. Allow to cool in pan for 15 minutes, then remove to rack to cool completely.

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It's a collection of wonderful recipes from friends of Hopeful Hearts all round the world.

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(see next page) 



水煮 水果蛋糕



配料

- 1/4 杯糖
- 1 杯水
- 2 1/2 杯混合干果
- 1/3 杯混合柑橘类果皮干 1 茶匙肉豆蔻
- 1 茶匙小苏打
- 1/2 杯黄油
- 2 只鸡蛋
- 1 杯自发粉
- 1 杯普通面粉

制作方法

1. 预热烤箱至摄氏180度。
2. 在煮锅中加入糖、水、干果、橘皮、肉豆蔻、小苏打和黄油。搅拌直至沸腾。加鸡蛋。
3. 把两种面粉筛匀,加入以上混合物。拌匀。
4. 放入抹过油或者衬有烤盘垫纸的烤盘里,烤1小时。
5. 在烤盘内冷却15分钟,然后取出,移至冷却架至完全冷却。

It's more than just a cookbook...
It's a collection of wonderful recipes from friends of
Hopeful Hearts all round the world.
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December
2012

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of Genuine European
Cuisine in Nanjing*



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years to underprivileged children
of rural areas in Jiangsu province:
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基金会才能够为江苏省农村地区的贫
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Association

www.pfrang-association.org



Wheeling to Yangzhou

by Melissa Morgenstern
Illustration by Beryl Chung



Whenever China's national holiday rolls around, travel is the farthest thing from my mind. Nothing quite says "bad China vacation" like shoving myself in between screaming little emperors and bossy grandmothers at another of China's wonderful historic sites. But during 2012's fateful holiday, my friend baked a semi-lucid plan of biking from central Nanjing to Yangzhou. Despite any type of real planning, attention to danger and detail, and a severe lack of a Plan B, I was more than ready to embark. The chance to get out of Nanjing and simultaneously avoid mass travel was just too good. But the chance to make the journey was the real core of the adventure, and to see those parts of China that are usually just barely glanced at from the comfort of a high speed train was really the icing on the shaving cream cake.

We prepared... a little bit

How does one prepare for a long distance bike trip across China? Well, an intelligent person might hit the Internet for some advice, tips on what to buy, become aware of what kind of dangers are lurking out there, and other useful bits of information. A more romantic individual, who feels that a year of yoga is perfectly enough training to embark on this type of adventure, would probably do what I did. My friend and I decided to ride to Pukou (浦口), one of the nearest suburbs to Nanjing central and just see how we felt doing that. On a clear, sunny, beautiful 25 degree Celsius day, the ride to Pukou felt quite pleasant and tranquil despite the usual amounts of Nanjing related traffic.

Being a regular bike commuter myself, weaving around Nanjing's motorbikes, foot pedestrians, street carts, cars, buses, not to mention the ever so popular bike mounted with explosive gas tanks, is a pretty normal part of my day.

Probably the most worrying part of the trip was crossing over the Yangtze River Bridge, although there is a small sidewalk available for bikers and walkers, it is only big enough for one regular motorbike to fit, therefore dealing with bikers who want to pass you or slower pedestrians can make this one of the more vexing parts of such a journey to Pukou.



We arrived in Pukou's local park and we talked about things like staying over, what kind of food to bring, how long it might take. "OK, so how did that ride feel to you just now?", my friend asks calmly. I happily answer, "Oh that felt great, I could go on WAY longer!". "Good, because we'll be doing that times eight tomorrow." Neither a wary tone in my friend's voice or the idea of biking eight times longer than we just had could convince me that this was a bad idea. Even the fact that I do not own a sports bike could dissuade me from considering this trip as the most awesome idea ever.

My bike is a ¥170 purple "Pretty Sheep 4" model that was lovingly bought from the second hand bike market near Mochou Lu (莫愁路) bus stop by Chaotiangong (朝天宫). If you plan on buying a bike there, be very careful, the quality of these bikes is iffy at best, but if you do not plan on staying very long and do not mind an inferior quality bike, the Mochou Lu second hand bike market is the place for you.

If you're looking for something a bit more stable and trustworthy, head to any local Giant Bike Store, Decathlon, or to Nanjing's Jingxianghe Lu (进香河路) for a variety of outdoors adventure and bike specialties stores. An especially popular and reliable store along this road is Mountain Heart Mountain Bikes (山地情怀车行).



After looking at some maps that my friend downloaded from Baidu maps, eating a banana, and deciding on what we would like to do once we arrived in China's fried rice capital, Yangzhou, we headed back for Nanjing proper by ferry. The ferry between Pukou and Nanjing, is cheap (¥1 for a person on foot, ¥2 for a person with a bike) and can even be paid for with the swipe of a Nanjing transportation card.

The ride itself takes about 20 minutes and releases you right in the center of Nanjing.

After heading to the local store for snacks, fruit, and some break I felt more than confident that I could someday reach the biking greatness of Lance Armstrong.

That Fateful and Very Flat Day

The next day, at an ungodly 6 am, we left our warm beds, and biked our way to the nearest Line 2 subway stop. This where I let out a little secret; we didn't bike the whole way!

For the first part of the trip, we snuck our bikes onto the subway and then rode Line 2 all the way out in the suburban boondocks of Nanjing. I honestly felt so sneaky, smug, and incredible when we were able to get our bikes onto the subway without anyone of import noticing.

Those feelings of superiority quickly turned into laughter of recognition as another fellow biker ascended the train alongside us with a grin of recognition. A nice chat and 10 stops later, we arrived at the very end of the line and then started on our way.



The entire journey there was interesting in a kind of bleak way. It was similar to riding through a real life version of a Google picture search for “Chinese Flatlands”.

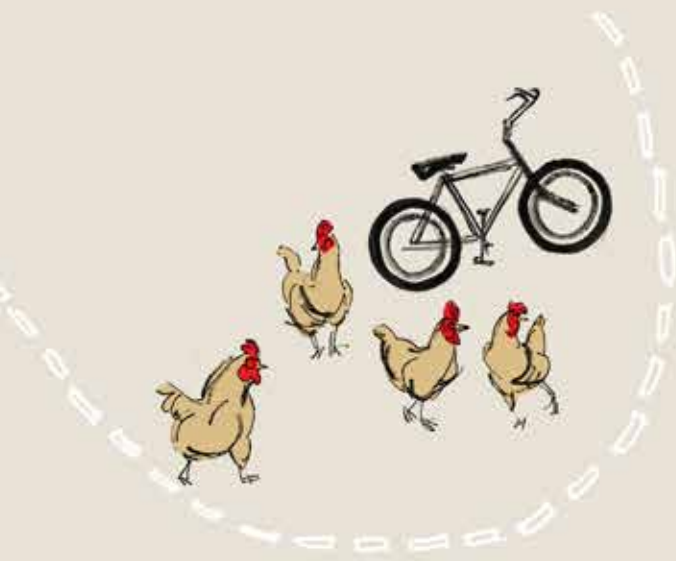
But at the same time, there was something simultaneously amazing and calming about this wide area completely devoid of the stereotypical modernity and progress that is today’s China. About 90% of the landscape consisted of flat farmland and grey/silver industrial sites. However, there were some heartwarming and intriguing scenes of country life along the way. Seeing a man on a pedicab filled with newspapers and recycled plastic riding along a superhighway alongside a shipping truck was simultaneously perplexing and endearing. Seeing old clay farm houses with ornate golden gates and signs of gold luck flocked by chickens and garbage seemed paradoxically ugly and beautiful. On one of our many stops, we took a bit of time to scrounge through our snacks and found ourselves sitting on a migrant worker camping site.

Eating a loaf of bread amongst a small field strewn with metal pipes and sharp glass should have triggered some sort of fear of tetanus. Instead, I just felt extremely rugged and tough.

The regular stares associated with being an obvious foreigner were of course quite plentiful, but once my friend and I explained what we were doing we found ourselves drowning in a bounty of praise.




One young mountain biker could not believe that I was doing the entire trip on a second hand town bike and guessed that I must have a body of steel. After 5 hours of biking (and plenty of rests) we arrived in Yangzhou to enjoy the sites, soup dumplings, and fried rice. Feelings of superiority and relief were also shared at times between my friend and I as we glided along bumbling crowds of people in buses and cabs. Yangzhou was interesting and a cute place to spend a weekend, but the true fun was to be found in those bleak yet interesting flatlands.



Have I piqued your interest?

Biking around China is a great way to see a country that, for some of the more long-term expatriates, can become a bit boring and jaded. But if you are going to try and create your own biking adventure I would like to advise you to prepare a bit more than we did. If you plan on staying overnight, best to make a hotel reservation in advance. Especially during the holidays, rates and availability can be unpredictable. Pack a good variety of energy packed, satiating foods such as bread, fruit (fresh or dried), crackers, nuts, or anything your heart may desire. Make sure to have your maps printed out and ready. Although biking friendly maps of the Chinese mainland can be hard to come by, Baidu.com's map section can be a good source and rather helpful, especially if you speak Chinese.

Don't forget to pack the necessities: water, sunscreen, a change of clothes, phone, and for those crazy long distance bikers: bike gloves and helmets can be very useful and quite easy to find. If you plan on returning to your original destination via public transportation, be aware that only the slower trains or buses will allow foldable bikes in the actual carriage. I do not recommend you do what we did, which is stand with our bikes against the wall for approximately 6 hours right in the middle of the walkway by the carriage entrance/exit. Most importantly, be ready for an adventure whether it was planned or not! 



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welcometope

By Nooz Phlannel





FOR THOSE CURIOUS
ABOUT GETTING A
CHINESE DRIVING
LICENSE

CAN I SEE
YOUR LICENSE,
PLEASE, SIR/
MADAM?

By Doug Hughes

STEP 1

GET YOUR FOREIGN LICENSE
TRANSLATED INTO CHINESE BY A
TRANSLATION COMPANY. I USED
WOWTRAN
(WWW.WOWTRAN.COM), WHERE
A WRITTEN TRANSLATION OF
YOUR LICENSE COSTS ¥80.

STEP 2

GATHER YOUR DOCUMENTS:
PASSPORT CONTAINING RESIDENCY PERMIT
HOUSING REGISTRATION CERTIFICATE
ORIGINAL DRIVERS LICENSE
WRITTEN TRANSLATION OF YOUR LICENSE
3 PASSPORT STYLE PHOTOS
GLASSES, IF YOU WEAR THEM

STEP 4

GO TO AREA A AND GET A NUMBER TO REGISTER
FOR THE WRITTEN TEST. PRESENT ALL OF YOUR
DOCUMENTATION AGAIN. YOU CAN TAKE THE TEST
THE SAME DAY IF THERE IS SPACE AVAILABLE.
COST = ¥30.
FOREIGNERS ARE ADVISED THAT IT IS BEST TO
BRING A TRANSLATOR AND TAKE THE CHINESE
TEST. THEY SHOULD BE ARRANGED AT LEAST ONE
DAY IN ADVANCE. AGAIN, I USED WOWTRAN. MY
TRANSLATOR WAS A BIG HELP AND COST ¥300.
THE COMPUTER-BASED HAS A 45 MINUTE TIME
LIMIT IN WHICH YOU NEED TO CORRECTLY ANSWER
90 OUT OF 100 QUESTIONS. THERE ARE A FEW
PLACES ONLINE THAT HAVE PRACTICE VERSIONS
OF THE ENGLISH TEST ([HTTP://
WWW.SHEKOUONLINE.COM/DRIVINGTEST.HTML](http://WWW.SHEKOUONLINE.COM/DRIVINGTEST.HTML)).

**NANJING VEHICLE
MANAGEMENT STATION:**

ADDRESS: 68 DONG FANG CHENG

CONSULTING HOTLINE: 9688-9622 (SERVICE IN CHINESE)

HOURS OF OPERATION (FOR REGISTRATION AND TESTING): 8:30 AM TO 12:00 PM, AND 2:00 PM
TO 5:00 PM, MONDAY THROUGH SATURDAY

STEP 3

AT THE NANJING VEHICLE
MANAGEMENT STATION GO THROUGH
THE FOLLOWING STEPS:
GO TO AREA B AND GET A NUMBER
TO BE FINGER PRINTED, AFTER
WHICH GET ANOTHER NUMBER TO
REGISTER YOUR LICENSE
APPLICATION ACROSS THE HALL
FROM THE FINGER PRINTING
STATION. YOU DO NOT NEED TO
COMPLETE A LICENSE APPLICATION;
IT WILL BE PRINTED FOR YOU AFTER
YOUR DOCUMENTS ARE PROCESSED.
COST = ¥18.

GO AROUND THE CORNER TO TAKE AN
EYE TEST. YOU THEN NEED TO GET
YOUR PASSPORT, RESIDENCY PERMIT,
MOST RECENT ENTRY STAMP AND
LICENSE PHOTOCOPIED. THE COPIES
ARE MADE FOR FREE NEXT TO THE
REGISTRATION DESK.

STEP 5

AFTER YOU SUCCESSFULLY
COMPLETE THE WRITTEN TEST,
HEAD BACK TO AREA A TO HAVE
YOUR LICENSE ISSUED, AT THE
SAME COUNTER WHERE YOU
REGISTERED FOR THE TEST.

THAT'S 200 Kuai & POINTS

BEGINNING ON THE 1ST JANUARY 2013, LAW ENFORCEMENT IS GOING TO COME DOWN HEAVY ON MOTORISTS FLOUTING THE LAW



Running a red light
6 points / ¥100



Smoking while driving
1 point / ¥100



Drunk driving
12 points / 5 years
- lifetime ban



Blocking or defacing license plate
12 points ++



Driver not wearing seatbelt
3 points / ¥100



Speeding
6 points / ¥200



Front seat passenger not wearing seatbelt
1 points / ¥50



Child under 14 in front seat
6 points / ¥300



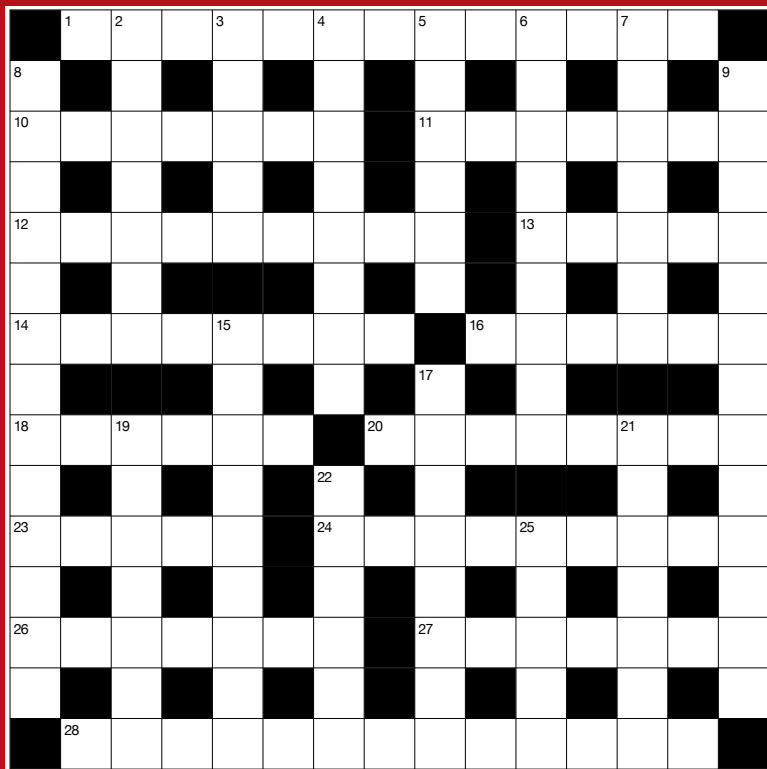
Mobile phone usage while driving
3 points / ¥100

DISQUALIFIED!

REMEMBER: 12 POINTS
AND YOU'RE OUT!

The Nanjinger Cryptic Crossword

By Adam Wilkie



Across

- 1 Sir with no 'K', timer and chap contribute to 24 hr. security (5,8)
- 10 Yes, fuel upset but gives plenty to look at (7)
- 11 First class Hood when rearranged is capital (7)
- 12 Hospital department contains a deed and men decree (9)
- 13 Direction with German has initially produced metal worker (9)
- 14 Stands up to make these dirt receptacles (8)
- 16 Stick some disco here (6)
- 18 Concerning cricket scores, tries again (6)
- 20 Force, a decoration within, what a business! (8)
- 23 Belief if hat is confused (5)
- 24 So typical a mixture to describe one abandoning 23 (9)
- 26 Kitchen appliance and fixing for sole reinforcement (7)
- 27 Pawnbroker and artist backwards make for confusion (7)
- 28 This jury has no women (6,4,3)

- 2 Inst. of civil engineers, chartered accountant and postscript describe the poles (7)
- 3 Mixed a hunt for ghostly visit (5)
- 4 Steers two directions to find cowboy books (8)
- 5 Initially the even numbers end the sum for sets of beliefs (6)
- 6 Has includes 49 to the marines for this severe weather (9)
- 7 'A' is gone about to suffer (7)
- 8 When attached to 23, describes our monarch's constitutional duty (8,2,3)
- 9 Seconds in the ring or protection for bombers (7,6)
- 15 A drink with the dance or a target for boxers (9)
- 17 Shortly honourable, zero and two toilets sound a capital (8)
- 19 Precipitation and a weapon make a colourful display (7)
- 21 Again sound departure and ease the strain (7)
- 22 Scottish magistrate that is under what he may grant (6)
- 25 Malta citizen partly implied (5)

Down



CHINESE CORNER 汉语角

By Laura Helen Schmitt

Useful little oddities from an English/Mandarin world: Wheels

I had never seen an E-bike before I went to China – now I can't imagine life without them.

去中国之前我从未见过电动车。现在我根本不能想象我的生活没有它。

Qù Zhōngguó zhīqián wǒ méi kàn dào guò diàndòngchē , xiànzài wǒ gānběn bù néng xiǎngxiàng wǒ de shēnghuó méiyǒu tā .

Have you ever tried pulling a rickshaw? What a workout!

你试过自己拉人力车吗? 这才叫锻炼身体!

Nǐ shì guò zì jǐ lā rén lì chē ma ? Zhè cái jiào duàn lǐn shēn tǐ !

The best part of taking a road trip? Buying all the "healthy" snacks such as crisps, crackers and cookies.

驾车旅行的最精彩的是什么? 是可以买各种各样的“健康”小吃。比如薯片、饼干和甜饼。

Jiàchē lǚxíng de zuì jīngcǎi de shì shénme ? Shì kěyǐ mǎi gèzhǒnggèyàng de "jiànkāng" xiǎochī , bǐrú shùpiàn , bǐnggān hé tiánbǐng .

Do you really want to go through the hassle of getting a driver's license when there will soon be 17 underground lines to choose from?

你真的想面对考驾照的辛苦与麻烦吗? 你要知道, 很快就会有17号线地铁了。

Nǐ zhēndě xiǎng mǎnduì kǎo jiàozhào de xīnkǔ yǔ máfan ma ? Nǐ yào zhīdào , hěn kuài jiù huì yǒu 17 hào dìtiěxiàn le .

There is no healthier holiday than biking around rural China. A several-hour work-out and you forget to eat, since you are so busy sight-seeing.

去中国乡村骑车是最健康的放假方式。几个小时的健身, 加上你看到风景时的激动, 从而忘记了吃饭。

Qù Zhōngguó xiāngcūn qí chē shì zuì jiànkāng de fàngjià fāngshì . Jǐ gè xiǎoshí de jiànshēn , jiā shàng nǐ kàn dào fēngjīng shí de jī dòng , cóngér wàngjǐ le chī fàn .

On my trip cycling around Yangshuo, I – as a city kid – could not help but marvel at how people find their way around there. How do you describe the way without street names?

当我在阳朔骑自行车时, 我, 作为一个在城市长大的孩子, 真佩服当地人怎么不会迷路。如果没有街道名称, 你怎么知道该怎么走呢?

Dāng wǒ zài Yángshuò qí zìxíngchē shí , wǒ , zuóbóléi yǐ gè zài chéngshì zhǎng dà de háizi , zhēn pèifú dāngdì rén zěnmé bù huī lù . Rúguo méiyǒu jiēdào míngchēng , nǐ zěnmé zhīdào gāi zěnmé zǒu ne ?



Rick Staff
with a remit to sniff, taste,
and spit his way around Nanjing
and disseminate the drinkable.

POINT SYSTEM
0-10 A WARNING
11-14 A Feasible Party Prop
15-17 Heartily Recommended
17-19 Exceptionally Good
20 The Apoogee Of
WINE EXPRESSION



The reign of terroir

Ripping through the tapestry of the holy vinelands of France by motorbike some years back I was never been more curious about the tricky concept of “terroir”. Translated as “a sense of place”, it can be defined conceptually as the special combination of weather, geography, geology and soil but some say it could be more accurately defined as a contrived mystery by way of the vigneron (the French in particular), thus preserving precious market positioning and real estate values. The differences are really in the process; the application of “fei hua” (flying speak) in many cases.

Indeed Burgundy, perhaps the world’s most terroir-conscious region, is a place onto whose sacred turf I lurched, having tasted my way, inter alia, through the nearly as confusing wine maze of Bordeaux, where I remained very much part of the terroir-cynique entourage. That was until I experienced a red burgundy so mesmerising and light on its feet I felt I myself had taken flight.

Like similarly stricken winos it has been a mostly elusive and expensive chase amongst the shadows for something akin to that sensation ever since. If this was anything other than a pursuit of expensive red wine we would be given help. Burgundy is an infuriating region; price is certainly not a reliable indicator of quality and post-epiphany I have made many insipid (little more than rouge-stained water) and costly mistakes.

Among the Burgundians, it is a sacrosanct notion that a specific vineyard or region will bear a given classification and that exact place is seen to impart the essential character of the wine. The main levels in the Burgundy classifications, in descending order of quality, are Grand Crus, Premier Crus, village appellations, and finally regional appellations. The Grand Crus are highly prized. Romanée-Conti’s four acres of vineyard is possibly the most valuable piece of agricultural dirt in the world entitled to a complete official Appellation Controlée in its own right. The celebrated 2005 vintage reached £15,000 a bottle at auction in Hong Kong just last month.

Buying red burgundy needs a man who has nobly fallen on his wallet before you; Bar Neuf in the 1912 district contains a good range of the celebrated names but also has an affordable collection from producer Charles Audoin at around the ¥320 mark. My nod is to go a little higher and at ¥400 (believe me, that is entry level red burgundy, representing good value, when it’s decent) the 2009 Marsannay “Clos de Jeu” has dramatically intense aromas and deliciously ripe flavours of red berries on stone, all embraced by bright acidity and balanced tannins. Sophisticated but still approachable and friendly, especially after 30 minutes decanting (18.5 points).

This wine will turn you on if the propensity for appreciating red burgundy is there at all, and, here’s the Christmas message, will be superbly correct with turkey if this is your festive fare. For the same bundle you can collect close on a triplet of Casillero del Diablo’s Pinots (widely available but most recently seen in Aqua City for ¥138), they are not nearly as grand but are supple, smooth, affable and very Christmas bird friendly. As American journalist and relentless bon vivant A.J. Liebling put it, “Burgundy is a wonderful thing, if you can get someone to buy it for you”. A tactical nudge may be in order; ‘tis the season after all. **NU**

FROM LOW-PERFORMER TO VALUABLE TEAM MEMBER

With Jochen Schultz

- **80** percent of Low Performers perceive themselves as part of the 20 percent that comprise Top Performers. Ignoring low performing means risking the company's success and establishing a culture of mediocrity and indifference.

What is a Low Performer?

Low Performers are employees who deliver work which lies short of their potential and do barely what was asked. If they work in a team they seldom show self-initiative and do only what they absolutely have to. It is important to mention that the Low Performer is able to do more. They have the possibilities and the skills and most of the time it would not take much effort for them to do more. But they just don't do it.

There are always people who work hard but either do not have the skills to achieve something better than average or are too busy with other things to invest 100% in one project. This can happen to everybody. But a Low-Performer will use these, and others, as excuses for everything.

Reasons for low performance

Reasons for low performance can be a result of mistakes in personal selection or insufficient training on-the-job and/or not enough feedback. It is very important that signs of mental resignation are discussed immediately after they are recognized. Efforts of employees should be made measurable and reviewed regularly. Low Performers are very often not aware of what they are doing. Missing opportunities to see their own achievements mean many under performers perceive themselves and their own performance-level to be at unrealistic levels; 80 percent of Low Performers believe they are in the top 20 percent.

While there is no defined escalation process or defined way of handling such cases, the following

steps serve as a good starting point:

- Reprove
- Warn
- Give Notice

The role of management

Most Low Performers are bored with their jobs. If the necessary processes and instruments for employee development are non-existent or insufficiently put into practice, this shall lead to the employees feeling no longer connected to the company, therefore losing motivation and the interest in working harder.

If this process is recognized and you start efforts to change it remember to involve the High-Performer in the change process, otherwise it is possible that High Performers will decide to leave the company while Low Performers will adapt and try to get by without damage and great effort.


The responsibility of HR

The Human Resources Department should establish a tool for performance management, possibly together with the workers' council. Clear job descriptions and specifications and a methodical personnel selection process have to be a part of the recruitment process for any new job. During a new employee's first few weeks standardized on-the-job training and several evaluations with prompt feedback are a must. This should be followed with a regular set of HR initiatives:

- Continuous performance evaluation
- Performance incentive systems (salary and bonus)
- Personnel reviews (personnel portfolio)
- Team development measures
- Support of managers in personnel development and improving, warning and finally giving notice

The manager's job

It is very important for the manager to consult with their team (and HR) in the personnel selection to ensure that new members are supported in the best way possible but also to be vigilant should a more widespread under performance be manifest as a result of the new employee's attitude.

Prevention of Low Performers is better than cure. Avoid confrontation with the Low Performer. Otherwise these people will be dragged along for years and may even be "kicked upstairs" so that another manager has to deal with them. 

World Class Manufacturing 3: Solving Problems: Root Causes

■ Getting problems solved at the right level is a feature of a World Class Operation which requires employing all the intelligence in the business. If you look at the way we solved problems in the past, it was usually the expert, or the boss, who knew best and told you the fix, so only a limited amount of intelligence was used. If you were lucky then you were also given the solution, which means that you found the root cause. In addition, we tackled all the problems that presented themselves, leaving these experts no time to do the day job; the classic “fire fighting” scenario. We therefore need a culture where we always strive to find the root cause; eliminating problems for them never to recur.

LEVELS

In order to restore order, we need to focus business leaders on higher level or strategic issues; the operational leaders on the systemic and operators on their situational problems. This requires each level to be trained in the correct tool and be able to coach the next level. If the structure has been implemented correctly, we end up with the majority of problems being solved at operator level, thus changing the culture of the business.

LOSS ANALYSIS

Therefore we need a system to identify major problems encountered in the business wherein the “7 Wastes of Lean Management” (“Muda” in Japanese) is often used. Once these have been converted to a value, it is easy to use a Pareto Analysis to show the most important, using the 80/20 rule; 80% of the problem is caused by 20% of the factors. It is therefore logical to direct the problem solving


effort to areas where you get the most benefit. The discipline needed is to ignore the others! Of course, when they occur, they need fixing to get the unit operational again, but we do not worry about the root cause until it is one of the main issues.

PROBLEM SOLVING METHODS

We then need to know *how* to solve problems and this is where we use 6 Sigma; a system for solving problems. There are simple problem solving tools such as 5Why, and then there are complex statistical processes used at Black Belt level. 6 Sigma uses the martial arts belt system to denote the complexity level. White and Yellow are the more simple levels, whereas Green and Black are more complex and to call yourself a Green or Black Belt requires certification by exams and projects.

Problem solving should be done using two approaches; an incremental approach, using simple tools on a daily basis through smaller teams, referred to as Continuous Improvement or Kaizen, and Breakthrough Projects where substantial step changes in performance are sought. These use more sophisticated tools, larger teams and take longer. A Kaizen Blitz is a rapid improvement tool where you take a process and all the people involved, pull it apart and rebuild it within a short time period, typically over a few days.

6 Sigma uses the DMAIC structure – Define, Measure, Analyse, Improve and Control, used to add discipline to problem solving. By working through each step and linking the steps, this avoids jumping to conclusions; the favoured by experts when short of time! As you move up the belt level, more tools are used at each stage of DMAIC as they become increasingly complex.

Although this is the Best Practice used to generate the savings and therefore generates much interest from Senior Management, it is usually not sustainable without the other practices of teamwork, 5S etc discussed in remaining editions of Par Excellence. 



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The 75th Anniversary of John Rabe

By Daniel Otero



uring a dark time, when people seemed to have lost all sense of dignity, mindless with a sense of rage and even less hope, few good men and women would do what was right. Sounds like present day sometimes, and thank goodness it is not! But it did happen seven and half decades ago, right here in Nanjing in what was to turn out to be one of the darkest periods in historical memory.

The time was 1937, and possibly the greatest hero of the 20th century was about to emerge in Nanjing. Yet, until recent years this man was all but forgotten; only vaguely remembered in Germany or China, and if so only in Nanjing. Thanks to the recent success of books such as “The Rape of Nanking” by Iris Chang and various German cinema and documentaries about the figure of John Rabe, he has suddenly been brought back to life. Rabe passed away in 1950, but his legacy lives on.

Rabe was living at the time in Nanjing, and as an industrialist was technically an ally of Japan, but he could not bring himself to condone such suffering and killing. And so he acted. His creation of the International “Safety Zone” is estimated to have protected 200 thousand Chinese from possible slaughter at the hands of the Japanese Imperial Army.

In a world in which Germans are often still scorned by the atrocities of World War II across Europe and Northern Africa; here, the Germans of Nanjing are treated more like local heroes and their small community has prospered across the City, thanks to Rabe.

This man of “The Greatest Generation” (Brokaw, 1998) set an example that was to be followed. Only a few years after Rabe, Oskar Schindler and Irene Sedler came to save lives in Poland while more recently, the humanitarian Paul Rusesabagina initiated the rescue of thousands of Hutu and Tutsi people during the Rwanda Massacre in 1994.

Surely we must all ponder why men or women of today have not truly learnt this lesson; why we still ignorantly kill each other over religious, racial, social and political persecution.

“All that is necessary for evil to triumph is for good men to do nothing” (Edmund Burke) **NU**

John Rabe's former home is now a small museum open from Monday to Friday, 8:30 am to 4:30 pm. Entrance is ¥10 RMB; free for senior citizens. It is located at 1 Xiaofenqiao, off Guangzhou Lu (only 15 metres from Zhujiang Lu metro station's exit 1).

Inner Mongolia

By Nooz Phlannel

*Inner Mongolia is a puzzling place.
A place like I have never experienced before.*

A vast region famed for its age-old grasslands but now being slowly transformed into an industrial powerhouse; ancient traditions being somewhat overshadowed by modernization and urban sprawl. Nevertheless, an immense rural beauty exists away from the bustling cityscapes that can overwhelm and awe-inspire.

I arrived in the capital city of Hohhot on an overnight sleeper bus from Beijing. This was an adventure in itself and I would recommend this travel option as opposed to the expense of flying and the troublesome obstacle of obtaining overnight train tickets. The bus meandered alongside a brightly lit section of The Great Wall as darkness fell and proceeded into Inner Mongolia in the dead of night.

An early morning arrival into the relative serenity of Hohhot instantly puts you at ease. This is an extremely laid-back capital city famed for its eateries and bustling markets. A stay at the Anda Guesthouse is definitely worth considering as youth hostel services and excellent bilingual advice can be shared. Despite being a developing industrial hub the "Old Town" area is definitely worth a stroll with the Da Zhao temple and striking Great Mosque of particular interest, yet the lack of Inner Mongolian ethnic minorities in Hohhot remained particularly startling.

A network of market streets and stalls surround these tourist hotspots; dig deep to salvage some traditional Mongolian trinkets. The stereotyped Mongolian keepsakes and gifts are widespread and the plethora of restaurants available mean you can end any day on a positive note.

A traditional leg of lamb with condiments is a definite must served with milk tea or “horse milk wine” which has an decidedly sour aftertaste.

A key event to be considered is the summer festival known as Naadam featuring traditional Mongolian sports such as archery, wrestling and camel racing which takes place in the horse racing grounds in the northern part of the city in mid-July to mid-August.

There are also grassland tours available around Hohhot but for a more authentic experience you must undertake a hellish 40 hour train journey to the north eastern pastures of Hulunbeier. Although the scenery would be breathtaking at times a stress-free 2 hour flight is the option I chose at a reasonable fee.



Arrival in the regional centre of Hailar was the beginning of the bamboo-zling episodes that would characterize the remainder of my adventure. Hailar was a hard place to work out; hotels were hard to come by for the wandering foreigner although there were definite Western influences towering down from above in the form of billboards and fast food ads. A brief excursion to the Ewenki Minority museum gave a brief background on past peoples and indigenous folklore. But it must be said that this passive city is simply a stepping stone for greater things in the region.

Before I embarked on the grasslands venture that I was dreaming of I learned of a northern trading town named Manzhouli, only 10km from the Russian border. And what a strange old town it turned out to be. Chinese traders tire-

lessly hawk their products to mainly Russian tourists on weekend shopping excursions. The remnants of times gone by can be seen in the peeling pastel-colored hotels lining the boulevards and the sight of traditional Russian log cabins bordering the shopping hub. An English expression is met with surprise and apart from gift shops, restaurants and an abundant array of hotels there is little else to entertain the weary traveller. Even a trip to Da Lai Hu was fairly uninspiring although quad biking and horse riding is available nearby and the lengthy taxi journey took me on a mazy drive through a series of photogenic wind farms.

But the primary reason for me choosing to visit Inner Mongolia was to encounter the famed grasslands of Hulunbeier. This should be a definite entry on any itinerary. The vast grasslands really are a natural marvel. I ventured to a local tourist centre outside of Hailar to stay in a traditional Mongolian tent for the night. Although much more authentic camps are strewn across the vast fields nearby, this main camp has great facilities and is ran by ethnic Mongolian families which was nearly as refreshing as the air. I was astounded at the lack of ethnic Mongolian representation in the province as a whole and I had to literally journey into no mans land to finally become acquainted. A small walk away from the camp and a traditional Obo shrine could be visited.

Only the flutter of prayer flags and the wind caressing the grass could break the calm silence.

Looking out over the grasslands, with only bales of hay for miles around, I truly felt like I was in heaven on earth. After spending the night devouring divine chunks of lamb we were treated to a fire dance routine under the stars. However, the temperatures were starting to drop even in mid-August so a summer trip is the only viable time to visit. The bitter chills of winter can hit as low as -40 degrees Celcius. Awaking in the grasslands however is truly wonderful and you can spend literally hours pondering over the plush plains before you depart.

This epic journey to Inner Mongolia was remarkable and I saw things that I may never see again. Day trips to the desert areas and grasslands were by far and away the highlights along with feasting on the traditional Mongolian lamb. However, to be honest the distinct lack of ethnic minority representation really unnerved me and left a slightly sour aftertaste after visiting such a magnificent and unique realm. **NU**



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TOP OF MIND

It was after several dates and encounters that she felt confident enough to take the big leap. He had proven himself capable of keeping his promises and fulfilling her most basic needs.

“He looked like A **SOLID** AND **CONSISTENT** FELLA; perhaps one who would commit to a relationship.”

But he would not be the only love of her life; he would be one more among several other simultaneous relationships and that was perfectly fine by him.

By Ronald Paredes

■ **B**rands are living entities; all of them craving for attention, yelling and waving their arms at you hoping for you to make that first contact. It is the beginning of a long lasting and meaningful relationship, one that is developed between consumers and their favourite products and brands based in fact on a very simple and straight forward principle; the fulfillment of a very specific perceived need. Yet these simple relationships, whether tangible or intangible, rational or emotional, are the consequence of a very well planned, consistent and complex process of courtship.

The best analogy to understand this process is that of human relationships. It takes time to create a solid rapport, and during this time it is crucial to be consistent in delivering quality and keeping promises.

Very often companies make the mistake of thinking that the first interaction between brand and consumer is enough to ensure a marriage. A lot of effort is put into creating the conditions for a successful first date, a great deal of attention is paid to logos, packaging, promotions and display but many fail to follow up on the development of the brand, neglecting to recognize that relationships are built over time and thus risking the possibility of the consumer finding another love interest.

Companies create brands as they are able to become assets with real value that can be leveraged, bought and sold. In the best of scenarios their value can be much higher than the

physical assets of their owner. Case in hand is The CocaCola Company brand that itself is estimated to be worth more than all their trucks, offices, warehouses, bottling and syrup making facilities. This value is a direct consequence of how well positioned the brand is in the mind of their consumer; that which is the successful outcome of a long-lasting relationship.

Every time we visit a supermarket and we grab a product from the shelf or we decide to make a purchase of any kind it is very likely that our choices are driven by an emotional response triggered by feelings of trust, passion and sometimes even love for certain labels. No matter how other brands may try to communicate with us or how convincing their arguments are, it is very hard for us as consumers to make the switch to another “unknown” brand.

While this first contact with the new brand is the major challenge, is also important to ensure a second and third date by delivering quality and consistency. The courtship must always continue, even when a strong relationship is already in place. It takes a lot of effort to maintain a healthy relationship; it is very easy to disappoint your lover especially in these times of information overload since there are so many other attractive offers on show!

Perhaps the same principles can and should be applied in personal relationships. After all, one can go far with a bit of strategy, commitment, honesty and consistency. **NU**



Orion

Latin: Meaning leisure time in which a person can enjoy eating, playing, resting, contemplation and academic endeavors.

Jiu-Jitsu Junkie Abroad

By Sarah Tynen

The first time I walked into jiu-jitsu training at Frontier Asia BBJ in Nanjing, I had no idea what I was getting myself into—or how the sport would change my life. This past year, while studying sociology at Nanjing University as a Fulbright U.S. Student Program grantee, I was encouraged to seek opportunities in facilitating cross-cultural exchange and engaging with the Chinese community. I took advantage of this opportunity to train in the principles of Brazilian Jiu-Jitsu (BJJ) and gain some insight into modern Chinese society and culture. On that cold October night in Nanjing one year ago, I climbed five flights in a stairwell covered with photos of white swimsuit models in a run-down building undergoing major renovations. When I got to the top of the stairs, I saw a group of foreigners sitting on a couch while the manager of the gym tried in vain to communicate in English with one of them and about twenty Chinese women danced in sync to some cheesy Asian pop music.

I sat down and started a conversation with one of the members of the club. I cannot remember anything about the conversation except that he said to me at one point, “There was a girl on my wrestling team in high school.” With those words, I immediately felt better. At least one other girl in the world attempted the same thing that I would be attempting that evening, and therefore everything was going to be okay. If she could do it, I could do it.

Those first few weeks of classes were a blur of teammates tying me up like a pretzel, choking me out, and manipulating my limbs like a rag doll. I was hooked and never looked back.

The Chinese word for jiu-jitsu is roushu, which literally means “gentle art,” doubles in meaning in the Chinese language: contortion and jiu-jitsu. That might explain some of the confusion in China surrounding the growing practice of the Brazilian version of the martial art jiu-jitsu. Or maybe it is just that many have never heard of the sport—or perhaps that some reject the notion of fighting on the ground.

Determined to learn the principles of this elusive and innovative “gentle art,” I became a loyal and determined member of the first Brazilian Jiu-Jitsu academy in Nanjing, which fostered an international environment. When we got on the mat to fight, it did not matter if we were male or female, Chinese or foreign; all that mattered was using the fundamental principles and techniques of jiu-jitsu—using the least amount of strength with the greatest level of efficiency—to overcome our opponents.

After I joined, I could not get enough—I was a jiu-jitsu junkie. My teammates quickly became my family. We bonded, after all, over the fact that we were doing something unacceptable in Chinese martial art culture: ground fighting. Traditional Chinese martial arts are not fought on the ground. Generally, once your opponent is forced to the ground, the fight is over. As a self-defense system, however, BJJ teaches that the fight is far from over when you are brought to the ground.

Outside of the gym, I did not tell many other people that I participated in jiu-jitsu training. The cultural barriers were just too great—from the fact that I was a girl fighting on the ground to the fact that men and women trained together. I told most of my Chinese friends that I was doing yoga. The Chinese men in the class were not so different. “We don’t usually tell people what we do either. They’d call us bananas,” one confessed, referring to a derogatory term used frequently in China to refer to someone yellow on the outside but white on the inside—someone who chong yang mei wai, or “blindly worships all things that are foreign.”

Despite cultural differences, the personal growth I witnessed in my Chinese teammates was phenomenal—being exposed to another culture and way of thinking opened their eyes to the possibilities of innovation and creativity.

It showed me not only how encouraging and welcoming Chinese people could be, but also how far they still have to go in achieving gender equality. It also showed me the diversity of China: the Chinese—both men and women—who were willing to break out of the mold to try jiu-jitsu and risk their reputation to participate in a fight sport inspired me to continue despite my own self-doubt.

For me personally, the challenge of training in a male-dominated sport, mastering its principles, and learning how to control the movements of my own and my (sometimes much larger) opponent’s body, empowered me and gave me the strength and confidence that I never knew I had. **NU**

Frontier Asia BJJ’s coach Frederic Greenall expresses regret that the club lacks a female instructor; “Maybe that would make the female students feel more comfortable... Why is it still only seen as a man’s sport? It’s not intended to be a man’s sport really, it’s intended to be the sport for the person with the smaller body with the weaker frame to give them the skills necessary to overcome a more powerful opponent.”

Frontier Asia BJJ now has just as many Chinese students as foreigners, and uses interpreters when the classes comprise a majority of Chinese. From humble beginnings in July 2011, the team won the national China Open tournament in Shanghai in May 2012, officially becoming the best BJJ academy in China. A Frontier Asia BJJ student, Randy Chen, also won the BJJ White Belt Division Open Competition in Shanghai in July 2012.

Find out more at www.frontierasiabjj.com

previews & reviews

Activity Preview - Mixed Martial Arts Nanjing Fight Night

By Doug Hughes

On December 22, the worlds fastest growing sport is coming to Nanjing's Wutaishan Indoor Stadium. Mixed Martial Arts, or MMA, that combines elements of boxing, wrestling, Sanda, Jiu-Jitsu, and Muay Thai is still in the early stages of development in China, but the caged combat has roots that intertwine with Chinese martial arts. The evolution of MMA in China is neither a homecoming nor an introduction of an outside sport, it is both.

Organised by the Shanghai-based Ranik Ultimate Fighting Federation (RUFF), the only sports promoter in this country with a professional fighting permit from the Chinese Government for MMA, RUFF has grown in leaps and bounds since holding its first professional MMA competition in August of 2011. The upcoming contest in Nanjing, RUFF 7, will be the final of seven qualifying events before crowning China's first MMA national champions in five weight classes this coming February.

The fighters are primarily home-grown in China, but there will be a few foreign gladiators in Wutaishan's octagon as well. For information on competitors and bouts, check the RUFF website. Tickets for the event start at ¥180. There will also be a live broadcast on Jiangsu Sports channel. Oh yeah, one more thing:

next year's Super Fight in Inner Mongolia will have a ¥1 million purse in each group, so expect some fierce competition in Nanjing's upcoming qualifying round.



Activity Review - Rugby Rugby Rockets are go!

By Simon Northcott

Nanjing Rockets Rugby Club was formed last year and have had a few games against other rugby teams supported by the International set. 17th November saw them for the first time take on a local team from the Nanjing PECO College; Nanjing RFC that is a feeder for the Chinese National Team.

There is no doubt the Youth Olympics in 2014 is having a positive impact on rugby in China and in particular Jiangsu Province, with more local schools taking part. Fijian coaches and a willingness to engage with foreigners are very positive signs that the game is open to expansion and increased co-operation by all those taking part.

Dan Aylward and Mike West have championed the cause of the Rockets and recruited some 25 players from a wide range of countries including Italy, Uganda, China, Sri Lanka and the UK. Training when they can and taking part in some tour matches have been the main activities to date.



For the game itself, and in true rugby fashion, both teams were cheered off and congratulated each other on a game that was played in great spirits. The Ref never had to blow for foul play and was a great asset, ensuring continuity and ensuring the correct disciplines were observed.

Nanjing RFC has invited the Rockets to join them at the ground for contact training and some games, so we now hope that this will become a more regular event. This will provide a welcome structure and provide an extra base; their is an excellent facility with a full size rugby only pitch, supported by a medical team. The association with the Nanjing RFC could lead to a wider participation, regular training and more matches.

It is also worth noting that the teams had to vacate the ground to make way for the Ladies Team to practice, showing the extent to which the game is spreading.

For anyone wanting to learn more and to get involved, see www.nanjingfootball.com.rugby.

Movie Review - Twilight 4: Breaking Dawn

Breaking your jaw or your heart?

By Laura Helen Schmitt

■ As the sun sets on the Twilight saga, millions of fans drag their boyfriends to the cinema to see the last time Stewart and Cullen appear on screen as Bedward (or was it Ella?).

Even those amongst us who do not obsessively follow Twilight (I didn't believe they existed, either) will have gathered that sullen teenager Bella has turned into a vampire in the finale of the bloodsucker romance. If there is one thing I learned from this movie, it's that vampires are sexy! With triple fake lashes and multiple coatings of eye shadow, Bella has turned into quite a femme fatale. This portrayal of a superhuman species, that eats us, as desirable is one of the things that amazes me most about humanity. It seems I am in the minority as one who doesn't think, "You want to eat me? That's so hot!"

At least watching all this should recompense all those boyfriends who went to the movie to save their relationship (I have the Weibo tweets to prove this!). Still, it is also Kristen whom

many a viewer has enjoyed criticising. As my cinema companion put it, "She always has such a grumpy face. In Snow White she looked as if she had wandered into the wrong film. At least in Twilight it matches her role."

Vampire flicks have the ability (and permission) to withstand the rules of the time-space continuum. It is the rule of the adaptation that chunks of the story wander off never to be seen again, whilst elsewhere the movie resembled a piece of chewing gum stretching longer and longer.

What caught my attention most and what I would like to applaud were the credits. That's something you don't see too often in a movie review, I know. But really, the credits showed pictures of each cast member of all four movies. The hard work and love that went into making them was so tangible. It really felt like the end of a series, and according to some fellow movie goers it was even the best of the entire series. Admittedly, it does have a bit of everything; romance, fighting action and most importantly a whole lot of eye candy.



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御庭精品酒店 (秦淮河)

E5, No 388, Yingtian Jie (inside Chenguang 1865 Technology Park)

应天大街388号 (晨光1865科技创意产业园) 第E5幢

51885688

www.regalia.com.cn

A Thai style Spa offering a holistic approach to rejuvenation and relaxation, exuding serenity, peace and solitude.

Tangshan Easpring Hot Spring Resort

汤山颐尚温泉度假村

8 Wenquan Lu, Tangshan, Jiangning

汤山镇温泉路8号

51190666

A Leisure hotel in Tangshan offering different types of bathing.

Museums & Parks

Nanjing Massacre Museum

侵华日军南京大屠杀遇难同胞纪念馆

418 Shuiximen Jie

水西门428号

86612230 / 86610931

Hours: Tue - Sun from 8:30 to 16:30

Located on a former execution ground and mass burial place of the massacre. Admission is free.

Rabe House 拉贝故居

1 Xiaofenqiao, Guangzhou Lu

小粉桥1号

Tuesday - Sunday from 8:30 to 16:30

The former home of the German Industrialist who saved thousands of Nanjing people in 1937 during which time the house served as a refugee shelter.

Nanjing Brocade Museum

南京云锦博物馆

240 Chating Dong Jie 茶亭东街240号

86518580 Hours: 8:30am - 5:00pm

Visitors can observe professionals working on wooden looms making the finest brocade on earth.

City Wall Museum 南京明城墙遗址博物馆

8 Jiefang Men 解放门8号

83608359

Long-gone city gates, maps and a full-scale model of the walled city. Captions in Chinese.

Nanjing Museum 南京博物院

321 Zhongshan Dong Lu 中山东路321号

Artifacts from Neolithic to communist.

Qingliangshan Park 清凉山公园

Guangzhou Lu, near the intersection of Huju Lu

广州路西端

A quiet park, once home to Chinese artists, that offers calligraphy and stone museums, as well as an art gallery and pottery studio open to the public.

Nanjing Science Museum 南京科技馆

9 Zijinhua Lu, Yuhua District

雨花台区紫荆花路9号

58076158

Hands-on fun and learning for kids. IMAX Cinema.

Gulin Park 古林公园

21 Huju Bei Lu 虎踞北路21号

Gardens, paintball and BBQ plus a view of the city from the top of the TV tower.

Jiuhuashan Park 九华山公园

Beijing Dong Lu 北京东路

Climb to the top of the park to visit the temple and pagoda. A great way to get on the city wall for a scenic spot with gorgeous views of the city.

Zixia Lake 紫霞湖

A mountain fed lake in which you can swim. Please exercise with care - a number of deaths occur each year as a result of cramp brought on by cold currents flowing into the lake from deep inside the mountain.

Nanjing Hongshan Forest Zoo

红山森林动物园

101 Heyan Lu 和燕路101号

Underwater World 海底世界

South side of Purple Mountain

中山陵四方城8号

8:30am-5pm

Xuanwu Lake Park 玄武湖公园

1 Xuanwu Xiang 玄武巷1号

Offers trails for walking biking and running, with playgrounds, gardens, restaurants and boats for rent.

Mochou Lake Park 莫愁湖公园

35 Hanzhongmen Da Jie

汉中门大街35号

Home to the annual Dragon Boat Race, and great for boating or a walk in a peaceful environment.

Zhongshan Botanical Garden

中山植物园

Covering over 186 hectares and home to more than 3000 plant species.

Business & Education

International Education

British School of Nanjing 南京英国学校

Building 2, Jinling Resort, Baijiahu Dong Lu
佳湖东路湖滨金陵饭店2号楼
52108987

Nanjing International School 南京国际学校

8 Xueheng Lu, Xianlin College
and University Town
仙林大学城学衡路8号
85899111

EtonHouse Nanjing 伊顿国际教育集团

6 West Songhua Jiang Jie,
Jianye District (near Olympic Stadium)
南京市松花江西街6号, 建邺区, 靠奥体北门
(中华紫鑫广场北面) 金陵中学实验小学内
8669 6778

Novas Education Management

诺瓦斯国际
2405, Building A, New World Centre,
88 Zhujiang Lu
珠江路88号新世界广场A幢2405
68858565

Foreign Trade & Economic Development Agencies

Australian Trade Commission

澳大利亚贸易委员会南京代表处
1163, 11F, World Trade Center, 2 Hanzhong Lu
汉中中路2号金陵饭店世界贸易中心11层1163室
84711888 -1163

Netherlands Business Support Office

荷兰贸易促进委员会南京代表处
Suite 2316, Building B, 23/F, Phoenix Plaza,
1 Hunan Lu
湖南路1号凤凰国际广场B楼23层2316室
84703707

Baden-Württemberg International

德国巴登符腾堡州国际经济和科技合作协会
7-3 Dabe Xiang Meiyuan Xin Cun
梅园新村大悲巷7-3号
84728895

China-Britain Business Council, Nanjing

英中贸易协会南京代表处
Rm 2514-2515, 50 Zhonghua Lu
中华路50号2514-2515室
52311740

European Union Chamber of Commerce 中国欧盟商会(南京)

30F, 1 Zhujiang Lu 珠江路1号30层
83627330

Canadian Trade Office Nanjing

加拿大驻南京商务代表处
#1261, World Trade Centre, 2 Hanzhong Lu
汉中中路2号金陵饭店世界贸易中心1261房
84704574

Korea Trade Investment promotion agency

大韩贸易投资振兴公社南京代表处
Unit A, 40F, 1 Zhujiang Lu
玄武区珠江路1号珠江壹号大厦40楼A座
84704574

Language Training

New Concept Mandarin 新概念汉语

3302, Block A, New Century Plaza, 288 Zhongshan Dong Lu
白下区中山东路288号, 新世纪广场A座3302
84872361
www.newconceptmandarin.com
nanjing@newconceptmandarin.com
Local branch of the Hong Kong based Mandarin tutoring specialist with 20 years of experience in applied linguistic research and teaching.

Alliance Française de Nanjing 南京法语联盟

4F, Qun Lou, 73 Beijing Xi Lu
北京西路73号裙楼四楼
83598762
Nanjing Normal University (Xianlin Campus), 28 Xueheng Lu
南京法语联盟仙林分部 南京师范大学附属实验学校行政楼四楼下, 学衡路28号
83598876
www.afnanjing.org
info.nanjing@afchine.org

JESIE-Goethe-Language Centre

JESIE - 歌德语言中心
Jiangsu College for International Education, 3rd Floor, 205 Shanghai Lu
江苏省国际教育学院3楼, 上海路205号
83335690
www.goethe-slz.js.cn

Jack's Mandarin Team-Times New Language

Jack 汉语—时代新语
5F, Jiangsu Culture Mansion, 89 Zhongshan Nan Lu
中山南路89号江苏文化大厦5楼
13851864492
smartcousin@hotmail.com
Extensive experience in teaching Chinese to locally-based foreigners employed in international companies.

Clubs & Charities

Nanjing International Club 南京国际俱乐部

www.nanjinginternationalclub.com
A club 500 plus strong in membership and with events take place weekly, monthly and annually.

Nanjing Toastmasters

南京第一家英语演讲俱乐部
www.nanjingtoastmasters.com
Weekly meetings at Hohai University.

Hopeful Hearts

www.hopefulhearts.info
Raises funds for medical treatment of children with heart conditions.

Pfrang Association

普方基金会
7-3 Dabe Xiang Meiyuan Xin Cun
梅园新村大悲巷7-3号
84729068
www.pfrang-association.org
Helps sponsor the education of children in poor regions of Jiangsu province.

Shopping

For the Home

B&Q 百安居

90 Kazimen Da Jie (beside Metro)
南京卡子门大街90号麦德龙旁
52450077

IKEA 宜家家居

99 Mingchi Lu (East side of Kazimen Plaza)
南京市秦淮区明匙路99号(卡子门广场东侧)
4008002345

Working House

生活工场
4F, Zifeng Tower, Zhongshan Bei Lu
中山北路紫峰大厦购物广场4F
52360109
Stylish kitchenware in dark tones, candles and colourful vases or even camera cases; just a few of the fascinating products that await in every corner of this shop with two other branches in Nanjing.

Hongxing Furniture

红星国际家具广场
224 Zhongyang Lu 中央路224号
83118005
Large furniture mall with many shops. Large range of prices, styles, etc.

Jinsheng Market 金盛百货大市场

2 Jianning Lu
下关区建宁路2号(南京南湾对面)
9 Wangjinshi (off Changjiang Lu)
玄武区长江路网市9号
Daqiao Bei Lu (beside North bus station)
江苏省南京市浦口区大桥北路(长途北站旁)
58507000
Large indoor market with everything from home décor to wires, Christmas trinkets and electronics. Cheap but be prepared to bargain.

Jinling Decoration Market

金陵装饰城
88 Jiangdong Zhong Lu
江东中路88
86511888
Everything needed for a new home.

Longjiang Flower Market

龙江花卉市场
78 Qingliangmen Da Jie
清源大街78号
Huge flower market with plants, cut flowers, fish tanks and fish, plus a selection of gardening tools.

Modern House NJ (Remo) 摩登舍

Ground Floor, Lan of mercy and Social Hall, off Huaqiao Lu
慈悲社兰之堂5-2号
86555566
www.amodernhouse.com.cn
Copied designer furniture & décor.

Art

Jiangsu Art Gallery 江苏省美术馆

266 Changjiang Lu 长江路266号
84506789
Local artists' work, changed frequently.

ART 国艺堂

D-1 Shuimuqinhui, 99 Shitoucheng Lu 石头城路99号水木秦淮D-1号
84506789
Picture framing service and art related supplies.

Stone City Modern Art Creation Gallery

石城现代艺术创意园
72 Beijing Xi Lu 北京西路72号
Exhibition of modern Chinese art.
55583708

Shenghua Art Center

南京圣划艺术中心
2 Zhoutai Lu, on Jiangxin Zhou (Grape Island)
江心洲民俗街洲泰路2号(原乡土乐园)
86333097 86333100
Exhibition of Chinese contemporary art.

Nanjing Drug Art Museum

Building 22, 12 Dinghuai Men Jie
定淮门12号(世界之窗软件园) 22号房
83752646

Social experiments between local and foreign artists.

Malls

Deji Plaza 德基广场

18 Zhongshan Lu 中山路18号
84788066

A premier mall with wide variety of high class shops such as Louis Vuitton and Burberry. Includes also a movie theatre.

Nanjing Aqua City 南京水游城

1 Jiankang Lu 健康路1号
52233999

Home to many restaurants and western brand name shops as well as a cinema and the BHG import supermarket.

Golden Eagle Shopping Center

金鹰国际商城
89 Hanzhong Lu 汉中中路89号
84708899

Offers a wide selection of clothing, homeware, and a foreign food supermarket on the upper floor.

Wanda Plaza 万达广场

88 Hongwu Lu
白下区洪武路88号(近淮海路)
84783706

98 Jiangdong Zhong Lu
江东中路98号

86805588 / 86805577

Largely occupied by Chinese brands but with an increasing number of well known foreign retailers in the process of moving in. Includes Walmart outlets and large cinema (IMAX in the Hexi location).

Golden Wheel In-Citi 金轮新天地

8 Hanzhong Lu 汉中中路8号
84773788

Many restaurants plus brands such as Sephora, H&M, and Timberland, plus the ubiquitous Costa Coffee.

New City Mall 新城市广场

99 Caochangmen Da Jie 草场门大街99号
86210888

Many brand name shops, restaurants, a yoga studio, and a movie theatre.

Orient Department Store 东方商城

2 Zhongshan Nan Lu 中山南路2号
Gucci, Celine and other designer brands.

Electronics

Professional Photography Equipment Market

照相器材专业市场
3F, Binjiang Friendship Shopping Center, 301
Jiangdong Bei Lu
江东北路301号滨江友好商城三楼
Specialists in wedding photography plus equipment and lighting, flash etc.

Camera & photography equipment Market

东鼎照相器材市场
Dongding Plaza, 699 Zhujiang Lu
珠江路699号东鼎照相器材市场
Widely regarded as the best camera and equipment market in Nanjing.

Mobile phone shops on Danfeng Jie

丹凤街-手机
Indoor markets specialized in new and second-hand mobile phones and repairs.

IT products on Zhujiang Lu

珠江路-IT产品
A multitude of stores that selling everything you

can imagine and more; computers, cameras, MP3 and MP4 players, iPad, webcams, hard drives, and portable flash drives.

Video games on Zhongyang Lu

中央路-电子游戏

Any type of video game for all video game systems. Also do minor repairs.

Suning Electronics 苏宁电器

Local firm that is now one of China's largest retailers for electrical household appliances. Branches all over Nanjing.

Sports

Decathlon 迪卡侬

286 Ningli Lu (next to Metro)
宁漂路286号(麦德龙对面)
Sport Megastore, 9am-9pm

Giant 捷安特

178 Zhongshan Bei Lu, opposite the fabric market
"Bu Bu Bu"
中山北路178号
83611227
Largest branch of the popular bike manufacturer.

Jinxianghe Rd 进香河路

The outdoor store street in Nanjing; shops for biking, hiking, backpacks, equipment and apparel for outdoors.

Groceries

Fields

www.fieldschina.com
Shanghai's premier online grocery store for safe, high quality, delicious food delivery to your door. Delivering to Nanjing residents every Wednesday with free delivery for all orders over ¥500.

Nanjing Bakery

www.nanjingbakery.com
Delivery of home made cakes, ready to bake pizzas, lasagna etc. plus a range of grocery items such as pasta, butter, cheese, sauces and spices.

HomeGrocerChina

Rm 503, Building 65, Yushuiwan Garden, 169
Yudao Jie 御道街169号御水湾花园65室503室
84400397
www.homegrocerchina.com
Online shopping of premium imported products conveniently delivered to your door.

Metro 麦德龙

288 Ningli Lu 宁漂路288号
300 Jianning Lu 下关区建宁路300号
German hypermarket with a wide selection of foreign foods.

Carrefour 家乐福

235 Zhongshan Dong Lu
中山东路235号
84658588
The omnipresent French hypermarché with four stores in Nanjing and a fifth (Pukou) on the way.

RT Mart 金润发

39 Danfeng Jie
玄武区丹凤街39号(近北京东路)
83358788 / 83356077
Chinese supermarket with a decent foreign food section and three outlets in Nanjing

Auchan 欧尚

151 Hanzhongmen Da Jie
汉中门大街151号(近纪念馆东路)
86555568
Another French hypermarket with three stores in Nanjing.

BHG Market

B2 Floor, Aqua City, 1 Jiankang Lu 健康路1号水游城地下2层
66985066 / 66985068
91 Matai Jie
马台街91号
68675666 / 68675699
Features a very large stock of imported goods plus fresh organic fruit and veg.

Yaohan City Market

南京八佰伴
Phoenix International Bookmall, 1 Hunan Lu
湖南路1号凤凰国际
Foreign food supermarket.

Times Grocery

泰晤士
48 Yunnan Lu 云南路48号
83685530
Compact yet its location close to the home of many expats, especially students make this a very popular foreign food store with a wide selection of imported yet pricy food.

GSAB 新源宝

6-1C16 Block 6 Taiwan Product City, Hexi Dajie
河西大街台湾名品城6馆6-1C16号
52360050
Limited selection of imported items from Taiwan difficult to find elsewhere.

Organic Food 有机食品

Available in many supermarkets and big Chinese food markets, but need to ask staff. Organic foods can be ordered online from <http://shop.njaf.gov.cn>.

Wine Outlets

Aussino Cellar 富隆酒窖

Room 109, 198 Zhongshan Dong Lu
隆酒窖 南京市中山东路198号109室
84679799
www.aussino.net

Ziyo Wines 南京紫元酒窖

18 Mochou Dong Lu 南京市建邺区莫愁东路18号
13770923489

Eminence Cellar

香松酒窖
Inside Wutaishan (opposite to Jin Inn)
Guangzhou Lu 广州路, 五台山体育场
66012088

Chateau Family Cellar 名庄世家酒窖

16-10 Mochou Hu Dong Lu
莫愁湖东路16-10
87781899 / 13852287767

Jiangsu Jiuchao Distillery 江苏九朝酒业

278 Hongwu Lu
洪吴路278号
84404159

Foreign Language Bookstores

Foreign Language Bookstore

外文书店
218 Zhongshan Dong Lu (Beside Taiping Nan Lu)
中山东路218号长安国际(太平南路口)
57713287

Xinhua Bookstores

新华书店
56 Zhongshan Dong Lu (near Hongwu Lu)
新街口店白下区中山东路56号(近洪武路)
86645151
54 Hunan Lu (near Matai Jie)
鼓楼店湖南路54号(马台街口)
83374645

Phoenix International Book Mall
凤凰国际书城
1 Hunan Lu
鼓楼区湖南路1号八佰伴旁(近中央路)
83657000 / 83657111

Online Shopping

Chunjie365
www.chunjie365.com
cs@chunjie365.com
58933356
Online shopping site with English version that offers fun and unique gifts from the US and Asia with the ability to engrave or personalise for that special someone.

Services

Travel

N Lufthansa German Airlines
德国汉莎航空公司
Reservation Service:
4008 868 868 (CH,EN)
Sales Office: Room 951, World Trade Center, 2 Hanzhong Lu
汉中中路2号金陵饭店世贸中心951室
Fax: 84722624
nanjing_lufthansa@dlh.de
Lukou Airport Int'l Check-in Service - Room 417

N D.T. Travel
大唐国际(香港)商旅服务管理有限公司
22E, Golden Wheel Mansion, 108 Hanzhong Lu
汉中中路108号金轮大厦22E
84720097
Ticket Booking: 400 886 1212 (FREE)
Quality English service that includes flights, visas, hotels and holiday packages.

Transportation

Nanjing Train Station
南京火车站
141 Longpan Lu
新庄龙蟠路141号
85822222 (enquiry)
85824224 (tickets)
www.njstation.com
Online train timetable and booking, but only in Chinese.

Nanjing South Train Station
南京南站
Shuanglong Dadao / Yunan Lu
雨花台区双龙大道玉兰路
52414183
Principal stop on the Shanghai to Beijing high speed train line.

Nanjing Lukou International Airport
南京禄口机场
Lukou Town, Jiangning District
江宁区禄口镇
968890 52480499
Serves all parts of the country in addition to direct international flights to Germany, Japan and Korea.

Airport Shuttle Bus
机场大巴
¥20
1. East square, Nanjing Railway Station, 221 Longpan Zhong Lu 南京火车站 龙蟠中路221号 6am-8.30pm, leaving every 30mins
2. Nanjing Zhonghua Men Station, 508 Yingtian Da Jie 南京中华门车站 应天大街508号 6am-9.00pm, leaving every 20mins

Nanjing Coach Terminals
南京长途汽车站
Coach timetable/ticket enquiry 96196

Nanjing Zhonghuamen Coach Terminal
南京中华门长途汽车总站
508 Yingtian Da Jie
应天大街508号
52418504

Nanjing North-Central Coach Terminal
南京中北长途客运中心
160 Huahongcun
秦淮区红花村160号

Nanjing Zhongyngmen Coach Terminal
南京中央门长途汽车总站
1 Jianning Lu
建宁路1号
85531288

Healthcare

N Nanjing International SOS Clinic
南京国际(SOS)紧急救援诊所
1F, Grand Metropark Hotel Nanjing,
319 East Zhongshan Lu
中山东路319号维景国际酒店1楼
84802842 (by appt.)
Mon-Fri 9am-6pm, Sat 9am-12noon / 24hr Alarm Center: 010 6462 9100
www.internationalsos.com
Western doctors and public pharmacy. Service listed in English & Chinese. Multilingual staff: EN/CN/JP/DE.

N Flossy Care
福乐氏齿科诊所
#105, 1 Huaneng Garden, Taiping Bei Lu
南京太平北路108号华能城市花园1幢105
13951994471 / 84069389
www.025ya.com
Offers all kinds of oral treatments including dental implants, crowns or bridges, dental whitening, cosmetic dentistry, root canal therapy, orthodontics and more. 100% Bilingual staff with another branch in Suzhou.

N Global Doctor
环球医生
6 Mochou Hu Dong Lu (next to Shuiximen Da Jie)
建邺区莫愁湖南路6号左邻风度花园01幢1楼
86519991
Emergency Number: 13805174397
www.globaldoctor.com.au
Australian medical company offering primary and occupational healthcare plus emergency assistance. Multilingual staff: EN/IT/JP/PT/ES/KO/CN.

Health Examination Center
江苏省国医馆
2F, Outpatient dept. of NJUTCM, 282 Hanzhong Lu
汉中中路282号南京中医药大学门诊部二楼
86646068
www.joinmi.com
English speaking staff, diagnosis by imported advanced medical technology and treatment by Traditional Chinese Medicine. 100% non-invasive.

Nanjing Entrance and Exit Inspection and Quarantine Bureau
江苏出入境检验检疫局
1 Baixia Lu 白下路1号
52345328 / 84456805
Health checks for work permit / visa applications.

Gulou Hospital 鼓楼医院
321 Zhongshan Lu 中山路321号
83304616
The major trauma hospital (24 hr).

Nanjing Children's Hospital
南京市儿童医院
72 Guangzhou Lu 广州路72号
83117500

People's Hospital 人民医院
300 Guangzhou Lu 广州路300号
83718836
The major western medicine hospital.

Yifeng Super Drugstore 益丰大药房
159 Hanzhong Lu (west of JS hospital of TCM)
汉中中路159号(省中医院往西30米)
86795111-825 8am-9pm
English speaking staff.

Jiangsu Provincial Hospital of TCM
江苏省中医院
155 Hanzhong Lu 汉中中路155号
86617141
The major Chinese medicine hospital.

Jiangsu People's Hospital
江苏省人民医院
300 Guangzhou Lu 广州路300号
83718836
The major western medicine hospital.

Nanjing Maternity and Child Healthcare Hospital
南京市妇幼保健院
123 Tianfei Xiang 天妃巷123号
84460777
The major maternity hospital in Nanjing.

BEN-Q Hospital 明基医院
71 Hexi Da Jie 河西大街71号
58807810
Another popular choice for expats, BENQ is staffed by local specialists, with occasional visits from Taiwanese doctors.

Dan-De Dental Clinic 丹德齿科
D6, 9F, Huawei Mansion, 107 Shigu Lu
石鼓路107号华威大厦9楼D6
84217177
Centrally located dental clinic with western standards and several other branches.

KB+ Dental Hospital 康贝佳口腔医院
Huafu Mansion, 31 Fujian Lu
福建路31号华福大厦
83433333 / 4001108899
www.kangbeijia.com
Jiangsu's first digital dental hospital.

N Nanjing Union Dental Clinic
南京友联齿科
1F, Grand Metropark Hotel Nanjing,
319 Zhongshan Dong Lu
中山东路319号维景国际酒店一层
84818891 / 84808888-6555
dentist@uniondental.cn
Western standard dental care with English language.

Property Services

N Sun Homes Real Estate
南京中涛房产经纪咨询有限公司
Room 1901, Xinghan Mansion, 180 Hanzhong Lu
南京市汉中中路180号星汉大厦1901室
51860592 / 5186 0590
www.shre.com.cn
sunhome@shre.com.cn
Pre-move Consulting, orientation programs, home search service, settling-in programs and vehicle leasing. Branch offices in Wuxi and Suzhou.

N Crown Relocations
嘉柏(中国)国际货运代理有限公司
Rm 1908, Block B, New Century Plaza,
1 Taiping Nan Lu
太平南路1号新世纪广场B栋1908室
84541017
Provides moving services, school search, intercultural services and a host of departure and destination services for relocating employees, expatriates, diplomats and private customers.

CMR Corporate Property & Relocation

南京浩麦房地产咨询

12C1, Jinlun Mansion, 108 Hanzhong Lu
汉中中路108号金轮大厦12C1座
84701658

www.cmrchina.com

Complete relocation service to multinational companies, with additional services including driver's license and import/export of pets.

Training & Coaching

MTI Nanjing

#1402, Building 1, World Times Square, 8 Dongbao Lu
东宝路8号时代天地广场1幢1402室
84714552

www.mticonsulting.com

Provides HR coaching and training solutions, combining international standards with local market needs. The MTI team supports companies of all sizes and branches from a new office in Nanjing.

Dan Clarke

www.lets-get-happy.com

Nanjing based life coach offering advice on how to become happier and less stressed, plus ways to improve your life.

JESIE Corporate Training

苏教国际企业培训

Suite 210, 205 Shanghai Lu
南京市上海路205号210 办公室

Legal

Picozzi & Morigi Law Firm

意大利高基莫里吉律师事务所

A4, 21F, Golden Eagle, 69 Hanzhong Lu
南京市白下区汉中中路89号 金鹰国际商厦21楼A4
86556731

nanjing@picozzimorigi.it

www.picozzimorigi.cn

www.picozzimorigi.com

Italian law firm operating in China since 1991 and licensed by the Ministry of the Justice with two representative offices in Nanjing and Shanghai. Provides legal services in English, French, Chinese, Spanish, Italian and German with special regard to investing in China, M&A, labour law, IPR protection and cross border dispute.

Dacheng Law Offices

大成律师事务所

2F, 72 Beijing Lu
2楼北京西路72号中华人民共和国
83755108

nanjing.dachenglaw.com

Hongliang.Hu@dachenglaw.com

Ranked #1 in Asia by size, with branches in 26 countries and all over China. Nanjing branch is ranked #1 in Jiangsu Province (EN/CH/ES/JP/KO).

Jeffrey Wang

中银(南京)律师事务所

8F, Jincheng Tower, 216 Longpan Zhong Lu
南京市龙蟠中路216号8楼

13605182614 / 58785588 / 58788688

wyz_jeff@163.com

Business lawyer with more than ten years legal practice in Nanjing plus fluent English and knowledge in both legal and business areas.

Faith Houses

Nanjing International Christian Fellowship

Ramada Hotel, 45 Zhongshan Bei Lu

南京中山路45号 南京华美达怡华酒店

Sundays 9:30am to 11:30am

Foreign passport holders only. English service. Translation available in Chinese, French and Spanish.

KuanEumHui Korean Buddhist Club

观音会南京韩人佛教会

1703, Building 2, Fuli Shanzhuang
富丽山庄3栋1703室

13222018582

Service: 11:00am

Shigulu Catholic Church 石鼓路天主教堂

112 Shigu Lu 石鼓路112号

84706863

Korean service: Sat 4.30pm

English/Chinese Service: Sun 4.30pm

The Church of Jesus Christ of Latter Day Saints

Jingli Hotel, 7 Beijing Xi Lu

北京西路7号晶丽酒店

Mormon service, Sun at 10am

Foreign passport holders only.

Pets

Amy Hao Hao Pet Care

爱咪好好

18 Nantai Xiang Xi (off Wang Fu Da Jie)

王府大街南台巷西18号

84203097 / 13952034351

Professional cat and dog grooming service run by a local Nanjing girl who speaks fluent English.

Tom Dog Pet Center

汤姆狗宠物中心

1 Shanghai Lu 上海路1号

86662858

Pet stayover and dog walking service, retail outlet and English speaking staff.

Nanjing Veterinary Station

南京畜牧兽医站宠物总医院

448 Longpan Zhong Lu

龙蟠中路448号

84484781

Major centre for vet services and vaccinations.

Media Production - Design - Photography

SinoConnexion

南京贺福文化传媒有限公司

14F, Building 1, World Times Square, 8 Dongbao Lu
鼓楼区东宝路8号时代天地广场1幢1417室

84718617 / 13851522275

www.sinoconnexion.com

info@sinoconnexion.com

International award winning professional foreign owned video and media production company with 25 plus years experience, and 19 years of work in China. Advertising agency services also available.

VOZ Design

嗓音设计

Office 612, Sunong Building, 357 Mochou Lu

莫愁路357号苏农大厦612室 210004

85520158 / 180 6168 5196 / 159 5057 5174

www.vozdesign.com

contact@vozdesign.com

Professional marketing oriented graphic design and brand development. No copies, no templates, only creativity and lots of brain juice. Mediocrity is a disease we fight everyday.

Nicolas Harter Photography

137 7076 1603

www.nicolasharter.com

A French photographer specialising in wedding, commercial and event photography, and author of photo-book "Africa Square", a profile of African artists at the 2010 Shanghai Expo.

Phrephotos Photography

1377 099 9175

www.phrephotos.com

Photographic services offered. Product shots, portraiture and more.

Miscellaneous

Icalse Copier Rental 南京艾科思商贸有限公司

Huashan Hotel, Zhujiang Lu, Nanjing

南京珠江路华山饭店内

6866505

www.icalse.com

icalse@126.com

Photocopier and shredder rental, in all sizes including those for industrial use. Other branches in Suzhou, Kunshan and Shanghai.

Interpreter & Translation Service

Professional interpreter with extensive Sino-foreign business background

13002512862

nanjing.interpreter@gmail.com

Satellite TV Installation Service

13770323459

nanjingstv@gmail.com

Bottled Water Delivery Service

By Coca-Cola Nanjing

400822288 (Free)

Mineral water, pure water, water machine cleaning.

Lustre Cobbler 莱斯特皮鞋修饰

Golden Eagle Shopping Center, 89 Hanzhong Lu

汉中中路89号金鹰国际

Central Department Store, 79 Zhongshan Nan Lu

中山南路79号中央商场

Hong Bang Tailor

红邦裁缝

18 Nanxiu Cun, Shanghai Lu 上海路南秀村18号

The tailor of choice for many a Nanjing expat.

Leisure & Sports

Massage & Spa

Pathways Spa & Lifestyle Club

颐庭Spa生活会馆

13F, Tian'an International Building,

98 Zhongshan Nan Lu 中山南路98号13楼

84540166

www.pathway-spa.com

Lifestyle club consisting of a dedicated spa area with private treatment rooms, Thai Massage room and Foot Massage room. Other facilities include yoga and meditation rooms, sky garden lounge and private function rooms.

Flow SPA 川·天地

46 Xijia Datang, Ming Cheng Hui (200m north of

Xuanwu Lake's Jiefang Gate)

明城汇西家大塘46号

57718777

Hours: 10.30am-10.00pm

Sino-German joint venture. 12 luxurious single and twin private suites for men & women.

Shoujia Medical & Health Center 手佳按摩

136 Changjiang Lu 长江路136号

84702129

Various types of massage with blind masseurs.

Facial-Spring 春之源美容中心

28-1 Dashiqiao, Danfeng Jie 丹凤街大石桥28-1号

83604422

Various packages available including face, neck and shoulder massage.

OneZo 春之源美容中心

400 Zhongshan Nan Lu 中山南路400号

85861099

Upmarket spa with a focus on TCM catering for CEO types.

Gyms & Sports

NU Yanlord Tower Club

仁恒国际俱乐部

116 Lushan Lu
南京市建邺区庐山路116号
87765111
www.yanlordtowerclub.com
A wide range of leisure and entertainment facilities.

Olympic Century Star Ice Skating Club

奥体世纪星滑冰俱乐部
222 Jiangdong Zhong Lu (Inside Olympic Center)
江东中路222号奥体中心内
86690465 / 86690467

Nanjing North Star Ice Skating Club

南京北极星滑冰俱乐部
Qinhua Sports Center,
20 Pingjiang Lu
秦淮区平江府路20号
52200031

Ninth City Billiards 9城花式撞球

1912 District, 52 Taiping Bei Lu
太平北路52号1912街区
84504303
1pm till late. ¥15/hr in the afternoon.

Nanjing Leiniaio Paragliding Club

南京雷鸟滑翔伞俱乐部
Wutaishan Sport Center Tennis Stadium
南京市五台山体育中心网球馆
84458450 / 15335179782

Klein Billiards 克莱恩台球

135 Hongwu Lu 洪武路135号
51587158

Zhongshan Shooting Club

中山射击俱乐部
12 Lifu Jie
白下区李府街12号
84615141
Shotgun, rifle and pistol shooting, into the city wall!

Changqing Taekwondo 长青跆拳道馆

145 Zhongshan Dong Lu
玄武区中山东路145号
84541055

Karate Eifuukaikan 空手道影风道场

96 Yushi Jie 鱼市街96号
52989189

Pisarev Ballet 比萨列夫芭蕾舞学校

B901 Junlin International Mansion, 5 Guangzhou Lu
广州路5号君临国际B901室
86975095

Daoshun Archery 道顺射箭

Wutaishan Sports Centre, 173 Guangzhou Lu
广州路173号五台山体育中心
51888882

Golf

NU Sofitel Zhongshan Golf Resort

钟山高尔夫俱乐部
7 Huanling Lu 环陵路7号
84606666

Nanjing Harvard Golf Club

南京昭富国际高尔夫俱乐部
176 Zhenzhu Jie, Pukou
南京市浦口区珍珠街176号
58853333

Ginkgo Lake Golf Club 银杏湖高尔夫俱乐部

1 Guli Yinxing Hu 江宁区谷里银杏湖1号
86139988

Art & Culture

Nanjing Art and Cultural Center

南京文化艺术中心
101 Changjiang Lu 长江路101号
84797920
Regular large-scale shows by professional Chinese and foreign performers.

Jiangnan 631 Niuda Theatre

江南631牛达剧场
5 Yanling Xiang 延龄巷5号
84419786
Weekend Chinese modern small theater shows.

Nanjing Art Academy Concert Hall

南京艺术学院音乐厅
15 Huju Lu 虎踞北路15号
83498249
Irregular performances by Chinese and overseas students and faculty.

Jiangsu Kunqu Theatre 兰苑剧场

4 Chaotian Gong 朝天宫4号
84469284
Live performance of Kunqu opera.

Beauty

NU Wan Yan Shi Beauty Salon

完颜氏美容沙龙
Room 108, Building 2, 9 Wenfan Lu
文范路9号2幢108室
85791042

VS Philosophy Hair Salon

沙宣理念美发
6F, Deji Plaza 德基广场6楼
84763486

Nail Bar 指爱你美甲

44 Wangfu Da Jie
王府大街44号
84209596

Sweet Love in Nails 指间密语

89 Shanghai Lu
上海路89号

Food & Drinks

Asian Cuisine

NU The Lobby Restaurant at Fraser Suites

仁恒辉盛阁国际公寓大堂餐厅
116 Lushan Lu
建邺区庐山路116号
86268888 Ext. 643
Mouth-watering delights such as tender-grilled rib-eye steak, roasted chicken, or the seafood linguine cooked in spicy tomato sauce. Asian must-tries also include Hainanese chicken rice and laksa.

Keziguli Muslim Restaurant

克兹古丽餐厅
53 Wangfu Da Jie
王府大街53号
85981468
A delicious change from the standard Chinese cuisine: spicy noodles, potatoes, chicken and lamb dishes. Xinjiang performance.

Silk Road Moslem Restaurant

丝绸之路穆斯林餐厅
260 Guangzhou Lu
广州路260号
83705680
Some stay away, since it is not obvious that Silk Road has an English menu, with photos to boot. Signature dish boiled lamb chop and homemade yoghurt with

raisins are among the must-tries in a colourfully decorated environment accompanied by Uigur music.

Istanbul Turkish Cafe

食正坊咖啡店
209 Shanghai Lu
上海路209号
83309030
A range of Turkish and Vietnamese food, including Turkish "pizza", kebabs, wraps, freshly made yoghurt, and some desserts. All food is halal. No smoking section available.

Pho Saigon

金禾泰餐厅
2F, Huanya Plaza, 33 Shigu Lu
白下区石鼓路33号环亚广场2楼
84465722
Popular fare includes Vietnamese style noodles (pho) and others such as vegetarian dishes and seafood as well as the standard beef, pork, chicken and duck selections. Mains range from ¥26-50.

Indian Cuisine

NU Masala Kitchen

玛莎拉印度餐厅·酒吧
A05, No 12 Xian Yin Bei Lu, Xianlin
南京市栖霞区仙隐北路12号亚东商业广场A05
84448858
masala_kitchen@live.com
Offers vegetarian and meat dishes plus savory Tandoori oven dishes and exotic curries cooked fresh by a chef with over 20 years of experience in his hometown of Hyderabad. Also offers a fine selection of imported wines and beers.

NU Taj Mahal

泰姬玛哈印度料理
117 Fengfu Lu
丰富路117号
84214123
189 Shanghai Lu 上海路189号
83350491
Established in 2003, the Taj Mahal Indian Restaurant made a name for itself by offering a great variety and exotic blend of high quality authentic Indian cuisine that it continues to this day, making it forever popular with the foreign community.

Kohinoor Restaurant

科伊诺尔餐厅
2F, Ramada Hotel, 45 Zhongshan Bei Lu
中山北路45号华美达怡华酒店2楼
83122522
Vegetarian and non-vegetarian curries made in the original unimitable style of Indian and Pakistani cuisine prepared by chefs brought especially from the mystery lands.

Punjabi Restaurant

本杰比印度餐厅
2 Shizi Qiao, Hunan Lu
湖南路狮子桥2号
83245421
A well-established Indian restaurant in Nanjing offering traditional Kadhais, Murghas, Masalas and Vindaloos in addition to more familiar Chinese dishes. Free delivery within 3 kilometres.

NU Himalaya-Nepalese & Indian Restaurant

喜马拉雅尼泊尔印度餐厅
193 Shigu Lu (behind the Sheraton)
石鼓路193号
8666 1828
Himalaya is a very popular restaurant serving a variety of Nepali and Indian foods in a setting as authentic and inspired as the dishes themselves. English menu, English speaking staff, free delivery within 1 kilometre. Wifi available.

Japanese Cuisine

Wadouraku

和道乐日本居酒屋

121 Shigu Lu

石鼓路121号

84465760

Patronised by many from Nanjing's Japanese community, and largely thought of as the genuine Japanese experience in Nanjing.

Taiwan Teppan Corner

南京市建邺区三铁餐厅

LB148, Jinyuan Hexi Commercial Plaza, 341

Jiangdong Zhong Lu

南京市建邺区江东中路341号南京金源河西商业广场LB148

13770325443

Quality and affordable Teppanyaki experience aimed at office workers for lunch and dinner.

Taiyo Teppanyaki 大渔铁板

57 Zhongshan Lu

中山路57号

84729518

54 Taiping Bei Lu (in 1912)

太平北路54号, 在1912里

84458310

3 Kunlun Lu

昆仑路3号

58850588

All you can eat and drink special offer includes sushi, sashimi, sake, beer, and everything on the menu.

Korean Cuisine

Fudefang 福德坊

6 Taoguxincun, Hankou Lu

汉口路陶谷新村6号

83312091

Ke Jia Fu 可家福

38 Nanyinyangying (near Ninghai Lu)

鼓楼区南阴阳营38号(近宁海路)

83314283

Vegetarian

The Green Field – Vegetarian Restaurant

绿野香踪素食馆

1F Zhengyang Building, 56 Yudao Jie

御道街56号正阳大厦一楼

6661 9222

A wide selection of creative dishes and plenty of fresh vegetables along with special drinks and teas.

Pure Lotus 静心莲

1 Section C, Shuimuqinhuai, 99 Shitoucheng Lu

石头城路99号水木秦淮C区1号

83752306

LvLiuJv (Living by Green Willow) 绿柳居素食馆

248 Taiping Nan Lu (near Changfu Jie)

太平南路248号1-2楼(近常府街)

86643644

Western Bars & Restaurants

Studio 21 Grill Restaurant

藤美

193 Shigu Lu (behind the Sheraton)

石鼓路193号(石鼓湾美食休闲街区)

86795269 / 13072525212

With genuine European flavours, grilled meat and seafood specialties, Studio 21 also offers renowned home made desserts, all in an elegant and relaxing atmosphere. Special Set Lunch Menu with prices from ¥38 and specials for student and teachers, plus live music every Friday and Saturday during dinner.

Myth Bar 谜吧

60-6 Jiangsu Lu

江苏路60-6

83307877

Up-scale drinking and entertainment centre. Featuring live music, an Italian DJ, pool table and draught beers, Myth also features regular parties that draw large numbers of foreign patrons.

Danny's Irish Restaurant & Pub 丹尼·爱尔兰餐厅&酒吧

4F, Sheraton Nanjing, 169 Hangzhong Lu

汉中中路169号金斯利酒店4楼

8666 8888 7775

Quality hotel dinners plus the usual selection of beer and liquor in addition to being a good place to sit and chat. Live performances and TV sport. Open from 6 pm.

C-Lounge 玺酒廊

237 Zhongshan Dong Lu (back of the Central Hotel)

中山东路237号(中央饭店后门)

An altogether more ambient vibe from the people who brought us Castle Bar, differentiating itself with Chinese nostalgia themed events and parties. Open from 6pm - 2am on weekdays and often later at weekends. Free wifi.

La Cantina 南京米凯列酒业有限公司

#2-7 East Nantai Xiang (off Wangfu Da Jie)

南台巷东2-7号

58787665 / 13813842543

A small wine bar of appreciation and plain old relaxation with a considerable selection of wine (largely Italian) complimented by snacks and friendly Italian/Chinese service.

Tony Music Bar

南京托尼酒吧

6 Jinxianghe Lu

进香河路6号

84068176

Hangout that captures an elusive quality in the often indefinable persona that makes one feel immediately at home amid new surroundings and completely as one with total strangers.

Nail Jazz Bar

钉子吧

10 Luolang Xiang (200m south of the Sheraton)

罗廊巷10号, 立金斯利酒店200米

8653 2244

A relaxed bar that offers a wide variety of imported beers, stage and foosball table.

Blue Marlin 蓝枪鱼音乐餐厅

8 Changjiang Hou Jie, 1912

南京市玄武区长江路后街8号1912酒吧街

84537376

Liyuan Zhong Lu, Jiangning (near Baijia Lake)

利源中路(百家湖附近)

523932890

Yadong Plaza, 12 Xianyin Bei Lu

仙隐北路12号 亚东广场

One of the more established hangouts in Nanjing that with new locations make it still popular with expats. Offers quality drinks plus German and European dishes. Happy hour from 4-7pm.

Medi Mediterranean Bar & Food 地中海餐厅酒吧

Jinyin Jie, 158 Shanghai Lu

上海路58号--金银街

13584006102

Outdoor seating and signature cocktails, made utilizing specially imported ingredients. Small bar inside makes for a good location for a "rendezvous".

1850

法越年代

7F, Nanjing International Center, 201

Zhongyang Lu

中央路201号南京国际广场7楼

87785177

Nanjing's French-Vietnamese restaurant offers exquisitely presented dishes amid somewhat garish decor, prepared by a local chef with many years of experience abroad. Worth visiting for the lemongrass noodles alone.

Bebbis

百比思

1F, Orient Department Store, 2 Zhongshan Nan Lu

中山南路2号东方商城1楼

84730121

Interesting Fondue experience.

Cosima 可西玛

120 Shanghai Lu (near to Hankou Lu)

上海路120号

83337576

Famous for being the smallest restaurant in the city, serving a variety of Spanish food. Good tapas, pizza and a nice variety of wine. Outdoor seating expands the capacity of the restaurant considerably!

Secco Restaurant and Bar

喜客西餐厅

132 Changhong Lu

长虹路132号, 在玄武湖公园正门的南边

83370679

In its reincarnation, Secco is back in a new location sited in a former warehouse.

Talking, Talking 2, Talking 3, Talking 5 对话西餐厅

Room 101, 9 Pei De Li,

Ninghai Lu

宁海路培德里9号栋101室

83200844

Jinyin Street

金银街

83323969

Offers a surprisingly large variety of beers and liquors, as well as a good selection of food.

Don Quixote

堂吉珂德餐厅与酒吧

39 Chengxian Street,

off Zhujiang Lu

珠江路成贤街39号

83359517

This pub doubles as a Spanish restaurant offering a variety of cuisines. However, after the kitchen closes, a live band comes on upstairs. Downstairs, there is a large screen plasma TV and video games.

Sancho Panza 到堂吉珂德

173 Guangzhou Lu, Wutaishan Stadium North gate (take the stairs to the right)

广州路173号, 五台山体育场北大门内

(无为高尔夫球场西侧台阶上)

A 2-floor bar featuring live music, pool, food and quality eats plus a fully-stocked bar.

Ciao Italia 你好意大利

193-2 Shigu Lu (outside Sunglow Bay near the Sheraton) 石鼓路193-2号

86608807

Ciao Italia's master chef Giuseppe serves over 140 authentic Italian specialties, including 30 varieties of pizza that are considered some of Nanjing's best. Free delivery is available.

NJ Pisa Pizza

比萨科塔意式西餐厅

81-8 Shanghai Road
上海路81-8号
1580 517 7575

Pisa Pizza has a reputation for serving up the finest pizza in the city, straight from the wood fired oven.

NJ Country Road

约翰·丹佛

20-1 Nanxiucun
南秀村20-1号
87776422

With pasta, pizza, steak, coffee, wine, music and books, Country Road is both popular and elegant.

NJ Blue Sky Expat Bar & Grill

蓝澳西餐厅

77 Shanghai Lu
上海路77号
86639197

www.the-bluesky.com

One of the original expat bars to open in Nanjing, serving burgers, pizzas, plus Aussie meat pies and more. A wide range of beers and spirits are available, including several Australian brands; it is the only bar in Nanjing to serve Bundaburg Rum (Bundy). There are also weekly and monthly pool competitions, music you thought you had forgotten about and weekend openings at 10.30am.

NJ Ellens Bar

艾伦酒吧

132-3 Guangzhou Lu
广州路132-3号
83641119
丁家桥75号
58825052

75 Dingjia Qiao

Laid back and relaxed atmosphere plus food & drinks at great value prices make this a favourite amongst the student crowd.

NJ Swede and Kraut

云中餐厅

12 Nanxiucun 南秀村12号
86638798

Features an impressive beer list, including German and Belgian labels, alongside a menu of traditional European foods and desserts. Take out and special holiday dinners are available.

NJ Eminence Cellar

香松酒窖

Inside Wutaishan (opposite to Jin Inn),
Guangzhou Lu 广州路, 五台山体育场
66012088

High quality western restaurant offering organic food, breads baked on-site; a full cigar bar, private meeting rooms and a huge wine cellar.

NJ Soul Mate

索味法式休闲餐厅

15-1 Nanxiucun,
off Hankou Lu
南秀村15-1, 靠近汉口路
83328418

Located in an old house very close to Nanjing University, Soul Mate serves French style pizzas, omelettes, mixed drinks, wines, and beers. Open from 11:30 am to 10 pm.

NJ Les 5 Sens

乐尚西餐厅

52-1 Hankou Lu
汉口路52-1, 靠近南京大学
83595859

A surprisingly inexpensive French restaurant. Homemade traditional French dishes (set menu and à la carte available) for lunch and dinner in a friendly atmosphere. Many dishes cost less than ¥50. Open 11:30 am to 10 pm, with take away service. Free WiFi.

NJ Jimmy's

吉米酒吧

193 Shigu Road (inside Sunglow Bay
near the Sheraton)
石鼓路193号
86792599
209 Shanghai Lu (across from Skyways)
上海路209号
83318085

www.jimmysnj.com

A popular American-owned sports bar offering satellite sports, a very well stocked bar that includes a large variety of whisky, plus simple American, most famously, pizza. From the tiny other location, Another Jimmy's serves up specials to the Shanghai Lu student community.

NJ 61 House

陆拾壹号餐厅

61 Hankou Xi Lu
汉口路61号
83205979 / 13851434386

Former bomb shelter that is now a significant stop on the live music circuit in China for international unsigned bands.

NJ Behind the Wall

答案墨西哥餐厅

150 Shanghai Road (in Nanxiu Cun)
上海路150号, 在南秀村
83915630

One of the oldest bars in Nanjing serving drinks and food in a relaxed atmosphere, with one of the finest terraces in the city. Live musical performances go well with strong sangria and beer.

NJ Jack's Place

杰克地方西餐厅

35 Wang Fu Da Jie
王府大街35号
84206485
160 Shanghai Lu
南京上海路160号
83323616

Humble yet honest, Jack's Place has tellingly been around Nanjing for around 15 years, serving up Italian favourites popular with expats and locals alike.

NJ La Table de Mr. Eiffel

巴黎盛宴

83 Guangzhou Lu, near Qingliangshan Park
广州路83号, 靠近清凉山公园
83711900

Offers authentic French cuisine and carries an extensive list of French wines by the glass. Located in an old Chinese garden house with an entrance on Qingliang Shan Park and an outside terrace.

NJ Potato Bistro

马铃薯

5*301 Kangqiao Sheng Fei, 9 Wenfan Road,
Xianlin University Area
仙林大学城文苑路9号
85791293

A bistro based on green, organic, fresh foods and authentic tastes within a quiet environment. A 150 square metre outdoor BBQ balcony is also available.

NJ Vanilla Sky

香草天空

4-4 Taoguxincun, off Shanghai Road
上海路陶谷新村4-4号
83202884

Vanilla Sky serves up a variety of Western foods, including pizzas, pastas, steaks and salads. Prices are reasonable, and a cozy atmosphere keeps many customers coming back.

NJ Bellini Italian Bar & Restaurant

贝丽妮意式餐厅

1-106, 9 Wenfan Lu, Xianlin
大学城文苑路9号1-106室
85791577

Stylish and elegant yet easy in which to relax. Utilising ingredients specially sourced, many dishes and drinks are unique in Nanjing. Reservations are advised.

Boston Chips

波士顿炸番天

New City Mall, Hexi
河西新城广场

An array of boardwalk food, such as hotdogs, tater tots, mashed potatoes, onion rings, and chicken fillets, including BBQ and Cajun styles. Two other locations in Nanjing.

Bakery & Café

NJ Skyways

云中食品店

160 Shanghai Road 上海路160号
83317103

A18, Yadong Commercial Plaza, 12 Xianyin Bei Lu
仙隐北路12号 亚东广场A18室
85791391

Breads, made-to-order sandwiches, cakes, chocolates, desserts, plus a fair selection of imported deli items such as cheese and salami. Large cakes and pies can also be pre-ordered.

NJ Sculpting in Time Café

雕刻时光咖啡馆

2F, 47 Hankou Lu 汉口路47号2楼
83597180

32 Dashiba Jie (Confucius Temple East Gate)
秦淮区大石坝街32号 (夫子庙东门)

A pleasant coffee house atmosphere, along with brunch, cocktail hours, film screenings, a variety of Western food, plus widely known brownies. Balcony at the Confucius temple branch offers romantic night time views over the Qinhuai river.

NJ 3 Coffee

3号咖啡馆

82-1 Shanghai Lu
上海路82-1号
83244617 / 83311505

An upper floor library has art, design and photography books and magazines. Balcony affords a nice view of Shanghai Lu.

NJ Godot's Home

戈多的店咖啡馆

23 Nanxiucun, off Shanghai Lu
南秀村23号
86637484

A beautifully designed, relaxed café off Hankou Lu serving a great range of coffee, tea and food in a cozy atmosphere. Opening hours/days are somewhat haphazard.

NJ Fish Tank Coffee

鱼缸咖啡小馆

Cinna Lane, 400 Zhongshan Nan Lu
中山南路400号 熙南里街区
52204469

High-quality coffee beans, freshly sterilized milk, as well as a variety of delicately created special drinks.

NJ THE NANJINGER CLASSIFIEDS

For detailed information about these and many other classified ads and events please visit www.nanjingexpat.com

Jobs - Positions Vacant

■ Korean Reviewer and Language Lead - Moravia IT

Position Description: Reviews translation team's English to Korean translation of IT related content, provides feedback to the translator, and generally focuses on improving quality and helping translators to meet and understand customer's requirements.

Company: Moravia IT – Software Translation and Localization Services - <http://www.moravia.com/>

Email: morgang@moravia.com

Phone: 13382074674

For full advertisement text, visit: www.nanjingexpat.com

■ Nanjing English teachers RMB 200-300 per hr

Brand new English Learning Centre specializing in phonics and creative learning seeks professional and qualified Native English Teachers. Our company has been established for over 10 years in Hong Kong and is now expanding into China. Excellent training and support, highly competitive salary and other benefits for the right candidate. Recruitment starting now on a part-time basis at RMB 200-300 per hour. Various posts and teaching hours available from 9am to 8pm. Full-time long term posts also available. Flexible candidates have the opportunity to interchange with our Hong Kong staff for training and work experience needs. Please send CV with photo.

Email: westpointind@yahoo.com

Phone: 025 8657 2980

For full advertisement text, visit: www.nanjingexpat.com

■ English teacher vacancies at XueRui Education, Bengbu, Anhui Province

Anhui XueRui Education, which locates in the China's transportation hub, Bengbu, Anhui Province (40 minutes from Nanjing city by high speed train), focus in providing high quality education to pre-school children, primary students, middle school students and high school students. The company hires highly-qualified teachers, and psychologists, dedicates in creating a fun-filled learning environment, and conveys knowledge to learners. Our main products are English Teaching, Mathematics Teaching, Children's EQ Education, our major markets is pre-school children and primary school students. The company also arranges international study exchange program for students in China and other counties.

With advanced teaching concept, management style, team-work, innovation and hard-working, XueRui Education is aiming to become the first-class education provider in China.

What you can offer:

English native speaker from the UK, US, Canada or Australia / 20-50 years old, 1 years teaching experience / A genuine commitment to your craft / Presentable, intelligent and in possession of prodigious interpersonal skills / Organized, punctual and hard working

What we can offer:

Sound salary / Free apartment / Lots of free time (20 teaching hours in 3-4 days per week) / Medical reimbursement / Airfare reimbursement

Email: xueruedu@gmail.com

Phone: 15056382256

For full advertisement text, visit: www.nanjingexpat.com

Real Estate

■ 2500/month, 6 floor, near nanjing university international students center

50 square metre flat with 1 bedroom and 1 bathroom going for ¥2,200 per month

Email: 060829431@qq.com

phone: 18912977261

For full advertisement text, visit: www.nanjingexpat.com

■ 4000/month, near nanjing university 3bed room

This apartment 4000/month, 6 floor, 3 bed room, 1 bathroom, pay advanced

6month. 95 square metres. Located shanghai lu + han kou lu, near nanjing university

3 minutes, far from nanjing normal university 5 minutes.

Email: bamboonju@163.com

phone: 18761894572

For full advertisement text, visit: www.nanjingexpat.com

For Sale

■ Extremely New Cherry Red ACTIVE E-Bike

What a gongal!!! Bought it brand new thinking that I would ride like the wind. It has been on the streets of Nanjing only a dozen times. It has all the bells and whistles.

licensed, locks, pump Treat yourself for Christmas! ¥1,800 or best offer

Phone: 13809036124

For full advertisement text, visit: www.nanjingexpat.com

Services

■ Chinese Tutoring

Chinese teacher with years of experience in tutoring foreigners in the Chinese language. References and certification provided by request.

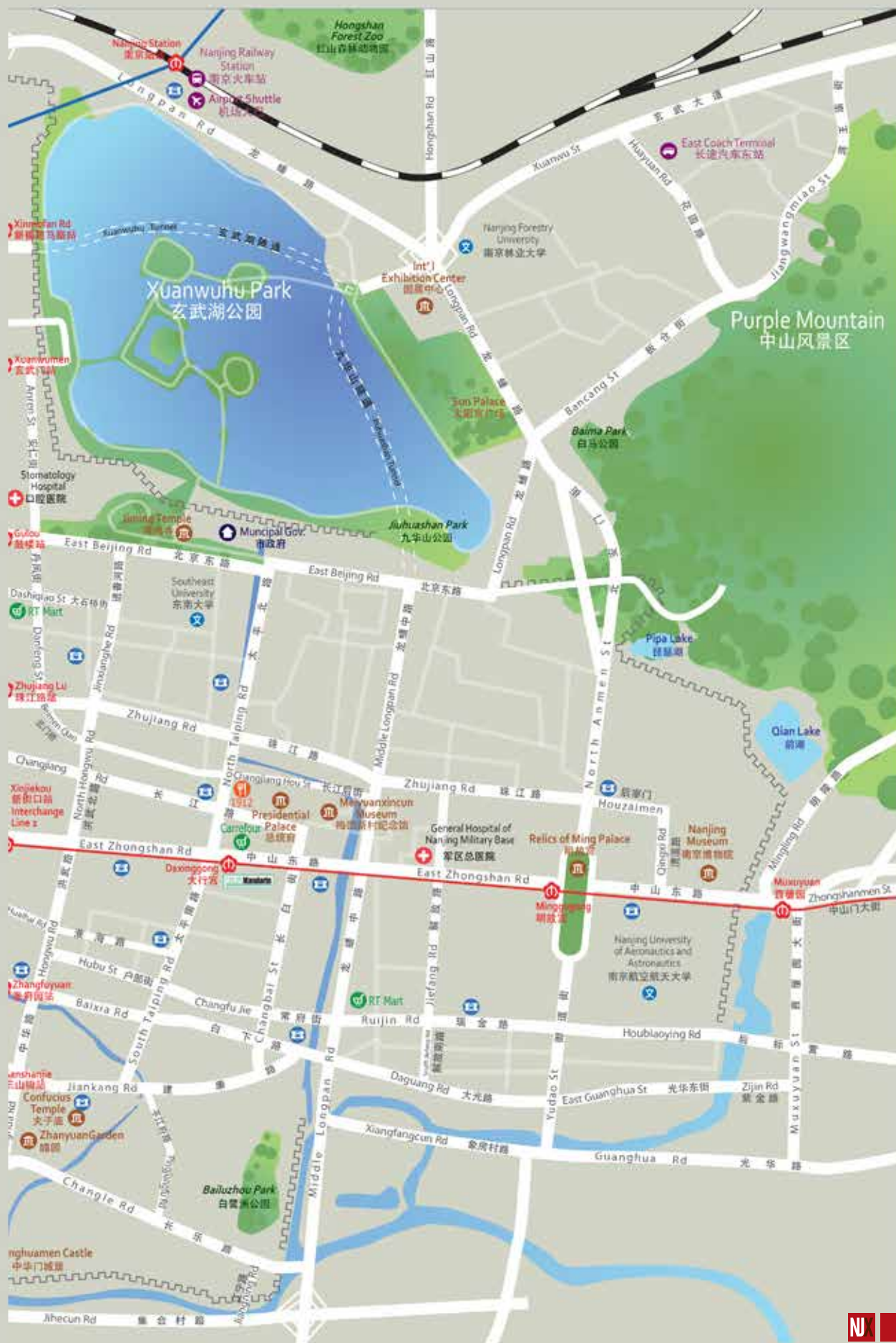
Email: cw19861214@126.com

For full advertisement text, visit: www.nanjingexpat.com

Wanted: A place to advertise items for sale, jobs vacant, services on offer, upcoming events or anything in between.
Visit: www.nanjingexpat.com



The Nanjinger
Cryptic
Crossword
Answers





Xianlin Area

Map Symbol Legend

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Olympic Area



Help keep the young hearts beating...

The reality is, these children may not have survived if it weren't for the generosity of people like you.

97% of all money raised goes directly to paying for heart operations.

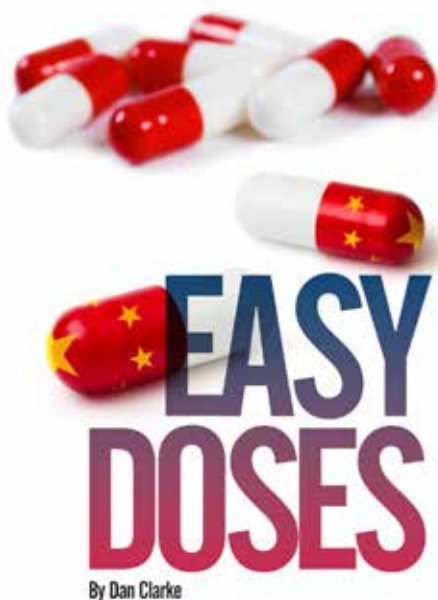
Hopeful Hearts assists in funding life-saving heart operations for local children.

These children have often been abandoned because of their condition, or come from a farming community where their family may have an annual income of about 1,200RMB.

Your time, talents and donations would be greatly appreciated in helping save the lives of more children like these.

For more information on how you can help, please email: hopefulhearts10@yahoo.com

www.hopefulhearts.info



Overcoming Holiday Blues

■ **E**xperienced expats know that Christmas isn't all that fun or exciting in China.

Yes, they have Christmas decorations, and some places have Christmas music, but the Chinese Christmas parties can be bizarre, with such delicacies like cold mashed potatoes covered in jam, and cheap processed ham cut into Christmas tree shapes. And if you are dating or married to a Chinese citizen, your new family may not understand exactly why Christmas is so important and while they will try to humour you, it can seem a little forced.

With thoughts of home cooked Christmas meals, unwrapping presents with your parents and siblings, or even just a true Christmas party, spending Christmas in Nanjing can be down right depressing.

So what can you do to avoid this?

First, don't just sit at home alone. Go out with some friends, Western or Chinese, and do something fun. It doesn't have

to be very Christmas like, but remember Christmas and other holidays are time to spend with family AND friends. For those of you who can cook and have enough room plan a Christmas dinner, and invite your friends and co-workers over. Even better, make sure everyone understands that there will be a gift exchange. If you do not have enough room, go to a Western restaurant and order a great dinner. It doesn't have to be fancy; it just has to be fun and relaxing.

You could also go to a Christmas party. As of this article, I'm not sure where the Christmas parties will be held this year, but the ads will soon be appearing at various expat hangouts. Even if you aren't really into parties, being around others will probably help you feel less alone. Go with a friend; enjoy the music and the food.

Something else you could do if you are a little religious is go to church. There are churches with English services in Nanjing (see *The Index*), and they hold Christmas Mass. Even if you have not been to church since you were a child, the setting and situation could help you feel more relaxed and at ease with yourself.

If you are very unlucky and do not have any close friends, or no friends in Nanjing right now, as Christmas gets closer, look to your co-workers and acquaintances, those with whom you have friendly conversations. It may be it nice to hang out or go to a Christmas party with them. It could be the start of a beautiful friendship. And if you are the one invited out, DON'T say no! Don't worry about having nothing to wear, being a fifth wheel or feeling out of place, give it a chance.

If you do not try anything new, how will you make the holidays better?

Whatever you do this Christmas, do not hang around your apartment and dormitory feeling sorry for yourself. Call home, introduce Christmas movies and songs to your Chinese friends, get out and meet people, and do something fun.

Happy holidays! 



The Big End Review 2012

By Frank Hossack

9 Chevrolet Malibu The odd combination that doesn't quite work. A big boot and hard suspension along with little else (except for those kitsch sweeping blue lights dotted around reminiscent of "Knight Rider") are hardly good reasons to part with ¥200,000.

8 Renault Koleos 4 wheeled law of averages. All the sensible options are here; decent boot, Bose loudspeakers, nice sunroof and lots of extra cubby holes for ladies' various accruments. Likely owner is a surgeon with more pressing matters; they haven't noticed it is merely a family car that lacks flair.

7 Volkswagen Scirocco/Golf Racer Boys and their toys. The excitement of being at 100 km/h in 5 seconds soon starts to dwindle. All that's left is an expensive, uncomfortable, fuel guzzling dubious statement with lousy sight lines. The Golf version is an improvement but nothing to write home about.


6 Jeep The legend remains intact. Many of the Jeep models sold in China can climb a 60 degree slope, withstand floodwaters and offer seating for a small army. While not capable of the latter The Wrangler remains the only one with any pinache, but at a price few are willing to pay.

5 Volvo V60 A match made in heaven. Eyebrows were raised when Geely bought over Volvo, but the Hangzhou auto giant has done well in preserving Volvo's traditions; big on safety, styling that is practical but never gorgeous and a driver profile that comprises the older generations.

4 Mercedes Smart Smart city choice for sassy ladies. It's a lot bigger on the inside than it looks, but you're still pushing it be accompanied by more than one other adult and a single piece of carry-on. Fabulous turning circle and ease of parking are the obvious advantages. Less obvious is the necessity for the turbo version without which you're just a little silly.

3 Infiniti FX35 Destination Gotham City. Understated luxury for those in positions of power with a passion for life, a wish to be thought of as classy, and a huge wallet. We'd snap one up in an instant but the price tag in China three times that of in the US put us off, and the FX35 two places further down this list.

2 Kia Sorento & Cadenza Safety first for Koreans it seems. The Cadenza sticks to the road no matter what, while we were also won over with its good looks, interior acoustics and styling. Impressive stuff from the former bicycle parts manufacturer.

1 Peugeot 3008 The Nanjinger's Car of the Year 2012. UK ambassadors of quality "What Car?" magazine voted the 3008 Car of the Year back in 2010. And with good reason; the mighty French have never been stronger, with for instance the nerve to refer to the "cockpit" of the 3008. Enormous carrying capacity (1,500 litres), fabulous looks (especially the interior) and great fuel economy; that is when the turbo is not showing off how it can outwit almost anything else on the roads. Through their joint venture arrangement, the 3008 is now being built in China. That might make them cheaper. Or maybe not. 

Operation Smile China Celebrates 20 Years of Creating Smiles

Each year, nearly 35,000 children in China are born with cleft lips, cleft palates or another debilitating facial deformity. Thousands of children are still waiting for surgery that can take as little as 45 minutes and will transform their life forever – and you can help.

China's first registered not-for-profit hospital, the Hangzhou Operation Smile Charity Hospital, provides year-round care by local Operation Smile-trained and credentialed medical professionals in the fields of plastic surgery, dentistry, pediatrics, and speech pathology, as well as psychosocial services to patients and their families. The Charity Hospital has changed the lives of more than 5,100 patients.

Operation Smile China is currently conducting over 20 medical missions across China to give free surgeries for over 2,000 children in need. Consider supporting their work and giving a child the chance to lead a normal life and smile for the first time.



Bao, before and after

For more information:

Operation Smile China: 中国微笑运动

Julia Jorgenson, Program Development Coordinator:

julia.jorgenson@operationsmile.org or +86 138 1055 1450

Hangzhou Operation Smile Charity Hospital: 杭州微笑行动慈善医

www.operationsmile.org/china

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