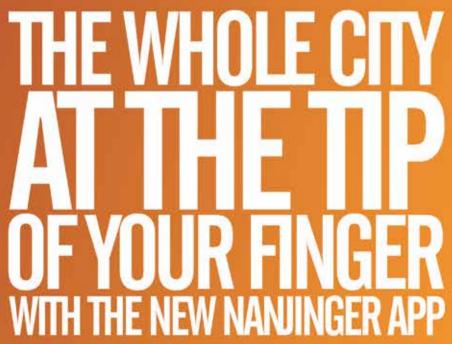
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### Introducing some of our contributors, writers and editors

Contributing editor Ken Ellingwood is a former foreign and national correspondent for the Los Angeles Times and author of Hard Line: Life and Death on the U.S.-Mexico Border. He teaches writing at Naniing University.

特约编辑Ken Ellingwood之前是《洛杉矶时报》的国内外通讯记者,同时也是"死亡地带"的作者:描述美国与墨西哥边境的生存与死亡。他目前在南京大学教写作。

Simon Northcott has 25 years manufacturing experience; ranging from MNCs to his own business, from Pipelines, Valves and Tobacco to Bottling, with the last 12 years as a world class manufacturing consultant in Asia. This was preceded by a Cranfield MBA and 10 years in the oil industry. He is now resident in Nanjing.

从管道、阅门、烟草到灌装行业,从跨国公司到他自己的生意,Simon Northcott在制造业有着25年的丰富经验,近12年来,他在亚洲地区可谓是业界一流水平的制造顾问。与此同时,他还是克兰菲尔德的工商管理硕士,并在石油行业10年之久。现在他居住在南京。

Jochen Schultz has more than 10 years 'proven management experiences at international training and universities. He has a deep knowledge in professional trainings, personnel and organizational Development and developing relationships with clients from all over the world. He is now the Managing Director in China for a German Training & Consultancy Company.

Jochen Schultz在国际培训和大学教育方面有着10年以上的管理经验。同时在 专业培训、个人与公司发展以及如何与世界各地的客户建立良好关系方面具备相当深厚的专业知识。现今,供职于一家德国培训咨询公司,任中国区总经理一职。

Rick Staff is from the UK and has 20 years cumulative experience as a wine trader, taster, and writer and was editor of 'Superplonk', the UK's popular wine guide, prior to moving to Nanjing in 2008.

Rick Staff来自英国,有着二十年丰富经验的葡萄酒商人、品酒师、 作家,并且是《Superplonk》的撰写者,英国很受欢迎的葡萄酒鉴 赏家,干2008年移居南京。

Rachel Skeels is qualified in the field of interior textile design and previously worked as childrenswear designer for major UK retailers such as Marks & Spencers, C&A and Mothercare.

梁蕊蕊是室内纺织品设计领域设计师。曾担任英国主要的零售商品牌如M&S玛莎百货,C & A和Mothercare的童装品牌设计师。

Ronald Paredes is the personification of his motto "mediocrity is a disease we fight every day". The multi-talented designer's work appears in the design industry's annual definitive overview of the state of art in web design, "Web Design Index by Content – Volume 5"

泉源本人即是他的座右铭"平庸是一种疾病,我们每天都要与之抗争"的现实化身。 作为一位优秀的设计师,他才能丰富创意无限。 其网页设计作品还被收入在了代表网页设计艺术成就的权威性行业 年鉴内。《网页设计艺术指南一第五册》

Our Editor and Music Critic, Frank Hossack, has been a radio host and producer for the past 28 years, in the process winning four New York Festivals awards for his work, in the categories Best Top 40 Format, Best Editing, Best Director and Best Culture & The Arts.

贺福是我们杂志的编辑和音乐评论员,在过去的28年里一直从事电台主持和电台制片的工作。工作期间他曾获得过四次纽约传媒艺术节大奖,分别是世界前40强节目,最佳编辑,最佳导演以及最佳文化艺术大奖。

### Editorial辑语

In the China of old there was but one identity; that handed down to you by the State. All people lived in identical apartments, earned the same salary and received the same social services and complimentary foodstuffs. There were also no unplanned children. The planned ones went to school for 14 hours a day, while social life consisted of political study classes.

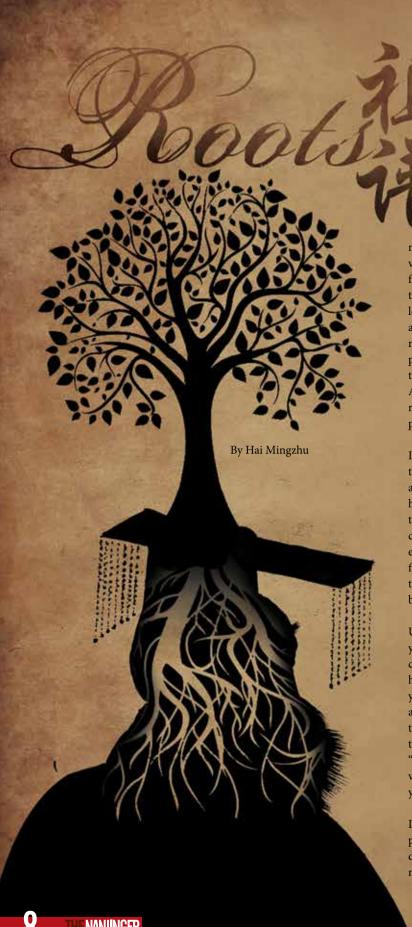
Now the tight-knit government work units belong in the history books and people are free to look for their own jobs and travel where they want. For China now has upward of perhaps half a billion identities, each and every one eager to put their stamp of indivuality on everything they own and experience.

This issue of The Nanjinger delves into the impact of a century of more or less continuous upheaval upon China's sense of identity. At a global level, is the heart and soul of the country truly ready to be the global leader to which it aspires? As for the individuals, are they in touch with their roots and ancestors, or is identity something modelled through our purchasing decisions on who we want to be, not who we are?

We also continue with our three-part series that examines the intertwined concepts of "Retail, identity, brand". Guess what's up next month.

### Losing My Religion





id-Autumn Festival has recently been upon us, a time marked by the traditions of moon gazing, of new romance and the anticipation of a bountiful harvest. Mid-Autumn, or Zhong Oiu Iie, has been celebrated since ancient times in China and was happily inaugurated into the national Chi-

nese public holiday calendar in 2006. The festival retains an intangible symbolism for people from many walks of life, serving to provide the Chinese with one form of identity; a collective one. It is also an occasion when many acknowledge the physical and spiritual connection to their ancestors. Whilst some still partake in the fully-fledged tradition of "ancestral veneration" common to China and many Asian cultures, it is an opportunity for all to reflect on the role that ancestry and heritage plays in our everyday life.

It is well known that the family is a core institution within Chinese culture, equipped with a complex system of interrelations dictating how it should be managed, ordered and structured. The importance placed on family bonds, clans, kinship and lineage in China cannot be emphasized enough. Nowadays however, reflective of a rapidly modernizing society, traditional familial edicts and values are adhered to by individuals to varying degrees.

Unless you are royalty, there is a good chance you will not have comprehensive family records that date back to antiquity. You will however, probably have a good knowledge of your parents and their parents. Factors such as where they lived, their professions and their social standing will be known to you and thus be woven into the story that forms your "roots"; part of the multi-layered, complex and very subjective idea that you have about who you are.

Do you feel your heritage makes you a unique person? How much of an impact do your predecessors have on your life, and indeed how much do you know about your lineage?

Widely popularised psychology states that what you know or believe about your origins, or "bloodline" has an impact on the way you live your life. This knowledge subconsciously affects how you feel about yourself in relation to the world. Then there is the less popularized but widely explored theory of "genetic memory", presenting the idea that experiences of generations past can actually accumulate within the human genome to become a kind of "collective memory".

On the streets of Nanjing, opinions about the significance of lineage and ancestral awareness also vary. Chatting to some residents, both local Chinese and expatriate, I received a fascinating low down and a history lesson to boot.

Leo is a young successful businessman who owns a software company in Nanjing. He has lived here for 13 years, though his family originally hail from Pei County, Xuzhou in Jiangsu province, a region, he tells me, that was also home to Liu Bang, the first emperor of the Han Dynasty (circa 206 BC– AD 220).



Amongst Leo's maternal and paternal lineage were many farmers, some of them later upgrading to become small shop owners. "Some of my mother's family were very wealthy and owned a lot of land in Pei County", he recalls. It was from his mother's side that he also learned much of the family history. "They were speak-easy people, they were outgoing and passionate and very beautiful, like me", he jokes. His father's folk, on the other hand, were more silent and stoic. Leo explains to me that in the past, country folk were often much more likely to devote time documenting family and kinship ties, even going to the length of employing a scholar to do the appropriate research.

Leo has one quite wealthy uncle who still pays homage to his ancestors on a regular basis, believing he has them to thank for said wealth. So does he think that Chinese people value their ancestry? His answer is both frank and amusing; "If you are rich, you do." The wealthier you are, the more cause you will have to pay regular thanks to your ancestors. This makes perfect sense in a way. However, wealth aside, awareness of the traits of our forebears can help inform the choices we make in our own lives, if we apply their stories to our own.

Pan Huaizhan, a Nanjing barman, believes he has inherited the mixed blessing of an irritable temper coupled with unflinching honesty thanks to his father's line, among which were many farmers and farming landlords from Anhui Province. "Some of them were very bad", he tells me. When I enquire further he clarifies that farming landlords were sometimes rather severe, this trait being common to their profession. Anhui Province, he tells me, is the province that is also famously home to the first Ming Dynasty Emperor Zhu Yuanzhang (1328 – 1398).

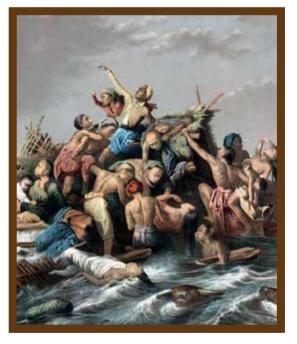


Like Pan, Emperor Zhu also relocated to Nanjing, but to conquer the city and make it the Ming dynasty capital, not mix Martinis. Who knows, perhaps Pan's temper is yet to redefine Nanjing as we know it, but he looks more likely to fire up on the golf course.

Sometimes, certain characters with whom we can particularly identify stand out amongst our known lineage , their stories becoming intertwined with our own.

Julien, a recently arrived Nanjing expatriate of Italian and French heritage, knows a great deal about his lineage on both his maternal and paternal side from talking to his grandparents. He admits, "Of course, I never know what's entirely true and what's not... I have a few figures that have been quite influential in terms of values and character." One great-grandparent was a skilled key maker, and Julien has applied the "image of this person perfecting their craft" to his own life, seeking perfection in his own career as a writer, educator and social entrepreneur. Some of his ancestors were part of the French Resistance, employing resourceful measures to survive and retain independence. His family was not wealthy but worked hard at their professions, valuing the accumulation of personal qualities over wealth. By saving "I have a sense of workers' pride within my family heritage" Julien is inspired to be humble and make meaningful contributions to society through his work.

Qi Li, a young film and television student, comes from a long line of Nanjingers. On both his maternal and paternal side there were small business people, minor officials and farmers. Qi Li feels a particular affinity with his maternal grandmother, who cared for him as a child and believes he has inherited her outgoing, positive and enduring spirit. There is a legend in his family that many generations ago an ancestor on his father's side fled to Nanjing from Shanxi Province during one of the catastrophic floods that routinely ravaged China during ancient times. As far as Qi Li knows, this has not been recorded anywhere. "It is a sentence living in my memory", he says. These floods are a common part of what he refers to as "fairytale China", part history, myth and legend.



Stories of ancestry and identity are alive within mythology and legends from various cultures and have now entered modern popular culture. Like our own family histories. they are ripe for individual interpretation and retain messages and meaning despite the changing times.

The story of Theseus, "Hero of Athens" is an important part of ancient Greek mythology describing the challenges of an individual in search of his identity. The young Theseus grew up in a small town with his mother and maternal grandparents. His paternal line was shady at best, as his mother had quite a few admirers. In short, the young Theseus did not know who his father was. When he was old enough, his mother encouraged him to set out on a search of self-discovery that took him all the way to Athens. Conquering the many tests of courage and strength that he encountered along the way enabled Theseus to prove his heritage to his estranged father, the King, who immediately recognized his son. Theseus went on to have many adventures, but it was the initial search for identity that equipped him with the skills to go forth and conquer.



Like Theseus, the young Harry Potter was raised as a "muggle" in a non-magical British family, growing up unaware of the magical powers bestowed upon him by his ancestors. He may have been doomed to a mundane suburban existence had he not found his calling. In the knowledge that he was of wizard blood, he went on to explore the extent of his powers and delight readers in the ensuing series of Potter tales.

Back in 2013 Nanjing, a large and vastly urbanized centre, I have to wonder if many of the people who move here are losing touch with their lineage due to the pressures of everyday life in the "big smoke". Many people to whom I have spoken are from younger generations. While they seem aware of the fascinating heritage awaiting their discovery, they lack the time and motivation to delve.

So if you are missing some inspiration in your life, why not ask some questions, and be amazed at the living history present in your family. Go digging for your roots, but be prepared for adventure and new worlds of knowledge.

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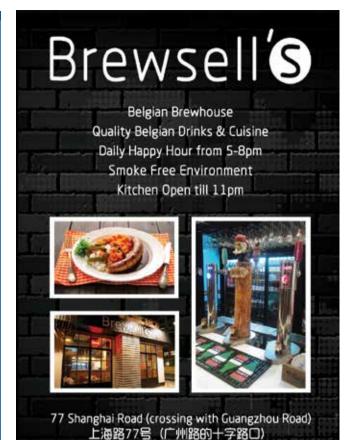
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### RETAIL IDENTITY BRAND

By Ronald Paredes

couple of years ago I saw a TV commercial that caught my attention and piqued my curiosity. It featured a group of people, foreigners and Chinese, cooperating with each other and developing high-quality products for several very different markets. These products all carried a new kind of label; "Designed in XXX, manufactured in China". While the message was in fact old news, it was its purpose that caught my attention; partially to create awareness about the high level of quality present in Chinese manufacturing that accounts for most of the products used in the world today, but more critically to tackle the lack of credibility implicit in the label "Made In China".

Finally! Someone at last had decided to put their hand on the subject and develop a strategy for a marketable version of Chinese identity.

In a country with so many ethnic groups, cultures and with such a dynamic and tumultuous history, unravelling

the subject of identity is so complex and intricate, with so many aspects and angles that it becomes a titanic endeayour.

One could not expect less. The unification of China as a country is an enterprise that seems to have no end. Identity is something that goes way beyond geographic demarcations, a common language and a passport or an ID card.

### The seasonal and effervescent identity uprising

Since the opening and its exponential development China started to assume a role as a major influencer and decision-maker in world issues. While it may find itself in the spotlight a little more than it would like, given the neutral stance often adopted by the country, China makes an ideal protagonist for some of the most important issues and events in the world.

From major sporting events and cultural activities to territorial and political conflicts, for better or for worse, such events have brought with them waves of very expressive nationalism, pride and the sudden awakening of a sense of identity that more often than not seems to be dormant.

We have witnessed this phenomenon several times in recent years. In 2008 the Olympics brought an abrupt and desperately put together campaign to make everything shipshape and encourage (and in some cases force) the populus to conduct themselves in an orderly and well-mannered fashion. People were incredibly proud. Stickers of "I (heart) 中国" were everywhere in the streets, which themselves were spotless, as was the behaviour of the

# PART 2

people. In order to protect the "identity" of the nation locals were advised against certain behaviour considered rude, unhygienic or distasteful in the presence of visitors. Pamphlets were printed and distributed among the population with directions regarding good social behaviour and etiquette to follow.

For a month and one month only Beijing (and indeed much of the country) shifted into a first world heavenly land, promptly returning to its normal kind of chaos afterward. One man commented, "I hate the Olympics because I have to behave in the street".

Later in 2010 it was Shanghai's turn to host the Expo. The exact same pattern emerged; a temporary uprising of nationalism, accompanied by pride for a new Chinese demonstration of power and development.

Here in Nanjing, but two months ago, the Asian Youth Games provided a two-week period in which major streets were free of obstacles and spotless, on which rode a fleet of 500 London taxis. Expect a redoubling of that effort for the Youth Olympics next year, and high sales for "I (heart) 南京" t-shirts.

### Will we only then feel our true identity as Nanjingers?

In the end, these kind of temporary "flash mob" tactics turn out to be ineffective and significantly more expensive that a sustained and consistent campaign. An unfortunate side effect is the compromising of credibility for the entity implementing the campaign; its purpose to deceive and impress visitors and not to provide long term benefit and development for local communities.

When thinking of national identity most of us will largely

associate it with the positive. Nevertheless, darker subcurrents surface from time to time. Recent events surrounding territorial conflicts with neighbouring countries produced extremist displays of national identity, albeit thankfully from only a tiny minority of the population, manifest through rage and hatred towards people of such countries. Witness the boycott and even destruction of products and brands hailing therefrom, even in such instances where the products were owned by local people. Although this behaviour was not encouraged or condoned by the authorities, it made very clear that the Chinese have a very strong sense of identity and unity when in any way threatened.

Good social behaviour, respect, compassion and manners are not concepts that can be enforced; they rather can only can be achieved through education handed down from generation to generation.

A sense of identity comes about not by standing idle just waiting for the government to give us reasons to feel proud; neither is it from attacking fiercely those who dare to insult or oppose us.

Identity is a much more complex and personal process, one which defines who we are, what we do and how we behave as individuals, community and ultimately as society, a process that gives us a sense of responsibility, a respect for not only our fellow citizens but also for ourselves.

We long for the day when such characteristics form the backbone of a new label; "Made in the Middle Kingdom". N

### On The Up In China: Identity Theft

ave you ever purchased a new car, and then received a phone call from an insurance company? Been immersed in the happiness of your newborn baby when a sample pack of formula is delivered by courier to your home? Found that decoration companies are the first to send messages of congratulations (even before your mother) as soon as you have bought your first new house? So, you may ask, where did these people obtain my information?

In recent years, with the development of information technology, acquiring personal information, which bears social and economic interest has become relatively simple. This has lead to more and more criminal cases of identity theft in China. It has been reported lately, that one only need spend ¥100 through a website to obtain the personal information of 1000 individuals; information that includes the full names, ID numbers, home addresses and phone numbers for a diverse group of people such as as bank clients, company shareholders, insurance policy owners and luxury car drivers.

One of the website's users, in just in four months, armed with 50 pieces of purchased personal information, successfully applied for dozens of credit cards from different banks and subsequently and maliciously ran up an overdraft of ¥140,000.

#### So what is identity theft?

Identity theft is the illegal acquisition of identity information of others, such as ID number, driver's license number, bank account number, credit card number etc., in order to counterfeit that individual's identity. It may occur in any aspect of our life; through the internet, at banks, telecom and traffic control departments, at hospitals, insurance companies, post offices, real estate agencies, travel agents; the list goes on. All are receivers of citizens' personal information, and may well also be suppliers of such. Without governmental supervision, individuals' information will be repeatedly transacted through a supply and demand network.

For the past few years, theft of identity has become a globally serious crime. Statistics show that every year nearly ten million people's personal information is stolen in the United States. In China, identity theft grows year by year, the process developing various types; by stealing the user ID and password of someone with whom the thief became acquainted on QQ or Msn, then making fraudulent requests to friends of the victim; by means of software to steal a phone number and borrow money from others by usurping the rightful owner; by stealing the password of an online bank account and transferring funds to the thief's account; or by means of ATM card copying equipment to record the information stored in the magnetic strip.

As a result, in 2009 the People's Congress passed the criminal law amendment which stipulates that illegal access, transaction and offering up individuals' information will be treated as a crime with the purpose of effectively fighting against the rising crime trend; a historic step in the protection of citizen's legitimate rights and interests.

How can we prevent identity theft in our daily life? Experts advise taking the following precautions: when using a copy of an ID card, it is better to indicate on the copy to whom the hardcopy is offered and for what purpose it is to be used. You can also cross a line at the end of every paragraph on hardcopies, preventing others additional words. Check your statement account of credit card frequently to make sure that there is no erroneous purchase record. Shred any paper with your personal information on it before discarding. Keep your ID card in a secure place and immediately report its loss. Finally, do not reveal your bank account or ID number when using online messaging services.

#### Disclaimer

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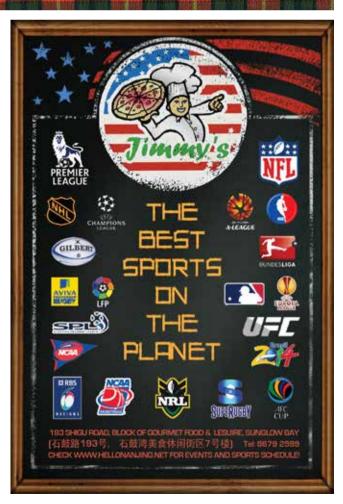


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The ones that got away...

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By Shahnaz Mouhamou

here is no need for an academic study nor in-depth knowledge of history to see that tensions run high when it comes to the contentious issue of national identity as represented by the social rift between China's mainlanders, the Taiwanese and Hong Kongers. At the micro-level a person's sense of self is determined by several factors, i.e. gender, family, community, religion and ethnicity, to name a few. However, when examining the macro-level, collective identity has little to do with the status of one's citizenship, but rather with shared feelings of belonging to a state or a nation. These shared feelings of assimilation forming a nation are affected by elements of history, national consciousness and symbols, and blood-ties. Today, China is one nation, fighting to homogenize three states (plus Macao) with a common history, conflicting present and uncertain future.

There is no doubt in the factual accuracy that Mainland China is indeed the Motherland of Taiwan and Hong Kong, reinforced by the ethnic descendency of the present-day Taiwanese and Hong Kong populations. 93.5% of Hong Kongers are of Chinese descent, most of them holding a Han pedigree. In Taiwan, 98% of the population is Han Chinese with a staggering 92% in the Mainland represented as such. The shared ethnicity was entrenched as a major tenant of Chinese nationalism in the late 19th century when Sun Yat-Sen led the rebellion against the "barbarian" Manchus, with the aim of establishing a nation-state. It was not until the 1911 Xinhai Revolution to overthrow the last Chinese imperial dynasty, the Qing Dynasty, that the official definition of "Chinese" took on a pluralistic form to include non-Han ethnicities with the aim of boosting the unification of the nation into one. However, Nationalism is not only a byproduct of ethnicity. A shared ethnic homogeneity is not enough to unite the people of Hong Kong and Taiwan with those of the Mainland in so far as the significant role played by history and culture in the shaping of national sentiment.

The Islands seem to place significant importance on recent historical developments in the shaping of what they view as distinct cultural and social differences, whereas Mainlanders seek commonality in their shared ancient history. This explains why friendships and professional relationships amongst the three nations can flourish yet wither away almost instantaneously when the fundamental principles come into question.

In reality, the theoretical plurality of Chinese identity disappears when discussing their respective conceptualizations of national identity. For example, one Taiwanese resident expressed. "We're all ethnic Chinese. But Taiwan is different than the mainland." Whereas a Chinese friend of mine explained, "We are compatriots, relatives from afar, but no matter what kind of historical changes we have gone through, we have the same roots." Most locals to whom one speaks, regardless of their level of openmindedness and exposure to the international realm or lack thereof will stress, with pride, their 5000-year-old

civilization as the premise and basis for the unification of China. Although, they all, without exception, recognize that the typical Hong Kongers and Taiwanese may not view it as such.

The growing disparity in national sentiments is actually more simple than it is complicated. To paraphrase the Chairman of the League of Social Democrats of Hong Kong, Mr. Andrew To, they are same people on different boats. Yet, as leading Taiwan scholar Dr. Shelly Rigger suggests. Taiwan and Hong Kong missed out on the crucial era of China's nation-building from the end of the Qing Dynasty and beginning of the Republican era.

Later. China was to become more and more inward looking as it began to follow and formally establish Maoist philosophy and Marxist-Leninist ideology. During the quest to transform the mainland from agrarian economy into a communist society, Taiwan and Hong Kong began developing and modernizing at a rapid pace operating within an outward looking framework.



While Marxist-Leninism was gaining momentum on the mainland, the educated class began to reject the Confucius moral order of the past and started viewing their loss of Taiwan and Hong Kong as an attack against Chinese national pride and virility. Chinese nationalism on the mainland began developing into a fierce movement of radical anti-imperialism.

The period between 1951 and 1980 became a defining era in the establishment of different national identities. As China entered a period of great instability. Taiwan and Hong Kong enjoyed both growth and the status quo. The iconoclastic policies China experienced in late 1960s through to the late 1970s were in direct contradiction to the growth Taiwan was experiencing. In the 1970s Taiwan and Hong Kong became known as two of the Four Asian Tigers (the others being South Korea and Singapore). By the following decade both Taiwan and Hong Kong had undergone social and political reforms transforming the state and colony into more democracy-friendly zones. However, in the mainland, formal measures of literacy had only started to resume. It is safe to say that the experiences, economic development, educational background, and political ideology that were previously observed by all were no longer the same. Consequently, the cultural and social landscape of the mainland versus the islands evolved in separate directions.

By the late 1970s the CPC began a long process of fundamental political and economic reforms by moving away from the Maoist system of a



centralized economy and establishing a socialist market economy promoting industrialization, education and modernization of the country. In 1997, stronger and more focused, China finally reclaimed the Hong Kong Islands and established it as one of two Special Administrative Regions of the People's Republic of China. Hong Kong would continue to have a high degree of autonomy over its affairs except for those regarding Foreign Affairs and National Defense. In the case of Taiwan, bilateral relations have improved greatly on both economic and political levels.

Hence the identity crisis facing the younger generation of Chinese, Taiwanese and Hong Kongers. But the country faces a continuing problem as tensions continue to rise rather than subside. As more people travel to and from the islands and the mainland, they bring with them habits that may not be part of accustomed behaviour in the host unit. Senses of

national belonging become critical when an actual or perceived external threat starts to manifest. The mainland, Hong Kong and Taiwan are all enduring (long-term) transition periods. Each of the concerned parties would do well to remember their roots with pride and not let recent historical and political developments taint their ancestral heritage.

The general sentiment among the Chinese youth interviewed for this article was one of open-mindedness, acceptance and respect towards their islander peers versus the fears of retrogression expressed by their colonized relatives. Although they are not representative of the 1.3 billion Chinese population, they are a representation of the educated youth that will contribute to the continued modernization of China. Mutual recognition of the separate cultural and social paths they have taken is necessary to quell the identity crisis that they face today. N



### Help keep the young hearts beating...

The reality is, these children may not have survived if it weren't for the generosity of people like you.

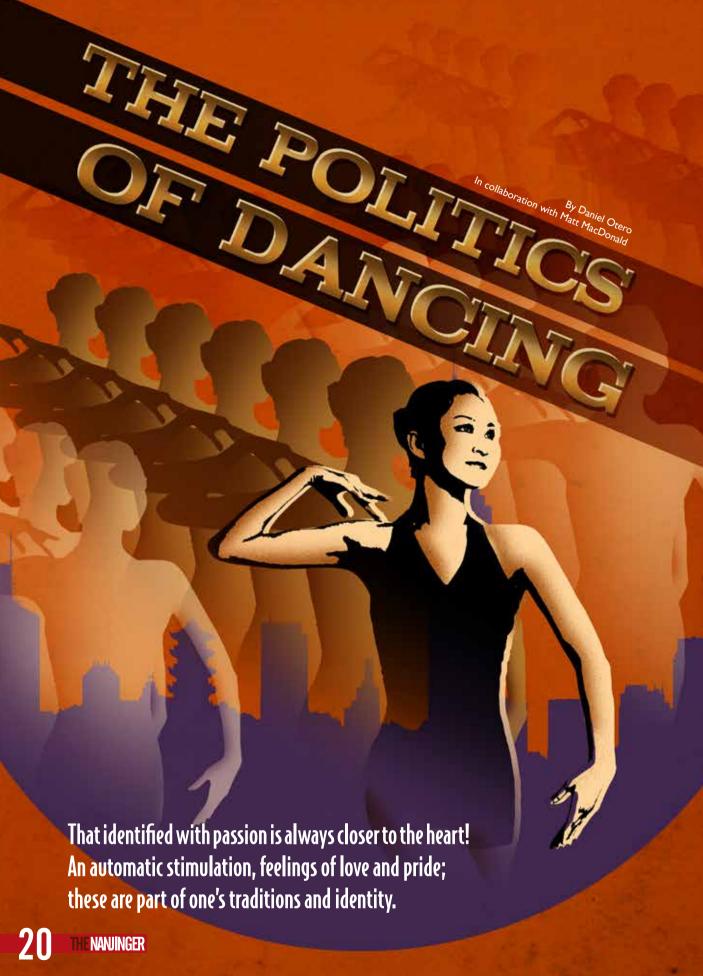
97% of all money raised goes directly to paying for heart operations.

Hopeful Hearts assists in funding life-saving heart operations for local children.

These children have often been abandoned because of their condition, or come from a farming community where their family may have an annual income of about 1,200RMB.

Your time, talents and donations would be greatly appreciated in helping save the lives of more children like these. For more information on how you can help, please email: hopefulhearts10@yahoo.com

www.hopefulhearts.info





his passionate openness of our hearts that puts us in touch with our feelings is exemplified in China through her long history of dances of tremendous beauty.

Early Chinese folk dances, like other forms of primitive art, were essentially ritual enactments of superstitious beliefs performed in the hope of a good harvest.

Much, much later, during the Han Dynasty (BC206 – CD 220), most of the folk dances of the many ethnic minorities of present-day China were developed.

To this day the ritual dances continue, even if the ancient superstition may have been superseded with a modern belief that in upholding the traditions of the past, including the communal folk dance, one might therewith reinforce social cohesion and help to preserves one's cultural identity.

After the PRC came to power, it set about to help the ethnic minorities to each regain their unique modes of expression, including as complete a recovery as possible of the art and practice of the folk dance, through thorough research into historical records. The result is that the richness of the original Chinese ethnic folk dance, in all its aspects – both in terms of choreography and repertoire as well as in terms of the exact replication of the original costumes – has slowly made a comeback, and today is recognized also beyond China's borders, as a world cultural heritage worthy of preservation.

Places where you are more likely to find authentic ethnic shows and dance are where most of China's ethnic people live. These areas are mainly located in China's remote southwestern and northwestern frontiers, including Yunnan and Guizhou provinces, and Xinjiang and Tibet autonomous regions.

Here in Nanjing, and largely throughout the entire vast east China plain, where the Han ethnicity dominates, dances are of a different nature.

The way people gathered at the Plaza was almost cult-like. Setting up at 6 pm sharp, and beginning something that would soon snowball into a free and delightful show, the ladies began parading around through the Plaza as if it were their own arena in lovely hot-pink shirts and white trousers. A mist of heat came down on Nanjing, with temperatures still scorching around 38 degrees Celsius, yet this was an activity the community did not want to miss. As the crowds gathered it became more and more fascinating to the senses! This was hip, this was cool.











Middle-aged and elderly gathered together, feeling alive and emanating youthful smiles, while some young people also came, stood and stared from the sidelines.

Soon "Drill Sergeant" Ling Linxiu brought the ladies and a few gentlemen dressed in this groovy attire to attention. Steps began like a rehearsal, with a count to four, then six and at last, eight. The assembled got into a rhythm. The crowds began to imitate the dancers with the sounds of thumping as feet began to beat the pavement. Soon sweat began pouring but there was never a moment of discomfort; people became more passionate.

Where the Plaza had been empty before, there was now a multitude of perhaps hundreds. Each and every onlooker (inlcuding us few foreigners) was hypnotized; soon we wanted to join in the mysterious dance! The elegant, funny and lovely Ling Linxiu rapidly back at it again, a smile on her face, in command of what she was proud of.

We later approached her for some simple questions, whereby she multitasked between Matt's questions and her zealous guidance of the dance. Quizzed on why she organizes this activity, she answered with a smile,

#### "It makes me feel youthful, inspired."

She went on to express that for her and the people gathered here, it was a way to keep in shape and stay beautiful, a way to stay in form, have fun and feel elegant. She made a sweet, smiley gesture and proudly added, "[We gather] everyday when weather permits, from 6:15 to 8:30 pm!"

Ling Linxiu had to again interrupt us to return to her choreographing. We thought for a moment; us two Americans sitting there watching and talking, "What if America did this after working hours?" Organize our "fat bums" and do a community dance? Now that would surely be the cure for many of the States' problems with obesity.

Despite my joy, I saw something that bothered me. Here were the middle-aged and elderly. Where were the young? Hoping they were discoing the night away, it occurred to me that yes, the youth of Nanjing does dance, but more often than not, this generation has chosen to hide their true identity; staying indoors behind their mobile phones and computers.

These dances and communal unity are a love of self and culture; valuing ourselves and adoring the male and female forms expressed in dance. The older generations will go on to hand down these dances and cultural skills to their youth. Isn't that what associating one with his or her Chinese identity should be all about?







### BROCCOLI SALAD



#### **INGREDIENTS**

2 bunches broccoll, florets only, cut into very small pieces 1 small red onion, chopped 1/2 cup raisins

10 to 12 slices bacon, fried crisp and crumbled

#### Dressing:

1 cup mayonnaise

2 tablespoons vinegar 1/2 cup sugar

#### DIRECTIONS

 Combine broccoll florets, raisins, crumbled bacon, and chopped onion in a large serving bowl.

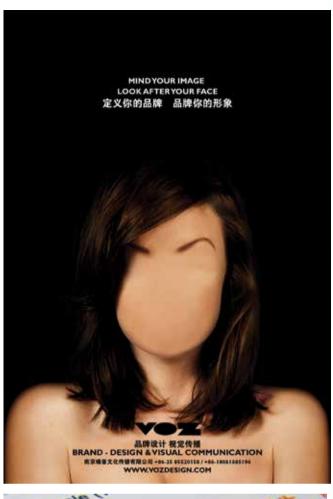
In a separate bowl or large cup, whisk together mayonnaise, vinegar and sugar. Add dressing to the salad and toss to mix well; chill thoroughly before serving. Serves 4 to 6.

It's more than just a cookbook...

It's a collection of wonderful recipes from friends of Hopeful Hearts all round the world. Every recipe is written in both English and Chinese. With over 190 recipes of international cuisine you could be dining in a different country every night!

(see next page)







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#### THE NAMED IN COLLECTABLES

### 西兰花 沙拉 之一



#### 配料

2颗西兰花,只需要花的部分,切成很小的小块

1 只小红洋葱,切碎

1/2 杯葡萄干

10-12片培根,煎腌,切碎

沙拉酱:

1 杯蛋黄酱 2 汤匙醋

1/2 杯糖

#### 制作方法

1. 在大碗里,提合西兰花、葡萄干、培根和洋葱。 2. 在另一只碗里,搅拌蛋黄酱、醋和糖。然后倒入盛西兰花 的碗,搅拌。彻底冷却后食用。可供4-6人



It's more than just a cookbook...

It's a collection of wonderful recipes from friends of Hopeful Hearts all round the world. Every recipe is written in both English and Chinese. With over 190 recipes of international cuisine you could be dining in a different country every night!

#### NANJING USER'S GUIDE





IN ASSOCIATION WITH

N WITH THE

t seems that even those who have spent many years living in China are still not 100 percent clear of the facts relating to police registration. Therefore, Nanjing User's Guide presents a brief explanation of when and how to register at a local police station in China.

#### When must I register?

- Every time you arrive in China (unless you are staying in a hotel)
- Every time you change your place of residence
- Every time your Visa is renewed

#### What do I need?

- Passport and valid visa
- Copy of rental agreement (If you are renting a property)
- Copy of friend's rental agreement and their ID (if staying at a friend's)

#### How do I register?

Firstly you will need to find out which is your local police station (派出所). The management office of the compound you are staying in should have this information. You may ask them to write the name of it down in Chinese, so you can easily show it to a taxi driver.

Before you head off to the station, make sure you have your passport with you. Sometimes they require you to prepare copies of the front page and the page with your visa. You may want to make copies just in case.

When you arrive at the police station you can say to one of the members of staff "Dengji" (register), and they should point you to the correct counter. Here, you can present to them your passport and rental agreement. From this point on the whole process should only take a few minutes. They will enter all of your information into the system and then hand you back a form called Registration Form of Temporary Residence (临时住宿登记表). You will need to keep this form somewhere very safe, and perhaps even make a copy of it.

Another thing to bear in mind is that if you have previously been staying in a hotel then they may want proof of your stay. Ideally you will have a printed copy of your reservation, but if you have the name and address of the hotel then this will usually do.

### 南京甘土土印度餐厅

Nanjing Ganesh Indian Restaurant



Nanjing Ganesh Nepalese Jazz Bar

Authentic Indian cuisine E Close to 100 imported beers Exquisite atmosphere Gripping jazz music





n China, an entire family could have one identity, something probably impossi-

ble in the West. 在中国,

SE CORNER 汉语角 Hànyǔ jiǎo

Tuesday Cuba Night rum cocktail buy one get one free

Wednesday Carlsberg night Carlsberg buy one get one free

Friday-Satuday Barbecue night 99 Kuai for delicious Barbecue Platter



Address: No. 3 Kunlun Road, Xuanwu District, Nanjing (100m to the right of the Xuanwumen Park main entrance) : 南京市玄武区昆仑路3号(玄武门大门向右100米) TEL: 025-85860955

Duìyú jiào lăo yī dài de Zhōngguórén lái shuō, tāmen de shēnfèn kěnéng cóng

wàiguān shàng nányǐ chájué «Yī gè fùwēng kěnéng chuān zhe qǐgài de yīfù

kiánguàng , ér nĭ què háo bú zhīqíng 。

-or older Chinese generations, their identity is hardly visible from the exterior. A rich

person could be walking about in a beggar's clothes and you would never now.

对于较老一代的中国人来说,

Zài Zhōngguó , yī zhěng gè jiāzú kěnéng huì yŏu yī zhŏng shēnfèn tèxìng , zhè zài

«Hāng yěxǔ bú tài kěnéng »

一整个家族可能会有一种身份特性,这在西方也许不太可能。

### Useful little oddities from an English/Mandarin world: Identity By Laura Helen Schmitt

# Being single can often lead to an identity crisis with women of 25 years plus, as With Chinese students who are far from home you often find that they have two 他们的身份可能从外观上难以察觉。一个富翁可能

一个是自己的。

Yuăn lí jiāxiāng de Zhōngguó xuéshēng jīngcháng yǒu liǎng gè shēnfèn,

shì gěi jiā lí de, yī gè shì zìjí de 。

远离家乡的中国学生经常有两个身份,一个是给家里的, identities, one for their family and one for themselves.

在海外的华侨第二代经常对自己的身份疑惑不解,他们属于哪个文化?是他们长 大的这个,还是他们最原来的那个?

identity - which culture do they belong to, the one they grew up in, or the one

they came from?

Second generation overseas Chinese often find themselves questioning their

25 suì yĭ shàng de nữrén rúguŏ háishì dānshēn de huà , kěnéng huì yŏu yī gè

they are already considered too old to find a husband.

25岁以上的女人如果还是单身的话,

在找老公方面,她们已经太过期了

shēnfèn wējjī "Yīnwéi pángrén jīngcháng rènwéi zài zhǎo lǎogōng fāngmiàn

Zài hǎi wài de huáqiáo dì èr dài jīngcháng duì zìjí de shēnfèn yí huò bú jiě,tāmen

shǔyú nă gè wénhuà? Shì tāmen zhǎng dà de zhè gè, háishì tā men zuì yuán lái

### World Class Manufacturing 11: Wrap Up

#### HOW FAR TO GO

Before implementing Operational Excellence, Continuous Improvement or World Class Manufacturing, businesses need to have an idea of where they want to end up with such an investment. It is easy to say I want to be better – incremental change is the day job of all managers and leaders in most businesses. It is much more difficult to say I want to be a World Leader, as the end goal or vision is deemed too difficult to attain. This is the job of the senior team – deciding how much they want to be a leader in their industry or a good follower or whatever is acceptable to the group! Some will say, let's get to a really good level of performance and mature behaviour and then take the big decision to move up to World Class levels, which often results in staying at those levels.

#### **OWNERSHIP CULTURE**

So one can cherry pick the areas which will have the most impact and gain some performance improvement, such as Changeovers or Problem Solving, but without a coordinated effort in Teamwork and Visual Management, these efforts often provide limited benefit, due to the lack of ownership by the teams who are in control of the processes. Provide them with the structures, responsibility and rewards & recognition then you will get the traction and buy-in for these efforts to be sustainable.

I have mentioned in earlier editions that ownership at lower levels in the business is a difficult feature to develop in the PRC. This is due to a number of factors including lack of management's willingness to empower, capability of the teams to take on the responsibilities of decision-making and the reversal of the autocratic culture dominant in many businesses here.

To develop Ownership, senior leaders need to develop

the support culture, which releases all the intelligence in the business, driving up and sustaining performance. Behaviour changes can therefore be developed at the same time as the learning the tools to improve output or reduce losses.

BY SIMON NORTHCOTT

#### **BENEFITS**

World Leaders are usually recognisable by their brands being well respected, reflected in market share or value – for example: Daimler Benz, Toyota, BMW, in the car industries; Apple, Lenovo, Samsung in the technology space; Bosch, Siemens, LG in home appliances; BASF, Dupont – chemicals etc. Some have gained their reputation by a dominant investment, but many have grown to this position and have adopted the ways of behaving, which sustain their position, into their daily business processes.

The followers now have the opportunity to learn from these leaders as the methodologies are well documented and the methods can be learned. Changing behaviour of course takes time, and a little effort, but the more the senior leaders believe and practice this on a daily basis, the faster the business culture can be directed along the new path.

I wish you good fortune, and good planning, in your journey towards World Class. If you have any comments on what has been discussed, then please contact me below.

Watch this space for an announcement on the formation of the Nanjing Chapter of the Operational Excellence Society.

Simon Northcott is a manufacturing consultant based in Nanjing, specialising in change leadership and empowerment.



### Kitsch and the modern China predicament

Go below decks on the brand new Panthalassa superyacht (£131,000 for the week if you fancy a nautical mosey around the Caribbean), and you will be met by a temple to glistening designer luxury repose and, drawing the eye to the centre of it all, a large portrait of the Great Helmsman himself. All smugly ironic intention at such other worldly distance, of course. From tongue-in-cheek decoration to prized period collectibles Chairman Mao has global pull, and within China itself, among myriad merchandise ersatz and otherwise, the revolutionary epoch is increasingly exploited as a brand position; most obviously the restaurants with dungareed work staff serving Hunan (Mao's old manor) cuisine at a profitably brisk pace amid retro red austerity decor. And now there is a perfectly dressed wine for such culinary kitsch.

The new People's Series wines, comprising a Cabernet and a Chardonnay, are produced by up-and-coming Grace Vineyard in China's Shanxi province. The red marketing prong comes courtesy of Grace's distributor Torres China, who were one of the early foreign birds on the China wine scene, and they think the wines will "appeal to the young crowd of new consumers in primary cities, with a packaging and a style that can satisfy their aspirations" with sundry working folk clad in revolution chic cheerfully brandishing bottles of the stuff on the label.

The wine world has not had a really bright marketing idea since Napoleon III knocked up the Bordeaux Exclusive Brands Club back in 1855 (brilliantly disguised as a quality hierarchy); still selling wines by the shed load today. It has also to be said that Napoleon looks king of the hill for sometime yet judging by the sour faces in my focus group of wine-savvy young Chinese professionals vis-à-vis the wines' apparel. The liquid within, though, quickly smoothed any ruffled feathers with

both wines receiving genial approval all-round. The People's Chardonnay 2011 is a bit of a pale rider on first reading, and though certainly no block busting fruit bomb it is ready to tell you a story when you are prepared to listen with an easy glide of water melon over the tongue and just a trace of peach; one for bookish repose (14.5 points). The red, which takes its grapes from various vineyard plots around Mt. Helan in neighbouring Ningxia, displays deep red with violet hues at the rim in the glass and smooth vanilla-edged fruit when on the tongue, really quite suave overall, and again no fruit punch this wine but shines as understated China Cab style; mellow with just a suggestion of blackcurrant (15 points). Now mix the two together and you will have those rose tinted glasses you might need to view the label through.

I wonder who the marketing whizzes are targeting - my ensembles' sneers suggest that China's burgeoning wine drinkers from the middle classes may require a more nuanced understanding than mustered by this stab at the segment, and though the wines might look good on the tables of those red canteens they would be a bad match for the Hunan spice, leaving just the really rich kids who demand wine bling of 'LV' elevation (Napoleon's club). Is it you they're looking for? Expats who may find it all a lot of fun (and there seem to be plans afoot to export) can order from Everwines (302 Zhongyang Lu - Tel 8960 3178), and for ¥99 a piece (a-currency still emblazoned with Mao's image) surely an appealing paradox per se; these wines do retail for near enough a People's Price for the quality, which is marketing we can all understand.





### **Rockets Rugby want YOU!**

couple of weeks ago I was in the pub when I overheard someone talking about rugby. His name was Romain and he was collecting some flyers that he was going to use to promote the team he played for; the Nanjing Rockets Rugby Club.

The Nanjing Rockets play in the Yangtze Delta Division (YDD), which comprises the Rockets, Wuhan Baiji and Hangzhou Harlequins. The teams played each other on 21st September in Hangzhou. The next tournament, the Sino 10s league, is in Shanghai on 19th October with the final round of the YDD taking place in Nanjing next month. The first round of the league was held in May in Wuhan.

When I spoke to Romain he said that the club wanted to expand and was looking for more players to enhance the squad and improve results. In fact, big defeats in May have been reduced to small defeats more recently, but that is not good enough for a club with committed players who have a passion for rugby.

The Rockets were founded three years ago by Dan Aylward and Mike West. Since then the club has sought to integrate themselves into the Chinese sporting landscape and have an online presence to match teams from all over the country including the Shanghai Hairy Crabs, the Beijing Devils, Xiamen Typhoon and the Chengdu Pandas who the Rockets will play in a friendly later this year.

So if you are a keen player and want to get involved in some competitive games there has never been a better time to join the club.

For those interested the first thing vou should know is there is a fee: ¥150 for students and ¥450 for everyone else. For your money you join a club that provides coaching from experienced and trained coaches. Current coaches Cloyd Tavenner and Andy Ball have vears of experience and their training methods have paid dividends as results have been steadily improving. Training is twice a week at either Naniing Normal University or the Sports Institute with touch rugby on Wednesday and full contact training on Saturdays.



The club also has a solid basis going forward with President Mike West, captain Nathan Obore and vice captain Romain Kooger adding drive and determination to keep the club moving in the right direction.

I asked Romain what the future plan is for the club. His answer was emphatic. Short-term they want more players to join the team. In the long term the club wants to play in more tournaments around the country; more dates and more venues. They also want to have more equipment available during training sessions to improve standards. Not currently sponsored, the Rockets are hoping to find such to help take them to the next level and compete with other teams nationwide.

As we all know, sport is about getting involved on a social level as well as a sporting one and the Rockets pride themselves in being an all-inclusive club. The team includes players from rugby play-

ing nations such as Britain, Ireland, France, Italy, South Africa as well as Papua New Guiana, Uganda, Kenya, Switzerland and of course China.

Whether you are a beginner or intermediate player, if you are keen then the Rockets want you. Women are also welcome as well as anyone who thinks they can add something to the team's coaching. Interested? Contact The Nanjinger for details of how to get involved with the Rockets.

Archery; hooding it up in Nanjing

I like to think that having the Asian Youth Games in Nanjing has inspired people to go out and try the sports to be found in my adopted home. So I was surprised to find out that archery is an activity that is available in Nanjing, but was not on the list of sports for the AYG.

When I think of a classic archer I think of Robin Hood and his band of vigilantes. The films' depictions show a man who is able to hit the bulls eye of a target from any angle and any range with deadly accuracy. It looks easy on TV, so how hard can it be?

Armed with a sense of optimism, I recruited two friends and we went to the Wutaishan stadium on Guangzhou Road. When we arrived we were told that the archery was not here anymore. No wonder it wasn't on the schedule for the AYG. So we ventured

across town to the Quanmin jianshen centre (全民健身中心) on Zhongshan Dong Lu close to Xiniiekou.

As we entered the modest sized venue on the eighth floor it was immediately obvious that we were the only foreigners there and that a basic level of Chinese would be needed to negotiate our way to the point of firing an arrow. The helpful staff meant that it was indeed only a basic level.

Now archery may look easy, but in fact it is very tough. The staff keep a close eye on the participant; with a very dangerous sport being played by complete novices it's no surprise.

It was a great afternoon of fun though and with non-members paying ¥15 for 12 arrows no one could complain.



Memberships are available to bring the cost down and it seemed that most of the Chinese taking part had membership cards when they paid on the way out.

By the end of our time I was hitting the nine-point target and the occasional 10-point target. But this was only over a distance of seven meters or so. I now have a newfound respect for Robin Hood. Not his philanthropy mind you, but his ability to hit the smallest of targets from the longest of distances.

## The Nanjinger Cryptic Crossword Winners' Roster

Clever Clogs Salmaat (not her real name) managed in September to co-incidentally win our crossword competition for the second time! Quite a triumph, especially considering it is a bit of a toughie and that Salmaat is more than a little messy (see below).





On the other hand, John Brock (below) is an altogether more tidy individual, in addition to being first off the starting block as winner of our first cryptic crossword competition, published back in June.





### Our congraulations again go to both John and Salmaat. In the near future we hope to see YOU on this page!

As such, we have rewritten the rules of The Nanjinger's crossword competition to include the caveat; "insanely intelligent people are forbidden from winning the contest more than twice".

So what are you waiting for? Get yourself a weekend (or even two) stay(s) at the Nanjing Novotel East by showing off that nod of yours. See inside back cover for this month's cryptic crossword!

Remember, we accept even partially completed entries. Yours could be first out of the hat!



### LIVING BREATHING WATER

BY NURMIRA JAMANGULOV

ushing springs, crystal clear rivers of mountains, roaring waterfalls, magnificent icebergs, deep blue oceans, water from your shower head or kitchen tap, H2O; a simple but elegant structure of trinity comprising two atoms of Oxygen connected with the simplest atom of Hydrogen form one of the powerful natural forces and a vital element of life.

Unfortunately, water has become unappreciated, undervalued during our industrialization age and in present times. Our rivers – life arteries of Earth, oceans – home for diverse marine life turned red, yellow and black, colors of death and danger. Many life forms are disappearing, the very source of life is dving.

Stretching over four thousand miles Yangtze river has won its title as the mother river for its beauty, power and service. Connecting many provinces, cities and small villages it has been serving the Chinese nation for decades. It has inspired many poets, artists and singers to create masterpieces which become national treasures. However, the economic

interests of the last decade have let people forget all those services of the river and it has become merely a transporting system, means for getting wealthier and a dump side as a cheap way of getting rid of waste. In 2005, the Nanjing government proclaimed the Act, a regulation on waste management which let industries dump waste water directly into Yangtze River. This act together with the fact that many chemical and other industries are located along the bank of the river has contributed a great deal to the pollution of the river.

The accompanying graph (source: www.njhb.gov.cn) shows pollution levels among four key indicators, from 2001 until 2011, measured in milligrams per litre, taken from the Nanjing stretch of the Yangtze River.

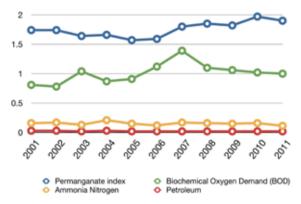
The concentration of petroleum (in red) has varied little from year to year, remaining at around 0.02 mg/L since 2005, on account that there are no oil tankers on the Yangtze.

The permanganate index (in blue) fluctuates; before 2006

it tendes to decrease, but since has been on the general up as a result of the numerous factories along the Yangtze River, on account that permanganate is of great importance to the chemical industry.

Biochemical oxygen demand or BOD (in green), shows the organic pollutants index in water; the higher its value, the worse the pollution. Hydrocarbons from the waste water of sugar, paper, fiber industry, protein, oil, lignin etc., all contribute to an increase of BOD. Most tellingly, the BOD has decreased greatly since 2007 since the seriousness of the problem was recognised by the local authorities who built more waste water treatment facilities, proving to be an effective move. Generally speaking BOD represents pollutants from daily life (people dump waste into the river) while the permanganate index represents pollutants from industry.

We believe the blame for pollution does not solely lie with factories. Water pollution is also the result of our ways of life; shopping, showering, washing, drinking etc. Ask yourself, "Do I use water wisely? Did I appreciate every drop of water I used today? How can I save more water?" Once we ask ourselves these questions, we are on the right track and there is hope that we may restore our precious water resources. Once again our rivers may give us the same joy and inner strength as they did many years ago.



The Nanjinger invites readers to share their experiences with saving water, improving air quality or making any other individual contributions towards restoring our natural resources. As one very wise many said: "The city is not for you to discover it is for you to create!" We Nanjingers create our city and it depends on us; what we do and how we think, the choices and decisions we make everyday.

Email us your thoughts: thenanjinger@sinoconnexion.com

### INTERCULTURAL COMMUNICATION

With Helen Reumann

As a key term in the HR and training development scene over the last decade, many (largely multinational) companies have come to realize that intercultural communication plays a significant role in business conflicts, often arising from inefficiency and misunderstanding in communication amongst employees. Yet business decisions across all industries today are made amongst people of more than one cultural background.

Good intercultural communicators do not only need to know the customs, values and beliefs of another culture, but also need to be able to recognize these when interacting with them while incorporating this information in their own communication so that their counterpart can understand them effectively. In addition this requires effective communication in general, an open mind to accept cultural differences and the willingness to adapt oneself to achieve a better common understanding.

### Theleastknownisactuallyone's own culture

We all tend to judge other's behavior as being strange, inefficient, senseless or even stupid. We are often only too sure that our own thinking, management style or way of solving conflict is definitely the best. How you think about others may be the way others think about you. In considering our own culture's values and beliefs as "always right", we therefore are not aware that they may be contradictory to those of our counterparts. Knowing our own culture better will help increase our cultural awareness and ability to understand and interpret other cultural behaviours.

### Confusing other problems with intercultural problems

Problems encountered with intercultural communication are often not necessarily of a specific intercultural nature, but more communicative in general or even of a personal nature. A particular individual's attributes may be misperceived as cultural characteristics, and vice versa; true cultural characteristics can be mistaken for the personal attributes of an individual. In other cases, problems arise because people do not use proper communication methods and channels to convey messages and assign tasks.

Therefore, understanding different communication styles and how general communication processes work is crucial in helping people interpret more accurately other cultures' behaviour. Asian cultures such as China and Japan have a communication style that is rather high in context; not speaking openly about what they really think. With much left unsaid, the choice of words and the overall context of the situation becomes extremely important since a few words can communicate a complex message very effectively; at least to the people of the same culture. European cultures on the other hand are lower context cultures where communication is more explicit.

### **Encouraging diversity** and intercultural exchange

Cultural differences are often so complex and deepseated that they require commitment to develop a sufficient awareness, understanding and appreciation of our counterparts. The correct strategy should be to create an environment where management recognizes the benefits of diverse viewpoints and not only allows them to exist, but also values the adaptability of employees. A suitable strategy would cover the following topics:

- Identifying and managing cultural models.
- Hierarchy, status and leadership styles / understanding of rules, regulations and time.
- When yes means yes and no means no
- How to write e-mails in different intercultural settings / interpret feedback given from colleagues of another culture?
- Changes in our intercultural world of life / work and its influence on organizations

Tools of information and knowledge society.

Such engagement fosters a willingness to learn about, and adapt to, other cultures. A combination of theories, exercises and real life case studies can achieve identification and commitment in all participating employees in becoming interculturally effective people.







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#### Programs

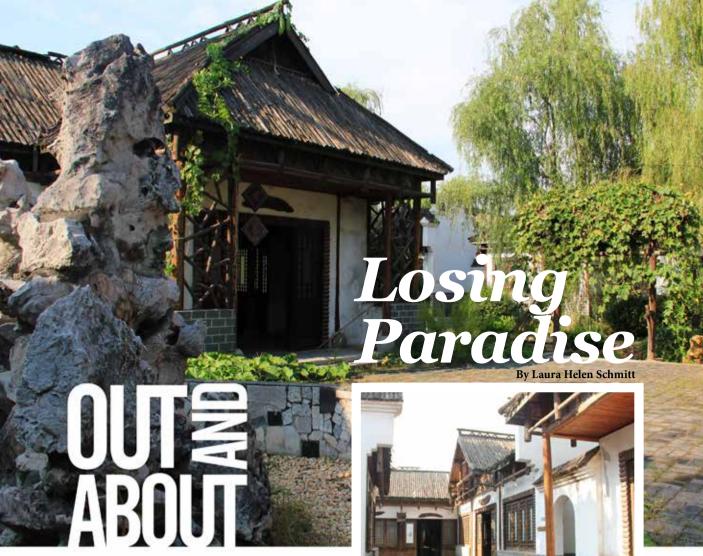
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Linking China with the world since 2003



iangxin Zhou, the island at the heart of the Yangtze river. The name made me think of beaches and palm trees, tourists scrambling for a spot in the sun and being overcharged on anything but the air you breathe.

I could not have been more wrong, or any more glad that I was. After a glamorous three minute ferry ride from Mianhuadi Dukou (棉花堤渡口) for only ¥1 with a group of bikes (everything from a rusty frame on wheels to a full-blown pimped motorcycle) we stepped ashore and into Lüdao Xincun (绿岛新村), "the green island new village", which ironically is everything but new.

A local shop owner smiles at us weakly when we ask for the way to the vineyards; Jiangxin Zhou's biggest selling point is the prospect of picking your own grapes. She informs us that given it is lunchtime we are far too late, since all grapes are sold in the morning.

When we ask the lady what else there was to do here, she sadly shakes her head. "There is nothing here, and anyway,

the Singaporeans are tearing it down soon." Ah yes, the Singaporeans. Having acquired the island of Jiangxin Zhou for ¥90 billion to build more luxury apartment complexes, their name follows you across the island in every conversation (a little bit like Voldemort in Harry Potter some might say).

However, it was the calm that struck me the most on Jiangxin Zhou. The islanders impending fate seems to have brought with it a kind of quiet before the storm. The roughly 12,000 people of Jiangxin Zhou, most of whom immigrated from Anhui province a long time ago, seem to have accepted what is to come.

As a majority of us China dwellers will know, peace and quiet is a rare commodity in the hectic suburbs of the ever-expanding metropolis in "New China". Therefore, Jiangxin Zhou is the perfect place to escape the rush of the city and just relax among greens and grape vines. And so we found

ourselves on National Day holiday, one of the year's busiest days for tourists, on an island without a vacationer in sight. It could not have been more perfect.



Walking through the village, you can observe authentic Chinese life. It is real, it is fascinating; just as fascinating as you will be to the locals. Tourists, especially foreigners, obviously rarely find themselves on Jiangxin Zhou and so you can expect numerous locals happily engaging you in conversation and the odd child screaming across the street to their cousin, "I have also seen the foreigner" while following you around. Walking down the main road towards the grapeless vines, we stumbled upon a hidden gem; Folk Professions Park (民俗百业馆).



Granted, it is not an historical building, but rather an architectural project by Southeast University constructed in 2007. Still, the design is absolutely lovely, reminiscent of Suzhou's famous gardens and including many entertainment possibilities. For example, there is a barbecuing station out back and students often come in summer for barbeques and to make their own Jiaozi, which they cook in the kitchen. There are also some tire swings and stilts.

But the life and soul of the Folk Professions Park is Mr Feng.

The 68-year old park keeper tries rather unsuccessfully to teach me how to walk on stilts while previously bouncing about on them as if they were a pair of dancing shoes. Although he owns a place in Dachang, Mr Feng lives in the

park. "I have to open the park for visitors every morning", he tells us.

He came from Shanghai to Jiangxin Zhou two years ago to work on the island. "It is so peaceful here, it is almost like a retirement place", the dynamic man tells us. Mr Feng has been to many places, including Baotou in Inner Mongolia during the Cultural Revolution, but Jiangxin Zhou is in his opinion a great place for retirement.

He has many, many more ideas to increase the Folk Professions Park's appeal and entice more visitors. He shares them with us, while he provides us with Menthol-Eucalyptus Balm (风油精) to soothe the many mosquito bites we have suffered near the small river in the park.



Sadly, improvements to the already slightly run-down park are now superfluous in light of the Singaporean presence, which is looming over our heads in form of design placards for the new development. Their plans for Jiangxin Zhou look like a "new Nanjing", and include the removal of the lovely grounds on which Mr.Feng works.

One year is all that is left if they manage to buy out all the local house owners (who incidentally have gone into a building frenzy before the cut-off date). You can hear the places that have already been deserted being torn down; the rhythmic clinking of bricks being chucked on to a pile accompanying your tour through the village. One year. Then the clock stops for old Jiangxin Zhou.

That is why you need to get a move on, if you want to see a piece of history and local life before it vanishes into modernity. It is local, it is inexpensive and there are no tourists. Not the island you expect at all. For the time being.

### MAROUT TOWN

International Day - 26th September @ EtonHouse International School













Pfrang Day - 14th September @ Nanjing International School







































# Stalking; and where you stand

By Rachel Skeels

t is said that an astounding one in four people will be stalked at some point in their lives, even if they are not aware of it. In China stalking has only recently been expressly forbidden since 1987, which means that it is still a relatively new unsocial term. Foreigners are a fairly easy target, especially so for those with a lighter hair colour (read something other than black) or for those taller than the average Zhou. We stick out like a sore thumb and it makes it easy for others to prey on us, whilst we are oblivious to their disturbing actions.

I myself innocently fell victim to a local man, who I first met in a crowded bar; just being my polite and usual self I replied to a standard "hello". The hello turned into, "I know you, I see you everyday".

Everyday I would be subjected to hundreds of faces working in one of Nanjing's biggest office buildings, so I figured he probably rode the lift with me on a daily basis and politely replied, "Oh, which floor do you work on?"

"No, I don't work there, but I see you everyday, get off the bus and walk into that building"

A shudder ran down my spine and I quickly decided this was the end of the conversation, so I gritted a smile and said goodbye. For the rest of that evening I felt his glares on me

and it really started to worry me, I just decided to ignore it and chose to believe that it may have been a mistranslation and that he had not meant for what he said to come out auite like that.

A few days later at work I sat on the 38th floor of this soaring building surrounded by co-workers. We usually kept the door open and to my astonishment the strange guy I met two days ago was now in the doorway and walking towards me. I asked one of my colleagues to speak to him and he made some excuse about selling something. My colleagues equally found him strange and told him we were not interested. I initially worried about how he found me or was it just a strange coincidence? Either way, I did not like the idea that he now knew where I worked and I walked home carefully; panicked that he may follow me.

The following weekend I hesitated to go back to the same bar in which I had met him in, but it was a friend's birthday and I told myself I had the right to be there. Of course he was there too, leaning over my friends to try and talk to me across the table. My friends asked him to leave, but after refusing he started to become aggressive towards my friend. Security threw him straight out.

After this night he approached me several times on the street, walking home from work, popping out to lunch; it was like he was watching my every move. I kept telling him to leave me alone and that I wasn't interested. He seemed fairly harmless but after seeing an aggressive side to him with my friend I felt it wise to continue with caution.

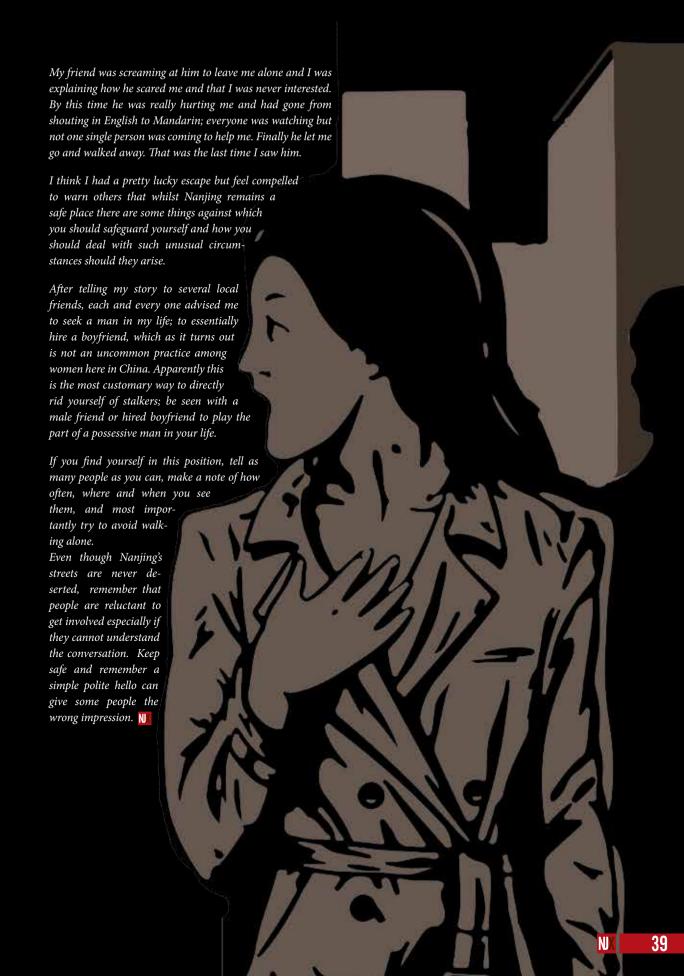
Somewhat luckily, at the height of all this I was scheduled to travel back to the UK for a short holiday plus a few business trips which would last over two months. I felt relieved and certain that this issue would finally fade away given the amount of time I would be gone. Surely he would have forgotten all about me?

Boy, was I wrong. The first day I arrived back at work after those long two months he walked past a colleague and myself; we had decided to nip out for lunch together. As he glared at me I kept my head down and avoided eye contact.

Thirty minutes later we walked back to the office and sure enough he was there again; for the second time I put my head down to soon find his hands clasped around my arm, grabbing me tight and yelling at me; I guess my two months of unexplained absence had really got to him.

He was screaming at me in an extremely busy public square, shouting,

"Why do you not look at me? If you're not interested in me you should just tell me!"





anv women believe that thev cant afford ideal facial skin, since visitina beauty salons, cosmetoloaists and buying professional cosmetics becomes expensive: it also takes up too much time. However, it turns out there are certain techniques to which The Naniinger can now introduce vou on how to perfect vour complexion.

## "There are no ugly women, oňlý lazy ones".

Helena Rubinstein, the lady often credited for creating the beauty therapy industry, once said.

Indeed, to look beautiful is an every day job. First, you need know your skin type (oily, prone to acne, dry, normal, sensitive or combined). Next. examine vour bad habits, the most negative factor affecting your skin. Smoking and drinking alcohol will not only put years on you, but will also make the skin tone uneven and result in broken capillaries on your face.

Bags under the eyes from lack of sleep and a twisted and bloated face do not make anyone more beautiful. So do not pull an all-nighter to do something you did not have time to finish during the day. You do not put off going to work because you didn't have enough sleep at night, right? So why sacrifice sleep in favour of work? Drop such harmful habits.

There are three basic rules for healthy

and nutrition

IWash vour face two times per day, but not simply with water but with special facial gels, foams etc. If you have very sensitive or dry skin, its better to use cleansing milk that does not require wa-

In addition, you should one or two times per week use a scrub to exfoliate and take away all the dead skin sells. I like home made scrubs: trv around coffee mixed with olive oil, honey and few drops of groma oils. Run it all over your body, leave for a few minutes, rinse very well and do not use any soap (the soap comes before). After this apply your favourite cream. For the face, go for baking soda (which helps irritation) with olive oil, honey or salt, and oil.

Moisturize your skin by using lotions, creams and thermal spring water. If you have any acne, try to apply ice cubes made from chamomile tea each morning; they also help the skin to glow. Use cucumber juice cubes in the same way. or milk for those with softer skin. Cubes of rose tea also work well for soft skin. The choice is yours, so improvise.

Masks can also be applied one or two times per week. China is full of very cheap good masks from reputable stores (Hong Kong chain Watsons have plenty) but remember their refreshing feeling is enhanced when refrigerated beforehand. Home-made masks are also great; there are hundreds of them, but be sure to bear in mind vour skin type.

Do not overdo the sun and/or the solarium. Ultraviolet ravs lead to to premature gaing of the skin. While this does not mean a huae hat or umbrella. do always use SPF (Sun Protection Factor) in your daily cream foundation or cosmetic powder. Believe it or not, that harmful UV aets through even when it is raining.

Never buy cosmetics from a company unknown to you, as well as in strange places, such as from a tray on the street in a metro station or kiask China is full of fake items that can cause a lot of health problems. Choose cosmetics according to your skin type and age. Incorrectly selected cosmetics. even very expensive ones, will not bring the desired result. Quite the contrary, you will create additional skin problems. Therefore, consult with a professional before buvina.

ITry to eat only healthy foods; this is another way to achieve perfect skin. Natural and fresh food will not only make the skin tone even and more beautiful. but is a source of energy that will also help rid you of problems with digestion. Pay special attention to the presence of food with antioxidants (pomearanate, cranberry, artichoke, blueberry and many others) in your diet; they help protect the skin and keep it looking young. Do not forget to drink water during the day; very important for beautiful skin.

IFinally, try to not be nervous. Stress not only worsens your appearance, but also your overall state of health. Beauty is known to come from within. So be beautiful from the inside out!



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By Janneke Wackerberg

Looking up above the neon signs and designer bags of Xinjiekou you cannot miss the big red bowl atop one of the city's taller skyscrapers. So, a good impression at first sight. That view must be amazing I thought while standing outside. And so it was. With popped ears from the elevator trip to the 55th floor we got a table by the window. A menu was given but I wanted to explore before ordering. The view was definitely as nice as I thought it would be but had I not been so curious I could have just sat down at my table and seen it all without going anywhere. For instead it is the restaurant itself that is rotating: in two hours we had seen all the corners of the city.

Back to the menu. English, both written and spoken, is scarce but the pictures did it for us. An 18 piece sushi platter was a perfect plate to share; the fresh sashimi melted while chewing and the outlook of the rest was promising... it looked good and tasted so as well. Next we dug into the specialties; bork sausage in a cold salad made of sugar snaps and dressing which came with a great combination of barbecued cashew nuts with sesame. Next we were not so lucky: beef in China is so often a hit and miss affair, with little edible meat but a lot of fat and skin.

We spent ¥230 for three dishes and two drinks; still reasonable by modern Nanjing standards. The restaurant had a makeover recently but according to a regular patron it almost looks the same as before. But hey, what does it matter when you have the view of a whole city to look at?

Yunzhong is located on 55F of Shangmao International Plaza, 49 Zhongshan Nan Lu - Tel 86893333

# Restaurant Review Yayan Hot Pot By Frank Hossack

One of the greatest culinary inventions in the world is undoubtedly the Chinese hot bot: fresh ingredients, cooked by yourself in front of you while gathered around your friends doing precisely the same. The Unique Selling Point at Yayan Hot Pot. however, is that each diner has their own bot.

It is been some years since we were regulars at Yayan; our then home being close to their Wangfu Da Jie location. With the recent opening of their outlet in Pukou, it seemed opportune for a visit that would remind us just why Yayan has been part of the Naniing dining scene for more than a decade.

The fun begins when the wait staff demand your selection of stock; serving as the basis for your own not-so-little homemade soup you can enjoy at the end of the meal. From the bilingual menu choose plain, spicy, tomato, curry, Korean pickle or bamboo and pickled cabbage. Now pick your accompanying sauce (read dip) from a choice of chili, sesame butter, barbecue, vegetarian barbecue or "special" sauce (didn't ask).



Then comes the business end of things; they call it a set meal ("Tao can") but for us that's a mountain of greens with tomato, tofu, small meatballs and an egg plus your choice of platter; slithers of beef, lamb, pork, and chicken, or seafood, a vegetarian option or a combi version.

All budding chefs will also be interested to note that under each plate setting is an electric hot plate with a conveniently located control for each diner that offers precise and lightning fast control over the bubbling intensity of your stew.

While this is the chance for a great value for money evening meal, with prices starting from ¥58 a head, Yayan more comes into its own as the focal point for the gathering of friends. Hours pass effortlessly as it is all too easy to have your stock topped up with boiling water and order another plate of meat along with, at only ¥12 a bob, several more large bottles of Tsingdao.

Find Yavan Hot Pot on 18-2Wangfu Da lie (south side of the Communications Bureau) - tel 84205355, at 99 Caochangmen Da Jie New City Mall Floor 4 - tel 86265989 and 48 Daigo Bei Lu Da Yang Debartment Store Floor 1 - tel 84556284

Movie Review Hangover 3
By Laura Helen Schmitt

It is the end of an era. With Hangover 3 hitting our screens this year the shocker series that took the world by storm has reached its conclusion. But what of our take on the final Wolf Pack adventure?

To start off, it is not really that hungover at all. Hardcore fans of the series will probably find themselves disappointed, as this was not what they will have been expecting.

The only constants of the movie are character Doug missing out on all the fun (I wonder whether Doug's story might make for a separate series), that nutcase/wannabe-gangster Chow again the cause of great chaos and confusion plus a couple of minor flashbacks from the previous movies.

Other than that, the reliability that fans experienced in Hangover 2, i.e. there is a wedding, Alan drugs everyone and the next days are spent retracing the steps of a crazy but forgotten evening, have all been dropped.

What has this movie got to do with Hangover, then? Everything. Hangover 3 is truly the final part of a trilogy in that it wraps up all the lose ends of the previous movies. The unintentional heroes return to both their previous blackout locations and meet up with various characters from the past. Some new cast members help in doing a great job at reaching the final, ultimate wedding (no more shall be said at this point).

In terms of the Hangover Grossness Effect (HGE), the main draw of the first two movies, I am sure many bets were placed on what the creators could come up with to top their previous berformance.

It seems that production decided they had gone so far in the bast, there was no boint in trying to make it worse, and so they do not even attempt it. Hangover 3 is really tame compared to its predecessors. However, it is argueable that tame actually really suits this finalé, showing the series' progression from merely gross to something slightly more substantial.

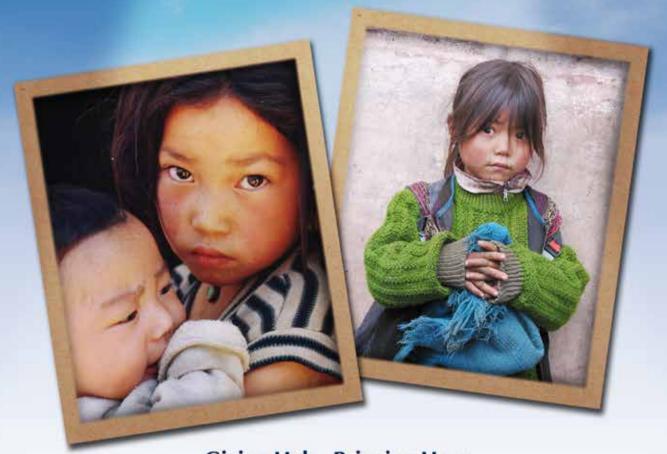
Where movie one made for a good laugh, but no engagement with the characters, and two was just so over the top, you could not take it seriously, the final movie does a really great job of leaving you with a warm, fuzzy feeling. After all, in the space of the trilogy, you have grown so close to the poor sods, that you feel really happy to celebrate with them.

So sit back and say goodbye to the Wolf Pack, not in true Hangover fashion, but in an even better one.





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#### Food & Drink

#### Western Bars & Restaurants



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132 Changhong Lu 长虹路 132 号 83370679

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#### Finnegans Wake

6 Cinnalane

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www.finneganswake.com.cn

Guinness and Kilkenny on tap, a selection of classic Irish and Scotch malt whiskies plus a carefully prepared selection of traditional Irish dishes.



#### Flement Fresh 南京新元素餐厅

1F, Nanjing IST Mall, 100 Zhongshan Lu 中山路 100 号艾尚天地购物中心一层 85656093

www.elementfresh.com

Born from an expat's passion for food, the multi-award winning Element Fresh first opened its doors in Shanghai in 2002. Since then the chain has expanded to Beijing and Guangzhou and now Naniingl



#### Jack's Place

杰克地方西餐厅

422. Dongcheng Hui Shopping Mall. Xianlin 文苑路与学思路交叉口东城汇 4 楼 422 85807866

35 Wang Fu Da Jie 王府大街 35号 84206485

160 Shanghai Lu 南京上海路 160 号

83323616

Humble yet honest, Jack's Place has tellingly been around Nanjing for around 15 years, serving up Italian favourites popular with expats and locale alika



#### Tribeca New York Bar & Grill

婴贝卡

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Taking two years to decorate, now the good times are rolling with true American dining amid an impressive array of sport, movie and music memorahilia



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#### Behind the Wall

150 Shanghai Road (in Nanxiu Cun) 上海路 150 号, 在南秀村

83915630

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#### Florentina

2-107, 83 Shanghai Lu

(near the Wutaishan North bus station, at the entrance of the alley leading to Jasmine Youth Hostel)

上海路83号2栋107(靠折五台山北站汽车站, 青年旅社的巷子口)

3-101, 22 Nanyinyangying (in the lane opposite Behind the Wall on the other side of Shanghai Lu) 南阴阳营 22 号 3 栋 101 (答案西餐厅 & 酒吧对面 的巷子,在上海路另一边)

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#### Selección Española

57 Zhongshan Dong Lu (Exit 7 from Xinjiekou

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中山东路 57号

Serves up home-made classic Spanish dishes such as Tortilla de natata con alioli. Pisto con huevo frito and Paellas. When not hosting Spanish themed birthday parties the second floor shows four days a week a selection of films and documentaries. Closed on Mondays.



#### Danny's Irish Restaurant & Pub

丹尼,爱尔兰餐厅&酒吧

4F. Sheraton Naniing. 169 Hangzhong Lu

汉中路 169 号金丝利洒店 4 楼

86668888 Ext 7775

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#### Blue Sky Expat Bar & Grill

蓝澳西餐厅

77 Shanghai Lu 上海路 77 号 86630107

www.the-bluesky.com

bluesky.aussie@gmail.com

One of the original expat bars to open in Nanjing, serving burgers, pizzas, Aussie meat pies and Bundaburg Rum (Bundy). There are also weekly and monthly pool competitions, weekend openings at 10.30am plus music you thought you had forgotten about.



#### La Cantina

南京米凯列酒业有限公司

#2-7 East Nantai Xiang (off Wangfu Da Jie)

南台巷东 2-7 号

58787665 / 13813842543

Italian wine complimented by snacks, antipasti, pasta and pizza that create a great place to unwind after a day in the city.

#### Tony Music Bar

南京托尼洒吧 6 Jinxianghe Lu 进香河路 6号

Hangout that captures an elusive quality in the often indefinable persona that makes one feel immediately at home amid new surroundings and completely as one with total strangers.

#### Nail Jazz Bar

10 Luolang Xiang (200m south of the Sheraton) 罗廊巷 10 号, 离金丝利酒店 200 米

8653 2244

A relaxed bar that offers a wide variety of imported beers, stage and foosball table.

#### Ellens Bar

艾伦酒吧

132-3 Guangzhou Lu 广州路 132-3 号 83641119

75 Dingjia Qiao 丁家桥 75 号 58825052

37 Hunan Lu 湖南路 37 号 83641118

Laid back and relaxed atmosphere plus food & drinks at great value prices make this a favourite amongst the student crowd. Gets extremely smoky during busy periods.



#### Eminence Cellar

香松酒窖

Inside Wutaishan (oposite to Jin Inn), Guanzhou Lu 广州路,五台山体育场 66012088

High quality western restaurant offering organic food, breads baked on-site, cigar bar and wine collar



#### La Table de Mr. Eiffel 巴黎盛宴

83 Guangzhou Lu. near Qingliangshan Park 广州路83号,靠沂清凉山公园

Authentic French cuisine and an extensive list of French wines by the glass. Located in an old Chinese garden house with an outside terrace.



#### Potato Bistro

马铃薯

5\*301 Kangqiao Sheng Fei, 9 Wenfan Road, Xianlin University Area

仙林大学城文苑路9号

85701203

A bistro based on green, organic, fresh foods and authentic tastes within a quiet environment. Large balcony can offers outdoor BBQ for up to 150 people.

#### Indian Cuisine



#### Naniing Ganesh Indian Restaurant 南京甘尼仕印度餐厅

3 Kunlun Lu 南京玄武区昆仑路3号

85860955 www.ganeshchina.com

The unlikely combination of Indian food and jazz music that nevertheless has stood the test of time in both Suzhou and Wuxi. Fabulous decoration in a great location by the city wall at Xuanwu Lake. Hosts the occassional jazz concert



#### Himalaya-Nepalese & Indian Restaurant 喜马拉雅尼泊尔印度餐厅

193 Shigu Lu (behind the Sheraton) 石鼓路 193 号

8666 1828

Himalaya is a very popular restaurant serving a variety of Nepali and Indian foods in a setting as authentic and inspired as the dishes themselves.



#### Masala Kitchen

玛莎拉印度餐厅 - 酒吧

A05, No 12 Xian Yin Bei Lu, Xianlin 南京市栖霞区仙隐北路 12 号亚东商业广场 A05 84448858

masala kitchen@live.com

Offers vegetarian and meat dishes plus savory Tandoori oven dishes and exotic curries cooked fresh by a chef with over 20 years of experience in his hometown of Hyderabad. Also serves a fine selection of imported wines and beers.



### Taj Mahal 泰姬玛哈印度料理

117 Fengfu Lu 主宣路 117 号 84214123

189 Shanghai Lu 上海路 189 号

83350491

Established in 2003, the Taj Mahal Indian Restaurant made a name for itself by offering a great variety and exotic blend of high quality authentic Indian cuisine that it continues to this day, making it forever popular with the foreign community.

#### Kohinoor Restaurant

科伊诺尔餐厅

2F Ramada Hotel 45 Zhongshan Bei Lu 中山北路 45 号华美达怡华酒店 2 楼 83122522

Vegetarian and non-vegetarian curries made in the original unimitable style of Indian and Pakistani cuisine prepared by chefs brought especially from the mystery lands

#### Japanese Cuisine

#### Wadouraku

和谐乐日木层洒层

121 Shigu Lu 石鼓路 121 号

84465760

Patronised by many from Nanjing's Japanese community, and largely thought of as the genuine Japanese experience in Naniing

#### Kagetsu

哀月

62 Taiping Bei Lu, 1912 太平南路 62 号 1912 街区内

A lifestyle oriented dining experience with a focus on creative cuisine. Balcony affords views over

#### Tairvo Teppanvaki 大渔铁板

57 Zhongshan Lu

中山路 57 号

84729518

All you can eat and drink special offer includes sushi, sashimi, sake, beer, and everything on the menu. Two more locations in 1912 and near to Xuanwu Gata

#### Korean Cuisine

#### Fudefang 福德坊

6 Taoguxincun Hankou Lu 汉口路陶谷新村 6号 83312091

#### Ke Jia Fu 可家福

38 Nanyingyangying (near Ninghai Lu) 鼓楼区南阴阳营 38 号 (近宁海路) 83314283

#### Other Asian Cuisine



#### Taiwan Teppan Corner

南京市建邺区三铁餐厅

LB148, Jinyuan Hexi Commecial Plaza, 341 Jiangdong Zhong Lu

南京市建邺区江东中路 341 号南京金源河西商业广场 1 R 1 // R

Quality and affordable Teppanyaki experience aimed at office workers for lunch and dinner.

#### Keziguli Muslim Restaurant

克兹古丽餐厅

53 Wangfu Da Jie 王府大街 53号

85981468

Xinjiang restaurant popular with expats; spicy noodles, potatoes, vegetable, chicken and lamb dishes accompanied by dance performances.

#### Vegetarian

#### The Green Field - Vegetarian Restaurant 绿 野 香踪素食馆

1F Zhengyang Building, 56 Yudao Jie 御道街 56 号正阳大厦一楼 6661 9222

A wide selection of creative dishes and plenty of fresh vegetables along with special drinks and

#### Pure Lotus 静心莲

1 Section C, Shuimuqinhuai, 99 Shitoucheng Lu 石头城路 99 号水木秦淮 C 区 1 号 83752306

#### Lvliuju (Living by Green Willow)

绿柳居素菜馆

248 Taiping Nan Lu (near Changfu Jie) 太平南路 248 号 1-2 楼 (近常府街) 86643644

#### Bakery & Café



Skvwavs 云中食品店

160 Shanghai Road 上海路 160 号

83317103

A18, Yadong Commercial Plaza, 12 Xianyin Bei Lii

仙隐北路 12 号 亚东广场 A18 室

85791391

Breads, made-to-order sandwiches, cakes, chocolates, desserts, plus a fair selection of imported deli items such as cheese and salami



#### Sculpting in Time Café

雕刻时半咖啡馆

2F. 47 Hankou Lu 汉口路 47 号 2 楼

83507180

32 Dashiba Jie (Confucius Temple East Gate)

秦淮区大石坝街 32 号 (夫子庙东门)

A pleasant coffee house atmosphere, along with brunch, cocktail hours, film screenings, a variety of Western food, plus widely known brownies. Balcony at the Confucious temple branch offers romantic night time views over the Oinhuai



3 Coffee 3 是咖啡馆

82-1 Shanghai Lu ト海路 82-1 号

83244617 / 83311505

Upper floor library has art, design and photography books and magazines. Balcony affords a nice view of Shanghai Lu.



#### Fish Tank Coffee

鱼缸咖啡小馆

Cinna Lane, 400 Zhongshan Nan Lu 中山南路 400 号 熙南里街区

52204469

High-quality coffee beans, freshly sterilized milk, as well as a variety of delicately created special drinks

#### Maan Coffee

漫咖啡

1 Qingjiang Lu (Beside Tianshui Binjinag Graden)

清江路 1 号天水滨江花园

85872858

Koren chain serving waffles, salads and a variety of all day breakfast options that go down well amid decor in which cement and glass walls are juxtaposed with antique armchairs and lanterns dangling from tree branches.



#### Godot's Home

戈多的店咖啡馆 23 Nanxiucun, off Shanghai Lu

南委村 23 号

86637484

A beautifully designed, relaxed café serving a great range of coffee, tea and food in a cozy atmosphere. Opening hours/days are somewhat haphazard.

#### **Nightclubs**

#### MAZZO

玛索国际俱乐部 1912 Nightlife district 南京市 1912 时尚休闲街区 84631912

One of the preferred clubs for the foreign community in Nanjing that plays contemporary electronica.



#### Club TNT

湖人会研

2-1 Changjiang Hou Jie 南京市长江后街 2-1 号

84401199

A big name in the Chinese nightclub industry, with clubs in Nanjing, Chongging and Hefei.

#### Fnzo

8-3 Changiiang Hou Jie 南京市长江后街 8-3 号 83789898

With more of the latest in over-the-top nightclub entertainment. Enzo also has access to many of the big names in entertainment: Paul Oakenfold and DJ R3hab played here recently.

#### **Business & Education**

#### International Education



#### British School of Nanjing

南京英国学校

Building 2, Jinling Resort, Baijiahu Dong Lu 佳湖东路湖滨金陵饭店2号楼 52108987



#### Nanjing International School

南京国际学校

8 Xueheng Lu. Xianlin College and University Town 仙林大学城学衡路8号 85899111



#### EtonHouse Naniina W 伊顿国际教育集团

6 West Songhua Jiang Jie,

Jianve District (near Olympic Stadium) 南京市松花江西街6号,建邺区,靠奥体北门 (中华紫鑫广场北面) 金陵中学实验小学内



#### Dulwich College Suzhou

360 Gang Tian Road, Suzhou Industrial Park. Suzhou

江苏省苏州市工业园区港田路 360 号 (0512) 6295 9500



#### The Overseas N 海外国际

Novas International Business Consulting Co. Ltd, 2405, Building A, New World Centre, 88 Zhujiang Lu

珠江路 88 号新世界中心 A 座 2405 室 68858565 68858575

www.the-overseas.com

#### Foreign Trade & Economic Development Agencies



#### European Union Chamber of Commerce

中国欧盟商会(南京)

30F, 1 Zhujiang Lu 珠江路 1 号 30 层 83627330



#### China-Britain Business Council, Nanjing

英中贸易协会南京代表处

Rm 2514-2515, 50 Zhonghua Lu 中华路 50 号 2514-2515 室 52311740



#### Netherlands Business Support Office

荷兰贸易促进委员会南京代表处

Suite 2316, Building B, 23/F, Phoenix Plaza, 1 Hunan Lu

湖南路 1 号凤凰国际广场 B 楼 23 层 2316 室 84703707



#### Baden-Württemberg International

德国巴登符腾堡州国际经济和科技合作协会

7-3 Dabei Xiang Meiyuan Xin Cun 梅园新村大悲恭 7-3 号 8/728805



#### Australian Trade Commission

澳大利亚贸易委员会南京代表处 1163, World Trade Center, 2 Hanzhong Lu 汉中路 2 号金陵饭店世界贸易中心 11 层 1163 室 84711888 -1163



#### Canadian Trade Office Naniing

加拿大驻南京商务代表处 1261, World Trade Center, 2 Hanzhong Lu 汉中路 2 号金陵饭店世界贸易中心 1261 层 8/70/57/

#### Language Training



#### New Concept Mandarin

新概念汉语

3302, Block A, New Century Plaza, 288 Zhongshan Dong Lu

白下区中山东路 288 号,新世纪广场 A 座 3302 8/872361

www.newconceptmandarin.com

nanjing@newconceptmandarin.com Local branch of the Hong Kong based Mandarin tutoring specialist with 20 years of experience in applied linguistic research and teaching.



#### Alliance Française de Nanjing

南京法语联盟

4F, Qun Lou, 73 Beijing Xi Lu 北京西路 73 号裙楼四楼 83508762

www.afnanjing.org

info.naniing@afchine.org

Offers a large selection of French-Chinese language and educational programs.



#### JESIE - Goethe-Language Centre

JESIE - 歌德语言中心

Jiangsu College for International Education, 3rd Floor, 205 Shanghai Lu

上海路 205 号教育学院 3 楼苏教国际 83335690

www.goethe-slz.js.cn

#### Jack's Mandarin Team-Times New Language

Jack 汉语一时代新语

5F, Jiangsu Culture Mansion, 89 Zhongshan Nan Lu 中山南路 89 号江苏文化大厦 5 楼

13851864492

smartcousin@hotmail.com

Extensive experience in teaching Chinese to locally-based foreigners employed in international

#### Nanjing Bozhan Consultancy Co.,Ltd

南京博湛教育咨询有限公司

13813944415

bozhan.consultancy@gmail.com

Language training & Mandarin tutoring; from survival to HSK Chinese and enhancment of conversational confidence in English to ESL & IELTS testing.

#### Clubs & Charities



#### Nanjing International Club 南京国际俱乐部

www.nanjinginternationalclub.org

A club 500 plus strong in membership and with events take place weekly, monthly and annually.

#### Naniina Toastmasters 南京第一家英语演讲会俱乐部

#### www.nanjingtoastmasters.com

Weekly meetings at Hohai University.

#### Hopeful Hearts

www.hopefulhearts.info

Raises funds for medical treatment of children with heart conditions.

#### Pfrang Association

**些方基金会** 

7-3 Dabei Xiang Meiyuan Xin Cun 梅园新村大悲巷 7-3 号

94720069

www.pfrang-association.org

Sponsors education of children in poor parts of

#### Shopping

#### For the Home

#### Workina House

生活工场

4F, Zifeng Tower, Zhongshan Bei Lu 中山北路紫峰大厦购物广场 4F

52360100

Stylish kitchenware in dark tones, candles and colourful vases or even camera cases; just a few of the fascinating products that await in every corner of this shop with two other branches in Naniing

#### Hongxing Furniture

红星国际家具广场

224 Zhongyang Lu 中央路 224 号

83118005

Large furniture mall with many shops. Large range of prices, styles, etc.

#### Jinsheng Market 金盛百货大市场

2 Jianning Lu

下关区建宁路2号(南京商厦对面)

9 Wangiinshi (off Changjiang Lu)

玄武区长汀路网巾市9号

Dagiao Bei Lu (beside North bus station) 江苏省南京市浦口区大桥北路(长途北站旁)

58507000

Large indoor market with everything from home décor to wires, Christmas trinkets and electronics. Cheap but be prepared to bargain.

#### Jinling Decoration Market

金陵装饰城

88 Jiangdong Zhong Lu

江东中路88号 86511888

Everything needed for a new home.

#### I ongjjang Flower Market

龙江花卉市场

78 Qingliangmen Da Jie

清凉门大街 78 号 Huge selection of plants, cut flowers, fish tanks and fish plus gardening tools

B&Q 百安居 90 Kazimen Da Jie (beside Metro) 南京卡子门大街 90 号麦德龙旁 52450077

#### IKEA 宜家家居

99 Mingchi Lu (East side of Kazimen Plaza) 南京市秦淮区明匙路 99 号 (卡子门广场东侧) 4008002345

#### **Electronics & Photography**

#### Professional Photography

Equipment Market

照相器材专业市场

3F, Binjiang Friendship Shopping Center, 301 Jiangdong Bei Lu

江东北路 301 号滨江友好商城三楼

Specialists in wedding photography with equipment including lighting, flash etc.

#### Camera & photography Equipment Market 东鼎照材市场

Dongding Plaza, 699 Zhujiang Lu 珠江路 699 号东鼎照材市场

Widely regarded as the best camera and equipment market in Nanjing.

#### Mobile phone shops on Danfeng Jie

Indoor markets specialized in new and secondhand mobile phones and repairs.

#### IT products on Zhujiang Lu

珠汀路 -17 产品

A multitude of stores that selling everything you can imagine and more; computers, cameras, MP3 and MP4 players. iPad, webcams, hard drives, and nortable flash drives

#### Video games on Zhongyang Lu

中央路 - 电子游戏

Any type of video game for all game systems. Also do minor repairs.

#### Jiangsu Art Gallery 江苏省美术馆

266 Changjiang Lu 长江路 266 号 84506789

Local artists' work, changed frequently.

#### ART国艺堂

D-1 Shuimuginhuai, 99 Shitoucheng Lu 石头城路 99 号水木秦淮 D-1 号 84506789

Picture framing and art related supplies.

### Stone City Modern Art Creation

石头城现代艺术创意园 72 Beijing Xi Lu 北京西路 72 号 Exhibition of modern Chinese art.

55583708

Shenghua Art Center 南京圣划艺术中心

2 Zhoutai Lu, on Jiangxin Zhou (Grape Island) 江心洲民俗街洲泰路 2 号 (原乡土乐园) 86333097 86333100

Exhibition of Chinese contemporary art.

#### International Groceries

#### Fields

www.fieldschina.com

Shanghai's premier online grocery store for safe, high quality, delicious food delivered to your door. Frequent deliveries to Naniing.

#### Nanjing Bakery

www.naniingbakerv.com

Home made cakes, ready to bake pizzas, lasagna etc. plus a range of items such as pasta, butter, cheese, sauces and spices.

#### Metro 麦德龙

288 Ningli Lu 宁溧路 288 号 300 Jianning Lu 下关区建宁路 300 号 Wide selection of foreign foods.

#### Carrefour 家乐福

235 Zhongshan Dong Lu 中山东路 235 号 84658588

Hypermarché with five stores in Nanjing.



#### Times Grocery

泰晤十

48 Yunnan Lu 云南路 48 号 83685530

Compact yet its location breeds popularity; wide selection of imported but sometimes pricy food.

#### Auchan 欧尚

151 Hanzhongmen Da Jie 汉中门大街 151 号 (近纪念馆东路) 9655559

French hypermarché with three Naniing outlets.

#### RHG Market

B2. Aqua City. 1 Jiankang Lu 健康路1号水游城地下2层 66985066 / 66985068 B1, Deji Plaza, Zhongshan Lu 91 Matai Jie 직台街 **9**1 문

68675666 / 68675699

Features a very large stock of imported goods plus fresh organic fruit and veg.

#### RT Mart 金润发

39 Danfeng Jie

玄武区丹凤街 39 号 (近北京东路) 83358788 / 83356077

Chinese supermarket with a decent foreign food section and three outlets in Nanjing.

#### Yaohan City Market

南京八佰伴

Phoenix International Bookmall, 1 Hunan Lu 湖南路 1 号凤凰国际 Foreign food supermarket.

#### Organic Food 有机食品

Available in many supermarkets and big Chinese food markets, but need to ask staff. Organic foods can be ordered online from http://shop.njaf.gov.cn.

#### Sports

#### Decathlon 油卡依

866 Yingtian Xi Lu (same building as Auchan) 应天西路 866 号 84218420

286 Ningli Lu (next to Metro) 宁溧路 286 号 (麦德龙对面)

52401018

French sports megastore chain that also stocks informal-wear shoes in sizes up to 48.

#### Jinxianghe Rd 进香河路

The outdoor store street in Naniing; shops for biking, hiking, backpacks, equipment and apparel for outdoors.

#### Wine Outlets

#### Aussino Cellar 富隆酒窖

Room 109, 198 Zhongshan Dong Lu 南京市中山东路 198 号 109 室 84679799

www.aussino.net



#### Eminence Cellar

香松洒窖

Inside Wutaishan (opposite to Jin Inn) Guangzhou Lu 广州路,五台山体育场 66012088

#### Newold Wine World 纽澳酒世界

Area B, F1, New City Mall, 99 Caochangmen Da Jie

草场门大街 99 号新城市购物中心负一楼 B 区 86265959

#### Foreign Language Bookstores

#### Foreign Language Bookstore

外文书店

218 Zhongshan Dong Lu (Beside Taiping Nan 中山东路 218 号长安国际 (太平南路口)

57713287

#### Xinhua Bookstores

56 Zhongshan Dong Lu (near Hongwu Lu)

新街口店白下区中山东路 56 号 ( 祈洪武路 ) 86645151

54 Hunan Lu (near Matai Jie) 鼓楼区湖南路 54 号 ( 马台街口 ) 83374645

#### Phoenix International Book Mall 凤凰国际书城

1 Hunan Lu 鼓楼区湖南路 1 号八佰伴旁(近中央路) 83657000 / 83657111

#### Services

#### Healthcare



福乐氏齿科诊所 #105, 1 Huaneng Garden, Taiping Bei Lu 南京太平北路 108 号华能城市花园 1 幢 105 13951994471 / 84069389

www.025va.com

Offers all kinds of oral treatments including dental implants, crowns or bridges, dental whitening, cosmetic dentistry, root canal therapy, orthodontics and more. 100% bilingual staff with another branch in Suzhou.



#### Global Doctor

环球医生

6 Mochou Hu Dong Lu (next to Shuiximen Da

建邺区莫愁湖东路 6 号左邻风度花园 01 幢 1 楼 86519991

Emergency Number: 13805174397

www.globaldoctor.com.au

Australian medical company offering primary and occupational healthcare plus emergency assistance. Multilingual staff: EN/IT/JP/PT/ES/ KO/CN



Nanjing International SOS Clinic 南京国际 (SOS) 紧急救援诊所

1F, Grand Metropark Hotel Nanjing,

319 East Zhongshan Lu 中山东路 319 号维景国际酒店 1 楼 84802842 (by appt.)

Mon-Fri 9am-6pm, Sat 9am-12noon / 24hr Alarm Center: 010 6462 9100

www.internationalsos.com

Western doctors and public pharmacy. Service listed in English & Chinese. Multilingual staff: EN/CN/JP/DE

#### Health Examination Center

江苏省国医馆

2F, Outpatient dept. of NJUTCM,

282 Hanzhong Lu

汉中路 282 号南京中医药大学门诊部二楼

86646068

www.ioinmi.com

English speaking staff, diagnosis by imported advanced medical technology and treatment by Traditional Chinese Medicine. 100% non-inva-

#### Nanjing Entrance and Exit Inspection and Quarantine Bureau

江苏出入境检验检疫局

1 Baixia Lu 白下路 1 号

52345328 / 84456805

Health checks for work permit / visa applications.

#### Gulou Hospital 鼓楼医院

321 Zhongshan Lu 中山路 321 号 83304616

The major trauma hospital (24 hr).

Jiangsu People's Hospital 江苏省人民医院

300 Guangzhou Lu 广州路 300 号 83718836



The major western medicine hospital.

#### Yifena Super Druastore 益丰大药房

159 Hanzhong Lu (west of JS hopsital of TCM) 汉中路 159 号 (省中医院往西 30 米) 86795111-825 8am-9pm English speaking staff

#### Naniina Children's Hospital

南京市川 音医院

72 Guangzhou Lu 广州路 72 号 83117500

#### Jiangsu Provincial Hospital of TCM

汀苯省由医院

155 Hanzhong Lu 汉中路 155 号

86617141

The major Chinese medicine hospital.

#### Nanjing Maternity and Child Healthcare Hospital

南京市妇幼保健院

123 Tianfei Xiang 天妃巷 123 号

84460777

The major maternity hospital in Nanjing.

#### BEN-Q Hospital 明基医院

71 Hexi Da Jie 河西大街 71 号

58807810

Another popular choice for expats, BENQ is staffed by local specialists, with occasional visits from Taiwanese doctors

#### Naniing Union Dental Clinic

南京友联齿科

1F, Grand Metropark Hotel Nanjing, 319 Zhongshan Dong Lu 中山东路 319 号维景国际酒店一层 84818891 / 84808888-6555 dentist@uniondental.cn

#### Travel

#### D.T. Travel

大唐国际 (香港) 商旅服务管理有限公司 22E, Jinlun Building, 108 Hanzhong Lu

汉中路 108 号金轮大厦 22E

400 886 1212

Professional English service incl. air ticket, visas, hotels, individual travel and Corporate Business Plus

#### Lufthansa German Airlines

德国汉莎航空公司

Reservation Service: 4008 868 868 (CH.EN)

Sales Office: Room 951, World Trade Center, 2

Hanzhong Lu

汉中路 2 号金陵饭店世贸中心 951 室

Fax: 84722624

nanjing lufthansa@dlh.de

Lukou Airport Int'l Check-in Service - Rm 417

#### Transportation

#### Airport Shuttle Bus

机场大巴 ¥20

1. East square, Nanjing Railway Station, 221 Longpan Zhong Lu 南京火车站 龙蟠中路 221 号 6am-8.30pm, every 30 mins.

2. Nanjing Zhonghua Men Station, 508 Yingtian Da Jie 南京中华门车站 应天大街 508 号 6am-9.00pm, every 20 mins.

#### Nanjing Train Station

南京火车站

141 Longpan Lu 新庄龙蟠路 141 号 85822222 (enquiry) 85824224 (tickets)

#### Naniing South Train Station

南京南站

Shuanglong Dadao / Yunan Lu 雨花台区双龙大道玉兰路

52414183

Principal stop on the Shanghai to Beiling high speed train line

#### Nanjing Lukou International Airport

南京禄口机场

Lukou Town, Jiangning District 江宁区禄口镇 968890 / 52480499

#### Nanjing Coach Terminals

南京长涂汽车站

Coach timetable/ticket enquiry 96196.

#### Nanjing Zhonghuamen Coach Terminal

南京中华门长徐汽车总站 508 Yingtian Da Jie 成工士街 508 早 52418504

#### Naniing North-Central Coach Terminal

南京中北长徐客运中心 160 Huahongcun

秦淮区红花村 160 号

#### Nanjing Zhongyangmen Coach Terminal

南京中央门长途汽车总站 1 Jianning Lu

建宁路1号

85531288

#### Training, Coaching & Consulting

#### MTI Nanjing

#714, Building 7, Wanda Dongfang, 58 Yunjin Lu 江苏省南京市建邺区云锦路 58 号万达东坊 7 栋 714 室 8471 4552

www.mticonsulting.com

Provides HR coaching and training solutions, combining international standards with local market needs. The MTI team supports companies of all sizes and braches from a new office in Nanjing.

#### Dan Clarke

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84541017

Provides moving services, school search, intercultural services plus departure and destination ser-

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58702129

www.anex15.com

nanjing@apex15.com

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84701658

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#### **Faith Houses**

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Ramada Hotel, 45 Zhongshan Bei Lu 南京中山路 45 号 南京华美达怡华洒店 Sundays 9:30am to 11:30am

Foreign passport holders only. English service with translation available in Chinese. French and Spanish.

#### KuanEumHui Korean Buddhist Club

1703, Building 2, Fuli Shanzhuang 富丽山庄 3 栋 1703 室 13222018582

#### Shigulu Catholic Church

石鼓路天主教堂

Service: 11:00am

112 Shigu Lu 石鼓路 112 号

84706863

Korean service: Sat 4.30pm

English/Chinese Service: Sun 4.30pm

#### The Church of Jesus Christ of Latter Day Saints

Yuhua Jingli Hotel, 8 Xiaohang Yaojiaao 雨花区小行尤家凹8号南京雨花晶丽酒店 Mormon service on Sundays at 10am. Foreign passport holders only.

#### Legal



#### Picozzi & Morigi Law Firm

意大利弼高基莫里吉律师事务所 A4, 21F, Golden Eagle, 69 Hanzhong Lu 南京市白下区汉中路 89 号金鹰国际商城 21 楼 A4

nanjing@picozzimorigi.it

www.picozzimoriai.cn

www.picozzimorigi.com Italian law firm operating in China since 1991 and licensed by the Ministry of the Justice with two representative offices in Nanjing and Shanghai. Provides legal services in English, French, Chinese, Spanish, Italian and German with special regard to investing in China, M&A, labour law, IPR protection and cross border dispute.



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nanjing.dachenglaw.com

Hongliang.Hu@dachenglaw.com

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8F, Jincheng Tower, 216 Longpan Zhong Lu 南京市龙蟠中路 216 号 8 楼

13605182614 / 58785588 / 58788688

wvz\_ieff@163.com

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Satellite TV Installation Service 13770323459 naniingsty@gmail.com

#### Lustre Cobbler 莱斯特皮鞋修饰

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#### Sofitel Zhongshan Golf Resort 钟山高尔夫俱乐部

7 Huanling Lu 环陵路 7 号 84606666

#### Nanjing Harvard Golf Club

南京昭富国际高尔夫俱乐部 176 Zhenzhu Jie, Pukou 南京市浦口区珍珠街 176 号 58853333

#### Gingko Lake Golf Club

银杏湖高尔夫俱乐部

1 Guli Yinxing Hu 江宁区谷里银杏湖 1 号 96130099

#### Other Sports

#### Century Star Ice Skating Club

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222 Jiangdong Zhong Lu (Inside Olympic Center) 江东中路 222 号奥体中心内

86690465 / 86690467

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#### Zhongshan Shooting Club 中山射击俱乐部

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B901 Junlin International Mansion, 5 Guangzhou Lu 广州路 5 号君临国际 B901 室 86975095

#### Changqing Taekwondo

长青跆拳道馆

145 Zhongshan Dong Lu 玄武区中山东路 145 号 84541055

#### Karate Eifuukaikan 空手道影风道场

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www.pathway-spa.com

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#### Nanjing Art and Cultural Center

南京文化艺术中心

101 Changjiang Lu 长江路 101 号

84797920

Regular large-scale shows by professional Chinese and foreign performers.

#### Jiangnan 631 Niuda Theatre

江南 631 牛达剧场

5 Yanling Xiang 延龄巷 5号

84419786

Weekend Chinese modern small theater shows.

#### Nanjing Art Academy Concert Hall

南京艺术学院音乐厅

15 Huju Lu 虎踞北路 15 号

83498249

Irregular performances by Chinese and overseas students and faculty.

#### Jiangsu Kunqu Theater 兰苑剧场

4 Chaotian Gong 朝天宫 4号

Live performance of Kungu opera.

#### Beauty

#### Franck Provost Hair Salon

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#### Hotel & Hostel



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naniing hilton com

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Nanjing International Center, 201 Zhongyang Lu 中央路 201 号南京国际广场鼓楼区 85568888

www.westin.com/naniing

A haven of Chinese distinction in which every room affords a view of scenic Xuanwu Lake.



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#### InterContinental Hotel 紫峰洲际酒店

1 Zhongyang Lu, Zifeng Tower

中央路1号紫峰大厦鼓楼区 83538888

www.intercontinental.com

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#### Sofitel Galaxy

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1 Shanxi Lu 山西路1号 83718888 www.sofitel.com

resoff@sofiteInanjing.com

The accommodation of choice for many visitors coming to Nanjing, along with all French digni-



#### Sofitel Zhongshan Golf Resort

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9 Huanling Lu 环陵路9号 85408888 www.sofitel.com

reservation@sofiteInanjing.com

Preferred spot for Nanjing's rich and famous to play a round or two



#### Jinlina Hotel

全陸循序

2 Hanzhong Lu 沙山致り早 04722000

A landmark hotel with numerous top notch restaurants plus train ticket purchase counter.



#### Hilton Naniina Riverside

南京世茂滨江希尔顿酒店

1 Huaibin Lu (cross of Qinhuai and Yangtze Rivers)

---, 下关区淮滨路1号(近秦淮河和扬子江交汇处) 83158888

naniingriverside.hilton.com

naniingriverside info@hilton.com

Modern in-room technology plus extensive meeting, conference and recreation facilities. Many rooms have balconies overlooking the Yanatze.



#### Nanjing Sunflower International Youth Hostel

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80 Zhanvuan Lu (Fuzimiao west gate)

膽园路 80 号,在夫子庙西门的附近 52266858 / 66850566

www.naniingvha.com

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#### Kavumanis Private Villas & Spa

南京香樟华苯温泉度假别墅

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江宁区汤山镇寺庄村

84107777

www.kavumanis.com

nanjing@kayumanis.com

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御庭精品酒店 (秦淮河

E5, No 388, Yingtian Jie

(inside Chenguang 1865 Technology Park) 应天大街 388 号(晨光 1865 科技创意产业园)第 E5 幢 51885688

www.regalia.com.cn

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汤山际尚温泉度假村

8 Wenquan Lu, Tangshan, Jiangning 汤山镇温泉路8号

51190666

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#### Museums

#### Nanjing Massacre Museum

侵华日军南京大屠杀遇难同胞纪念馆 418 Shuiyimen Jie

水西门大街 428 号 86612230 / 86610931

Hours: Tue - Sun from 8:30 to 16:30

Located on a former execution ground and mass burial place of the Nanjing Massacre. Admission is

#### Rabe House 拉贝故居

1 Xiaofengiao, Guangzhou Lu

小粉桥 1号

Tuesday - Sunday from 8:30 to 16:30

The former home of the German Industrialist who saved thousands of Nanjing people in 1937 during which time the house served as a refugee shelter.

#### Nanjing Brocade Museum

あ古テ領捕物物

240 Chating Dong Jie 茶亭东街 240 号

86518580 Hours: 8:30am - 5:00pm

Visitors can observe professionals working on wooden looms making the finest brocade on earth Hand made and machine made fabric plus finished items also available for purchase.

#### City Wall Museum 南京明城垣史博物馆

8 Jiefang Men 解放门 8 号

Long-gone city gates, maps and a full-scale model of the walled city. Captions in Chinese.

#### Nanjing Municipal Museum (Chaotian Palace)

Mochou Lu 南京市白下区莫愁路朝天宫内 World class museum presenting ancient pottery and earthenware, calligraphy, clothing, jade, golden buddahs and so on.

#### Nanjing Science Museum 南京科技馆

9 Zijinghua Lu, Yuhua District

雨花台区紫荆花路9号

58076158

Hands-on fun and learning for kids. IMAX Cinema.

#### Qingliangshan Park 清凉山公园

Guangzhou Lu. near Huiu Lu

广州路西湍

A quiet park, once home to Chinese artists, that offers calligraphy and stone museums, as well as an art gallery and pottery studio open to the public.

#### Zixia Lake 紫霞湖

A mountain fed lake in which you can swim. Exercise with care; a number of deaths occur each year as a result of cramp brought on by cold currents flowing into the lake from deep inside the mountain.

#### Mochou Lake Park 草愁湖公园

35 Hanzhongmen Da Jie

汉中门大街 35号

Home to the annual Dragon Boat Race, and great for boating or a walk in a peaceful environment.

#### Jiuhuashan Park 九华山公园

Beijing Dong Lu 北京东路

Climb to the top of the park to visit the temple and pagoda. A great way to get on the city wall for a scenic spot with gorgeous views of the city.

#### Xuanwu Lake Park 玄武湖公园

Xuanwu Xiang 玄武巷 1号

Trails for walking, biking and running, with playgrounds, gardens, restaurants plus boats and tandem bikes for rent

#### Pearl Spring Resort 南京珍珠泉风景区

Zhenzhu Lu, Pukou district

浦口区珍珠路

A 8.9 sq.km scenic area making for a family day out that includes a zoo, circus, dodgems and a cable-car/ski-lift taking you up for walk on the so called 10 km Great Wall that follows the mountain ridge.

#### Gulin Park 古林公园

21 Huju Bei Lu 虎踞北路 21 号

Gardens, paintball and BBQ plus a view of the city from atop the TV tower.

#### Zhongshan Botanical Garden

中山植物园

Covers over 186 hectares and home to more than 3000 plant species

#### Underwater World 海底世界

South side of Purple Mountain 中山陵四方城8号 8.30am-5pm

#### Nanjing Hongshan Forest Zoo

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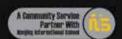
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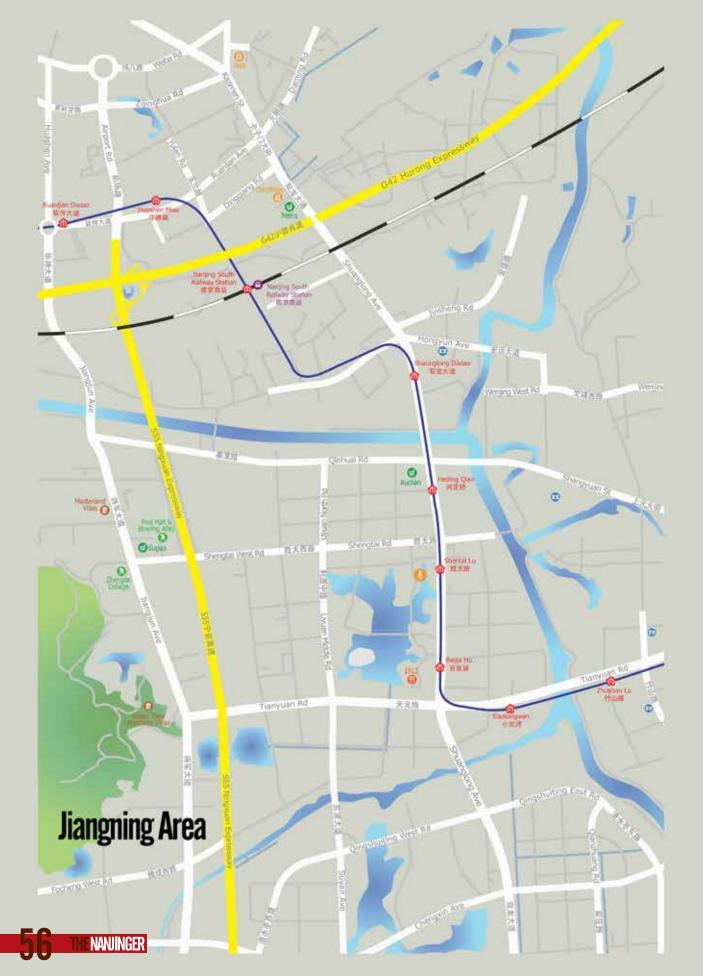
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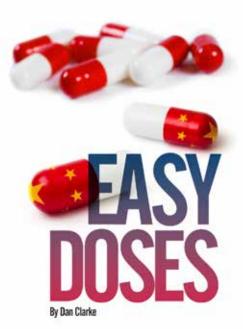












# Getting Out of a Slump

The last two or three months have been HOT! Since I am from Northern Canada I hate the heat, it leaves me sweaty, tired, physically drained and unhappy, so you can imagine how much fun I had this last summer. I also had trouble focusing on things like my job.

I was in a really bad slump, and I'm pretty sure we have all been there before. So how can you get out of a slump and start doing things again?

# The first thing you need to do is focus

Many people believe that the more they have on their plate, the more active and motivated they will be. This is wrong. The more you have to do simply means you have less time and energy to do it all. When you are already lacking energy and motivation this loss of focus will kill you.

Instead pick one thing you want to do or accomplish. It could be anything from only speaking Chinese for a month,

learning how to cook zongzi (rice dumplings), running 2km every morning, anything at all. This is your goal, and you want to put as much energy as possible into achieving it. If there is other stuff you want to do as well, too bad; they will still be there when you have completed the first task.

## Find someone to help

Studies show if you tell people about your goals, you are less likely to achieve them. It is like the brain assumes that since you told people you would do something it is already half done. So instead of telling people you will do it, find someone who will do it with you. If your best friend hates exercise, don't tell him you're working out; instead inquire of your athletic colleague whether she can help you.

With someone assisting and egging you on right beside you, you are much more likely to actually do something towards your goal.

#### Get excited

No matter what it takes to get yourself excited to do it. Read inspirational books, imagine yourself succeeding, promise yourself a night out after achieving it, get your boyfriend or girlfriend to promise you something exciting once you've succeeded. Whatever it is, do something that excites you.

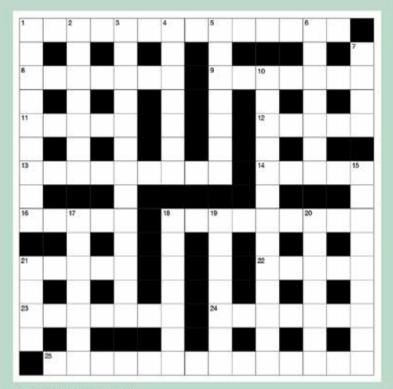
## Start small and build up

It is way too easy to make your goals too high when you are starting out. If you plan on running long distance for the first time, don't sign up for the Boston Marathon the next day. Instead, start an exercise routine, and slowly run a kilometre the first week or two, then make it 2km, then 3km and build up at your own pace. If you fail badly the first day, you will not exactly be enthusiastic to try it again the next.

Being in a slump is a very bad place to be, because it is so hard to get out of it. However, if you focus on one thing, work at it and get help when you need it, you can be back to your enthusiastic self before too long.

Now go out and enjoy the cool fall weather before it goes away.

# The Nanjinger Cryptic Crossword



Closing date: 31st October, 2013 Solution revealed after the closing date on the Nanjing Expat website





- # Fit out a loke by email (5)

- 22 Partly the cream our Franch love (5)
  23 From E to W initially ten Nigorians enter London upon particular objective to get

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Novotel Nanjing East Suning Galaxy is located in the Xuzhuang Software Park on the East Side of Nanjing and next to the Nanjing Hi-Tech and Industrial Park. The Zhongshan International Golf Resort 27 hole course designed by Gary Player is situated just 5minutes away. This hotel is close to Purple Mountain Observatory, Ming Xiaoling Mausoleum, and Xuan Wu Lake Park. Local attractions also include Dr. Sun Yat-Sen Mausoleum and Nanjing City Wall.

# Two nights BnB fortwo



### How to enter

The prize shall be award each month to the most completed crossword we receive, be that the whole grid or just one completed clue! So what are you waiting for?!

Email your answers (a photo of your completed grid is also acceptable) to:- nanjingercrossword@sinoconnexion.com In the event of a tie, one winner shall be chosen at random.

NANJING EAST SUNING GALAXY



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