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Introducing some of our contributors, writers and editors

Contributing editor Ken Ellingwood is a former foreign and national correspondent for the Los Angeles Times and author of *Hard Line: Life and Death on the U.S.-Mexico Border*. He teaches writing at Nanjing University.

特约编辑 Ken Ellingwood 之前是《洛杉矶时报》的国内外通讯记者，同时也是“死亡地带”的作者：描述美国与墨西哥边境的生存与死亡。他目前在南京大学教写作。

Simon Northcott has 25 years manufacturing experience; ranging from MNCs to his own business, from Pipelines, Valves and Tobacco to Bottling, with the last 12 years as a world class manufacturing consultant in Asia. This was preceded by a Cranfield MBA and 10 years in the oil industry. He is now resident in Nanjing.

从管道、阀门、烟草到灌装行业，从跨国公司到他自己的生意，Simon Northcott 在制造业有着25年的丰富经验，近12年来，他在亚洲地区可谓是业界一流水平的制造顾问。与此同时，他还是克兰菲尔的工商管理硕士，并在石油行业10年之久。现在他居住在南京。

Jochen Schultz has more than 10 years' proven management experiences at international training and universities. He has a deep knowledge in professional trainings, personnel and organizational Development and developing relationships with clients from all over the world. He is now the Managing Director in China for a German Training & Consultancy Company.

Jochen Schultz 在国际培训和大学教育方面有着10年以上的管理经验。同时在专业培训、个人与公司发展以及如何与世界各地的客户建立良好关系方面具备相当深厚的专业知识。现今，供职于一家德国培训咨询公司，任中国区总经理一职。

Rick Staff is from the UK and has 20 years cumulative experience as a wine trader, taster, and writer and was editor of 'Superplonk', the UK's popular wine guide, prior to moving to Nanjing in 2008.

Rick Staff 来自英国，有着二十年丰富经验的葡萄酒商人、品酒师、作家，并且是《Superplonk》的撰写者，英国很受欢迎的葡萄酒鉴赏家，于2008年移居南京。

Rachel Skeels is qualified in the field of interior textile design and previously worked as childrenswear designer for major UK retailers such as Marks & Spencers, C&A and Mothercare.

梁蕊蕊是室内纺织品设计领域设计师。曾担任英国主要的零售品牌如M&S玛莎百货，C & A和Mothercare的童装品牌设计师。

Ronald Paredes is the personification of his motto "mediocrity is a disease we fight every day". The multi talented designer's work appears in the design industry's annual definitive overview of the state of art in web design, "Web Design Index by Content - Volume 5"

泉源本人即是他的座右铭“平庸是一种疾病，我们每天都要与之抗争”的现实化身。作为一位优秀的设计师，他才能丰富创意无限。其网页设计作品还被收入在了代表网页设计艺术成就的权威性行业年鉴内。《网页设计艺术指南—第五册》

Our Editor and Music Critic, Frank Hossack, has been a radio host and producer for the past 28 years, in the process winning four New York Festivals awards for his work, in the categories Best Top 40 Format, Best Editing, Best Director and Best Culture & The Arts.

贺福是我们杂志的编辑和音乐评论员，在过去的28年里一直从事电台主持和电台制片的工作。工作期间他曾获得过四次纽约传媒艺术节大奖，分别是世界前40强节目，最佳编辑，最佳导演以及最佳文化艺术大奖。

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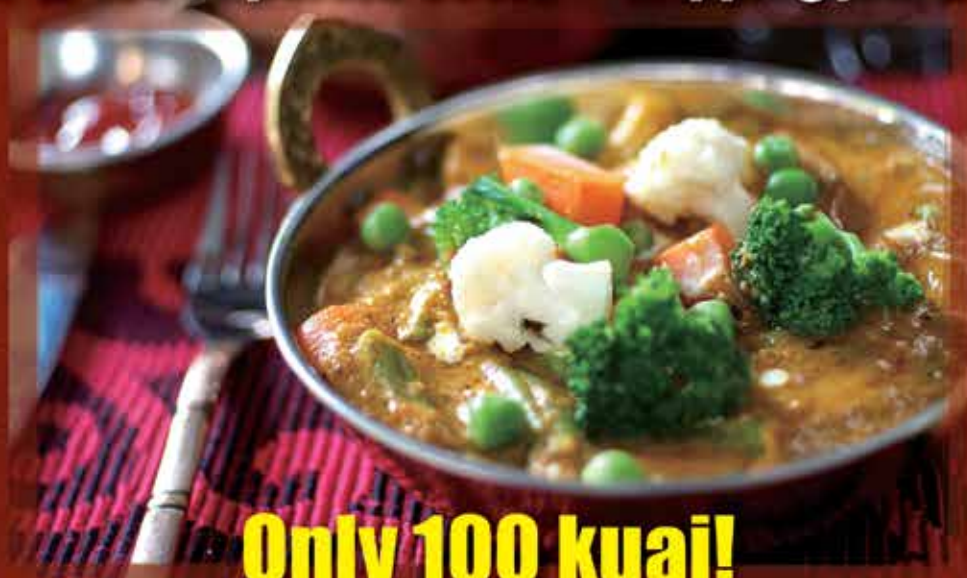


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Editorial 辑语

The Nanjinger cryptic crossword is tough, we know. And those who can complete it, or at least attempt to complete it, deserve reward. Therefore, beginning in this issue, we are delighted to announce that one lucky reader of The Nanjinger will be off with their partner for a weekend at Nanjing Novotel East! See our revamped crossword on page 61 (inside back cover) for full details.



In this issue we turn our attention to linguistics. Parsley Li finds out that her nan is just as hip as she is, Melissa Morgernstern goes for an altogether oblique take on US-China relations, while Doug Hughes brings life to the barren and characterless system for Romanising the Chinese language; pinyin.

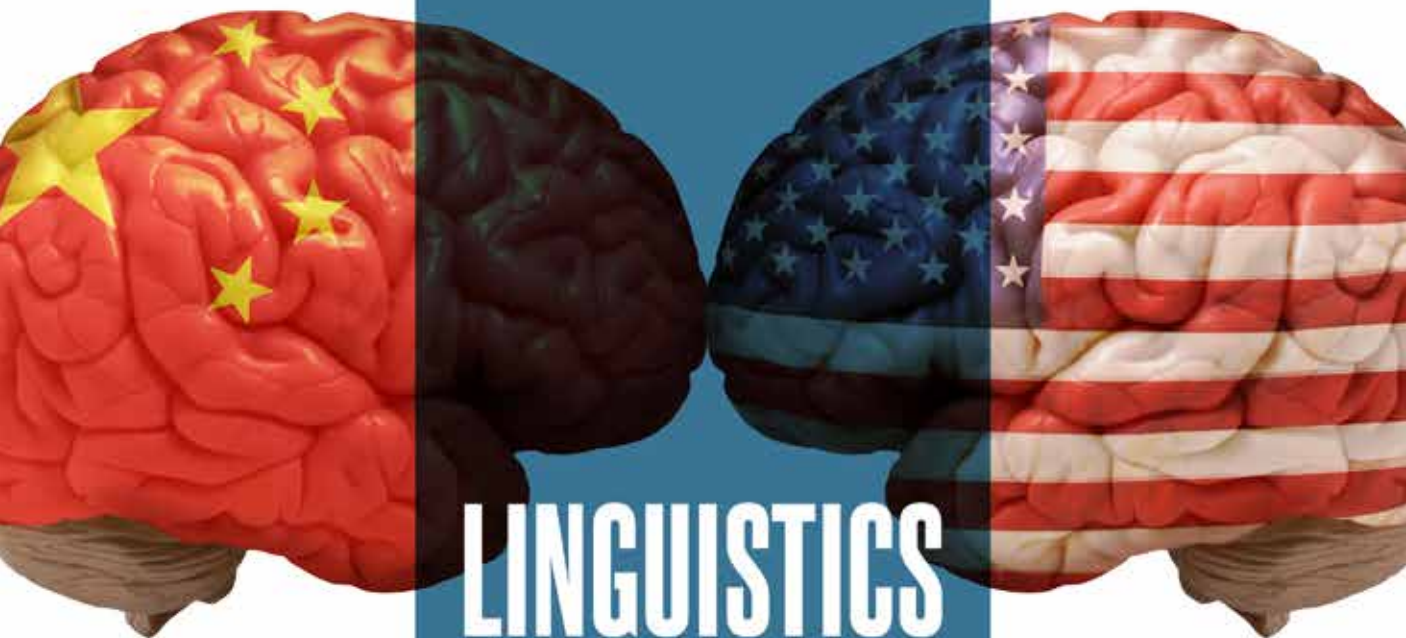
It is that time of year when any of our dear readers will be about to depart for some well earned RnR. Us too; The Nanjinger takes but two breaks a year, in July and January. When we are reunited it will be on the cusp of the first of two international sporting meets; the Asian Youth Games that is a precursor to the Youth Olympics in 2014. The authorities are promising us a nice clean city in time; let's hope they stick to their word!

For those likely not returning to Nanjing, we trust that the locals have been courteous and thank you for allowing us to be part of your stay in this fair city.

May the sun and your god go with you!

THE NANJINGER

NANJINGEXPAT EDITORIAL TEAM



LINGUISTICS VS HUMAN RIGHTS

By Melissa Morgernstern

Anyone who spends time in China knows that some topics can be conversation-killers. High on that list would be the subject of human rights. So you can imagine the challenge of writing a doctoral dissertation that is based on getting people to share their thoughts about human rights. That was the challenge confronting Jason Patent, who, as a PhD candidate at the University of California Berkeley some years ago, set out to compare how human rights are viewed by Americans and Chinese people. Patent, a linguist who is now American co-director of the Hopkins–Nanjing Center, hoped to learn how the two groups talked about human rights, and by extension, how they viewed the subject.

Trouble was, few seemed eager to do the talking part. During two rounds of initial research, Patent found that participants would shut down, answering tentatively that they weren't qualified to address such a difficult issue. It was, in some ways, a problem faced by generations of anthropologists and other social scientists: studying people who know they're being studied. "You want to get data that is produced by people's involuntary and automatic judgment system," Patent said in an interview. "It was hard to find a format that would allow people to just go by their initial judgments and start producing language."

Patent was already an expert on China, with bachelor's and master's degrees in East Asian Studies. As a linguist, he studied a field known as cognitive linguistics, which views language as part of the complex web of understandings people reach through interacting with the world, rather than the product of a separate language module in the brain. "Cognitive linguistics relies on the idea that cognition is integrated," Patent said. "We start with the body and the environment around the body. Language ties in with these systems in an integrated way. It involves so much that isn't language."

Patent came to focus his linguistic work at the question of human rights on the suggestion of an adviser, UC linguistics professor George Lakoff. Patent worried a bit about his ability to collect sufficiently "robust" data, but Lakoff assured him that this wouldn't be a problem. Patent moved ahead by forming questions: "I wanted to know

how Chinese and American people, broadly construed, talked about human rights, and use that as a window to

view how they thought about human rights."

But Patent soon hit the main obstacle: getting people to talk. Most people don't think they have an adequate knowledge of human rights, he said, which makes it hard for people to speak in a natural way. It's easier for people to think, and therefore to talk, in terms of concrete scenarios and examples such as: What kind of family member should I be? What is my duty to society? What is the government's duty to me? What Patent needed was a way for people to rely on what they know, and thus feel secure with their instant responses and knowledge.



He found it through a fellow scholar, Alan Cienki, then at Emory University and now an associate professor at Vrije Universiteit in the Netherlands. Patent had read Cienki's work on Russian concepts of honesty, and decided to

write to him to ask how he had conducted his research. He learned that Cienki's method had involved writing down different scenarios on sheets of paper for participants to discuss in pairs. Patent decided on a similar approach, forming pairs of Chinese or American Berkeley students who already knew each other.

The method proved successful. Participants relaxed and learned to speak confidently and naturally about the given scenarios. Patent's

...if the
government
isn't there
to protect
the rights,
the rights don't
actually exist.

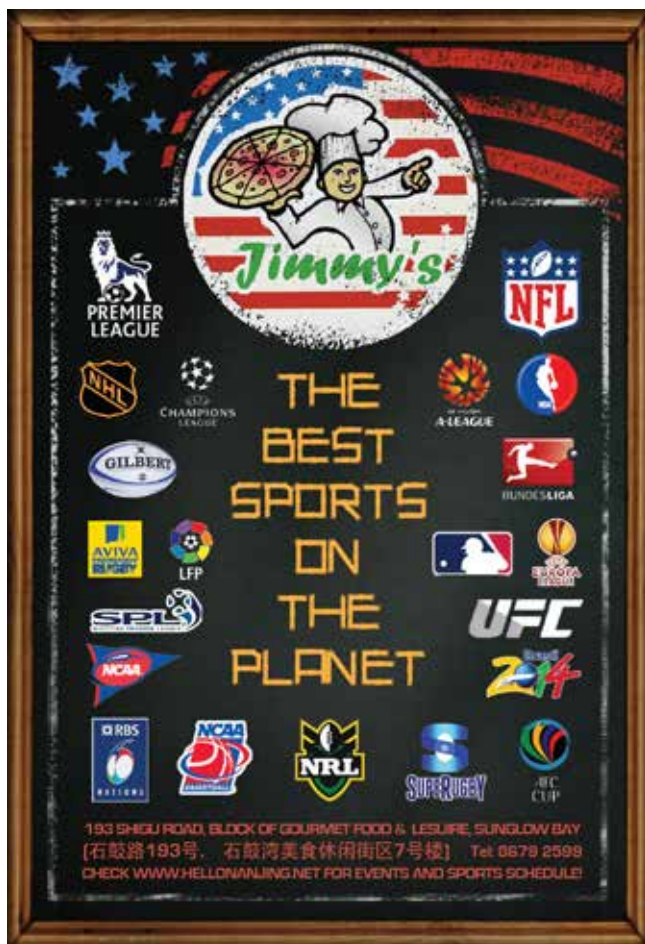
data revealed how differently Americans and Chinese view the concept of human rights.

“The whole notion of rights is really different, that is ‘quanli’ vs. ‘rights,’” Patent said. “For quanli the default interpretation is legal rights: if the government isn’t there to protect the rights, the rights don’t actually exist. Whereas for Americans, rights kind of exist in the ether, in the abstract. We are born with them. This has become known in political theory as ‘natural rights.’ We are ‘endowed by our creator with certain unalienable rights.’ A creator is definitely not a government.”

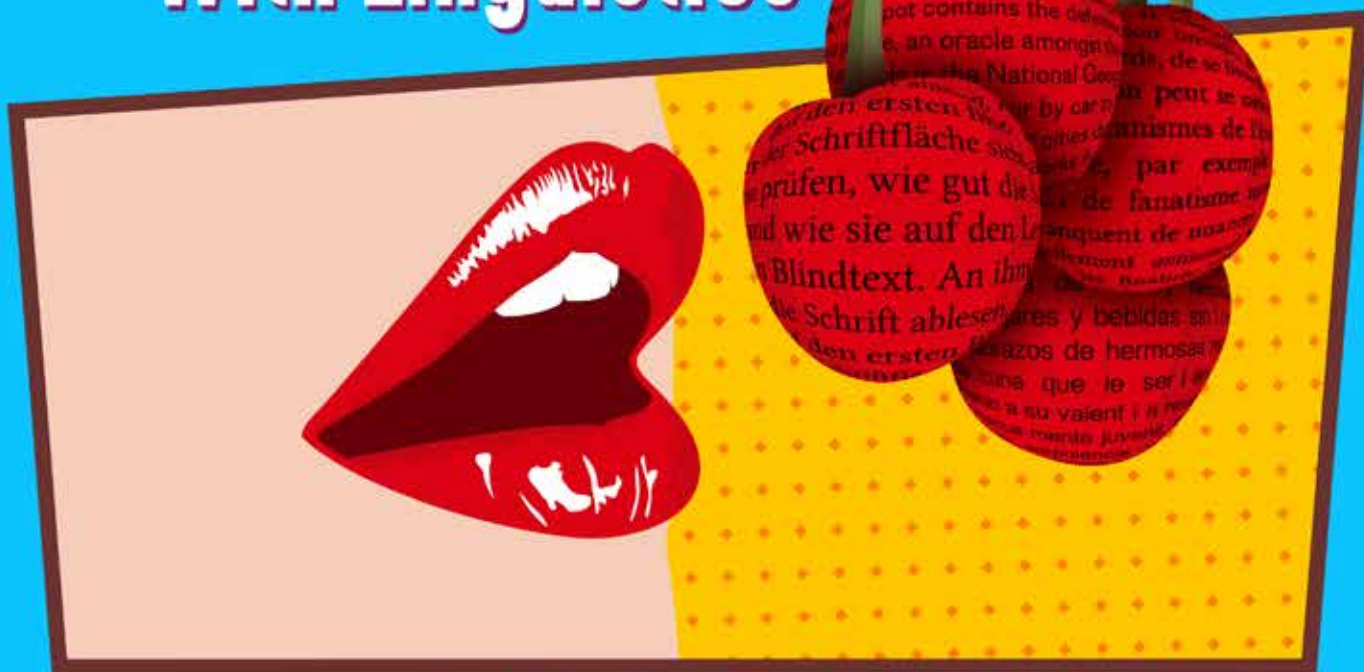
The differences extend to how the two groups view life itself. “Americans think abstractly: each human being is a member of ‘the human family,’ with unique talents and passions. We have a duty to explore and fulfill these talents, and also to ‘give back’ to larger society for our good fortune,” Patent said. “For Chinese, life is about sorting through the endless stream of problems that life throws at us. It’s a constant triage process: how do I best economize my effort, and spend my precious time and resources solving the problems I have the best chance to solve, and not waste time on those that I can’t solve?”

“For Chinese, life is about sorting through the constant stream of problems that life throws at us”

Those conclusions might help explain differences that have long plagued Sino-American relations. One side begins with the idea that human rights are a shared, universal concept that can and should be applied to all societies, while the other sees them as the responsibility of the government, and as not existing outside of a governmental entity. Patent’s research is a sign that the study of language itself can help us understand people’s views across a cultural divide. You just have to get them talking. **NJ**



Making Friends With Linguistics



Insights For The Language Learner

BY PARSLEY LI

My primary school English teacher in her first lesson with us said, “You can choose your friends, but not your relatives. Such is it with languages, we are taught a mother tongue and it is up to us if we want to make friends with other languages”. Before that day I would study English as a clinical exercise, matching new English words with my Chinese. With her influence though, I started to visualize the words I was learning, e.g. “breakfast – breaking a fast”, “afternoon – following the noon”, “midnight – middle of the night” and used my imagination to remember words like “sandwich – 4th Earl of Sandwich (England)”.

My mother tongue, being the first language I ever learnt, is the Wuxinese dialect. Throughout history there have developed linguistic variations of languages based on the ways in which communities speak. In most instances, this occurred as a result of geographical boundaries; many of these minority languages either died out naturally or were absorbed into a dominant language or exterminated by governments in a bid to unite countries, as exemplified by the Italian experience.

Ever keen to improve my English I attended an English language school in 2008 and one of my teachers explained his frustration at being unable to speak his grandmother's mother tongue of Calabrese (Southern Italian), since upon the unification of Italy a national language was adopted and use of dialects was strongly discouraged. While this type of policy has been implemented throughout ages and countries, sometimes governments will find a use for a particular dialect. The U.S. Army in WWI used Choctaw bi-lingual "code talkers"; and bi-lingual Cherokee, Lakota, Meskwok, and Comanche Indians who all contributed to the Allied victory in 1945. The movie "Windtalkers", released in 2002, tells the story of Navajo speakers used by the US Marines to send coded messages that could not be understood by the Japanese Army. In fact Adolf Hitler expected the Allies to use indigenous languages in the war effort and sent a team of linguists to America to study the dialects, but found that many of these complex languages were not written down. If you can speak and/or understand a little Chinese and you take one of your Chinese friends to go with you to translate at a meeting or on a shopping expedition you may see this strategy being used. Just as you think you understand where the conversation is going and feel as if you should participate, the words change; what sounded like Chinese now sounds like Swahili!

The size of a person's world is limited by their language skills; learning a foreign language not only facilitates communication with foreigners but also opens new horizons and the promise of exotic cultures. When I walk into my favourite Italian restaurant and hear someone say, "Buon giorno, bella signorina, come stai?" (Good morning gorgeous, how are you?) I feel like savouring delicately scrumptious Italian cuisine. A Frenchman saying to me, "Parlez vous Français?" (Do you speak French?) or a Scotsman saying "Aye, what a sweet lassie ye are" fills me

**The size
of a person's world
is limited
by their language
skills;**

with joy because I feel appreciated; I no longer feel like merely one of 1.3 billion Chinese, I feel like I am me.

Aspiring to become multi-lingual, able to switch my languages from one to another like flipping channels on a radio, I try to study the relationship between languages. Most Chinese learn English by studying vocabulary, phonetics (a sub-field of linguistics) and grammar while focusing on the systematic rules followed by native speakers. As a result most Chinese can not orally communicate well in English. Thankfully the English teacher who taught me the meaning of "breakfast" also introduced me to five synonyms of the English language reflecting the history of the language: quick (German-Latin), hasty (Jute), rapid (French), speedy (Anglo-Saxon), fast (English). This taught me that languages interconnect and assimilation between one language and another is common. English (a Germanic language) contains words borrowed mainly from French and Latin that are related to each other. When Romans invaded Great Britain in 597 CE, Latin words which were adopted from the Greek language were brought into old English and after the Norman Conquest (1066 CE), French words flowed into old Middle English; speaking French became a status symbol whilst only commoners spoke English.

Languages of the same family closely influence each other and a predominant language can be the prototype of another; as best illustrated by old Chinese and old Japanese. Around 600 CE, Japan was greatly influenced by the broad and extensive Chinese culture of the Sui and Tang Dynasties and started to create their own unified language based on Chinese. To this day most traditional Japanese characters keep the same forms of Chinese pictographs, but are pronounced in a completely different way.

Languages have experienced increasingly frequent assimilation during intercultural exchanges beginning thousands of years ago with new words constantly being added, e.g. television in the 20th century and Internet in the 21st century, while the borrowed also becomes the borrower.



This intimate interaction among languages reflects the active and extensive exchanges between different countries. Another good example can be found across the East China sea; since the 1980s, Japanese manga has been the rage in mainland China and with the popularity of Japanese culture, more fresh words have been injected into Chinese, such as “qin zi” (parents and kids), and “dan mei” (homosexual love stories).

Old (Saxon) English was a sibling of Old German from which Dutch branched off roughly around 1500. These three languages of today have their common roots in the West Germanic languages spoken in Central Europe, between the Alps and the Baltic Sea 2000 years ago. Old English contained three forms of nouns (feminine, masculine and neutral) just as German does today and followed similarly complicated rules of grammar, including the requirement for all nouns to be capitalised. The English language has obviously evolved enormously since and now has more of an influence on German; some 80% of German “loanwords” come from English. Since WWII, German has absorbed hundreds of English words and kept their original pronunciation, words such as “Handy” (mobile phone), “Computer” and “Steak”.

My personal preference is to refer to the equivalent English word when studying German due to the intimacy between the two, and to analyze a word by splitting it into prefix, root and suffix, tracing the origins of its root word; a complex but intriguing process, especially when I need also refer to the Chinese language. As an example in Chinese, the Netherlands is transliterated into “He lan” (Holland) which has no literal meaning while the German word “Niederlande” is translated into “the low lands” and perfectly clarifies what Holland is (to Germans).


Nevertheless, learning languages in an analytical way is not for everyone and so transliteration is often adopted

when foreign words are assimilated, e.g. ka fei (coffee), sha fa (sofa), shou si (sushi), san wen yu (salmon).

Regular readers will know I have good reason to include my Nan in as many of my articles as I can; she is a movie buff and sometimes surprises me with fashionable words she has picked up from TV, such “Ni jin tian you qu xue ping la?” (Did you go shopping today? “Xue ping” is the transliteration of shopping)

For foreigners, especially those whose native languages are not of the Sino-Tibetan language family, learning Chinese is a daunting task. That the written hieroglyphic style of strokes when studied has basic structural rules and can be connected to a visual object (e.g. the character 岛 [island] consisting of the characters 鸟 [bird] and 山 [hill]) represents a bird perching on the top of a hill) is somewhat of a consolation by way of help, I have seen many foreigners make great progress in Chinese by changing their mindset, stepping out of the native-language comfort zone and burying themselves in the foreign language as much as possible.

So broaden your horizons; next time someone says, “Chi fan le ma?” (Have you eaten?) at 4pm in the afternoon, don’t think “what a silly question”, you can just say, “Dui, ni ne?” (Yes, and you?). Just this one small interchange ensures that you are participating in the linguistic development of our universe.

Back to my school days. A science teacher once said to me, “Sound waves as they spread out get weaker and weaker until they just about disappear. Theoretically there will always be some small amount of sound propagating for ever, but it will be so weak that it won’t be measurable.” I like to think that so it is with languages; they may become weak, be dissipated over time, seldom heard, but they never truly die out. 



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CHINESE CORNER 汉语角 Hànyǔ jiǎo

The difference between a high-context culture and a low-context culture is the amount of time you spend guessing what the other actually means.

作为一个住过英国和中国的德国人，这对我来说是一个大开眼界的经历。我花了好久才明白人家说‘有意思’其实就是根本没意思的意思，还有‘哪天’意味着永远没有那天的意思。

Zuówéi yī gè zhùguò Yīngguó hé Zhōngguó de Dégúorén, zhè duì wǒ lái shuō shì yī gè dàkāi yǎnjiè de jīnglǐ. Wǒ huā le hǎo jiǔ cái míngbái rénjiā shuō 'yǒuyìsī' 'qīshí jiǔ' shì gēnběn méiyìsī de yìsī, hái yǒu 'nà tiān' yìwèizhe yǒngyuǎn méiyǒu nàtiān de yìsī.

You know you have successfully learned a foreign language when you are able to make jokes and people actually laugh. Sadly, a lot of the time jokes don't really translate.

如果你用外语讲笑话，而且对方还笑了的话，那你就知道这个外语你学得不错了。最可惜的是，很多笑话根本无法翻译。

Rúguǒ nǐ yòng wàiyǔ jiǎng xiàohuà, érqǐè duìfāng hái xiào le de huà, nà nǐ jiù zhīdào zhè gè wàiyǔ nǐ xué de búcuò le. Zuì kěxī de shì, hěn duō xiàohuà gēnběn wúfǎ fānyì.

Interestingly, Chinese is thought of as either impossible to learn or way easier than people say. As is often the case, the truth lies somewhere in the middle.

有趣的是，有些人认为中文很难学，有人认为学中文比别人说起来容易。就像其他事儿一样，真理介于中间。

Yǒuqù de shì, yǒu xiē rén rènwéi Zhōngwén hěn nánxué, yǒu rén rènwéi xué Zhōngwén bǐ biérén shuō qīlái róngyì. Jiù xiàng qíqā shì yíyàng, zhēnlǐ jiànyú zhōngjiān.

According to newest research, Chinese people tend to save more money than British due to the structure of their languages. Since there is no future tense in Chinese, they tend to think of the future as around the corner, while English with all its future tenses makes people think the future is something far, far away.

据最新的研究，在省钱方面中国人比英国人做得更好，这是因为他们的语言体系的不同。因为中文没有未来时态，中国人就把未来做成一个很近的事儿。在英语里面却有未来时，所以他们觉得未来是一个很远的东西。

Jù zuì xīn de yánjiū, zài shěng qián fāngmiàn Zhōngguó rén bǐ Yīngguó rén zuò dé gèng hǎo, zhè shì yīnwéi tāmen de yǔyán tǐxī de bùtóng. Yīnwéi Zhōngwén méi yǒu wèilái shí tài, Zhōngguó rén jiù bǎ wèilái zuòchéng yī gè hěn jìn de shìr. Zài Yīngyǔ lǐmiàn què yǒu wèilái shí, suǒyǐ tāmen juéde wèilái shì yī gè hěn yuǎn de dōngxī.

Useful little oddities from an English/Mandarin world: Linguistics By Laura Helen Schmitt



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Mao's Secret Weapon

How Linguistics Built a Nation

By Emma J. Zinkiewicz and Sebastian R.P. Moldenhauer
Design by Marla Bernhardt and Panagiotis Skaribas

Editor's note: Text and images for this article were prepared by Grade 10 students of Nanjing International School during their Work Week from 27th to 31st May, 2013, affording them real life working experience useful in making career-minded decisions in their near futures.

Everybody has heard about it, everybody knows it and perhaps already, everybody has grown tired of hearing it; China is on its way to becoming the next leading global superpower. In addition to the many and varied signs that prove China is on its way straight to the top, these are mostly reasons that have not considered the immense power of linguistics. Without this underestimated weapon, China's rise to where she is now may well have been very different.

During Chairman Mao's reign in China, the idea of Maoism was introduced. This occurred during the peak of the Cultural Revolution, when Mao's popularity had reached its climax. Mao was incredibly gifted at strategical thinking, and so used this skill to craft his linguistics into a weapon that aimed to prevent any anti communist, or anti Mao information being disseminated in China.

By using his language skills as this weapon, Mao carefully crafted language and opinion as two closely related tools; much like two sides of a coin, they may be heads and tails, but they remain part of the same coin. In efforts to subdue outside opinion, Mao opted to downplay English and other languages and provide the people with Russian as their only choice in learning a foreign tongue.

Russian was to be helpful for the

citizens of China because the Soviet Union had supported China in the Korean War, and through the fact that Mao was inspired by the works of Karl Marx, and Stalin, who both being strongly communist would have much to say in support of Mao.

Textbooks taught quotes, chants and sayings from Mao Zedong, such as “Mao will lead us to freedom and equality”. So popular were these, students across the land not only learnt this in Russian, but in many more languages. In addition, Mao is also well known for being one of the best speech writers in modern history, by which he was able to inform the people of his future intentions, create a united force by bring all the Chinese people together and make manifest the belief that the communist party will not break under the pressure of fighting the National party.

As a result Mao could convince the people of virtually anything, and his way of manipulating people’s minds with words and comparisons are known throughout the entire world. Not only his speeches were a part of his way of using words, Mao was noted for his use of spiritual expressions and inspirational sayings. His life and many descriptive sentences are still in widespread use and quoted in many different situations; many people even regard Mao as a “spiritual” person.


However, the overwhelming majority of his expressions are about the communist party and its subjects. One of his most famous quotes is, “If you want to know the taste of a pear, you must change the pear by eating it yourself. If you want to know the theory and methods of revolution, you must take part in revolution. All genuine knowledge originates in direct experience”. This shows very well how Mao uses visual imagery through simple words to convey his desired message; while his choice of vocabulary and metaphor is accessible by the common man, his hidden agenda remained that of core communist party belief.

In this example, he tries to make it clear to the listeners or followers, that they actually had to be there and fight themselves. Those were the brave men, brothers, comrades and hearts who died next to each other. Mao makes it clear that you could only really understand this if you had actually taken part in it.

Another extremely famous example of his speaking ability is the very well known speech, “The foolish old man who removed a mountain”, that he gave to the congress after the second world war. This is probably his most famous speech consisting of strong vocabulary and brilliant imagery, making it one of the most effective speeches in the history of mankind.

He uses a story to underline this statement, which is a story about a foolish old man who tries to level two mountains. He meets the wise man of his village, who tells him that this task is impossible and that there is no way of doing so. The foolish old man replies that his grandchildren and their children will continue to work on this project until they are finished. One day the gods witness the fine work of the family work and send down two angels who carry the mountains away. Mao goes on to describe how the two mountains represent political systems of imperialism feudalism.

Even though he was the leader and the head of the entire nation at that time, Mao was not the only one who was able to speak very well. Another was the almost equally famous politician Dr. Sun Yat-Sen. He also used the power of speech extremely well, to gain and keep followers. His most famous and moving speech is believed by many to be that of Pan-Asianism. In this speech, he talks about the upcoming dominance of the Asian race. He wants to show the world that Asian countries can and will do great things in the future and that they will rise beyond many superpowers of the world, with China going on to lead this race for power.

After Chairman Mao suffered what was to be a fatal heart attack leading to his death of 9th September 1976, the new leader Hua Guofeng encouraged students to learn new languages for their main purpose; to communicate with the larger powers such as the US and Britain, and to enable them to travel and gain working experience. This changed linguistic educational tools from old political Mao based theory to different schools of thought based on people such as Abraham Lincoln and Galileo, ensuring the children of China would gain the knowledge they needed to assist China in her rise to becoming a superpower. 



These are initially at least, pretty strange words to hear when settling into a nice comfy first class seat on the high speed train service from Nanjing to Shanghai. While much talk is now being made of China's new premier Xi Jinping's outlining of "The Chinese Dream", it was his predecessor (or said's entourage) who created the buzzword "harmony" for the latter part of his ten year reign. Suddenly we were surrounded by a "Harmonious Society" in which yes, we also started to ride trains named "Harmony".


Within concepts of linguistic relativity, therein lie theories that the language structure employed by a collective or society has a direct effect on the way its speakers view the world in which they live. Edward Sapir and Benjamin Lee Whorf were American linguists who popularized such theories around the turn of the 19th Century, but despite the fact the two of them did not write anything together, the concept is to this day referred to as the Sapir-Whorf hypothesis.

Their ideas were hardly new. The ancient Greek philosopher Plato was famed partly for his arguments with Gorgias, fellow Greek and sophist (teacher), originating with their differing beliefs over possible links between language and thought.

Around the same time, in this part of the world the Qin Dynasty remained more convinced, so much so the belief ultimately led to the incident known as "Burning of books and burying of scholars" between 213 and 210 BCE. Such was the very savage beginnings of linguistics as a politi-

cal tool, techniques that would be further refined up and ultimately perfected by the Communist Party post 1949, under Mao Zedong whose linguistic poise would serve as a foundation on which the Chinese nation could be called upon to serve (see previous story).

Mr. Xi's adoption of the term as his trademark rhetoric first surfaced before he took office when in November last year he said, "the great revival of the Chinese nation is the greatest Chinese Dream." Again, he was borrowing a used concept; since long before Confucius could grow a beard Chinese people have always had the dream of harmony under heaven, while longing for a beautiful society noble in virtue, with material aplenty plus equality and equity in abundance. In the here and now, for many, the Chinese Dream remains largely aspirational; to buy a better car, larger house, brand name clothing, or more simply, to move nearer close family members. However, for an increasingly large segment of the population such dreams are filled with clean air and/or a fair and judicious legal system. Mr. Xi is more aware than any that the Chinese Dream therefore equals reform. Such language is a linguistic call to action of the highest order.

Whether this latest example in China truly lends weight to the Sapir-Whorf hypothesis is another matter, but there nevertheless can be no better proof in favour of linguistic relativity as a direct correlation between language and thought and indeed the entire expression of the spirit of a nation than in what was likely its very first occurrence; in the very naming of the Middle Kingdom, the so-called "central country". 



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How Do You Spell 拼音?

By Doug Hughes

Design by students of the Nanjing International School, Dol Hee Kim, Joo Young Lee and Joan Sabate as an activity assigned during their Work Week from 27th to 31st May, 2013

There is very little remarkable about an old strip of highway laying atop the land. Asphalt is boring and lifeless. Its utility normally goes unnoticed by passengers as they coast over the smooth surface. Few take the time to wonder what the journey was like when the land was rough and unpaved. Those of us who arrived after the road was built tend to take its convenience for granted.

In a similar way, most students of Chinese feel an ambivalence towards the phonetic system known as Pinyin. At least on the surface, the Romanization of Chinese pronunciation might also be described as boring and lifeless. The combinations of letters from the Roman alphabet possess none of the artistic beauty of the Chinese script and learning Pinyin requires hours of repeating aloud strings of what initially seems like gibberish such as "cu, chu, xia, sha". However, what most of us fail to appreciate is how quickly one can learn to produce the sounds of the Mandarin tongue. From start to finish, it only takes a few hours of practice before most learners are able to stumble through the full range of syllables.

Pinyin was also intended as a way to cultivate a more universal version of spoken Chinese. After the system was officially adopted by the Chinese government in 1958, it immediately became a fixture of local school curriculum. The national language did not replace the regional dialects spoken across the mainland, but rather added a second layer on top of local variations that everyone was expected to learn. Pinyin, and the pronunciation of the Beijing accent it represented, eventually became a sort of Lingua Franca in the early days of the PRC. But the adoption of Pinyin is the end of this story, not the beginning.

The comparative ease with which one can now learn to form the sounds of Mandarin Chinese is the result of a collection of efforts that began hundreds of years ago. However, the myriad of scholarship attempting to scaffold Chinese characters with phonetic spelling was far from a unified process. The spellings initially used by foreign learners of Chinese were eventually replaced by internal systems designed to promote literacy. In the late 19th and early 20th century, four separate ways to indicate the sounds of the Chinese language were developed.

With every Tsing-Tao beer consumed, one has to wonder what Laowai's Chinese sounded like 100 years ago.


The Wade-Giles system, which gives us the spelling "Tsing-Tao", was designed by foreign linguists in the second half of the 19th century using complex spellings to represent Chinese vernacular. Unlike later versions, this system was most easily wielded by other scholars familiar with its linguistics. Despite its foundation in the study of languages, some arrows in the quiver completely missed their target, such as Peking with a "P" instead of Beijing with a "B". Yet the Wade-Giles system had a great influence on the development of its Pinyin despite its many imperfections. It took until the late 1970s for some western countries to abandon our dear Mr. Wade and Mr. Giles in favor of Pinyin.

The next chapter in Chinese phonetic history was written only 20 years after the publication of the first Chinese-English dictionary using Wade-Giles. After the founding of the Republic of China in 1912, the Commission on the Unification of Pronunciation began work on a system known as Zhuyin Fuhao. Zhuyin is made up of diacritics, which are symbols used by language scholars to denote the pronunciation of languages. Zhuyin's 37 characters and four tone markings, which were officially adopted in 1928, made up the first national system to denote standard Mandarin pronunciation. To this day, many Chinese-English dictionaries still include Zhuyin in their entries, with entries including marks such as ㄅ ㄆ ㄇ ㄋ (bo, po, mo, fo) in addition to Pinyin.

Between 1912 and 1949, there was a smattering of scholarship on Chinese phonetics aiming to reinvent the wheel. To compliment the Zhuyin Fuhao pronunciation system, the Chinese government also officially adopted Gwoyeu Romatzyh, or GR, in 1928 as a system to write Chinese words using the Roman alphabet. The architect of GR had hoped it might one day be used to replace Chinese characters all together. The lingering influence of this defunct system can be seen in the transliteration "Shaanxi province", which uses additional vowels to denote tone in Mandarin.

Another competitor trying to improve on existing Chinese transliteration was Sin Wenz, a Romanization method developed by Chinese and Russian academics based in Moscow in the late 1920s. When one considers the name in Pinyin, Xīn Wénzì, the system seem to be comparatively intuitive. However, it never gained widespread support. The victors of the scholarly race were those whose systems were implemented by the authority of a national government; both Zhuyin pronunciation under the Nationalist regime and Pinyin under the authority of the People's Republic. Systems such as Sin Wenz never stood a chance of being nationalised during such tumultuous period in Chinese history.

After 1949, the leadership of the People's Republic of China resolved to sort through the tangle of letters and squiggly marks to come up with one simple and effective system. In 1958, Pinyin was unveiled and quickly showed up in every classroom across the land. The new system combined the best pieces of the old ones while also shedding some of the inefficiency and complexity. Despite these improvements, the world outside of China took over 30 years to embrace this new concoction. It was not until the opening and reform period in the 1980s that Pinyin became the international standard for romanization and pronunciation. Now that foreign learners of Chinese have utilized this learning tool for 30 years, it is easy to ignore how tedious the journey was before the road was built.

Just as the proverbial road constructed through the countryside expedites our journey from A to B, the creation of Pinyin has also come with unintended side effects. The practice of hand writing characters among Chinese has declined sharply due mainly to the ease of Pinyin-based method used on electronic devices. On the other hand, the ease with which the system lends itself to electronic entry utilising a roman keyboard demonstrates what an efficient a system Pinyin actually is. After all, what good is a road if you cannot drive fast? 





PROBLEMS OF BILINGUAL LANGUAGE CONTRACTS IN PRC

■ Nowadays, doing business in China is common for foreigners. Since the Chinese word for “contract”, 合同 (hé-tóng), actually means “to agree jointly”, something that foreign parties must consider and agree upon when engaging in business negotiations with Chinese entities is whether the final contract should be in English, Chinese, or both. If the contract is written in more than one language, which will be the official one? Which will take precedence in the event of a conflict?

The answer “English” might be tempting, but this is not always correct. Complex strategic considerations affecting a prudent lawyer’s choice of contract language in a cross-border contract include the likelihood of claims arising, venues for conflict resolution, and that of the collectability and enforceability of judgments obtained.

Chinese law allows for a foreign-language text of a contract, and if signed by the parties the foreign language text has equal legal effect of the Chinese text, according to Article 152 of the Contract Law of PRC. The Article details that in the case of a contract concluded in two or more languages on which it is agreed that all versions are equally authentic, in case of discrepancy it shall be interpreted in light of the purpose of the contract. However, in practice, Chinese language contracts mostly take precedence over any other language.

Chinese law requires that particular contracts be approved by governmental authorities, for example those involving joint-ventures, Mergers & Acquisitions, property and any contract required to be notarized by a public notary office. According to the Article 44 of the Contract Law, such contracts become effective only after the approval or registration (by Chinese Authorities) and therefore, the contract should be written in Chinese.

In the case of labour contracts, Article 10 of the Regulation of Jiangsu Province on Labor Contract states that, “Labor contracts shall be concluded in the Chinese language. In case discrepancy exists between the Chinese and foreign language versions of the labor contract, the Chinese version shall prevail”, therefore suggesting that any foreign language version is created for reference purposes.

Last but not least, in the case of litigation in a Court of Law in China, the accepted language of contract would be the Chinese one rather than its foreign language equal.

When entering into contractual agreements, the parties have opportunity to add into the contract an arbitration clause in which, other than the place of arbitration, they may also choose the language that takes precedence in the contract. From a foreign entity’s perspective, it is strongly suggested to add this clause.

Foreigners doing business in China should pay attention to verify which language controls the contract, and avoid leaving the question unaddressed. The Chinese version generally prevails while its foreign language counterpart may only be for reference. Therefore, it is necessary to obtain high quality translations of contracts since a poor translation leads to a loss of precise language. The only way to ensure an accurate translation is to review it point by point and clause by clause, while avoiding the use of terms which may give rise to multiple interpretations. 📌

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INGREDIENTS

Base:

- 1 packet of plain cookies
- 225g butter

Filling:

- 1 can condensed milk
- 250g mascarpone cheese, or smooth cottage cheese
- 250-300ml cream, well whipped 1/2 cup lemon juice.

DIRECTIONS

1. Melt butter. Place cookies in a large ziplock bag and crush. Mix into melted butter. Press into base of pie dish.
2. Mix together condensed milk, mascarpone cheese and lemon juice. Fold in whipped cream.
3. Pour into base and refrigerate.

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(see next page) 



柠檬冻挞



配料

挞皮

1 包原味饼干

225克黄油

馅料:

1 罐炼乳 250克马斯卡彭干酪,或平滑的农家干酪

250-300毫升搅打过的奶油 1/2 杯柠檬汁

制作方法

1. 熔化黄油。饼干在大的密封袋中压碎。然后和黄油混合。挤压在烤盘的底部。
2. 将炼乳、马斯卡彭干酪和柠檬汁混合,拌入搅打过的奶油。
3. 倒入挞皮,冷藏。



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INTERNAL CONSULTING AND BUSINESS PROCESS FACILITATION

With Jochen Schultz

■ **T**he hectic pace of many change is viewed nowadays as problematic, yet restructuring and process optimisation are necessary for organisations that want to assert themselves in a dynamically changing competitive environment.

Internal consultants and process facilitators advise and provide support for executives and their divisions/teams for coping with upcoming change, a procedure that implies acting simultaneously on three levels:

On the contents level the change targets are formulated, the current situation diagnosed (strengths and weaknesses analysed) and necessary steps defined.

On the methodological level the approach is determined, the required change architecture is created, project management is organised, procedures are structured and processes evaluated.

On the relationship level communication is designed, the culture and climate for the work of bringing about change are shaped, emotions are worked through and commitment and loyalty are developed.

While the executives concentrate on what needs to be changed, the process facilitator reviews, on an ongoing basis, the ability to change and the willingness to embrace change.

The pitfalls of business process facilitation


What are the specific pitfalls of process consulting to which many internal consultants succumb? How can you handle them?

1. You allow yourself to be roped in – and progress comes to a halt. The process consultant has to learn to perceive the contradictions in their role – to observe a process and, at the same time, to be part of it – and to structure it. They must ensure that the roles and responsibilities of all those involved in a process are properly clarified. They need observe the process sequence, time and again, from the perspective of an outsider and continuously reflect on their own involvement.

2. You are close to the hierarchy – and yet are a really long way off. By working together with the executives you can grasp at the coattails of power; before you know it you're in the same boat as the executives, and rowing it along. Consulting needs another perspective. Process facilitators have to configure very carefully their closeness to and distance from all those involved in the process. Independence does not mean being noncommittal, but it does require relationships to be structured in a particular way and a process facilitator with the backbone to do this. The process facilitator gains authority through the quality of their services.

3. What you see is what you see – and already you're mistaken. It's amazing how often you're right. In change processes lots of people are right; in change processes many different truths collide. Process facilitators have to be tolerant of different points of view, attitudes and aims. You need the ability to deal constructively with heterogeneous interests. You have to be willing to question your own view and engage with different perspectives.

4. You calm down – and in doing so cause upset. Everyone would like it best if the changes could happen without any noise. Unfortunately, some people get really upset. And that bugs executives. Process facilitators know how to work with resistance, are able to deal with emotions and can recognise the messages they convey.

5. You know everything better – and haven't learned a thing. The longer you work as a consultant and process facilitator, the more vulnerable you become. Nothing makes you more conservative than success. Consulting for organisations and process facilitation requires a high degree of self-reflexivity. You have to be willing, over and over again, to submit to criticism your points of view, concepts and action strategies, to revise them and even, sometimes, to abandon them. 

BATS & BALLS

By Misha Maruma

Bluesky Pool Championship

Pool is a game of skill. There may be elements of luck to the sport that some people see as a pub game, but don't be fooled. For some players luck itself is an art. I went to the Bluesky Pool Championship in April to play the best in Nanjing and to see if I possessed that particular sporting trait; luck.

The Bluesky Pool Championship is one of the longest running competitions in Nanjing. Played every month since 2002 in Nanjing's oldest western bar, the competition used to be foreign dominated, but recently there has been an emergence of Chinese players participating.

So what's the big attraction? The ¥50 entrance fee certainly adds to the stakes and every winner since its inception has been added to the "pool wall". So, in addition to the prestige of being immortalised into Nanjing folklore there is a cash incentive too.

On the day I go there are 13 players. After the money is collected by Laurie, Bluesky's Australian boss, the draw is made. The first

three drawn out receive a bye to the next round and the other 10 are paired into five play-offs. As this is my first time I am hoping for a decent draw, but I'm up first and against the previous month's champion and one third of the Chinese contingent, Martin. It seems that I have not after all perfected the art of luck. I put up a good fight, but with a chance to

win I sink the white ball and Martin cleans up. A slow start for the defending champion and dejection for me.

For the rest of the night I am reduced to the role of spectator. This proves equally as enjoyable as taking part; watching the regulars in full flow and the friendly atmosphere between everyone is genuinely fun. The people who come regularly are part of a community and this adds to the excitement as the games move quickly from one to the next.

As the evening progresses the tension begins to rise. The bar




starts to fill up with Saturday night revellers who add to the spectators giving the competitors an audience to entertain.

Ken versus Martin goes to the wire, Ken missing a succession of blacks to let Martin sneak through again setting up an all Chinese semi-final and therefore meaning that the Middle Kingdom will be represented in the final for a second month in a row. The unknown Wang Xing is defeated as Martin's form starts to improve with a devastating six ball victory.

The second semi-final is played between two Nanjing stalwarts who know each other well. Andy and Solomon play out a close game as two previous champions slugging it out for a place in the final. Andy eventually wins giving him a chance to avenge his heavy defeat against Martin in March.

A best of three final sets it apart from the other rounds. Andy starts well winning the first game by five balls and eventually finishing Martin off in style to confirm a comprehensive win, the previous month's defeat to the young upstart being well and truly forgotten.

With the victory confirmed and the winnings collected the players adjourn to the bar for a celebratory drink. The winner banks around ¥500 with the runner-up doubling their initial stake. It is fair to say that I had a good time and that I will be back next month to take part again and hopefully make it past the first round. In the meantime I need to be working on my technique as well as learning the art of luck. 

Jiangsu Sainty exit Asian cup


Jiangsu Sainty bowed out of the AFC Champions league in cruel fashion on 1st May. Going into the last round of games Sainty were bottom of their group having lost at home in the previous round to FC Seoul.

The 2-0 defeat in the Olympic stadium against Seoul on 24th April had all but sealed Jiangsu's fate in their first ever foray into pan-Asian cup competition. A draw in the game between Buriram of Thailand and Vegalta Sendai of Japan left a glimmer of hope that Sainty could progress though, if results went their way in the final round of games.

With Seoul already qualified a win for Jiangsu against Sendai in Japan and a win for Seoul at home to Buriram would have seen Sainty finish in second place. Unfortu-

nately it was not to be.


Sainty, trailing the Japanese by one goal, turned the game on its head in the second half and subsequently scored the winner with 30 minutes of the match to go. At this stage it was a draw in Korea meaning Jiangsu were heading out of the competition. But a late goal by Seoul put Sainty on course for an unlikely passage into the knock out stages. A late equaliser by Buriram crushed Sainty's hopes; they thus exited the competition.

A famous victory in Japan meant that Jiangsu fans could hold their heads high by finishing above their Japanese rivals. Attention now turns to the league campaign. With a few more performances like the one in Japan, Sainty can look forward to some more exciting games playing the best teams across Asia next season. 

Aussie Rules Football

If you are interested in taking part in a new sport then Australian rules football is for you. Well organised by a core group of Australians this is a really good way to meet new friends and keep fit for both boys and girls.

Join the group every Tuesday from 5pm at the Nanjing Arts Institute. Enter through the south gate on Caochangmen road and follow the signs to the Oval. Learn some basic skills and drills and then take part in a game.

No matter from where you hail or whether you have played before. All you need do is show up with plenty of enthusiasm. Be you a novice, amateur or expert Aussie Rules needs you! 

World Class Manufacturing 8: Assets & their Maintenance

■ OBJECTIVE

As Operational Excellence is more widely implemented as a way of improving practices and changing the behaviour of teams, the need is raised to improve the life and durability of assets operated to produce products. We have all probably seen that a small failure can bring a large operation to its knees. In a capital intensive operation, asset care must be dealt with at the highest strategic level, a practice usually seen as the responsibility of the Engineering function.

The objective of this practice is to maximise asset effectiveness with a minimum total investment, also expressed as **high efficiency at low cost**. It follows, therefore that extending the life of machinery and increasing capacity thereof should also be an objective of the engineering teams.

MAINTENANCE

The maintaining of assets has changed completely in the last 20 years; different people do the work, different techniques are being used, for example condition based, pre-emptive or reliability centred methods, but they all remain focused on lowering costs. This should be included in the Asset Care Strategy. The first step is to decide for the regular maintenance, who should do what. By regular, we mean the time or condition based activities. Operators running the machinery should be responsible for conducting basic activities such as cleaning, inspection and lubrication, with an obvious link to 5S, which will be covered under Autonomous Maintenance. This leaves the engineers to do the more sophisticated work, respond to breakdowns and design improved maintenance processes.

LIFECYCLE MANAGEMENT

The engineers then need to study the lifecycle of the asset and focus on three areas:

1. Planning the installation. Learn from experience, so that design changes can be made to avoid past problems, in consultation with the operators. Improve the maintainability of the machinery; for instance by replacing screws with quick release mechanisms and bringing all lubrication points to one console. Plan the spares needed and purchase only when necessary; not when the machine maker says you need to!

2. Operating and maintaining the asset while in use. This requires how-to guides, or SOPs (Standard Operating Procedures) to be generated so that training and operating can be handed over to Production.

During its operating life, the engineers need to concern themselves with the assets' performance and constantly strive to increase the mean time between failures (MTBF) and mean time to repair (MTTR). These are the classic quality and productivity KPIs (Key Performance Indicators) for engineers in a World Class Operation.

Engineers should also conduct analysis of machinery parts to determine how they could fail and what maintenance should be employed by way of prevention, usually referred to as FMEA (Failure Mode Effects Analysis) in automotive or elsewhere as RCM (Reliability Centred Maintenance).

3. Replacement. Many mechanical machines can be rebuilt, as they age, to perform in an as-new condition. More modern machinery with electronic control systems will require replacement rather than refurbishment. Over time, the capacity of the machine and/or its maintenance costs will dictate that it is replaced, which requires planning so back to No. 1.

Engineers should therefore focus on increasing machinery efficiency and then sustain this by improved maintenance efficiency. **NUX**

Simon Northcott is a manufacturing consultant based in Nanjing, specialising in change leadership and empowerment.

Contact him via simon3northcott@gmail.com.



Tricks of the light

“No poem was ever written by a drinker of water,” wrote Homer some years ago, and water, near enough, is what some wine producers would have us drink. There is now an increasingly significant market sector; the health conscious, or just wishing to remain conscious over a business lunch and other wine friendly engagements, looking for low-alcohol wine. Simply adding copious amounts of water is by far the most common practice to reduce alcohol by volume, and although an illegal practice, except for in the States, it is simple enough to disguise as large amounts of water used to clean tanks, pipes and dilute chemicals can covertly make their way into the production process with ease, thereby creating insipid concoctions in the main. The alternatives for reducing alcohol; osmosis and fine member filtration, are much more expensive and yet still produce similarly flavour-thin results. Punters want the fuller flavours, which are most easily drawn from late picked grapes with their resultant higher sugar levels, though they do not always want the accompanying rise in alcohol.

Rick Staff
with a remit to sniff, taste,
and spit his way around Nanjing
and disseminate the drinkable.


POINT SYSTEM
0-10 A WARNING
11-14 A Feasible Party Prop
15-17 Heartily Recommended
17-19 Exceptionally Good
20 The Apotheosis Of
WINE EXPRESSION



How to put poetry in your soul and still be sufficiently compus mentis to put pen to paper and write the stuff (or, more prosaically, still put in an afternoon's work at the office) after a vinous lunch on a very hot day?

Wines that are chock full of zest and vitality and are just naturally lower in alcohol content can be found in the cooler climes, especially Germany. It is hard for the English to rid themselves of the association of German wines with the “cheapo sweetos” which began their assault on the UK in the 1960's, recklessly targeting “blue rinsers” (marketing shorthand for a once substantial echelon of late-aged ladies known for disguising signs of ageing amidst their hair follicles by adding blue dye, which, of course, fooled no-one) and impecunious students for short-term gain and long-term damage to the image of German wine. The sharply chiseled features of really good Riesling (Germany's most widely grown varietal), however, are as refined as a Beethoven piano concerto, inclined to elevate rather than eliminate the senses.

Mosel is one of Germany's key wine regions and Dr. Loosen a key producer; Dr. Loosen Ürziger Würzgarten Riesling Spätlese 2008, a slender 7.5% abv, is not easy to say, but you will find it sublimely easy to drink. Spätlese means “late picked” and the wines are typically a tad sweet, tamed by a bracing acidity, like this, which is opulent and full, yet the acidity keeps it fresh and far from cloying. Rich and refreshing with delicious citrus notes this wine must collect 17 points but, alas, no points for the price; a lofty ¥529 from BHG. Easier on the wallet is the Dr. 'L' Riesling 2008, an intro wine from the same firm, and although not quite as urbane as its cousin above it takes one on an elegantly poised 8.5% abv amble through bright flavours of pear among traces of lime and mango, all firmly gripped by a zippily sure balancing acidity that delivers a lot of bang for one's buck at ¥166 from BHG (15.5 points). Both bottles are superbly suited to a lot of Chinese cuisine, particularly spicier fare.

It is possible to look further south for good light-alcohol wine and Asti in the Piemonte region of north-west Italy produces many sweet nothings for frivolous imbibing, and sometimes more. A case in point is the premium spumante by Santero Moscato (just ¥120, Jayson Wines, and available from Bar Neuf in 1912). A “frizzante” fizz (more softly-bubbled than champagne-style sparklers) which soars above standard spumante, offering a very appetizing honeyed petillance which is deliciously tropically fruited, refreshing and delivered at a very lunchtime drinkable 6.5% abv (15.5 points). 



*3rd Youth Olympics Cultural Festival - 11th-18th May 2013,
Nanjing Science & Technology Museum / Jinling Institute of Technology*











Think Healthy Think Beautiful

By Maria Simonova

Perfume; Friend or Foe?

• **W**hat woman does not love perfume? Christian Dior once said, "A woman's perfume tells more about her than her handwriting". I could not agree more!

Imagine a gorgeous woman walking on the street and when she passes you by, you are hit by the strong and unpleasant smell of her perfume; in a matter of seconds she no longer is attractive.

This often happens due to not knowing how to use perfume in the right way. Many women often overdo it and do not realize that they are making mistakes. A lady can take a shower with scented shower gel, use shampoo with different scent, put scented body cream over it and then use strong smelling deodorant, hair spray and so on. On top of it all, spray a lot of heavy evening perfume. You can imagine the mix of smells that is the end result!

This is very easy to avoid when you want to use this kind of heavy perfume, use neutral shower gel, body cream and unscented deodorant. Heavy scented perfumes are better used in small quantities, while the light scented ones can afford to be sprayed about a bit!

Remember there are daytime and evening fragrances, and that perfume should be selected depending on the time you wish to wear it, the same scent is unlikely to be appropriate in the office and at the party.

Daytime aromas are lighter and more delicate; the evening sensual and spicy. The choice of scent also depends upon the time of the year; in summer, sweet floral aromas and fresh citrus are the best choices, while chypre is a good choice in winter, smelling a little like a moss-covered tree.

The same perfumes smell different on different people, depending on the climate, colour of the skin, hair, temperament, nutrition and metabolic characteristics. When you are upset, excited or happy, perfume can smell a bit different! It is advised never go to a perfumery one week before and during menstruation, since ladies' perceptions of smells may change during these days; you might buy some perfume that you will not be able to use after! That said, choosing a perfume is simplified by beforehand:

- ★ Avoiding for some time contact with any kind of perfumes
- ★ Washing without soap but with clean water your wrist and elbow joints
- ★ Taking a few grains of coffee with you, smell them in between trying perfumes
- ★ Going to a big store, which stocks many brands
- ★ Trying not more than two or three kinds

It is impossible to explain why among many scents only one really interests you; it either happens or it does not. "Aromatic attachment", as clear from recent studies, can vary due to different life experiences, nature of man and his social position. As a rough guideline however, fresh floral scents attract dynamic, cheerful people. Dreamers and romantics prefer warm herbal scents while the carefree and cheerful like floral-fruity perfume. It is perhaps not a surprise that Oriental fragrances are conducive to deep feelings and focus.

Perfumes establish a special unity with a woman who uses them well. In fact, when seeking out a perfume, a woman is unconsciously trying to find something that helps to distinguish her from other women. Much more than just an accessory, perfume is also a way to reflect the nature of this particular woman; her tastes, aspirations and lifestyle. Be careful in your choices and stay beautiful every day! **NU**

Trailing Spouse

The Time Groundhog Day Plagued Nanjing

By Rachel Skeels

It happens to us all whatever our lifestyle embroils; when that dreaded “Groundhog Day” immortalised by the early nineties movie in which a man experiences the same day over and over, creeps up on you. Unfortunately, however creative and diverse you plan to live, Groundhog Day will rear its ugly head. It just so happens to be more viral in expat communities and yes, I have been a victim of such infection. We have all felt the thrill of arriving somewhere new, meeting new faces and seeing new sights, but it is not long before time starts to drag and life becomes unnervingly tedious.

I remember six years ago when I first arrived in Nanjing, when a particular 1912 bar with a good band and an over-friendly manager handing out free drinks became the best part of my week. Sadly, I actually looked forward to those familiar faces and enjoyed hearing the same song sung around the 10pm mark every week. It felt safe and inviting, especially since I was new and did not know many people, but roughly after a year passed things felt rather different and I was in dire need of something new; I no longer wanted to witness the same faces or listen to the same run of songs and it hit me that this was not my only burden. I was still travelling on that

same road to work every day, still eating the same weekday loop foods (Tuesday jacket potato and Thursday spaghetti evening), not to mention seeing the same face in the local shop and the same assistant who served my soya latte in Starbucks. The once exciting life I possessed quickly grew mundane and the weeks started rolling into one. At that point I knew things had to change.



The reason familiarity strikes expat communities is often due to the lack of facilities and places to which we can venture outside our safety zone. As soon as I started to make friends with locals and learnt more Chinese, life suddenly became more exciting and this huge city of Nanjing with so many exciting places opened up once again. I began tasting new appetising foods, meeting new interesting people and seeing things in a totally different light. I understand that it is not always easy for busy lives but it is worth injecting something new into your busy schedule; however impractical it may be, I promise you will reap the benefits in the long term.

You have to remember that you are now living in a new country and although it may be difficult at first, you must embrace the local way of life and do as the locals do. The issue is not about abandoning your home culture and traditions, but about carefully mixing the two together. There is an exciting world outside your bubble; you just have to remember to burst it.

Avoiding the Mundane

Set yourself a list of goals that you wish to achieve before you leave Nanjing, such as places to visit, and new things to learn. You will be surprised at how much time it takes up and how fulfilled you will begin to feel.


Reassess your situation every 90 days. What's working? What isn't? Have your priorities changed? Do you need to make room for a new project or spend more time on an old one? Are you working on things that no longer matter?

Make friends with both fellow expats and locals; while it's great to meet other expats for advice and help, locals can also give you great insight into how life really works out here.

An obvious one, but learn some Chinese. You will find locals really open up to you with even the feeblest Chinese, plus they will give you much more respect.

Learn how to cook Chinese food and how to use ingredients available in your local supermarket for a fraction of the price of import foods found here. Not only are you learning a new skill, but you're also saving a packet load of money, that you could be spending on travelling or getting a new hobby.

Get outside of downtown Nanjing and really explore what's around the city, there are beautiful islands and forests to be discovered (not just on Purple Mountain). Smart phones and iPhone's have excellent English maps to help too.

Take a new form of transport; while I understand it is hard for people working outside the city, try cycling, that way you will see much more of the city and discover new places. Just be careful in busy traffic and avoid spending a lot of cash on a new bicycle. Despite Nanjing's low crime rate, attractive bicycles seem to vanish quicker than a bowl of rice. 

AYG – YOG Get involved!

Nanjing Expat is planning its coverage of both this year's Asia Youth Games and the Youth Olympics in 2014.

As such we are looking for volunteers to assist with the undertaking; we welcome not only people with an interest in sport and writing but also those who feel they can contribute as part of the Cultural Educational Program.

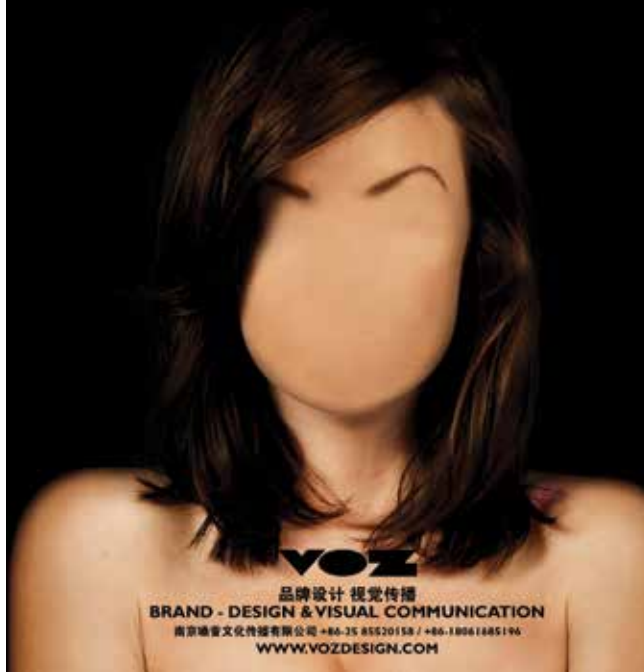
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Meet Katelyn



This solemn little girl has only arrived at Butterfly Home recently. She is just 6 weeks old. Katelyn is very jaundiced, so the medical staff are working with local doctors to determine what is happening with her liver. We are all hoping that her jaundice will only be temporary and not a symptom of a more serious liver disease. Once Katelyn's health is stronger the staff will make a plan of action to treat her club feet. Like Katelyn, our little butterflies often come to us with a combination of a different health concerns. Through all of these, we are committed to fill their days with love.

Opening in autumn 2013, Nanjing Butterfly Home, will work in cooperation with the Chinese government to bring loving care to children with life threatening illnesses or life limiting conditions.



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In Conversation With...



Legendary Electronic Music Icon

DJ PAUL OAKENFOLD

By Shahnaz Mouhamou

Multiple award winner and leading force in shaping the entire genre of modern music at Club Enzo in Nanjing on his experience in China and perspectives on the local music scene.

"Nanjing tonight is a first time for me, I didn't know what to expect and though a big down scale change from Shanghai, the response and energy in the club was so great, I got to meet a lot of new people and a special few that make up the future of music in this once capital city... I have been coming to China for at least 10 years and although Shanghai is in the top two of my favorite cities, I was strangely enough really looking forward to this one because I have never been and I love to travel, see new things and try the local food."

"I have noticed a big difference since my last trip a couple years ago. The music scene has evolved, largely due to more freedom with the Internet and

the presence of internationally renowned DJs. I feel like the younger people who come out to the club are a lot more aware of the songs and international music scene now. This has really helped to shape great local DJs, which is great to see. There is also a difference in the club scene in China versus the West. I see a lot of westerners at my shows but here, you never really play at a club that is full of Chinese, the day you do is when you will not see a difference."

This is not the last time China will be seeing the multiple-award winning icon. Even though Oakenfold has recently transitioned to working on films, his passion for DJing around the world has not subsided, especially in China. "I've been given a very special time indeed. So gutted this tour is coming to a close. It is a shame really, because it's been three weeks and it's just rushed by... I love the region so much and want to get my next tour here booked in ASAP!"

It is also not the last China will hear of Oakenfold. Known to have collaborated and produced for international megastars such as Madonna, U2 and Britney Spears, this world-leading producer is looking forward to another collaboration with Chinese-Tibetan superstar Sa Dingding. "She really is a talented artist... her music style is unique and will push the boundaries of music in China." Closing his Asia tour in Beijing, it is back home to Vegas, where Oakenfold plans to continue working as a resident DJ at Rain nightclub in The Palms, produce music for Hollywood films and indulge in his second passion; food. **NU**

previews & reviews

Take Away Review **MoMentum**

By Doug Hughes

■ One of the joys of living near Shanghai Lu is the cyclical replacement of neighborhood eateries.; a constant turnover that keeps the quality of the restaurant and bar options creeping along an upward trajectory. In a similar fashion to recent road work along the strip, realizing the latent culinary potential of Shanghai Lu has been a slow process. It as if Nanjing is trying offer us a motherly reminder that good things come to those who wait.

The area's newest arrival to date, aptly named MoMentum, is tucked away behind an old news kiosk at the Yunnan Lu bus stop. From behind a glass window thick enough to stop bullets, this joint serves up short order menu items from burgers to grilled cheese and omelets to french toast. Vegetarian options include salads and veggie burgers, while milkshakes, chai lattes, and beer round out the beverage menu. At first glance, you might not realize the place actually has seats, but there are a few outdoor tables on their patio area. Clearly,

MoMentum plans to capitalize on the take-away market of hungry students.

The sign next to the window claims that MoMentum's tall burgers are the highest quality in Nanjing. After trying the beef offering that bears their moniker, I would certainly rank them in the citywide top five. The beef patties were just thick enough to be soft and juicy after a dozen minutes on the grill. The fresh lettuce, tomato, and pickles were better than average and the hot peppers on the MoMentum Burger gave it a great spicy zing.

The BLT was less impressive, especially the towering bun that contained my beloved bacon, but still worth the ¥28. while the strawberry shake and soggy onion rings were downright disappointing. However, the Philly Cheese steak, french toast, breakfast sandwich, and grilled cheese are still calling my name from that glass window just down the street.

The prices may not be cheap, but neither will they break the bank. My burger cost ¥50, but I thought it was worth the price. Other bun-based choices, including chicken, fish, and veggie, range in price from around ¥38 to ¥50. Evening specials also cut the prices a bit; a chalkboard out front read "buy a cup of coffee, get a free sandwich" on one side and "buy a burger after 6 pm and get a free Hoegaarden from 6 pm till closing", which is 8 pm, on the other. Breakfast starts at 7:30 am.

While this new addition to Shanghai Lu may not knock your socks off, it is certainly above average in quality and has a great selection of simple and tasty options. This neighbourhood still has lots of unrealized potential, but MoMentum is progress.



Set Lunch Review Masala Kitchen

By Frank Hossack



■ While it is probably safe to say that Nanjing does not have a bad Indian restaurant (where does?), whether they all offer the same value for money is altogether another issue. Hence when The Nanjinger heard about the new set lunch on offer at Masala Kitchen, the time was ripe for investigation.

I wandered up to what initially seemed like a closed Masala Kitchen, with umbrellas down and chairs stacked away on a perfect day for sitting outside. Inside, no customers. Not a good sign. No staff too, until one sticks one's head in the kitchen. Ah, but it's Friday; not a set lunch day, going some way to explain the minimal patronage. However, the amiable manager says he will ask the chef if he can do a set lunch anyway, and delightfully, he can.

Opting for the Monday special one can look forward to a spread that comprises Pappadam, Chicken Tikka, Baigan Masala, Chicken Saag, Daal Tarka, Raita plus a dessert and of course, rice and a plain Naan. Your read correctly; nine (thankfully small) courses for ¥48. While there is not a bad one in the bunch, it is the Raita to which one keeps returning; the three main dishes offering up a delicious assault on the taste buds for which the yoghurt and cucumber is the perfect neutralizer.

Indian fare is hardly renown for its subtlety, and at Masala Kitchen they pack a punch with an overwhelming intensity of flavours that runs throughout the menu. This makes it pretty heavy work at lunchtime that provides for quite a relief when it is finally all over.

As for the value for money issue, I think we have a winner. Set lunch at Masala Kitchen is available from Monday to Thursday.

Masala Kitchen is located at A05, No 12 XianYin Bei Lu, Xianlin
南京市栖霞区仙隐北路12号亚东商业广场A05

Activity Review Back Street Board Games

By Melissa Morgernstern



■ On a dark Thursday night, amid the alleyways that lie behind the China Merchants bank alongside Zhujiang Lu that can pass as the stereotypical setting for any type of gangster film, my companions and I were surprised to arrive at a well-lit, completely pink café with My Moe Maid on the front.

M.O.E. Café itself is a brightly lit pink joint that is somewhat reminiscent of baby girl's cradle that only fits maybe six tables at most. Upon entering, you are faced with a friendly welcome from the main manager Mr. Wang and a shelf stuffed teetering with chess, checkers and all types of board games, including my beloved backgammon.

Mr. Wang stated, "We opened this branch near Zhujiang Lu with the idea of just allowing friends to get together and have fun; we didn't have much more of a plan than that." A healthy white cat, which resides at the café, will also greet you kindly and is extremely eager to play chess, although his strategy is to treat the game pieces more like mousey toys.

Opened just earlier this year after Spring Festival, the café offers several choices in coffee and milk tea, not to mention a few western favourites such as spaghetti. A typical day at the café with a bit of coffee and nibbles may run you somewhere from ¥20-50, yet the attraction of this tiny whole in the wall is the opportunity to grab a bunch of friends and enjoy a few sips, bites, and games of nostalgia.

M.O.E. Café is located at 9 Ruyi Li, Xuanwu District
南京市玄武区如意里9号



Movie Review Oblivion

By Laura Helen Schmitt

■ As a big fan of everything sci-fi, I was drawn to *Oblivion* like a ship caught in a tractor beam. So, please be aware that this review is from an alien and time travel fanatic's point of view; if you don't like these things you might want to steer clear.

But let us begin not with the story, rather with the Cruise. Having recently passed the half century mark, fears that the quirky all-American boy might be losing his touch seem entirely unsubstantiated. Jumping about like it's 1996 (i.e. "Mission: Impossible I"), the character he plays in *Oblivion* is the classic cool Tom Cruise, standing up for his people against an all-mighty evil.

The movie is hardly ground-breaking; in fact it seems to remind of a number of flicks from "Matrix" to "Minority Report" and "War of the Worlds", but once I accepted that, I found that what it does, it does really well.

With the exception of "Star Wars - Episode IV", Sci-Fi movies are generally not known as the backdrop for epic love stories. In *Oblivion*, there is neither a very profound portrayal of the main characters' love, nor is this the focus of the movie. Still, the way the romance and the tragedy of this couple is presented meant I found myself wiping away a tear on more than one occasion.



Oblivion unravels at a good pace, raising enough questions to keep you interested, with in the finalé the director very neatly tying up all those loose ends. Although the twists in the story are slightly predictable, this proved very satisfactory as one can sit back and go "I hoped that would happen." Finally, *Oblivion* has, rather to my surprise, only the obligatory amount of mindless shooting.

In *Oblivion* director Joseph Kosinski delivers classic Cruise and a movie that does a good job at playing it safe; nothing revolutionary and mind-blowing and great use of suspense and numerous welcome plot-twists. If the thought of aliens, robots and a worrying scenario of modern warfare are things that don't make you want to ask Scotty to beam you out of here, then I can safely recommend this movie to you.





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A landmark hotel with numerous top notch restaurants plus train ticket purchase counter.

NU Hilton Nanjing Riverside

南京世茂滨江希尔顿酒店

1 Huaibin Lu (cross of Qinhuai and Yangtze Rivers)

下关区淮滨路1号(近秦淮河和扬子江交汇处)

83158888

nanjingriverside.hilton.com

nanjingriverside.info@hilton.com

Modern in-room technology plus extensive meeting, conference and recreation facilities. Many rooms have balconies overlooking the Yangtze.

NU Nanjing Sunflower International Youth Hostel

南京瞻园国际青年旅社

80 Zhanyuan Lu (Fuzimiao west gate)

瞻园路80号, 在夫子庙西门的附近

52266858 / 66850566

www.nanjingyha.com

A popular youth hostel that includes free pool, DVDs, cable TV, foosball, wifi, travel info, English menu and English speaking staff.

Resorts

NU Kayumanis Private Villas & Spa

南京香樟华莘温泉度假别墅

Xiangzhang Hua Ping, Sizhuang Village,

Tangshan

江宁区汤山镇寺庄村

84107777

www.kayumanis.com

nanjing@kayumanis.com

High end private villa with refreshing natural hot spring and mountain view.

Regalia Resort & Spa (Qinhuai River)

御庭精品酒店 (秦淮河)

E5, No 388, Yingting Jie (inside Chenguang 1865

Technology Park)

应天大街388号 (晨光1865科技创意产业园) 第E5幢

51885688

www.regalia.com.cn

A Thai style spa offering a holistic approach to rejuvenation and relaxation, exuding serenity, peace and solitude.

Tangshan Easpring Hot Spring Resort

汤山颐尚温泉度假村

8 Wenquan Lu, Tangshan, Jiangning

汤山镇温泉路8号

51190666

A leisure hotel in Tangshan offering different types of bathing.

Museums

Nanjing Massacre Museum

侵华日军南京大屠杀遇难同胞纪念馆

418 Shuiximen Jie

水西门大街428号

86612230 / 86610931

Hours: Tue - Sun from 8:30 to 16:30

Located on a former execution ground and mass burial place of the Nanjing Massacre. Admission is free.

Rabe House 拉贝故居

1 Xiaofenqiao, Guangzhou Lu

小粉桥1号

Tuesday - Sunday from 8:30 to 16:30

The former home of the German Industrialist who saved thousands of Nanjing people in 1937 during which time the house served as a refugee shelter.

Nanjing Brocade Museum

南京云锦博物馆

240 Chating Dong Jie 茶亭东街240号

86518580 Hours: 8:30am - 5:00pm

Visitors can observe professionals working on wooden looms making the finest brocade on earth. Hand made and machine made fabric plus finished items also available for purchase.

City Wall Museum 南京明城墙遗址博物馆

8 Jiefang Men 解放门8号

83608359

Long-gone city gates, maps and a full-scale model of the walled city. Captions in Chinese.

Nanjing Municipal Museum (Chaotian Palace)

南京市博物馆

Mochou Lu 南京市白下区莫愁路朝天宫内

World class museum presenting ancient pottery and earthenware, calligraphy, clothing, jade, golden buddahs and so on.

Nanjing Science Museum 南京科技馆

9 Zijinghua Lu, Yuhua District

雨花台区紫荆花路9号

58076158

Hands-on fun and learning for kids. IMAX Cinema.

Parks

Qingliangshan Park 清凉山公园

Guangzhou Lu, near Huju Lu

广州路西端

A quiet park, once home to Chinese artists, that offers calligraphy and stone museums, as well as an art gallery and pottery studio open to the public.

Zixia Lake 紫霞湖

A mountain fed lake in which you can swim. Exercise with care; a number of deaths occur each year as a result of cramp brought on by cold currents flowing into the lake from deep inside the mountain.

Mochou Lake Park 莫愁湖公园

35 Hanzhongmen Da Jie

汉中门大街35号

Home to the annual Dragon Boat Race, and great for boating or a walk in a peaceful environment.

Jiuhuashan Park 九华山公园

Beijing Dong Lu 北京东路

Climb to the top of the park to visit the temple and pagoda. A great way to get on the city wall for a scenic spot with gorgeous views of the city.

Xuanwu Lake Park 玄武湖公园

Xuanwu Xiang 玄武巷1号

Trails for walking, biking and running, with playgrounds, gardens, restaurants plus boats and tandem bikes for rent.

Pearl Spring Resort 南京珍珠泉风景区

Zhenzhu Lu, Pukou district

浦口区珍珠路

A 8.9 sq.km scenic area making for a family day out that includes a zoo, circus, dodgems and a cable-car/ski-lift taking you up for walk on the so called 10 km Great Wall that follows the mountain ridge.

Gulin Park 古林公园

21 Huju Bei Lu 虎踞北路21号

Gardens, paintball and BBQ plus a view of the city from atop the TV tower.

Zhongshan Botanical Garden

中山植物园
Covers over 186 hectares and home to more than 3000 plant species.

Underwater World 海底世界

South side of Purple Mountain
中山陵四方城8号
8.30am-5pm

Nanjing Hongshan Forest Zoo

红山森林动物园
101 Heyan Lu 和燕路101号

Business & Education

International Education

British School of Nanjing

南京英国学校
Building 2, Jinling Resort, Baijiahua Dong Lu
佳湖东路湖滨金陵饭店2号楼
52108987

Nanjing International School

南京国际学校
8 Xueheng Lu, Xianlin College
and University Town
仙林大学城学衡路8号
85899111

EtonHouse Nanjing

伊顿国际教育集团
6 West Songhua Jiang Jie,
Jianye District (near Olympic Stadium)
南京市松花江西街6号, 建邺区, 靠奥体北门
(中华紫鑫广场北面) 金陵中学实验小学内
86696778

Dulwich College Suzhou

苏州德威英国国际学校
360 Gang Tian Road, Suzhou Industrial Park,
Suzhou
江苏省苏州市工业园区港田路360号
(0512) 6295 9500

The Overseas

海外国际
Novas International Business Consulting Co. Ltd,
2405, Building A, New World Centre, 88 Zhujiang
Lu
珠江路88号新世界中心A座2405室
68858565 68858575
www.the-overseas.com

Foreign Trade & Economic Development Agencies

European Union Chamber of Commerce

中国欧盟商会(南京)
30F, 1 Zhujiang Lu 珠江路1号30层
83627330

China-Britain Business Council, Nanjing

英中贸易协会南京代表处
Rm 2514-2515, 50 Zhonghua Lu
中华路50号2514-2515室
52311740

Netherlands Business Support Office

荷兰贸易促进委员会南京代表处
Suite 2316, Building B, 23/F, Phoenix Plaza,
1 Hunan Lu
湖南路1号凤凰国际广场B楼23层2316室
84703707

Baden-Württemberg International

德国巴登符腾堡州国际经济科技合作协会
7-3 Dabel Xiang Meiyuan Xin Cun
梅园新村大悲巷7-3号
84728895

Australian Trade Commission

澳大利亚贸易委员会南京代表处
1163, World Trade Center, 2 Hanzhong Lu
汉中中路2号金陵饭店世界贸易中心11层1163室
84711888 -1163

Canadian Trade Office Nanjing

加拿大驻南京商务代表处
1261, World Trade Center, 2 Hanzhong Lu
汉中中路2号金陵饭店世界贸易中心1261房
84704574

Language Training

New Concept Mandarin

新概念汉语
3302, Block A, New Century Plaza, 288 Zhongshan Dong Lu
白下区中山东路288号, 新世纪广场A座3302
84872361
www.newconceptmandarin.com
nanjing@newconceptmandarin.com
Local branch of the Hong Kong based Mandarin tutoring specialist with 20 years of experience in applied linguistic research and teaching.

Alliance Française de Nanjing

南京法语联盟
4F, Qun Lou, 73 Beijing Xi Lu
北京西路73号裙楼四楼
83598762
www.afnanjing.org
info.nanjing@afchina.org
Offers a large selection of French-Chinese language and educational programs.

JESIE - Goethe-Language Centre

JESIE - 歌德语言中心
Jiangsu College for International Education, 3rd Floor, 205 Shanghai Lu
上海路205号教育学院3楼苏教国际
83335690
www.goethe-slz.js.cn

Jack's Mandarin Team-Times New Language

Jack汉语-时代新语
5F, Jiangsu Culture Mansion, 89 Zhongshan Nan Lu
中山南路89号江苏文化大厦5楼
13851864492
smartcousin@hotmail.com
Extensive experience in teaching Chinese to locally-based foreigners employed in international companies.

Nanjing Bozhan Consultancy Co., Ltd

南京博湛教育咨询有限公司
13813944415
bozhan.consultancy@gmail.com
Language training & Mandarin tutoring; from survival to HSK Chinese and enhancement of conversational confidence in English to ESL & IELTS testing.

Clubs & Charities

Nanjing International Club

南京国际俱乐部
www.nanjinginternationalclub.com
A club 500 plus strong in membership and with events take place weekly, monthly and annually.

Nanjing Toastmasters

南京第一家英语演讲会俱乐部
www.nanjingtoastmasters.com
Weekly meetings at Hohai University.

Hopeful Hearts

www.hopefulhearts.info
Raises funds for medical treatment of children with heart conditions.

Pfrang Association

普方基金会
7-3 Dabel Xiang Meiyuan Xin Cun
梅园新村大悲巷7-3号
84729068
www.pfrang-association.org
Helps sponsor the education of children in poor regions of Jiangsu province.

Shopping

For the Home

Jiaren

香港嘉仁控股集团有限公司
1617, New Century Plaza, Block B, 2 South Taiping Lu
南京市白下区太平南路1号(科巷菜场斜对面) 新世纪广场B座1617室
84651389 / 15380981389
Quality silk and linen bedding plus decorative hangings for tables, windowsills and tissue boxes plus products for weddings.

Working House

生活工场
4F, Zifeng Tower, Zhongshan Bei Lu
中山北路紫峰大厦购物广场4F
52360109
Stylish kitchenware in dark tones, candles and colourful vases or even camera cases; just a few of the fascinating products that await in every corner of this shop with two other branches in Nanjing.

Hongxing Furniture

红星国际家具广场
224 Zhongyang Lu 中央路224号
83118005
Large furniture mall with many shops. Large range of prices, styles, etc.

Jinsheng Market 金盛百货大市场

2 Jianning Lu
下关区建宁路2号(南京南湾对面)
9 Wangjinshi (off Changjiang Lu)
玄武区长江路网市9号
Daqiao Bei Lu (beside North bus station)
江苏省南京市浦口区大桥北路(长途北站旁)
58507000
Large indoor market with everything from home décor to wires, Christmas trinkets and electronics. Cheap but be prepared to bargain.

Jinling Decoration Market

金陵装饰城
88 Jiangdong Zhong Lu
江东中路88号
86511888
Everything needed for a new home.

Longjiang Flower Market

龙江花卉市场
78 Qingliangmen Da Jie
清凉门大街78号
Huge selection of plants, cut flowers, fish tanks and fish, plus gardening tools.

B&Q 百安居

90 Kazimen Da Jie (beside Metro)
南京卡子门大街90号麦德龙旁
52450077

IKEA 宜家家居

99 Mingchi Lu (East side of Kazimen Plaza)
南京市秦淮区明匙路99号(卡子门广场东侧)
4008002345

Art

Jiangsu Art Gallery 江苏省美术馆
266 Changjiang Lu 长江路266号
84506789
Local artists' work, changed frequently.

ART 国艺堂
D-1 Shuimuqinhuai, 99 Shitoucheng Lu 石头城路99号
水木秦淮D-1号
84506789
Picture framing and art related supplies.

Stone City Modern Art Creation Gallery
石头城现代艺术创意园
72 Beijing Xi Lu 北京西路72号
Exhibition of modern Chinese art.
55583708

Shenghua Art Center
南京圣划艺术中心
2 Zhoutai Lu, on Jiangxin Zhou (Grape Island)
江心洲民俗街洲泰路2号(原乡土乐园)
86333097 86333100
Exhibition of Chinese contemporary art.

Electronics & Photography

Professional Photography Equipment Market
照相器材专业市场
3F, Binjiang Friendship Shopping Center, 301 Ji-
angdong Bei Lu
江东北路301号滨江友好商城三楼
Specialists in wedding photography with equip-
ment including lighting, flash etc.

Camera & photography Equipment Market
东鼎照相器材市场
Dongding Plaza, 699 Zhujiang Lu
珠江路699号东鼎照相器材市场
Widely regarded as the best camera and equip-
ment market in Nanjing.

Mobile phone shops on Danfeng Jie
丹凤街-手机
Indoor markets specialized in new and second-
hand mobile phones and repairs.

IT products on Zhujiang Lu
珠江路-IT产品
A multitude of stores that selling everything you
can imagine and more; computers, cameras, MP3
and MP4 players, iPad, webcams, hard drives,
and portable flash drives.

Video games on Zhongyang Lu
中央路-电子游戏
Any type of video game for all game systems. Also
do minor repairs.

International Groceries

Fields
www.fieldschina.com
Shanghai's premier online grocery store for safe, high
quality, delicious food delivered to your door. Frequent
deliveries to Nanjing.

Nanjing Bakery
www.nanjingbakery.com
Home made cakes, ready to bake pizzas, lasagna
etc. plus a range of items such as pasta, butter,
cheese, sauces and spices.

Metro 麦德龙
288 Ningli Lu 宁溧路288号
300 Jianning Lu 下关区建宁路300号
Wide selection of foreign foods.

Carrefour 家乐福
235 Zhongshan Dong Lu

中山东路235号
84658588
Hypermarket with five stores in Nanjing.

NT Times Grocery
泰晤士
48 Yunnan Lu 云南路48号
83685530
Compact yet its location breeds popularity; wide
selection of imported but sometimes pricy food.

Auchan 欧尚
151 Hanzhongmen Da Jie
汉中门大街151号(近纪念馆东路)
86555568
Another French hypermarket with three stores in
Nanjing.

BHG Market
B2, Aqua City, 1 Jiankang Lu
健康路1号水游城地下2层
66985066 / 66985068
B1, Deji Plaza, Zhongshan Lu
德基二期地下1层
91 Matai Jie
马台街91号
68675666 / 68675699
Features a very large stock of imported goods
plus fresh organic fruit and veg.

RT Mart 金润发
39 Danfeng Jie
玄武区丹凤街39号(近北京东路)
83358788 / 83356077
Chinese supermarket with a decent foreign food
section and three outlets in Nanjing.

Yaohan City Market
南京八佰伴
Phoenix International Bookmall, 1 Hunan Lu
湖南路1号凤凰国际
Foreign food supermarket.

GSAB 新源宝
6-1C16 Block 6 Taiwan Product City, Hexi Dajie
河西大街台湾名品城6馆6-1C16号
52360050
Limited selection of imported items from Taiwan
difficult to find elsewhere.

Organic Food 有机食品
Available in many supermarkets and big Chinese
food markets, but need to ask staff. Organic foods
can be ordered online from <http://shop.njaf.gov.cn>.

Sports

Decathlon 迪卡侬
866 Yingtian Xi Lu (same building as Auchan)
应天西路866号
84218420
286 Ningli Lu (next to Metro)
宁溧路286号(麦德龙对面)
52401018
French sports megastore chain that also stocks
informal-wear shoes in sizes up to 48.

Jinxianghe Rd 进香河路
The outdoor store street in Nanjing; shops for bik-
ing, hiking, backpacks, equipment and apparel for
outdoors.

Wine Outlets

Aussino Cellar 富隆酒窖
Room 109, 198 Zhongshan Dong Lu
南京市中山东路198号109室
84679799
www.aussino.net

NJ Eminence Cellar
香松酒窖
Inside Wutaishan (opposite to Jin Inn)
Guangzhou Lu 广州路, 五台山体育场
66012088

Newold Wine World 纽澳酒世界
Area B, F1, New City Mall, 99 Caochangmen Da Jie
草场门大街99号新城市购物中心负一楼B区
86265959

Foreign Language Bookstores

Foreign Language Bookstore
外文书店
218 Zhongshan Dong Lu (Beside Taiping Nan Lu)
中山东路218号长安国际(太平南路口)
57713287

Xinhua Bookstores
新华书店
56 Zhongshan Dong Lu (near Hongwu Lu)
新街口店白下区中山东路56号(近洪武路)
86645151
54 Hunan Lu (near Matai Jie)
鼓楼区湖南路54号(马台街口)
83374645

Phoenix International Book Mall
凤凰国际书城
1 Hunan Lu
鼓楼区湖南路1号八佰伴旁(近中央路)
83657000 / 83657111

Services

Healthcare

NJ Flossy Care
福乐氏齿科诊所
#105, 1 Huaneng Garden, Taiping Bei Lu
南京太平北路108号华能城市花园1幢105
13951994471 / 84069389
www.025ya.com
Offers all kinds of oral treatments including dental
implants, crowns or bridges, dental whitening,
cosmetic dentistry, root canal therapy, orthodon-
tics and more. 100% bilingual staff with another
branch in Suzhou.

NJ Global Doctor
环球医生
6 Mochou Hu Dong Lu (next to Shuiximen Da Jie)
建邺区莫愁湖东路6号左邻风度花园01幢1楼
86519991
Emergency Number: 13805174397
www.globaldoctor.com.au
Australian medical company offering primary and
occupational healthcare plus emergency assis-
tance. Multilingual staff: EN/IT/JP/PT/ES/KO/CN.

NJ Nanjing International SOS Clinic
南京国际(SOS)紧急救援诊所
1F, Grand Metropark Hotel Nanjing,
319 East Zhongshan Lu
中山东路319号维景国际酒店1楼
84802842 (by appt.)
Mon-Fri 9am-6pm, Sat 9am-12noon / 24hr Alarm
Center: 010 6462 9100
www.internationalosos.com
Western doctors and public pharmacy. Service
listed in English & Chinese. Multilingual staff: EN/
CN/JP/DE.

Health Examination Center
江苏省国医馆
2F, Outpatient dept. of NJUTCM,
282 Hanzhong Lu
汉中中路282号南京中医药大学门诊部二楼
86646068
www.joinmi.com

English speaking staff, diagnosis by imported advanced medical technology and treatment by Traditional Chinese Medicine. 100% non-invasive.

Nanjing Entrance and Exit Inspection and Quarantine Bureau

江苏出入境检验检疫局

1 Baixia Lu 白下路1号

52345328 / 84456805

Health checks for work permit / visa applications.

Gulou Hospital 鼓楼医院

321 Zhongshan Lu 中山路321号

83304616

The major trauma hospital (24 hr).

Nanjing Children's Hospital

南京市儿童医院

72 Guangzhou Lu 广州路72号

83117500

Jiangsu People's Hospital 江苏省人民医院

300 Guangzhou Lu 广州路300号

83718836

The major western medicine hospital.

Yifeng Super Drugstore 益丰大药房

159 Hanzhong Lu (west of JS hospital of TCM)

汉中路上159号 (省中医院往西30米)

86795111-825 8am-9pm

English speaking staff.

Jiangsu Provincial Hospital of TCM

江苏省中医院

155 Hanzhong Lu 汉中路上155号

86617141

The major Chinese medicine hospital.

Nanjing Maternity and Child Healthcare Hospital

南京市妇幼保健院

123 Tianfei Xiang 天妃巷123号

84460777

The major maternity hospital in Nanjing.

BEN-Q Hospital 明基医院

71 Hexi Da Jie 河西大街71号

58807810

Another popular choice for expats, BENQ is staffed by local specialists, with occasional visits from Taiwanese doctors.

Nanjing Union Dental Clinic

南京友联齿科

1F, Grand Metropark Hotel Nanjing,

319 Zhongshan Dong Lu

中山东路319号维景国际酒店一层

84818891 / 84808888-6555

dentist@uniondental.cn

Travel

D.T. Travel

大唐国际(香港)商旅服务有限公司

22E, Jinlun Building, 108 Hanzhong Lu

汉中路上108号金轮大厦22E

400 886 1212

Professional English service incl. air ticket, visas, hotels, individual travel and Corporate Business Plus.

Lufthansa German Airlines

德国汉莎航空公司

Reservation Service:

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Sales Office: Room 951, World Trade Center, 3

Hanzhong Lu

汉中路上2号金陵饭店世贸中心951室

Fax: 84722624

nanjing_lufthansa@dlh.de

Lukou Airport Int'l Check-in Service - Rm 417

Transportation

Airport Shuttle Bus

机场大巴

¥20

1. East square, Nanjing Railway Station, 221 Longpan Zhong Lu 南京火车站 龙蟠中路221号 6am-8.30pm, every 30 mins.

2. Nanjing Zhonghua Men Station, 508 Yingting Da Jie 南京中华门车站 应天大街508号 6am-9.00pm, every 20 mins.

Nanjing Train Station

南京火车站

141 Longpan Lu

新庄龙蟠路141号

85822222 (enquiry)

85824224 (tickets)

Nanjing South Train Station

南京南站

Shuanglong Dadao / Yunan Lu

雨花台区双龙大道玉兰路

52414183

Principal stop on the Shanghai to Beijing high speed train line.

Nanjing Lukou International Airport

南京禄口机场

Lukou Town, Jiangning District

江宁区禄口镇

968890 / 52480499

Nanjing Coach

Terminals

南京长途汽车站

Coach timetable/ticket enquiry 96196.

Nanjing Zhonghuamen Coach Terminal

南京中华门长途汽车总站

508 Yingting Da Jie

应天大街508号

52418504

Nanjing North-Central Coach Terminal

南京中北长途客运中心

160 Huahongcun

秦淮区红花村160号

Nanjing Zhongyangmen Coach Terminal

南京中央门长途汽车总站

1 Jianning Lu

建宁路1号

85531288

Property Services

Nanjing Houses

15150698134

www.nanjinghouses.com

info@nanjinghouses.com

Provides a unique to the industry process of pre-screening options in order to save time and energy while looking for an apartment or villa.

Sun Homes Real Estate

南京中涛房产经纪咨询有限公司

Room 1901, Xinghan Mansion, 180 Hanzhong Lu

南京市汉中路上180号星汉大厦1901室

51860592 / 5186 0590

www.shre.com.cn

sunhome@shre.com.cn

Pre-move consulting home search service, orientation and settling-in programs plus vehicle leasing.

Crown Relocations

嘉柏(中国)国际货运代理有限公司

Rm 1908, Block B, New Century Plaza,

1 Taiping Nan Lu

太平南路1号新世纪广场B栋1908室

84541017

Provides moving services, school search, intercultural services plus departure and destination services.

Apex International Logistics Co., Ltd

上海正流国际运输代理有限公司

58702129

www.apex15.com

nanjing@apex15.com

Domestic and local moves, office relocation, storage and warehousing, pet relocation, insurance/risk management plus immigration services.

CMR Corporate Property & Relocation

南京浩麦房地产咨询

12C1, Jinlun Mansion, 108 Hanzhong Lu

汉中路上108号金轮大厦12C1座

84701658

www.cmchina.com

Supplies multinationals, with additional services including driver's license and import/export of pets.

Training, Coaching & Consulting

MTI Nanjing

#1402, Building 1, World Times Square, 8 Dongbao Lu

东宝路8号时代天地广场1幢1402室

84714552

www.mticonsulting.com

Provides HR coaching and training solutions, combining international standards with local market needs. The MTI team supports companies of all sizes and branches from a new office in Nanjing.

Dan Clarke

www.lets-get-happy.com

Nanjing based life coach offering advice on how to become happier and less stressed, plus ways to improve your life.

Simon Northcott

simon3northcott@gmail.com

A manufacturing consultant based in Nanjing, specialising in change leadership, problem solving and empowerment.

Faith Houses

Nanjing International Christian Fellowship

Ramada Hotel, 45 Zhongshan Bei Lu

南京中山路45号 南京华美达怡华酒店

Sundays 9:30am to 11:30am

Foreign passport holders only. English service with translation available in Chinese, French and Spanish.

KuanEumHui Korean Buddhist Club

观音会南京韩人佛教会

1703, Building 2, Fuli Shanzhuang

富丽山庄3栋1703室

13222018582

Service: 11:00am

Shigulu Catholic Church

石鼓路天主教堂

112 Shigu Lu 石鼓路112号

84706863

Korean service: Sat 4.30pm

English/Chinese Service: Sun 4.30pm

The Church of Jesus Christ

of Latter Day Saints

Yuhua Jingli Hotel, 8 Xiaohang Yaojiaao

雨花区小行尤家凹8号南京雨花晶丽酒店

Mormon service on Sundays at 10am. Foreign passport holders only.

Pets

Amy Hao Hao Pet Care

爱咪好好

18 Nantai Xiang Xi (off Wang Fu Da Jie)

王府大街南台巷西18号

84203097 / 13952034351

Professional cat and dog grooming service run by a local Nanjing girl who speaks fluent English.

Tom Dog Pet Center

汤姆狗宠物中心
1 Shanghai Lu 上海路1号
86662858
Pet stayover and dog walking service, retail outlet and English speaking staff.

Nanjing Veterinary Station

南京畜牧兽医站宠物总医院
448 Longpan Zhong Lu
龙蟠中路448号
84484781
Major centre for vet services and vaccinations.

Legal

Picozzi & Morigi Law Firm

意大利高基莫里吉律师事务所
A4, 21F, Golden Eagle, 69 Hanzhong Lu
南京市白下区汉中南路89号金鹰国际商城21楼A4
86556731
nanjing@picozzimorigi.it
www.picozzimorigi.cn
www.picozzimorigi.com
Italian law firm operating in China since 1991 and licensed by the Ministry of the Justice with two representative offices in Nanjing and Shanghai. Provides legal services in English, French, Chinese, Spanish, Italian and German with special regard to investing in China, M&A, labour law, IPR protection and cross border dispute.

Dacheng Law Offices

大成律师事务所
2F, 72 Beijing Xi Lu
北京西路72号2楼
83755108
nanjing.dachenglaw.com
Hongliang.Hu@dachenglaw.com
Ranked #1 in Asia by size, with branches in 26 countries and all over China. Nanjing branch is ranked #1 in Jiangsu Province (EN/CH/ES/JP/KO).

Jeffrey Wang

中银(南京)律师事务所
8F, Jincheng Tower, 216 Longpan Zhong Lu
南京市龙蟠中路216号8楼
13605182614 / 58785588 / 58788688
wyz_jeff@163.com
Business lawyer with more than ten years legal practice in Nanjing plus fluent English and knowledge in both legal and business areas.

Media Production - Design - Photography

SinoConnexion

南京贺福文化传媒有限公司
14F, Building 1, World Times Square, 8 Dongbao Lu
鼓楼区东宝路8号时代天地广场1幢1417室
84718617 / 13851522275
www.sinoconnexion.com
info@sinoconnexion.com
International award winning professional foreign owned video and media production company with 30 years experience, and 20 years of work in China. Advertising agency and publishing services also available.

VOZ Design

嗓音设计
Office 3318, Tianzhidu, 33 Hubu Jie
新街口户部街33号天空之都3318室
85520158 / 18061685196 / 15950575174
www.vozdesign.com
contact@vozdesign.com
Professional marketing oriented graphic design and brand development. No copies, no templates,

only creativity and lots of brain juice. Mediocrity is a disease we fight everyday.

Nicolas Harter Photography

13770761603
www.nicolasharter.com
A French photographer specialising in wedding, commercial and event photography, and author of photo-book "Africa Square", a profile of African artists at the 2010 Shanghai Expo.

Phrephotos Photography

13770999175
www.phrephotos.com
Photographic services offered. Product shots, portrait and more.

Miscellaneous

Wow-Super A Translation Service

南京领域翻译有限公司
Rm 4004, F40, Tian'an International Building
南京市新街口天安国际40楼4004室
4006969469
www.wowtran.com
service@notary-trans.com

Satellite TV Installation Service

13770323459
nanjingstv@gmail.com

Bottled Water Delivery Service

By Coca-Cola Nanjing
4008282288 (Free)
Mineral water, pure water, water machine cleaning.

Lustre Cobbler 莱斯特皮鞋修饰

Golden Eagle Shopping Center, 89 Hanzhong Lu
汉中中路89号金鹰国际
Central Department Store, 79 Zhongshan Nan Lu
中山南路79号中央商场

Hong Bang Tailor

红邦裁缝
18 Nanxiu Cun, Shanghai Lu 上海路南秀村18号
The tailor of choice for many a Nanjing expat.

Leisure & Sports

Sports

Century Star Ice Skating Club

世纪星滑冰俱乐部
222 Jiangdong Zhong Lu (Inside Olympic Center)
江东中路222号奥体中心内
86690465 / 86690467
4F, Wonder City, 619 Yingtian Street
应天大街619号虹悦城4楼
52275768 ext. 8001/8002

Ninth City Billiards

9城花式撞球
1912 District, 52 Taiping Bei Lu
太平北路52号1912街区
84504303
1pm till late. ¥15/hr in the afternoon.

Klein Billiards 克莱恩台球

135 Hongwu Lu 洪武路135号
51587158

Nanjing Leiniaio Paragliding Club

南京雷鸟滑翔伞俱乐部
Wutaishan Sport Center Tennis Stadium
南京市五台山体育中心网球馆
84458450 / 15335179782

Zhongshan Shooting Club

中山射击俱乐部
12 Lifu Jie
白下区李府街12号

84615141

Shotgun, rifle and pistol shooting, into the city wall!

Pisarev Ballet 比萨列夫芭蕾舞学校

B901 Junlin International Mansion, 5 Guangzhou Lu
广州路5号君临国际B901室
86975095

Changqing Taekwondo

长青跆拳道馆
145 Zhongshan Dong Lu
玄武区中山东路145号
84541055

Daoshun Archery

道顺射箭
Wutaishan Sports Centre, 173 Guangzhou Lu
广州路173号 五台山体育中心
51888882

Karate Eifuukaikan 空手道影风道场

96 Yushi Jie 鱼市街96号
52989189

Massage & Spa

Pathways Spa & Lifestyle Club

颐庭Spa生活会馆
13F, Tian'an International Building,
98 Zhongshan Nan Lu 中山南路98号13楼
84540166
www.pathway-spa.com
Lifestyle club consisting of a dedicated spa area with private treatment rooms, Thai Massage room and Foot Massage room. Other facilities include yoga and meditation rooms, sky garden lounge and private function rooms.

Flow SPA 川·天地

46 Xijia Datang, Ming Cheng Hui
(200m north of Xuanwu Lake's Jiefang Gate)
明城江西家大塘46号
57718777
Hours: 10.30am-10.00pm
Sino-German joint venture offering twelve luxurious single and twin private suites for men and women.

Shoujia Medical & Health Center

手佳按摩
136 Changjiang Lu 长江路136号
84702129
Various types of massage with blind masseurs.

Facial-Spring 春之源美容中心

28-1 Dashiqiao, Danfeng Jie 丹凤街大石桥28-1号
83604422
Various packages available including face, neck and shoulder massage.

OneZo 春之源美容中心

400 Zhongshan Nan Lu 中山南路400号
85861099
Upmarket spa with a focus on TCM catering for CEO types.

Golf

Sofitel Zhongshan Golf Resort

钟山高尔夫俱乐部
7 Huanling Lu 环陵路7号
84606666

Nanjing Harvard Golf Club

南京昭富国际高尔夫俱乐部
176 Zhenzhu Jie, Pukou
南京市浦口区珍珠街176号
58853333

Ginkgo Lake Golf Club

银杏湖高尔夫俱乐部
1 Guli Yinxing Hu 江宁区谷里银杏湖1号
86139988

Theatre

Nanjing Art and Cultural Center

南京文化艺术中心

101 Changjiang Lu 长江路101号

84797920

Regular large-scale shows by professional Chinese and foreign performers.

Jiangnan 631 Niuda Theatre

江南631牛达剧场

5 Yanling Xiang 延龄巷5号

84419786

Weekend Chinese modern small theater shows.

Nanjing Art Academy Concert Hall

南京艺术学院音乐厅

15 Huju Lu 虎踞北路15号

83498249

Irregular performances by Chinese and overseas students and faculty.

Jiangsu Kunqu Theatre 兰苑剧场

4 Chaotian Gong 朝天宫4号

84469284

Live performance of Kunqu opera.

Beauty

Franck Provost Hair Salon

梵珀巴黎法式发艺

F322 Deji Plaza Phase 2

中山路18号德基广场二期F322店铺

86777366

Wan Yan Shi Beauty Salon

完颜氏美容沙龙

Room 108, Building 2, 9 Wenfan Lu

文苑路9号2幢108室

85791042

Nail Bar 指爱你美甲

44 Wangfu Da Jie

王府大街44号

84209596

Sweet Love in Nails 指间密语

89 Shanghai Lu

上海路89号

Food & Drinks

Asian Cuisine

Taiwan Teppan Corner

南京市建邺区三铁餐厅

LB148, Jinyuan Hexi Commercial Plaza, 341

Jiangdong Zhong Lu

南京市建邺区江东中路341号南京金源河西商业广

场LB148

13770325443

Quality and affordable Teppanyaki experience aimed at office workers for lunch and dinner.

Kezigu Muslim Restaurant

克兹古丽餐厅

53 Wangfu Da Jie

王府大街53号

85981468

Xinjiang restaurant popular with expats; spicy noodles, potatoes, vegetable, chicken and lamb dishes accompanied by dance performances.

Silk Road Moslem Restaurant

丝绸之路穆斯林餐厅

260 Guangzhou Lu

广州路260号

83705680

Some stay away, since it is not obvious that Silk Road has an English menu, with photos to boot. Signature dish boiled lamb chop and homemade yoghurt with

raisins are among the must-tries in a colourfully decorated environment accompanied by Uigur music.

Istanbul Turkish Cafe

食正坊咖啡店

209 Shanghai Lu

上海路209号

83309030

A range of Turkish and Vietnamese food, including Turkish "pizza", kebabs, wraps, freshly made yoghurt, and some desserts. All food is halal. No smoking section available.

Pho Saigon

金禾泰餐厅

2F, Huanya Plaza, 33 Shigu Lu

白下区石鼓路33号环亚广场2楼

84465722

Popular fare includes Vietnamese style noodles (pho) and others such as vegetarian dishes and seafood as well as the standard beef, pork, chicken and duck selections. Mains range from ¥26-50.

Indian Cuisine

Nanjing Ganesh Indian Restaurant

南京甘尼仕印度餐厅

3 Kunlun Lu

南京玄武区昆仑路3号

85860955

www.ganeshchina.com

The unlikely combination of Indian food and jazz music that nevertheless has stood the test of time in both Suzhou and Wuxi. Fabulous decoration in a great location by the city wall at Xuanwu Lake.

Himalaya-Nepalese & Indian Restaurant

喜马拉雅尼泊尔印度餐厅

193 Shigu Lu (behind the Sheraton)

石鼓路193号

8666 1828

Himalaya is a very popular restaurant serving a variety of Nepali and Indian foods in a setting as authentic and inspired as the dishes themselves.

Masala Kitchen

玛莎拉印度餐厅·酒吧

A05, No 12 Xian Yin Bei Lu, Xianlin

南京市栖霞区仙隐北路12号亚东商业广场A05

84448858

masala_kitchen@live.com

Offers vegetarian and meat dishes plus savory Tandoori oven dishes and exotic curries cooked fresh by a chef with over 20 years of experience in his hometown of Hyderabad. Also serves a fine selection of imported wines and beers.

Taj Mahal

泰姬玛哈印度料理

117 Fengfu Lu

丰富路117号

84214123

189 Shanghai Lu 上海路189号

83350491

Established in 2003, the Taj Mahal Indian Restaurant made a name for itself by offering a great variety and exotic blend of high quality authentic Indian cuisine that it continues to this day, making it forever popular with the foreign community.

Kohinoor Restaurant

科伊诺尔餐厅

2F, Ramada Hotel, 45 Zhongshan Bei Lu

中山北路45号华美达怡华酒店2楼

83122522

Vegetarian and non-vegetarian curries made in the original unimitable style of Indian and Pakistani cuisine prepared by chefs brought especially from the mystery lands.

Punjabi Restaurant

本杰比印度餐厅

2 Shizi Qiao, Hunan Lu

湖南路狮子桥2号

83245421

Offers traditional Kadhais, Murghs, Masalas and Vindaloos in addition to more familiar Chinese dishes.

Japanese Cuisine

Wadouraku

和道乐日本居酒屋

121 Shigu Lu

石鼓路121号

84465760

Patronised by many from Nanjing's Japanese community, and largely thought of as the genuine Japanese experience in Nanjing.

Kagetsu

嘉月

62 Taiping Bei Lu, 1912

太平南路62号 1912街区内

86625577

A lifestyle oriented dining experience with a focus on creative cuisine. Balcony affords views over 1912.

Taiyō Teppanyaki 大渔铁板

57 Zhongshan Lu

中山路57号

84729518

All you can eat and drink special offer includes sushi, sashimi, sake, beer, and everything on the menu. Two more locations in 1912 and near to Xuanwu Gate.

Korean Cuisine

Fudufang 福德坊

6 Taoguxincun, Hankou Lu

汉口路陶谷新村6号

83312091

Ke Jia Fu 可家福

38 Nanyingyangying (near Ninghai Lu)

鼓楼区南阴阳营38号(近宁海路)

83314283

Vegetarian

The Green Field – Vegetarian Restaurant

绿野香踪素食馆

1F Zhengyang Building, 56 Yudao Jie

御道街56号正阳大厦一楼

6661 9222

A wide selection of creative dishes and plenty of fresh vegetables along with special drinks and teas.

Pure Lotus 静心莲

1 Section C, Shuimuqinhuai, 99 Shitoucheng Lu

石头城路99号水木秦淮C区1号

83752306

Lvliuju (Living by Green Willow)

绿柳居素食馆

248 Taiping Nan Lu (near Changfu Jie)

太平南路248号1-2楼(近常府街)

86643644

Western Bars & Restaurants

Studio 21 Grill Restaurant

藤美

193 Shigu Lu (behind the Sheraton)

石鼓路193号(石鼓湾美食休闲街区)

86795269 / 13072525212

Genuine European flavours, grilled meat, seafood specialties and well renowned home made desserts; all in an elegant and relaxing atmosphere. Special Set Lunch Menu with prices from ¥40 and specials for students and teachers, plus live music

every Friday and Saturday during dinner.

N *Element Fresh*

南京新元素餐厅

1F, Nanjing IST Mall, 100 Zhongshan Lu
中山路100号艾尚天地购物中心一层
85656093

www.elementfresh.com

Born from an expat's passion for food, the multi-award winning Element Fresh first opened its doors in Shanghai in 2002. Since then the chain has expanded to Beijing and Guangzhou and now Nanjing!

N *Jimmy's*

吉米来吧

193 Shigu Road (inside Sunglow Bay
near the Sheraton)
石鼓路193号
86792599

www.jimmysnj.com

The place to be for live and recorded sports, while enjoying American style pizza, BBQ steaks, burgers, hotdogs, tacos and more, accompanied by a large selection of draft and bottled beers and more than 50 different kinds of single malt whisky and bourbon.

N *Secco Restaurant and Bar*

喜客西餐厅

132 Changhong Lu
长虹路132号
83370679

In its reincarnation, Secco is back in a new location sited in a former warehouse.

N *Jack's Place*

杰克地方西餐厅

422, Dongcheng Hui Shopping Mall, Xianlin
文苑路与学思路交叉口东城汇4楼422
85807866

35 Wang Fu Da Jie

王府大街35号

84206485

160 Shanghai Lu

南京上海路160号

83323616

Humble yet honest, Jack's Place has tellingly been around Nanjing for around 15 years, serving up Italian favourites popular with expats and locals alike.

N *Tribeca New York Bar & Grill*

翠贝卡

1 Zhonghua Lu

中华路1号

400-891-9998

Taking two years to decorate, now the good times are rolling with true American dining amid an impressive array of sport, movie and music memorabilia.

N *Les 5 Sens*

乐尚西餐厅

52-1 Hankou Lu

汉口路52-1, 靠近南京大学

83595859

A surprisingly inexpensive French restaurant serving homemade traditional French dishes (set menu and à la carte available) for lunch and dinner in a friendly atmosphere. Many dishes cost less than ¥50.

N *Behind the Wall*

答案墨西哥餐厅

150 Shanghai Road (in Nanxiu Cun)

上海路150号, 在南秀村

83915630

One of the oldest bars in Nanjing serving drinks and food in a relaxed atmosphere, with perhaps the

finest terrace in the city. Live musical performances go well with strong sangria and beer.

N *Florentina*

2-107, 83 Shanghai Lu

(near the Wutaishan North bus station, at the entrance of the alley leading to Jasmine Youth Hostel)

上海路83号2栋107 (靠近五台山东站汽车站, 青年旅社的巷子口)

3-101, 22 Nanyinyangying (in the lane opposite Behind the Wall on the other side of Shanghai Lu)
南阴阳营22号3栋101 (答案西餐厅&酒吧对面的巷子, 在上海路另一边)

18602560788

Over 100 craft beers waiting for you to try!

N *Medi Mediterranean Bar & Food*

地中海餐厅酒吧

Jinyin Jie, 158 Shanghai Lu

上海路58号--金银街

13584006102

Outdoor seating and signature cocktails, made utilizing specially imported ingredients. Small bar inside makes for a good location for a "rendezvous".

N *Henry's Home*

亨利之家

220-1 Jiangdong Bei Lu (beside New City Mall)

江东北路220-1号(龙江新城市广场南门对面)

86654099

20 years experience in serving up western meals; specialties include steaks, fajitas, ribs and organic salads.

Selección Española

57 Zhongshan Dong Lu (Exit 7 from Xijiekou metro station)

中山东路57号

Serves up home-made classic Spanish dishes such as Tortilla de patata con alioli, Pisto con huevo frito and Paellas. When not hosting Spanish themed birthday parties the second floor shows four days a week a selection of films and documentaries. Closed on Mondays.

N *Danny's Irish Restaurant & Pub*

丹尼'爱尔兰餐厅&酒吧

4F, Sheraton Nanjing,

169 Hangzhong Lu

汉中路169号金丝利酒店4楼

86668888 Ext. 7775

Quality hotel dinners plus the usual selection of beer and liquor in addition to being a good place to sit and chat. Live music performances and TV sport. Open from 6 pm.

N *Blue Sky Expat Bar & Grill*

蓝澳西餐厅

77 Shanghai Lu

上海路77号

86639197

www.the-bluesky.com

bluesky.aussie@gmail.com

One of the original expat bars to open in Nanjing, serving burgers, pizzas, Aussie meat pies and Bundaburg Rum (Bundy). There are also weekly and monthly pool competitions and weekend openings at 10.30am.

N *La Cantina*

南京米凯列酒业有限公司

#2-7 East Nantai Xiang (off Wangfu Da Jie)

南台巷东2-7号

58787665 / 13813842543

Italian wine complimented by snacks, antipasti, pasta and pizza that create a great place to unwind after a day in the city.

Tony Music Bar

南京托尼酒吧

6 Jinxianghe Lu

进香河路6号

84068176

Hangout that captures an elusive quality in the often indefinable persona that makes one feel immediately at home amid new surroundings and completely as one with total strangers.

Nail Jazz Bar

钉子吧

10 Luolang Xiang (200m south of the Sheraton)

罗廊巷10号, 离金丝利酒店200米

8653 2244

A relaxed bar that offers a wide variety of imported beers, stage and foosball table.

N *Ellens Bar*

艾伦酒吧

132-3 Guangzhou Lu

广州路132-3号

83641119

75 Dingjia Qiao

丁家桥75号

58825052

37 Hunan Lu

湖南路37号

83641118

Laid back and relaxed atmosphere plus food & drinks at great value prices make this a favourite amongst the student crowd.

N *Eminence Cellar*

香松酒窖

Inside Wutaishan (opposite to Jin Inn),

Guangzhou Lu 广州路, 五台山体育场

66012088

High quality western restaurant offering organic food, breads baked on-site, cigar bar and wine cellar.

N *Finnegans Wake*

芬尼根爱尔兰酒吧餐厅

6 Cinnalane

中山南路升州路(原中北汽车站)熙南里街区6号

52207362

www.finneganswake.com.cn

Guinness and Kilkenny on tap, a selection of classic Irish and Scotch malt whiskies plus a carefully prepared selection of traditional Irish dishes.

61 House

陆拾壹号餐厅

61 Hankou Xi Lu

汉口路61号

83205979 / 13851434386

Former bomb shelter that is now a significant stop on the live music circuit in China for international unsigned bands.

N *La Table de Mr. Eiffel*

巴黎盛宴

83 Guangzhou Lu, near Qingliangshan Park

广州路83号, 靠近清凉山公园

83711900

Authentic French cuisine and an extensive list of French wines by the glass. Located in an old Chinese garden house with an outside terrace.

N *Potato Bistro*

马铃薯

5*301 Kangqiao Sheng Fei, 9 Wenfan Road,

Xianlin University Area

仙林大学城文苑路9号

85791293

A bistro based on green, organic, fresh foods and authentic tastes within a quiet environment. A 150 square metre outdoor BBQ balcony is also available.

Vanilla Sky

香草天空

4-4 Taoguxincun, off Shanghai Road
上海路陶谷新村4-4号
83202884

Pizzas, pastas, steaks and salads at reasonable prices with a cozy atmosphere that keeps many customers coming back.

NU Bellini Italian Bar & Restaurant

贝丽妮意大利餐厅

12 Nanxiucun 南秀村12号
52888857
1-106, 9 Wenfan Lu, Xianlin
仙林大学城文范路9号1-106室
85791577

Stylish and elegant yet easy in which to relax. Utilising ingredients specially sourced, many dishes and drinks are unique in Nanjing. Reservations are advised.

Boston Chips

波士顿炸薯条

New City Mall, Hesi

河西新城广场

Boardwalk food, such as hotdogs, tater tots, mashed potatoes, onion rings, and chicken fillets, including BBQ and Cajun styles. Two other locations in Nanjing.

NU Myth Bar

酒吧

60-6 Jiangsu Lu
江苏路60-6
83307877

Up-scale drinking and entertainment centre. Featuring live music, an Italian DJ, pool table and draught beers, Myth also features regular parties that draw large numbers of foreign patrons.

NU Blue Marlin

蓝枪鱼音乐餐厅

8 Changjiang Hou Jie, 1912
南京市玄武区长江路8号1912酒吧街 84537376
Liyuan Zhong Lu, Jiangning (near Baijia Lake)
利源中路(百家湖附近)
523932890

Yadong Plaza, 12 Xianyin Bei Lu

仙隐北路12号 亚东广场

One of the more established hangouts offering quality drinks plus German and European dishes. Happy hour from 4-7pm.

1850

法越年代

7F, Nanjing International Center, 201

Zhongyang Lu

中央路201号南京国际广场7楼

87785177

Nanjing's French-Vietnamese restaurant offers exquisitely presented dishes amid somewhat garish decor, prepared by a local chef with many years of experience abroad.

NU Cosima

可西玛

120 Shanghai Lu (near to Hankou Lu)
上海路120号
83337576

Famous for being the smallest restaurant in the city, serving Spanish items that include tapas and pizza. Outdoor seating expands the capacity of the restaurant considerably!

NU Talking, Talking 2, Talking 3, Talking 5

对话西餐厅

Room 101, 9 Pei De Li,
Ninghai Lu
宁海路培德里9号栋101室
83200844

Jinyin Street

金银街

83323969

Offers a surprisingly large variety of beers and liquors, as well as a good selection of food. Very popular with the student crowd, both Chinese and foreign.

Don Quixote

堂吉珂德餐厅&酒吧

39 Chengxian Street,

off Zhujiang Lu

珠江路成贤街39号

83359517

This pub doubles as a Spanish restaurant offering a variety of cuisine. After the kitchen closes, a live band comes on upstairs. Downstairs, there is a large screen plasma TV and video games.

NU Sancho Panza

到堂吉珂德

173 Guangzhou Lu, Wutaishan Stadium North gate (take the stairs to the right)

广州路173号, 五台山体育场北大门内

(无高尔夫球场西侧台阶上)

A two floor bar featuring live music, pool, food and quality eats plus a fully-stocked bar.

NU Ciao Italia

你好意大利

193-2 Shigu Lu (outside Sunglow Bay near the Sheraton) 石鼓路193-2号

86608807

Ciao Italia's master chef Giuseppe serves over 140 authentic Italian specialties, including 30 varieties of pizza that are considered some of Nanjing's best.

NU Pisa Pizza

比萨斜塔意大利西餐

81-8 Shanghai Road

上海路81-8号

15805177575

Pisa Pizza has a reputation for offering up the finest pizza in the city, straight from the wood fired oven.

Gourmet Village

81-2 Shanghai Lu

上海路81-2号

87776422

Serving up a decent slab of sophistication, Gourmet Village is also a deli with a reasonable range of imported spices and herbs, mustard and pasta plus jams, marmalades, cheeses, sausages and much more.

NU Friends

老友记意大利西餐酒吧

6 Taoguxincun, Hankou Lu

汉口路陶谷新村4-2号

86617101

The extension of your own dining room (if you live in a chic Greek style tavern) that serves up pizza, pasta plus various snacks and appetizers.

NU Country Road

约翰·丹佛

20-1 Nanxiucun

南秀村20-1号

87776422

With pasta, pizza, steak, coffee, wine, music and books, Country Road is both popular and elegant.

Nightclubs

MAZZO

玛索国际俱乐部

1912 Nightlife district

南京市1912时尚休闲街区

84631912

One of the preferred clubs for the foreign community in Nanjing that plays contemporary electronica.

Club TNT

潮人会所

2-1 Changjiang Hou Jie

南京市长江后街2-1号

84401199

A big name in the Chinese nightclub industry, with clubs in Nanjing, Chongqing and Hefei. Expect to see big name DJs from abroad on a regular basis, at no expense spared!

Enzo

8-3 Changjiang Hou Jie

南京市长江后街8-3号

83789898

With more of the latest in over-the-top nightclub entertainment, Enzo also has access to many of the big names in entertainment, for example Paul Oakenfold played on 9th May, 2013.

Bakery & Café

NU Skyways

云中食品店

160 Shanghai Road 上海路160号

83317103

A18, Yadong Commercial Plaza, 12 Xianyin Bei Lu
仙隐北路12号 亚东广场A18室

85791391

Breads, made-to-order sandwiches, cakes, chocolates, desserts, plus a fair selection of imported deli items such as cheese and salami.

NU Sculpting in Time Café

雕刻时光咖啡馆

2F, 47 Hankou Lu 汉口路47号2楼

83597180

32 Dashiba Jie (Confucius Temple East Gate)

秦淮区大石坝街32号(夫子庙东门)

A pleasant coffee house atmosphere, along with brunch, cocktail hours, film screenings, a variety of Western food, plus widely known brownies. Balcony at the Confucius temple branch offers romantic night time views over the Qinhuai.

NU 3 Coffee

3号咖啡馆

82-1 Shanghai Lu

上海路82-1号

83244617 / 83311505

Upper floor library has art, design and photography books and magazines. Balcony affords a nice view of Shanghai Lu.

NU Fish Tank Coffee

鱼缸咖啡小馆

Cinna Lane, 400 Zhongshan Nan Lu

中山南路400号 熙南里街区

52204469

High-quality coffee beans, freshly sterilized milk, as well as a variety of delicately created special drinks.

Maan Coffee

漫咖啡

1 Qingjiang Lu (Beside Tianshui Binjinag Graden)

清江路1号天水滨江花园

85872858

Koren chain serving waffles, salads and a variety of all day breakfast options that go down well amid decor in which cement and glass walls are juxtaposed with antique armchairs and lanterns dangling from tree branches.

NU Godot's Home

戈多的店咖啡馆

23 Nanxiucun, off Shanghai Lu

南秀村23号

86637484

A beautifully designed, relaxed café serving a great range of coffee, tea and food in a cozy atmosphere. Opening hours/days are somewhat haphazard.

NX THE NANJING CLASSIFIEDS

For detailed information about these and many other classified ads and events please visit www.nanjingexpat.com

Advertisements are edited for the purposes of format and length only. Errors in spelling, grammar or punctuation are the responsibility of the author

Jobs - Positions Vacant

■ Real estate firm seeks Administration Assistant

Nanjing Houses is a foreign owned and managed full service real estate and relocation agency located in Jiangning, Nanjing. Our company strives to be the most professional, caring and honest real estate agency in Nanjing. We are currently looking for a Nanjing local to fill the position of Administration Assistant. Ideally we are looking for a fresh graduate who is eager to learn and speaks great English.

The right candidate should possess the following characteristics and skills:

Eager to learn / Self Motivated / Honest & Thoughtful / Pays attention to details / Has proficient computer skills / Well organized / Is familiar with web systems and Office software / Speaks, reads & writes English to a high level / Is able to perform a variety of tasks.

If you are interested in this position, please send Cover Letter / Resume / CV / A recent photograph

Email: info@nanjinghouses.com

For full advertisement text, visit: www.nanjingexpat.com

■ Looking for an Illustrator

Looking for an illustrator for a children's book being released in Chinese/English/French/Japanese. About 80 pages, mainly characters in b/w pen/link. Rough character designs completed and a portion of backgrounds finished as well.

email with link to your portfolio or send some sample if interested.

Email: devoflapps@gmail.com

For full advertisement text, visit: www.nanjingexpat.com

■ Sep-Easy kindergarden position in Nanjing city!

Salary: 1000 yuan per month

Welfare: ticket subsidy negotiable

Students: 2-6 years old

Work time: 15 hours per week; no office hour; two-day weekend

Working city: Nanjing city; Jiangsu province

Start time: Sep, 21 03 and Work visa covered

Requirement: Native english speaker; bachelor degree

Email: chinesejob001@163.com

Phone: 027-87415963

For full advertisement text, visit: www.nanjingexpat.com

■ Teach Adults in Yangzhou 8000 Monthly ASAP

Start Time: asap

Location: Yangzhou City, Jiangsu Prov.

School type: training school

Vacancy: 2

Instructor Requirements:

Age: ranging from 23-50

Native and professional English teacher

Language: native English speaker has a passion for English teaching, able to prepare own teaching materials

Working Experience: one year or above, both children and adults teaching experience

Student age: 12 years above

Workload: 25 classes/w, 2 days off/w

Contract Duration: one year

Salary: 7500-8000 monthly

Fringe benefits: visa sponsorship, 6000 airfare reimbursement upon complete the one year contract, 1500 rmb housing subsidy monthly

Documents Needed: Recent photo / Current CV/Resume /

Copy of your passport data page / Copy of your degree certificate(s)

Contact: Stone

Email: huaxiajob@163.com

Phone: 027-88393732 18071109291

For full advertisement text, visit: www.nanjingexpat.com

Real Estate

■ Room Available For Rent

Hello!

We have a room available for rent this month. Our apartment is on the corner of Gulou Jie and Beijing Xi Lu and we have a fantastic location. We are across from the Gulou underground station and two bus stations. We're also around the corner for a large wet market. We are also only a 5 minute walk to Nanjing University.

*Clean three bedroom apartment, one bathroom, and a kitchen

*Modern updates: washing machine, oven, full size western style refrigerator, microwave, and each bedroom has its own aircon unit.

*The available room is quite functional with a nice corner desk and shelving unit.

*Friendly neighbors

*Only 1500 RMB per month

We are very friendly flatmates from New Zealand and Nepal. If you are new to Nanjing we will be happy to show you around.

We are looking for a responsible and friendly flatmate for the apartment.

Email: tompson.linda@gmail.com

Phone: 13645155383

For full advertisement text, visit: www.nanjingexpat.com

For Sale

■ Various household items for sale-Cheap

Ikea 18 piece dish set (1 new/1 used)-65rmb each

fans-50rmb each

plants-negotiable

bookshelves-50-100rmb

small appliances: rice cooker, toaster, blender, kettle-price varies but cheap

Pillows and cushions-negotiable

Email: mmarg68@hotmail.com

For full advertisement text, visit: www.nanjingexpat.com

■ Honda 150cc for Sale

Honda 150cc

4 stroke gas engine

5 speed

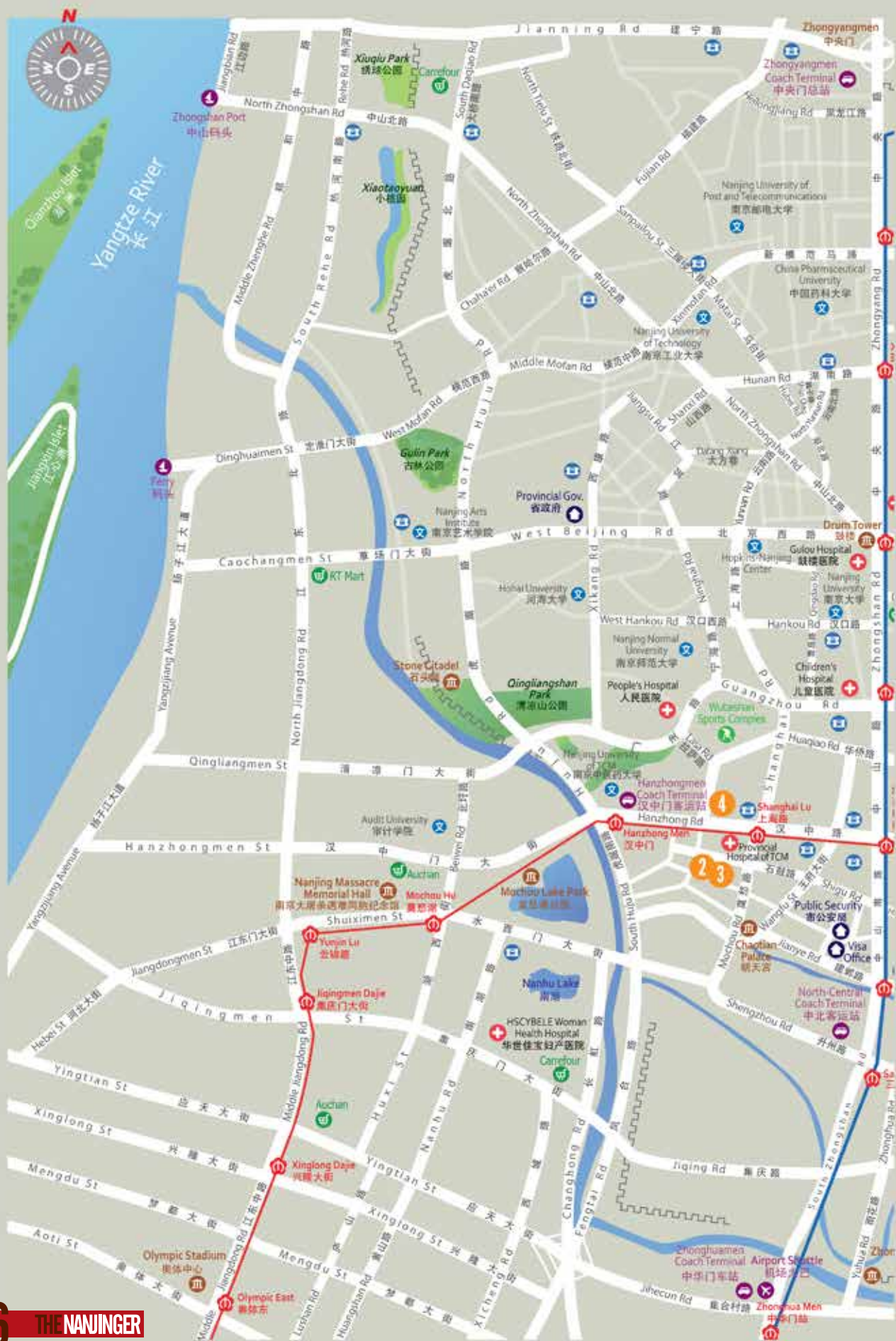
Great Condition

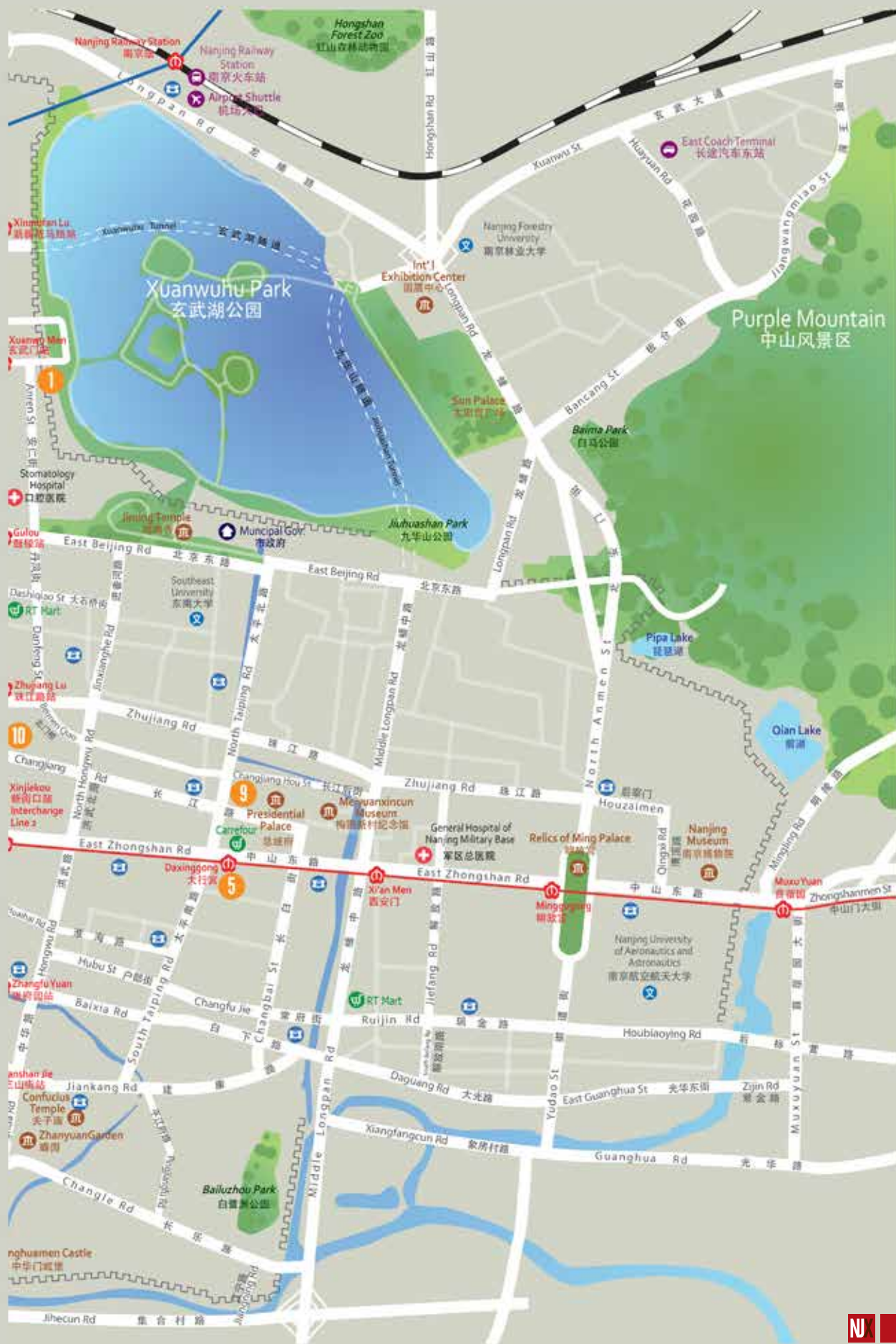
2 helmets

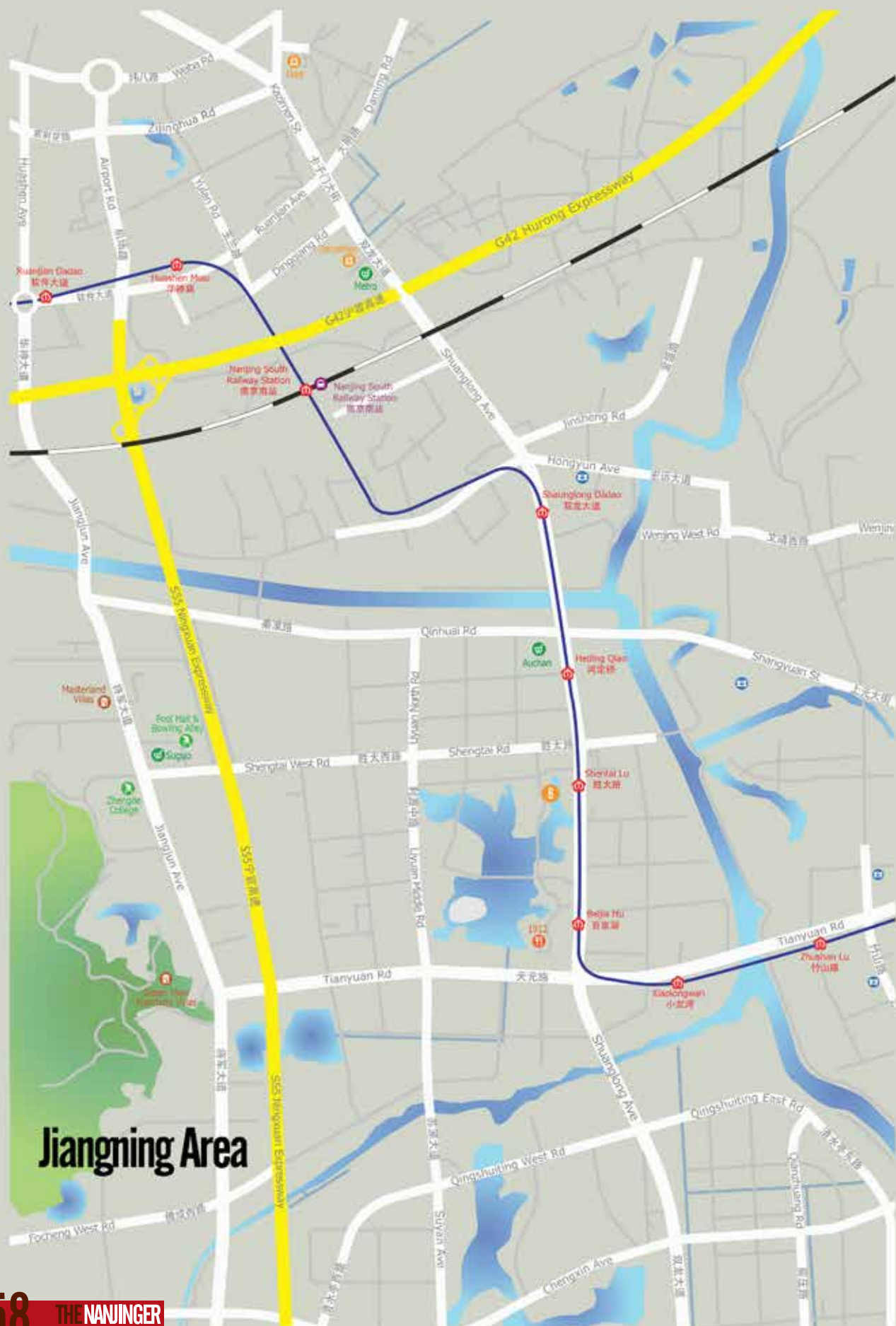
5000RMB

Phone: 139-1599-0105 (Don)

For full advertisement text, visit: www.nanjingexpat.com







Jiangning Area





EASY DOSES

By Dan Clarke

Finding the Romance Again

In marriage and in long term relationships, sometimes the passion will fade away, until you are simply two people who happen to share a bed. Many people seem to consider this normal, but really it is a disaster. Fortunately you can keep this from happening, or if it has happened, you can usually reignite your passion with a bit of effort.

Appearance Matters

It is all too easy to decide that you do not need to work out, put on makeup, shave, or wear nice clothes, because your spouse has seen you at your worst so it really doesn't matter.

STOP!!!

You cannot always look your best, and you should not try to be fabulous every waking moment. But you should a few times a week try to dress up nicely and show your husband or wife that you still have it. Wear something seducing, groom yourself, and spend some time in front of the mirror.

If you can, try to do some exercise to help keep your body toned, you do not need to look like your 20 again, but if you put effort into yourself and your health, your partner will notice.

Plan a Date Night

Not everyone is good at being spontaneous, so don't force them to be. Instead agree that a few times a month will be date night. On that night one of you has to plan a nice date, it can be fun, romantic, exciting, cultured, whatever, but has to have some thought in it. Alternate who is in charge each time.

Even if your husband chooses a sporting event, try to have some fun, and when it's your turn you can pick a French restaurant, and expect him to pretend to enjoy it. Once you get into the swing of things, you'll both have a great time, and that is essential in getting the romance back.

Say Thank You

Smile, say thanks and make sure they know you're happy. This will encourage them to do it more often and also other things to make you happy. This will gradually lead to more romantic gestures that leave you smiling.

Too many married couples I have met have taken it for granted that they should have certain things and stopped thanking their partner for them, expecting more and more before they will say thanks. Then they are surprised when the small gestures stop.

Tell Them You Want Some Romance

Some people, especially men, need a hint when it comes to romance and relationships. Instead of expecting them to pick up on small cues, and waiting for them to realize that you want something more from the relationship, tell them what you need.

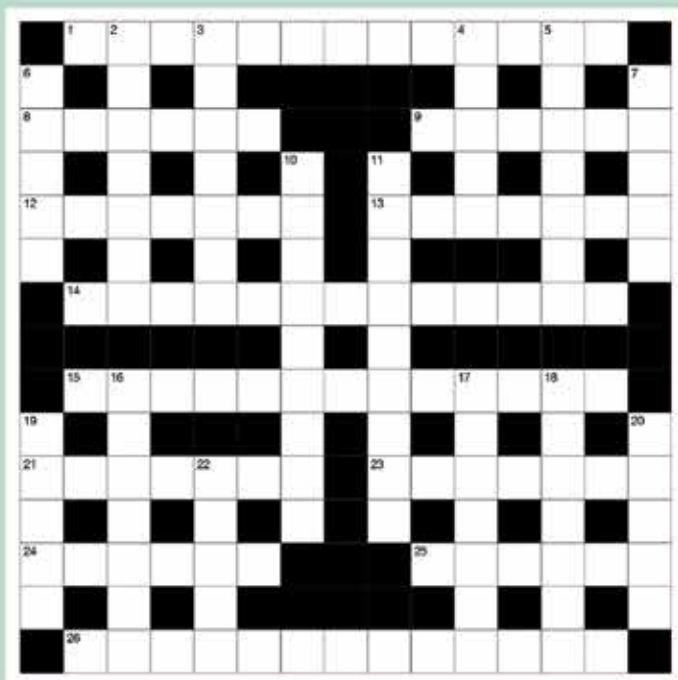
You can sit them down and tell them, write a letter, give them a book on romance and tell them to read it, or whatever else you think may work, but tell them.

Don't let your romance die simply because you've been together for a few years; do what you have to to keep your romance alive. Most of all, remember you can not just rely on your partner; you have to do your part too, even if it's just kicking him or her in the butt and telling them what you need. **NJ**

The Nanjinger

Cryptic Crossword

By Adam Winkle



Closing date: 31st July, 2013

Solution revealed next month in our closing pages

Across

- 1.8 Cover up the chimney chimney (5,5,3,6)
 8 See 1
 9 A mixed recipe to penetrate (8)
 12 Ladies destroyed at a stretch (7)
 13 No rest for this express train (7)
 14 Widdon maintenance for government intelligence organisation (6,7)
 15 Ingenious, polite professional (5,8)
 21 Moorland in the SE encloses a weapon (7)
 23 Attracted by tea dice scattered (7)
 24 Deceitful dodger (8)
 25 Girl's employment leads to lack of employment (8)
 26 In charge of the port, but he won't give you a drink (13)

- 2 Battle rations or just bottles (7)
 3 Bouncey at the club, but not the cricket club (7)
 4 Precipitation rule (5)
 5 Kiss her profusely and consign to the fire (7)
 6 Firing a prison official (5)
 7 Leads the small Scottish postscript (5)
 10 Broadcast mix differs out (8)
 11 Suffers opposite of overcomes (8)
 16 Chemically inactive takes first class rise for idleness (7)
 17 Its twin stupidly makes blots (7)
 18 Gives off chlorine inside and leaves out (7)
 19 Initially undid sewing under a light normally (5)
 20 Some afraid led but to no purpose (5)
 22 Turn the dwarf (5)

Down

pack
your
bags



Win a weekend for two at Nanjing Novotel East

Official Sponsor

Novotel Hotels

Novotel Nanjing East Suning Galaxy is located in the Xuzhuang Software Park on the East Side of Nanjing and next to the Nanjing Hi-Tech and Industrial Park. The Zhongshan International Golf Resort 27 hole course designed by Gary Player is situated just 5 minutes away. This hotel is close to Purple Mountain Observatory, Ming Xiaoling Mausoleum, and Xuan Wu Lake Park. Local attractions also include Dr. Sun Yat-Sen Mausoleum and Nanjing City Wall.

How to enter

**Two nights
BUB for two**

The prize shall be award each month to the most completed crossword we receive, be that the whole grid or just one completed clue! So what are you waiting for?!

Email your answers (a photo of your completed grid is also acceptable) to: nanjingercrossword@sinoconnection.com

In the event of a tie, one winner shall be chosen at random.



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